

E. Public Comment

Board Meeting Agenda

11 Lone Peak Drive #204 PO Box 160661 Big Sky, MT 59716 www.Resorttax.org info@resorttax.org 406.995.3234

March 13th, 2024 | 9:00am

March's Board meeting will be held on Wednesday, March 13th at 9:00am at the Resort Tax office (11 Lone Peak Drive, Suite #204) and through Zoom.

Join this meeting here: https://us02web.zoom.us/j/84668516329

| I. Open Meeting | | |
|---|---|-------|
| A. Roll Call | _ | 9:00 |
| B. Public Comment | | |
| C. Consent Agenda: Action | _ | 9:05 |
| a. Approval of Minutes: February 14th, 2024 | | |
| b. <u>Finance Report</u> : January 2024 | | |
| D. Regular Agenda | | |
| 1. Old Business | | |
| a. <u>Subcommittee Updates</u> : <i>Discussion</i> | _ | 9:10 |
| b. MT64/US191 Intersection Land Acquisition: Action | _ | 9:20 |
| 2. New Business | | |
| a. May Election Update: Discussion | _ | 9:50 |
| b. <u>FY25 Budget Draft</u> : <i>Discussion</i> | _ | 10:00 |
| c. Opportunity Fund Application Review: Action | _ | 10:15 |
| Navigator Network—Be Well Big Sky | | |
| d. Morningstar Campus Update: Discussion | _ | 10:25 |
| | | |

BSRAD BOARD & STAFF: Sarah Blechta, Chair | Ciara Wolfe, Vice Chair | Steve Johnson, Secretary & Treasurer |
Kevin Germain, Director | Grace Young, Director | Daniel Bierschwale, Executive Director | Kristin Drain, Finance &
Compliance Manager | Jenny Muscat, Deputy Director | Tammy Estensen, Communications & Community
Engagement Manager | Jackie Haines, Director of Economic & Strategic Development | Sara Huger-Carroll, Office Manager

^{*} All Board Meetings are recorded and live streamed. Please visit ResortTax.org for more information.

From: <u>Denise Wade</u>

To: Public Comment; Big Sky Resort Tax District Information

Subject: Land purchase

Date: Thursday, February 22, 2024 4:27:25 PM

Attachments: BSRAD 2.22.24.pdf

Hello All,

I appreciate how the Resort Tax board is working to outline public works projects and prioritize other needs for Big Sky. Thank you for your efforts on the Board, and I ask you to really consider the questions of how can we all best develop, and how should we best develp, Big Sky as a cohesive and liveable community for all socioeconomic backgrounds.

Please accept the attached letter for public comment.

Thank you, Denise Wade To: BRAD Board

From: Denise Wade, co-owner and operator of Big Sky Adventures and Tours.

RE: Roundabout at 191 intersection

Hello All,

Thank you for your work and dedication on the Big Sky Resort Tax Board and your commitment to making Big Sky a livable community for workers and residents.

I am extremely concerned about the decision to move forward with spending \$10million for land purchase to replace the stoplight with a roundabout. The problem, it appears, that you are mostly addressing with this purchase is the traffic flow and slow-moving traffic. As someone who lives in the north canyon, has a business office in the south canyon, and works frequently in the Meadow Village, I and my company vehicles travel through the 191/64 intersection multiple times a day.

There is no question that traffic flow is extremely slow at specific times of the day. The volume of construction traffic is the number one factor in traffic congestion. The vehicles coming from Bozeman going into Big Sky makes for slow traffic on Hwy 64 Monday-Firday from 7am solidly through 10am. Traffic slows down with all the large gravel, concrete, large equipment trucks climbing the steep grades going up Hwy 64 and Ousel Falls Road. If there was not a left turn arrow at the 191/64 intersection, cars coming from school would rarely be able to turn left.

Then in the evening, Monday through Thursday from 4-6pm, traffic slows down and backs up heading out of Big Sky back to Bozeman. (Friday afternoons are not bad because many construction jobs leave early on Friday.) Again, if there was not a left turn arrow at 191, any traffic coming from school would never be able to turn left. We know this because the left turn arrow has only been there for a few years. I do not see how a roundabout will help the traffic flow as the back up is not because of the light, but because of the volume of construction traffic and at specific times.

We have the opportunity to continue to and have our community evolve to be a livable, walkable/bikeable community and should be prioritized **first** over planning for large construction traffic. Evidence is clear that making roads bigger only leads to more vehicles on the road.

Then there is the issue of spending \$10M to PURCHASE the property for expansion. Wow! What else could be done with \$10M?

- BSRAD could provide funding to make the walking bike paths along 64 safer, and more user friendly, so that people are not only 18" from the roadway.
- BSRAD could provide funding for pedestrian bridges at many locations enhancing pedestrian/bike connectivity with housing, work areas, and bus stops.
- BSRAD could provide funding to BS Housing Trust to actually allow workforce housing to affordable for a worker.
- BSRAD could provide funding for park and ride areas for bus transportation.
- BSRAD could provide funding for a slow truck lane in bottleneck areas-up the mountain road, and up the Ousel Falls Road past Ousel Falls park.
- And many more possibilities

It is irresponsible to not consider other options for improvements to the Hwy 64 corridor. Why are we prioritizing construction traffic over our community? We can look toward Bozeman to see the difference in walkable areas with a large volume of traffic, and those areas that are designed for traffic first, and walkable areas second: Main Street in Bozeman verses N 19th Street.

Regarding the Water and Sewer improvements, certainly there are other areas close by to acquire land for the lift station which could be purchased for less than \$10M.

Please do not move forward with purchasing this property without considering impacts of designing our community around traffic.

Thank you for your consideration in this issue.

Denise Wade



Board Meeting Minutes

11 Lone Peak Drive #204 PO Box 160661 Big Sky, MT 59716 www.Resorttax.org info@resorttax.org 406.995.3234

February 14th, 2024 | 9:00am

February's Board meeting was held on Wednesday, February 14th at 9:00am at the Resort Tax office (11 Lone Peak Drive, Suite #204) and through Zoom.

I. Open Meeting

A. Roll Call

Sarah Blechta called the meeting to order at 9:00 am. Sarah Blechta, Ciara Wolfe, and Grace Young were present; Kevin Germain and Steve Johnson were absent.

Public Comment

B. Consent Agenda: Action

a. Approval of Minutes: January 10th, 2024

b. Finance Report: December 2023

Motion: to approve the Consent Agenda as presented: Ciara Wolfe

Second: Grace Young Vote: Motion Passed

C. Regular Agenda

1. Old Business

a. <u>Subcommittee Updates</u>: *Discussion*

<u>00:00:05</u> Daniel Bierschwale reviewed 191 corridor study and optimization plan and shared updates.

00:00:30 Daniel Bierschwale reviewed strategic investments, 3% renewal, 1% renewal, and possible bonds.

b. Good Deeds Contract Amendment: Action

00:01:48 Motion: to approve Good Deeds Contract Amendment: Ciara Wolfe

Second: Grace Young

00:02:09 David O'Connor of the Big Sky Community Housing Trust answered questions from board members.

00:02:54 Vote: Motion Passed

c. PER Eligibility Requirement: Action

<u>00:03:08</u> Daniel Bierschwale explained application eligibility requirements including Preliminary Engineering Report (PER) requirement. Board members discussed.

00:12:51 Motion: to approve draft PER Eligibility Requirements: Grace Young

Second: Ciara Wolfe

<u>00:13:14</u> Kristin Gardner at Gallatin River Task Force asked for clarification around design plans vs Preliminary Engineering Report.

00:14:21 Vote: Motion Passed

d. MT64/US191 Intersection Land Acquisition: *Discussion*

<u>00:14:33</u> Daniel Bierschwale explained projects requiring land acquisition at MT64/US191 intersection and possible solutions. Daniel and the board reviewed the appraisal.

<u>00:19:05</u> Daniel explained optimization plan and its stakeholders. In response to public questions, clarification was made that eminent domain is not available for this project.

00:22:57 Public comment asked about easements and Daniel Bierschwale explained.

<u>00:23:48</u> Public comment asked about crash incidents and project need; *data was not immediately available*. The board explained mobility and backups are the main concern.

e. Resolution 2024-02R: Action

<u>00:26:32</u> Daniel Bierschwale explained next steps for land acquisition. The Resolution will be approved, and final terms will be accepted or rejected at a future meeting.

00:29:48 Motion: to approve Resolution 2024-02R: Ciara Wolfe

Second: Grace Young

00:29:55 Board members discussed financial feasibility and reserves, closing dates, and impact on budgets.

<u>00:36:21</u> Daniel Bierschwale discussed Water & Sewer District pump station, TIGER Grant construction, and other project options at the MT64/US191 intersection. The Board discussed the possibility of land acquisition unlocking other State, Federal, and county funds for projects.

<u>00:41:24</u> Grace Young asked about possible zoning and deed restrictions.

<u>00:49:47</u> John shared public comment in support of land acquisition.

<u>00:51:59</u> Greg Megaard shared support for land acquisition as intersection is a top priority.

<u>00:52:35</u> Lawrence Stepovich shared public comment and discussed variety of projects.

00:53:15 David O'Connor shared public comment in support of land acquisition and various potential uses.

<u>00:56:31</u> Lizzie Peyton shared public comment in support of the land acquisition and discussed environmental pros and cons.

00:58:00 Brad Niva shared public comment in support of the land acquisition and asked about public engagement.

<u>01:00:08</u> Shannon Steele shared public comment in support of the land acquisition.

01:01:43 Vote: Motion Passed

<u>01:02:04</u> Ciara Wolfe discussed financial impacts and collaboration between multiple entities. Daniel Bierschwale explained ways community members can get involved in various efforts currently underway.

2. New Business

a. Opportunity Fund/Microgrant Procedure: Action

<u>01:04:26</u> Daniel Bierschwale explained changing the name of opportunity fund to microgrant and Board members discussed.

01:07:42 Motion: to approve Microgrant Procedure as presented: Grace Young

Second: Ciara Wolfe

<u>01:08:08</u> Lizzie Peyton of Big Sky SNO shared appreciation for opportunity fund/microgrant and asked about a 6-month option. Board members discussed timing and intent.

01:12:38 Shannon Steele of Be Well Big Sky shared comments related to program timing.

01:14:24 Vote: Motion Passed

b. Exploration Study RFP: Action

01:14:50 Daniel Bierschwale reviewed RFP, scope of work, and timing. Board members discussed.

01:21:18 Motion: to approve Exploration Study RFP as presented: Ciara Wolfe

Second: Grace Young

01:22:03 David O'Connor shared public comment.

<u>01:25:15</u> John shared public comment and asked questions. Sarah Blechta clarified the RFP is looking at all governance options, not solely incorporation.

01:26:46 Erin Bills shared public comment.

01:27:57 Vote: Motion Passed

c. Morningstar Campus Update: Discussion

Morningstar Campus Update rescheduled for March 13th Board meeting.

d. Be Well Big Sky Overview: Discussion

- 01:28:42 Shannon Steele presented an overview of Be Well Big Sky, a community foundation.
- 01:34:47 Shannon reviewed programs and services including Navigator Network, Trainings, and Collective Action.
- 01:43:08 Shannon explained ways community members can get involved.
- 01:45:25 Buzz Davis shared public comment.
- 01:49:05 Suzy shared public comment.
- 01:50:20 John shared public comment.
- <u>01:51:27</u> David O'Connor shared public in support of community collaboration.
 - D. Public Comment
- 01:54:32 Motion to Adjourn

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Accountant's Summary Month Ended January 31, 2024

Balance Sheet

- No significant items to note for the bank accounts.
- Reserve funds were adjusted to reflect the 1% tax collections payments made to BSWS to date and the \$167k in TIGER project expenses.
- No other items worth noting.

Profit & Loss

- The overall tax collections appear to be significantly down when compared to January 2023 (52% decrease for the month). Most of the tax decrease is attributable to Madison County which accounted for approx. a 71% decrease in both resort tax and infrastructure tax.
- Fiscal Year-to-date (7/1/23 1/31/24), overall tax collections were down 11% from FY23. The graph below illustrates the trajectory of collections in FY24 and FY23 through 1/31.
- On a positive note, the district's interest earnings are nearly 67% of the operating budget.
- The total budgeted expenditures for FY24 are approx. \$1,482,625 and \$797,000 (54%) of the budget was expended as of January 31, 2024.

Balance Sheet

As of January 31, 2024

| | TOTAL | |
|---|--------------------|-------------------------|
| | AS OF JAN 31, 2024 | AS OF DEC 31, 2023 (PP) |
| ASSETS | | |
| Current Assets | | |
| Bank Accounts | | |
| 10000 Funds Available | | |
| 10100 Reserved Funds | -10,257,345.95 | -11,552,224.84 |
| 10120 FSB-Checking #80073430 | 250,000.00 | 231,525.13 |
| 10121 FSB - Repurchase Checking | 15,968,414.14 | 16,870,256.03 |
| 10125 FSB - Disbursements #1336 | 138.63 | 138.63 |
| 10140 FSB-MM #8007342219 | 5,132.84 | 5,130.67 |
| 10160 Petty Cash | 200.00 | 200.00 |
| 10170 STIP | 11,723.81 | 11,670.20 |
| 10180 DA Davidson - #65611532 Operating | 3,557,633.09 | 3,556,344.88 |
| 10190 DA Davidson - #17191343 Investment | 3,566,475.90 | 3,555,621.52 |
| Total 10000 Funds Available | 13,102,372.46 | 12,678,662.22 |
| 10500 Funds Reserved | | |
| 10503 TIGER Project - Resolution 2022.01R | 239,995.94 | 406,662.94 |
| 10505 Infrastructure Tax Collected, net | 4,563,253.66 | 5,691,465.55 |
| 10510 Emergency reserve | 1,500,000.35 | 1,500,000.35 |
| 10520 Operating reserve | 329,017.00 | 329,017.00 |
| 10530 Capital reserve | 3,550,000.00 | 3,550,000.00 |
| 10551 Opportunity fund | 75,079.00 | 75,079.00 |
| Total 10500 Funds Reserved | 10,257,345.95 | 11,552,224.84 |
| 1072 Bill.com Money Out Clearing | 12.00 | 12.00 |
| Total Bank Accounts | \$23,359,730.41 | \$24,230,899.06 |
| Accounts Receivable | | |
| 12000 Accounts Receivable | 2,255,065.62 | 2,398,165.40 |
| Total Accounts Receivable | \$2,255,065.62 | \$2,398,165.40 |
| Other Current Assets | | |
| 13100 Prepaid expenses | | |
| 13100.2 Prepaid software | 24,784.35 | 28,088.46 |
| Total 13100 Prepaid expenses | 24,784.35 | 28,088.46 |
| Total Other Current Assets | \$24,784.35 | \$28,088.46 |
| Total Current Assets | \$25,639,580.38 | \$26,657,152.92 |
| | | |

Balance Sheet

As of January 31, 2024

| | TOTAL | |
|--|--|--|
| | AS OF JAN 31, 2024 | AS OF DEC 31, 2023 (PP) |
| Fixed Assets | | |
| 15030 Capital Furnishings & Fixtures | 5,228.49 | 5,228.49 |
| 15040 Buildings & Improvements | 558,781.05 | 558,781.05 |
| 16000 Accumulated Depreciation | -87,303.25 | -87,303.25 |
| Total Fixed Assets | \$476,706.29 | \$476,706.29 |
| Other Assets | | |
| 19010 Deferred outflows | | |
| 19011 Deferred Outflows - BSWS Agreement | 15,847,571.00 | 17,345,238.50 |
| Total 19010 Deferred outflows | 15,847,571.00 | 17,345,238.50 |
| Total Other Assets | \$15,847,571.00 | \$17,345,238.50 |
| TOTAL ASSETS | \$41,963,857.67 | \$44,479,097.71 |
| LIABILITIES AND EQUITY | | |
| Liabilities | | |
| | | |
| Current Liabilities | | |
| Current Liabilities Accounts Payable | | |
| | 20,531.22 | 20,157.64 |
| Accounts Payable | 20,531.22 \$20,531.22 | 20,157.64 \$20,157.64 |
| Accounts Payable 21000 General Accounts Payable | | |
| Accounts Payable 21000 General Accounts Payable Total Accounts Payable | | |
| Accounts Payable 21000 General Accounts Payable Total Accounts Payable Credit Cards | \$20,531.22 | \$20,157.6 4 8,038.41 |
| Accounts Payable 21000 General Accounts Payable Total Accounts Payable Credit Cards 21100 Divvy Credit Card | \$20,531.22 8,410.81 | \$20,157.6 4 8,038.41 |
| Accounts Payable 21000 General Accounts Payable Total Accounts Payable Credit Cards 21100 Divvy Credit Card Total Credit Cards | \$20,531.22 8,410.81 | \$20,157.6 4 8,038.41 \$8,038.41 |
| Accounts Payable 21000 General Accounts Payable Total Accounts Payable Credit Cards 21100 Divvy Credit Card Total Credit Cards Other Current Liabilities | \$20,531.22 8,410.81 \$8,410.81 | \$20,157.64 8,038.41 \$8,038.41 |
| Accounts Payable 21000 General Accounts Payable Total Accounts Payable Credit Cards 21100 Divvy Credit Card Total Credit Cards Other Current Liabilities 23000 Payroll Liabilities | \$20,531.22 8,410.81 \$8,410.81 0.00 | \$20,157.64 8,038.41 \$8,038.41 0.00 10,939.71 |
| Accounts Payable 21000 General Accounts Payable Total Accounts Payable Credit Cards 21100 Divvy Credit Card Total Credit Cards Other Current Liabilities 23000 Payroll Liabilities 23020 Accrued Leave | \$20,531.22 8,410.81 \$8,410.81 0.00 10,939.71 | \$20,157.64 |

Balance Sheet

As of January 31, 2024

| | тот | A L |
|---|--------------------|------------------------|
| | AS OF JAN 31, 2024 | AS OF DEC 31, 2023 (PR |
| Total 23000 Payroll Liabilities | 9,298.84 | 9,417.1 |
| 23500 General Appropriations | | |
| Arts Council | 235,000.00 | 235,000.0 |
| Big Sky Chamber of Commerce | 135,558.77 | 135,558.7 |
| Big Sky Community Housing Trust | 888,214.44 | 982,090. |
| Big Sky Community Organization | 272,441.24 | 272,441. |
| Big Sky Discovery Academy | 961.68 | 1,712. |
| Big Sky Fire Department | 724,311.00 | 724,311. |
| Big Sky Sustainability Network Organization | 377,150.50 | 377,150. |
| Big Sky Trails, Recreation & Parks District | 518,680.21 | 611,952 |
| Big Sky Transportation District | 1,175,000.00 | 1,175,000. |
| Big Sky Water & Sewer District | 560,000.00 | 560,000 |
| Center for Large Landscape Con. | 30,847.45 | 45,083 |
| Food Bank | 47,827.68 | 47,827 |
| Friends of the Comm. Library | 162,995.05 | 162,995 |
| Gallatin Canyon Water & Sewer District | 471,526.41 | 471,526 |
| Gallatin River Task Force | 809,540.87 | 886,174 |
| Grow Wild | 91,715.91 | 106,330 |
| Morningstar | 408,500.00 | 442,500 |
| Sheriff's Office | 331,834.00 | 609,678 |
| Snowmobile Association | 30,000.00 | 30,000 |
| Visit Big Sky | 695,721.75 | 695,721 |
| Warren Miller Performing Arts C | 176,800.00 | 176,800 |
| Total 23500 General Appropriations | 8,144,626.96 | 8,749,853 |
| Total Other Current Liabilities | \$8,153,925.80 | \$8,759,270 |
| otal Current Liabilities | \$8,182,867.83 | \$8,787,466 |
| ong-Term Liabilities | | |
| 23600 WRRF Phase I Project | 15,847,571.00 | 17,345,238 |
| otal Long-Term Liabilities | \$15,847,571.00 | \$17,345,238 |
| otal Liabilities | \$24,030,438.83 | \$26,132,705 |
| quity | | |
| 30100 Retained Earnings | 4,946,307.65 | 4,946,307 |
| 0200 Committed Fund Balance | 3,581,801.29 | 3,581,801 |
| 30300 Fund Balance | 9,706,845.48 | 9,706,845 |
| 30500 Investment in Fixed Assets | 464,581.04 | 464,581 |
| 31000 Restricted Fund Balance | 5,297,424.26 | 5,297,424 |
| 32000 Nonspendable Fund Balance | 12,584.81 | 12,584 |
| Net Income | -6,076,125.69 | -5,663,152 |
| otal Equity | \$17,933,418.84 | \$18,346,392. |
| OTAL LIABILITIES AND EQUITY | \$41,963,857.67 | \$44,479,097. |

Budget vs. Actuals: FY_2023_2024 - FY24 P&L January 2024

| | TOTAL | | | |
|---------------------------------------|------------------|----------------|------------------|--------------|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET |
| Income | | | | |
| 40010 Interest Earned | 72,593.20 | 5,000.00 | 67,593.20 | 1,451.86 % |
| 40020 Late Payment Interest | 21.36 | 500.00 | -478.64 | 4.27 % |
| 40030 Late Fees from Tax Collections | 830.67 | 1,500.00 | -669.33 | 55.38 % |
| 41000 Tax Collections | 1,285,732.53 | 2,909,262.12 | -1,623,529.59 | 44.19 % |
| Total Income | \$1,359,177.76 | \$2,916,262.12 | \$ -1,557,084.36 | 46.61 % |
| GROSS PROFIT | \$1,359,177.76 | \$2,916,262.12 | \$ -1,557,084.36 | 46.61 % |
| Expenses | | | | |
| 60000 Bad Debt | | 41.67 | -41.67 | |
| 60010 Bank Charges | 9,725.53 | 5.00 | 9,720.53 | 194,510.60 % |
| 60080 Dues & Meeting Expenses | 36.69 | 4,244.59 | -4,207.90 | 0.86 % |
| 60090 Public Information & Engagement | 8,897.53 | 11,533.31 | -2,635.78 | 77.15 % |
| 61000 Dues & Property Taxes | 2,116.02 | 2,500.00 | -383.98 | 84.64 % |
| 62000 Insurance | 2,220.65 | 72.65 | 2,148.00 | 3,056.64 % |
| 63000 Office Expenses | 13,501.52 | 7,066.58 | 6,434.94 | 191.06 % |
| 64000 Professional Fees | 28,415.00 | 33,755.65 | -5,340.65 | 84.18 % |
| 65000 Travel | 244.91 | 162.23 | 82.68 | 150.96 % |
| 66000 Utilities | 763.11 | 878.75 | -115.64 | 86.84 % |
| 67000 Personnel Expenses | 52,250.23 | 61,067.67 | -8,817.44 | 85.56 % |
| Total Expenses | \$118,171.19 | \$121,328.10 | \$ -3,156.91 | 97.40 % |
| NET OPERATING INCOME | \$1,241,006.57 | \$2,794,934.02 | \$ -1,553,927.45 | 44.40 % |
| Other Income | | | | |
| 70000 Other Income | 10,354.27 | | 10,354.27 | |
| Total Other Income | \$10,354.27 | \$0.00 | \$10,354.27 | 0.00% |
| Other Expenses | | | | |
| 79000 Other expenses | 1,664,334.50 | | 1,664,334.50 | |
| Total Other Expenses | \$1,664,334.50 | \$0.00 | \$1,664,334.50 | 0.00% |
| NET OTHER INCOME | \$ -1,653,980.23 | \$0.00 | \$ -1,653,980.23 | 0.00% |
| NET INCOME | \$ -412,973.66 | \$2,794,934.02 | \$ -3,207,907.68 | -14.78 % |

Profit and Loss - Comparative by Month January 2024

| | TOTAL | | | |
|---------------------------------------|------------------|------------------|------------------|----------------|
| | JAN 2024 | JAN 2023 (PY) | CHANGE | % CHANGE |
| Income | | | | |
| 40010 Interest Earned | 72,593.20 | 13,302.76 | 59,290.44 | 445.70 % |
| 40020 Late Payment Interest | 21.36 | 518.71 | -497.35 | -95.88 % |
| 40030 Late Fees from Tax Collections | 830.67 | 740.89 | 89.78 | 12.12 % |
| 41000 Tax Collections | 1,285,732.53 | 2,686,765.35 | -1,401,032.82 | -52.15 % |
| Total Income | \$1,359,177.76 | \$2,701,327.71 | \$ -1,342,149.95 | -49.68 % |
| GROSS PROFIT | \$1,359,177.76 | \$2,701,327.71 | \$ -1,342,149.95 | -49.68 % |
| Expenses | | | | |
| 60010 Bank Charges | 9,725.53 | 0.20 | 9,725.33 | 4,862,665.00 % |
| 60080 Dues & Meeting Expenses | 36.69 | 947.22 | -910.53 | -96.13 % |
| 60090 Public Information & Engagement | 8,897.53 | 4,201.18 | 4,696.35 | 111.79 % |
| 61000 Dues & Property Taxes | 2,116.02 | 2,116.02 | 0.00 | 0.00 % |
| 62000 Insurance | 2,220.65 | 3,846.50 | -1,625.85 | -42.27 % |
| 63000 Office Expenses | 13,501.52 | 5,688.21 | 7,813.31 | 137.36 % |
| 64000 Professional Fees | 28,415.00 | 44,688.37 | -16,273.37 | -36.42 % |
| 65000 Travel | 244.91 | | 244.91 | |
| 66000 Utilities | 763.11 | 1,809.40 | -1,046.29 | -57.83 % |
| 67000 Personnel Expenses | 52,250.23 | 46,997.30 | 5,252.93 | 11.18 % |
| Total Expenses | \$118,171.19 | \$110,294.40 | \$7,876.79 | 7.14 % |
| NET OPERATING INCOME | \$1,241,006.57 | \$2,591,033.31 | \$ -1,350,026.74 | -52.10 % |
| Other Income | | | | |
| 70000 Other Income | 10,354.27 | | 10,354.27 | |
| Total Other Income | \$10,354.27 | \$0.00 | \$10,354.27 | 0.00% |
| Other Expenses | | | | |
| 79000 Other expenses | 1,664,334.50 | 1,426,359.50 | 237,975.00 | 16.68 % |
| Total Other Expenses | \$1,664,334.50 | \$1,426,359.50 | \$237,975.00 | 16.68 % |
| NET OTHER INCOME | \$ -1,653,980.23 | \$ -1,426,359.50 | \$ -227,620.73 | -15.96 % |
| NET INCOME | \$ -412,973.66 | \$1,164,673.81 | \$ -1,577,647.47 | -135.46 % |

Budget vs. Actuals: FY_2023_2024 - FY24 P&L July 2023 - January 2024

| | TOTAL | | | |
|---------------------------------------|------------------|-----------------|-------------------|-------------|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET |
| Income | | | | |
| 40010 Interest Earned | 532,809.20 | 35,000.00 | 497,809.20 | 1,522.31 % |
| 40020 Late Payment Interest | 2,422.13 | 3,500.00 | -1,077.87 | 69.20 % |
| 40030 Late Fees from Tax Collections | 10,734.97 | 10,500.00 | 234.97 | 102.24 % |
| 41000 Tax Collections | 9,451,013.38 | 11,593,957.48 | -2,142,944.10 | 81.52 % |
| Total Income | \$9,996,979.68 | \$11,642,957.48 | \$ -1,645,977.80 | 85.86 % |
| GROSS PROFIT | \$9,996,979.68 | \$11,642,957.48 | \$ -1,645,977.80 | 85.86 % |
| Expenses | | | | |
| 60000 Bad Debt | | 291.69 | -291.69 | |
| 60010 Bank Charges | 29,043.19 | 35.00 | 29,008.19 | 82,980.54 % |
| 60020 Appropriations | 11,957,837.00 | | 11,957,837.00 | |
| 60021 Opportunity Fund Appropriations | 72,336.32 | | 72,336.32 | |
| 60080 Dues & Meeting Expenses | 11,559.78 | 29,712.09 | -18,152.31 | 38.91 % |
| 60090 Public Information & Engagement | 77,703.77 | 101,333.37 | -23,629.60 | 76.68 % |
| 61000 Dues & Property Taxes | 12,505.60 | 13,400.00 | -894.40 | 93.33 % |
| 62000 Insurance | 6,028.22 | 2,358.55 | 3,669.67 | 255.59 % |
| 63000 Office Expenses | 57,219.40 | 49,452.50 | 7,766.90 | 115.71 % |
| 64000 Professional Fees | 219,605.56 | 246,799.67 | -27,194.11 | 88.98 % |
| 65000 Travel | 2,128.22 | 1,445.08 | 683.14 | 147.27 % |
| 66000 Utilities | 5,405.11 | 5,481.25 | -76.14 | 98.61 % |
| 67000 Personnel Expenses | 375,587.98 | 427,473.80 | -51,885.82 | 87.86 % |
| Total Expenses | \$12,826,960.15 | \$877,783.00 | \$11,949,177.15 | 1,461.29 % |
| NET OPERATING INCOME | \$ -2,829,980.47 | \$10,765,174.48 | \$ -13,595,154.95 | -26.29 % |
| Other Income | | | | |
| 70000 Other Income | 82,523.78 | | 82,523.78 | |
| Total Other Income | \$82,523.78 | \$0.00 | \$82,523.78 | 0.00% |
| Other Expenses | | | | |
| 79000 Other expenses | 3,328,669.00 | | 3,328,669.00 | |
| Total Other Expenses | \$3,328,669.00 | \$0.00 | \$3,328,669.00 | 0.00% |
| NET OTHER INCOME | \$ -3,246,145.22 | \$0.00 | \$ -3,246,145.22 | 0.00% |
| NET INCOME | \$ -6,076,125.69 | \$10,765,174.48 | \$ -16,841,300.17 | -56.44 % |

TAX COLLECTIONS YTD 07/01/2023 to 01/31/2024

\$9,451,013.38





Filtered by
5 income: 41100 Tax Collections:3% Tax:Gallatin County, 41200 Tax Collections:3% Tax:Madison County, 41400 Tax Collections:3% Tax:Other, 41110 Tax Collections:1% for Infrastructure:Gallatin Infrastructure Tax, 41210 Tax Collections:1% for Infrastructure:Madison Infrastructure Tax

| Time period | Revenue | Revenue (2023) |
|-------------|----------------|----------------|
| Jul '23 | \$1,720,094.81 | \$1,699,710.79 |
| Aug '23 | \$1,483,098.65 | \$1,403,101.02 |
| Sep '23 | \$1,194,686.39 | \$1,079,271.31 |
| Oct '23 | \$1,012,784.65 | \$945,020.24 |
| Nov '23 | \$600,267.79 | \$539,493.44 |
| Dec '23 | \$2,154,348.56 | \$2,321,443.35 |
| Jan '24 | \$1,285,732.53 | \$2,686,765.35 |



FY24 BSRAD Subcommittee Representation

All subcommittees supported by Staff

Elevate Big Sky: Grace Young

Wellness District: Sarah Blechta

School District: TBD

Library District: TBD

Incorporation Exploration: Sarah Blechta

Application: Ciara Wolfe & Steve Johnson

Reserve Strategies: Grace Young & Steve Johnson

Joint County: Kevin Germain

Transit & Transportation: Kevin Germain & Grace Young

Strategic Investments: Kevin Germain & Steve Johnson

- Capital Imp Plan
- 3% Renewal
- 1% Renewal
- Current 1% Projects

| <u>REVENUES</u> | FY24 Budget | FY24 Forecast | FY25 Budget | FY26 Budget | FY27 Budget |
|---|---------------------|----------------------|------------------------|------------------------|---------------------|
| 3% Collections | 16,977,292 | 16,128,427 | 16,977,292 | 18,102,292 | 18,102,292 |
| 1% Collections | 6,042,316 | 5,740,200 | 6,042,316 | 6,417,316 | 6,417,316 |
| Investment Income | 600,000 | 600,000 | 700,000 | 700,000 | 700,000 |
| TOTAL | \$ 23,619,608 | \$ 22,468,628 | \$ 23,719,608 | \$ 25,219,608 | \$ 25,219,608 |
| EXPENSES | | | | | |
| Bad Debt (60000) | 500 | 500 | 500 | 500 | 500 |
| Bank & Investment Fees(60010) | 60 | 40,000 | 40,000 | 40,000 | 40,000 |
| Meeting Expenses (60080) | 5,435 | 12,000 | 15,000 | 15,000 | 15,450 |
| Public Information (60090) | 163,173 | 145,000 | 166,400 | 184,916 | 190,463 |
| Dues & Property Taxes (61000) | 61,800 | 51,800 | 62,875 | 62,875 | 64,761 |
| Insurance (62000) | 7,532 | 8,000 | 8,100 | 8,899 | 9,166 |
| Office Expenses (63000) | 86,591 | 86,591 | 98,264 | 110,107 | 113,410 |
| Professional Fees (64000) | 407,338 | 387,338 | 397,500 | 275,919 | 284,197 |
| Travel (65000) | 5,179 | 3,000 | 5,500 | 6,120 | 6,304 |
| Utilities (66000) | 9,205 | 9,205 | 10,000 | 10,876 | 11,202 |
| Personnel Expenses (67000) | 738,910 | 738,910 | 750,000 | 866,459 | 892,453 |
| Debt Service (68000) | | | - | - | - |
| Capital Expenditures (69000) | | | - | - | - |
| BSRAD OPERATING EXPENSES | 1,485,723 | 1,482,344 | 1,554,139 | 1,581,671 | 1,627,906 |
| BSRAD Admin % | 6.3% | | 6.6% | 6.3% | 6.5% |
| Forecasted 3% Requests (Non-Government) | - | | 11,094,535 | 9,546,446 | |
| Committed Interlocal Funding (Government) | - | | 3,161,277 | 4,000,000 | |
| 1% for Infrastructure (Canyon Pipe & | | | | | |
| Prepayment Not Included) | - | | 3,145,122 | 3,302,379 | 3,467,497 |
| Forecasted Incorporation Exploration RFP | - | | 500,000 | | |
| Coordinating Council of Big Sky Funding | - | | 20,000 | | |
| Wellness District Legal Fees | - | | 75,000 | | |
| Reserve Allocation | - | | 1,461,768 | 1,011,927 | 12,310 |
| TOTAL | \$ 1,485,723 | | \$ 21,011,841 | \$ 19,442,423 | \$ 5,107,713 |
| | | | | | |
| Operating Reserve Goal | FY24 Budget 329,017 | FY24 Forecast | FY25 Budget 340,785 | FY26 Budget 352,712 | FY27 Budget 365,022 |
| Emergency Reserve Goal | | | 2,500,000 | 2,500,000 | 2,500,000 |
| Capital Reserve Goal | | | | | |
| Reserve Commitment | | | 4,000,000 1,461,768 | 5,000,000 1,011,927 | 5,000,000 12,310 |
| | | | | | |
| Reserve Goal | 5,379,017 | | 6,840,785 | 7,852,712 | 7,865,022 |

Shannon Steele Be Well Big Sky

Navigator Network - volunteers serve as vital links within the community & reduce stigma

FY24 Opportunity Fund

Be Well Big Sky

Shannon Steele 1627 W. Main St. Box 404 N/A Bozeman, MT 59716

bewellbigsky@gmail.com 0: 406-647-2363

M: 406-647-2363

Shannon Steele

PO Box 161415 PO Box 161415 Big Sky, MT 59716

bewellbigsky@gmail.com

O: 406-647-2363 M: 406-647-2363 Shannon Steele Be Well Big Sky

Application

Project Name*

Navigator Network - volunteers serve as vital links within the community & reduce stigma

Description*

Be Well Big Sky embraces a data-driven model of community-level care through 'normal' everyday community members: bartenders, ski patrol, teachers, business owners, retirees, and more. The Navigator Network employs volunteers trained in suicide prevention and emotional first aid, serving as vital links within the community. They play a critical role in the referral pathway to care, as they are a bridge between individuals and service providers. It is a leap for many community members to feel the need for support and cold call for help. It is much easier to talk to a trusted community member who can make a warm hand off. Navigators also equip individuals and organizations with Holistic Emotional First Aid tools, nurturing resilience and fostering collective well-being. What this looks like in practice is teaching breathing techniques, movements, and other tools to regulate the nervous system and integrate tangible changes in daily life to avoid burnout. Be Well Big Sky serves as a catalyst for community collaboration, driving tangible change by addressing pressing social issues identified by the Navigator Network and community at large. Navigators have a seat at the table when it comes to bringing new initiatives into the community, providing feedback to ensure successful integration and ongoing evaluation. Through these concerted efforts, we aim to foster a culture of support and empowerment, ensuring that every member of our community feels seen, heard, and valued.

Investment Type*

Programming

Impact Area*

Health & Safety

Location*

Big Sky, Montana

Be Well Big Sky is a grassroots, community-led initiative, comprising a diverse array of volunteers within the Big Sky community. From bartenders to ski patrollers, teachers to small business owners, our initiative represents a broad spectrum of demographics, deeply woven into the fabric of our community.

Community Benefit*

Please explain the community benefit of the project. Include details such as the measurable and identified need this project will address, populations served, metrics for success, etc.

The 2020 Big Sky Behavioral Health Initiative Report underscored the barriers to care including limited services, financial constraints, language barriers, and stigma surrounding mental health. If our program is successful, every industry in our community will have someone who is engaged in the Navigator Network and can facilitate warm hand-offs to care. Community members will know who to go to when they need help, feel comfortable asking for help, and successfully get connected to services they need.

We will collect a range of metrics, including:

- Narratives of lived experiences and their impact
- # of navigators engaged and community members reached
- # and quality of outreach events

Goals:

• Coordinate 12 mental health columns in the local newspaper

Printed On: 7 March 2024 FY24 Opportunity Fund

2

Shannon Steele Be Well Big Sky

- Equip 35 navigators with tools to serve 3,500 community members
- Host 15 outreach events to enhance resource awareness

Amount Requested*

\$25,000.00

Total Cost*

What is the total cost of this project? Include all project expenses from inception to completion of the project in this amount.

\$38,994.00

Date of Funding*

When do you plan to have incurred the costs being requested? 06/20/2024

Additional Information

Please provide any additional information on this request if needed.

Extensive research, including findings from Global Mental Health, the CDC, and Substance Abuse and Mental Health Services Administration (SAMHSA), consistently validates the effectiveness of community-initiated care across various social issues, especially healthcare access, addiction, and mental health support. The Gallatin Behavioral Health and Park County Coalitions have identified community-initiated care and the critical role community members play in facilitating warm handoffs to the referral network as a significant gap. Both have expressed interest in expanding the navigator network model to surrounding communities in the future.

The complex issues surrounding mental and behavioral health require action and involvement on a community-wide level. This is why the Navigator Network is so critical in moving the conversation forward, and becoming a vehicle for unified, community-driven action.

| Navigator Network Program Budget | |
|---|--------|
| Contractor- coordination, convening, facilitation, planning & support | 12,750 |
| Content and curriculum consultant | 6,000 |
| Monthly meetings + events | 1,200 |
| Navigator Trainings - 12/year | 3,600 |
| Navigator materials + supplies | 2,250 |
| Outreach & stigma reduction - storytelling | 6,500 |
| Printing & copying - outreach materials | 3,325 |
| Meals & Refreshments | 650 |
| Travel | 750 |
| Software | 1,369 |
| Meeting space | 600 |
| Total | 38,994 |

| Be Well Bi | ig Sky Budget | an 1- Dec 31, 2024 | |
|-------------------|-------------------------|--------------------|---------|
| | | Actual | Budget |
| Revenue | | Actual | Dauget |
| Earned Revenu | | | 14,000 |
| Contributions | | | 14,000 |
| Contributions | Individual | 120 | 60,000 |
| | Individual | 129 | 60,000 |
| | Corporate | 20.000 | 10,000 |
| | Foundation | 30,000 | 262,000 |
| Revenue Total | | 30,129 | 346,000 |
| | | | |
| Expenses | | | |
| General | | | |
| | Software | | 3,234 |
| | Printing & Copying | | 3,325 |
| | Office Supplies | | 750 |
| | | s & Refreshments | 980 |
| | | | |
| Travel | | | |
| | Transportation | | 1500 |
| | Meals & Refreshments | | 500 |
| | Lodging | | 3000 |
| | | | |
| Professional Expe | enses | | |
| | Contracted Services | 6,858 | 123,200 |
| | Graphic Design / Market | ing | 6,000 |
| | Prof. Development - Fee | s & Materials | 9,000 |
| | Memberships / Subscrip | | 1,000 |
| Program | | | |
| | Event Space | | 300 |
| | Meals & Refreshments | | 2400 |
| | Misc. Event Expenses | | 500 |
| Admin Fee | | | 14,112 |
| Expense Total | | 6,858 | 169,801 |