



BIG SKY RESORT AREA DISTRICT FY24 APPLICATIONS



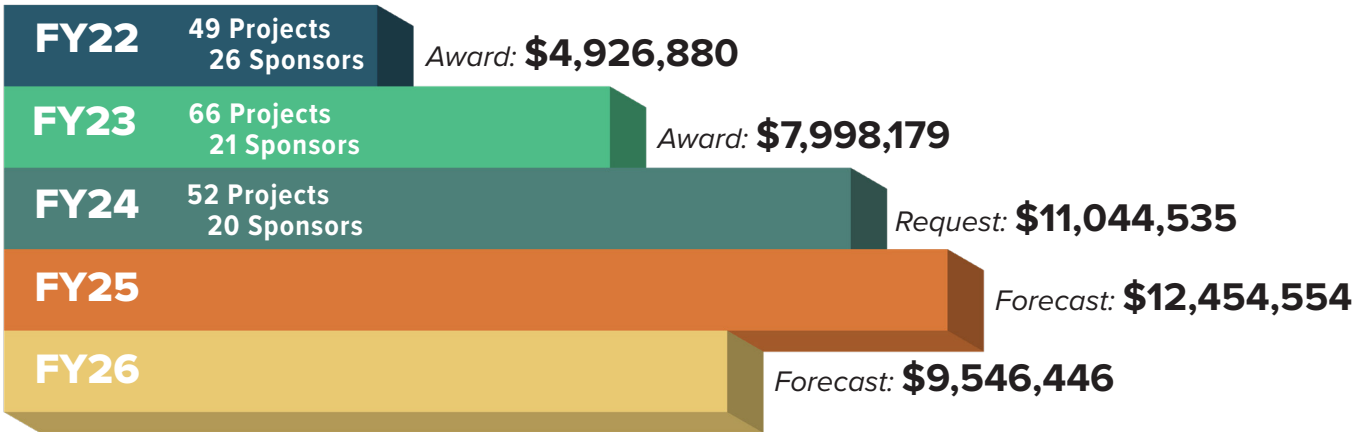


FY24 LOI Summary

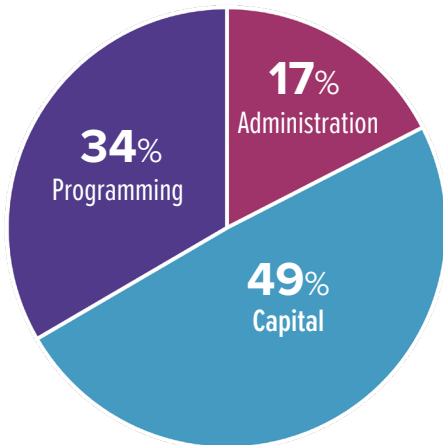
Updated: 04/19/2023

Total Requests: **\$11,044,535**

Budgeted Projection: \$7,917,114 (+28%)



INVESTMENT TYPES



Request Amount	\$25,000 - \$100,000	\$100,001 - \$250,000	\$250,001 +
Number of Projects	27	14	11

5 Sponsors Scored a Perfect 30!

Score Range out of 30	<16	16-20	21-25	26-30
Number of Sponsors	3	1	2	14

ARTS & EDUCATION

- Big Sky Is an Arts & Culture Hub
- A Quality Education for All Children

ECONOMIC DEVELOPMENT

- A Positive Climate Where Businesses Can Prosper
- A Quality Visitor Experience Balanced with Local Needs

HEALTH & SAFETY

- High-Quality Public Safety
- Robust Social Services Exist for a Thriving & Livable Community
- Healthy Populations with Access to Local High-Quality Healthcare Services

HOUSING

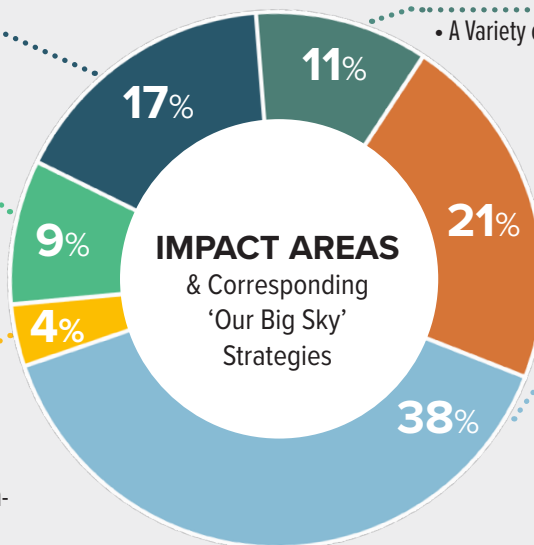
- A Variety of Affordable Housing Options for All Local Workers

PUBLIC WORKS

- Big Sky & the Region Have World-Class Transportation Infrastructure & Services
- Improve & Maintain Water & Sewer Infrastructure

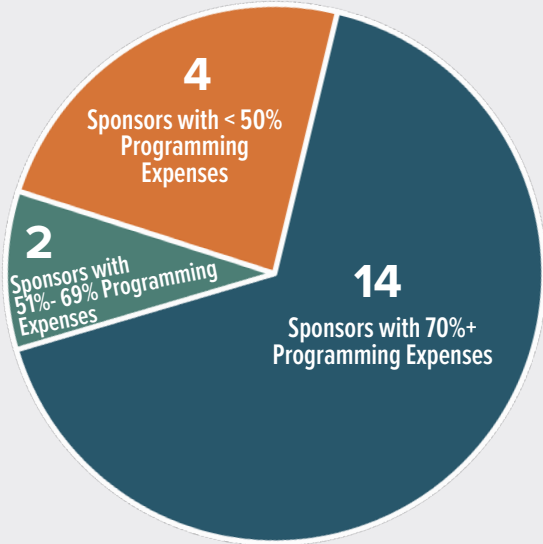
RECREATION & CONSERVATION

- A Connected Community Through Trails, Parks, & Open Spaces
- World-Class, Year-Round Recreational Opportunities for Big Sky
- A Community-Based Solution to Develop Sustainability & Climate Neutrality
- Our Natural Resources Are Protected & Enhanced for Future Generations



IMPACT AREAS & Corresponding 'Our Big Sky' Strategies

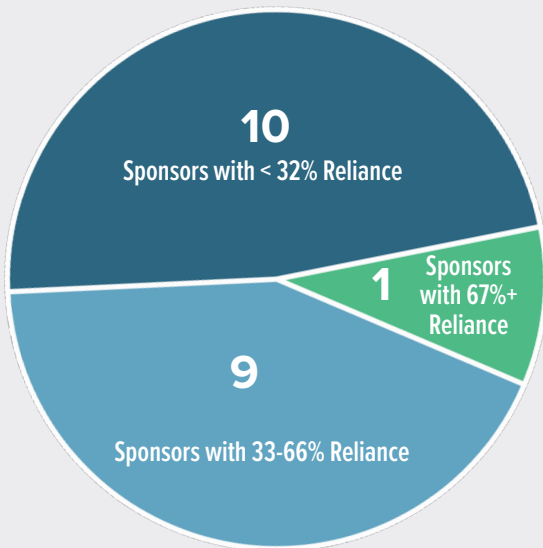
PROGRAMMING EXPENSE RATIO



5 Sponsors collaborating with Madison/Gallatin Counties.
14 Sponsors collaborating with Local Foundations.

Number of Sponsors	FY23 Awards Distributed to date
2	0-25%
5	26-50%
5	51-75%
7	76-100%

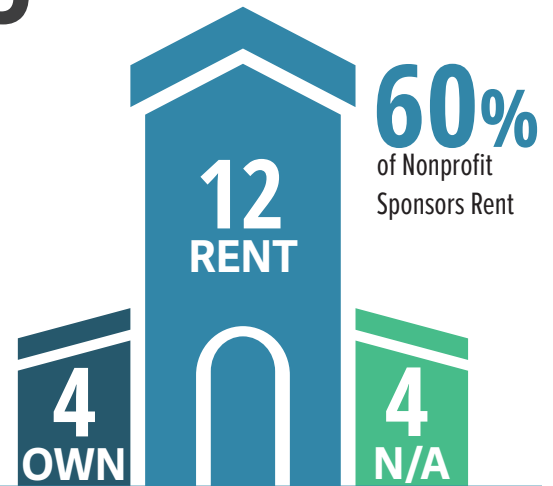
REVENUE RELIANCE ON RESORT TAX



Audit Report?

✓ YES 5
✗ NO 15

Sponsor Rent vs. Own:



Full-Time Employee Count

< 1



Number of Sponsors

4

1-5



8

6-25



7

25+



1



Aggregate Wage Data

	Low	Average	High
Tier 1-Executive	\$70,000	\$120,518	\$200,000
Tier 2-VP	\$55,000	\$91,844	\$150,000
Tier 3-Director	\$40,000	\$80,640	\$121,275
Tier 4-Manager	\$41,600	\$63,175	\$103,187
Tier 5-Coordinator	\$18,250	\$49,000	\$66,811




FY24 Project Request Summary

Total:
\$11,044,535

52 Projects
20 Sponsors

IMPACT AREAS

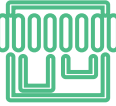
ARTS & EDUCATION



5 Projects = \$1,845,000

Administration: 0
Capital: 1
Programming: 4

ECONOMIC DEVELOPMENT



6 Projects = \$976,075

Administration: 2
Capital: 0
Programming: 4

HEALTH & SAFETY



4 Projects = \$420,000

Administration: 0
Capital: 2
Programming: 2

HOUSING



3 Projects = \$1,175,000

Administration: 1
Capital: 0
Programming: 2

PUBLIC WORKS



7 Projects = \$2,370,500

Administration: 2
Capital: 4
Programming: 1

RECREATION & CONSERVATION



27 Projects = \$4,257,960

Administration: 1
Capital: 11
Programming: 15

INVESTMENT TYPES



ADMINISTRATION

6 Projects = \$1,839,511



CAPITAL

18 Projects = \$5,431,156

Construction: 9



PROGRAMMING

28 Projects = \$3,773,868

One-Time Programming: 1

Recurring Program: 27

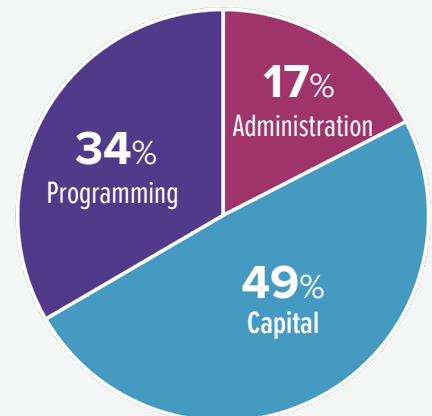
Subsidy Types

Financial Assistance: 5

Incentives: 1

Scholarships: 1

Sponsorships: 4



PROJECTS BY “OUR BIG SKY” STRATEGIES

- Big Sky Is an Arts & Culture Hub: 8
- A Quality Education for All Children: 2
- A Positive Climate Where Businesses Can Prosper: 4
- A Quality Visitor Experience Balanced with Local Needs: 4
- High-Quality Public Safety: 1
- Robust Social Services Exist for a Thriving & Livable Community: 1
- Healthy Populations with Access to Local High-Quality Healthcare Services: 2
- A Variety of Affordable Housing Options for All Local Workers: 3
- Big Sky & the Region Have World-Class Transportation Infrastructure & Services: 1
- Improve & Maintain Water & Sewer Infrastructure: 2
- A Connected Community Through Trails, Parks, & Open Spaces: 1
- World-Class, Year-Round Recreational Opportunities for Big Sky: 6
- A Community-Based Solution to Develop Sustainability & Climate Neutrality: 4
- Our Natural Resources Are Protected & Enhanced for Future Generations: 12
- *No Corresponding Strategy: 1*

SCORE DATA

Score Range <i>out of 100</i>	<60	60-69	70-79	80-89	90-100
Number of Projects	0	4	13	24	11

Matching Funds

Matching Funds Ratio	<20%	20-39%	40-59%	60-79%	80-100%
Number of Projects	11	9	17	13	2



Direct Expenses



Direct Expense Ratio	<19%	20-39%	40-59%	60-79%	80-100%
Number of Projects	1	1	0	4	46

Time Length Projects Will Need BSRAD Funding

Annuity	0-1 Year	1-3 Years	3+ Years
Number of Projects	15	5	32

Collaboration

Partnerships	0	1-3	4+
Number of Projects	4	17	31

FY24 APPLICATION SCORING SYSTEM

December 2022

CRITERIA	DESCRIPTION	POINTS	SCORING BREAKDOWN	FOCUS	METRICS FOR EVALUATION
Community Participation	Does the Sponsor have active Big Sky Community participation?	5	No evidence (0) Some evidence (3) Strong evidence (5)	Collaboration	<ul style="list-style-type: none"> Volunteers Members Sponsorships Donors
Program Expense Ratio	What percentage of expenses are “Programming” related?	5	Below 50% (0) 51-69.9% (3) Above 70% (5)	Efficiency	<ul style="list-style-type: none"> Sponsor Expenses (administration, fundraising, programming) <ul style="list-style-type: none"> Current year budgeted
Revenue Reliance	How financially reliant is the Sponsor on Resort Tax?	5	67-100% of Sponsor revenue from RT (0) 33-66% of Sponsor revenue from RT (3) 0-32% of Sponsor revenue from RT (5)	Efficiency	<ul style="list-style-type: none"> Sponsor Revenues <ul style="list-style-type: none"> Current year budgeted
Resort Tax Track Record	Does the Sponsor follow through with funding terms?	10	FY22 project(s) on track (1) Public funding recognition (1) Accurate payment requests (1) FY21 Impact Report completed accurately (2) FY21 project(s) completed as outlined (5)	Efficiency	<ul style="list-style-type: none"> FY22 Awards FY23 Awards Payment requests Project applications Impact Reports
Forecasting Accuracy	How accurate was the Sponsor forecasted request last year?	5	+/- 30% or more variance (0) +/- 16-29% variance (3) Applications +/- 0-15% variance (5)	Planning	<ul style="list-style-type: none"> Forecasted requests <ul style="list-style-type: none"> FY23 Application <ul style="list-style-type: none"> FY24 request

CRITERIA	DESCRIPTION	POINTS	SCORING BREAKDOWN	FOCUS	METRICS FOR EVALUATION
Matching Funds	What portion of the project is funded by matching funds?	10	Less than 20% (0) 20-39% (4) 40-59% (6) 60-79% (8) 80% or greater (10)	Collaboration	<ul style="list-style-type: none"> Project funding
"Our Big Sky" Alignment	Is this project addressing a community need outlined in the Our Big Sky plan?	10	Meets no outlined initiatives (0) Meets an outlined initiative (10)	Collaboration	<ul style="list-style-type: none"> "Our Big Sky" plan
Partnerships	Does the project demonstrate collaboration?	5	0 partners (0) 1-3 partners (3) 4+ partners (5)	Collaboration	<ul style="list-style-type: none"> Partners
Direct Expense Ratio	What portion of the request is for Direct expenses?	5	0-19% (0) 20-39% (2) 40-59% (3) 60-79% (4) 80-100% (5)	Efficiency	<ul style="list-style-type: none"> Project expenses
SMART Accountability	Does the project demonstrate and articulate SMART metrics?	10	SPECIFIC deliverables (2) MEASURABLE goals (2) ACHIEVABLE goals (2) RELEVANT deliverables (2) TIME BOUND milestones (2)	Efficiency	<ul style="list-style-type: none"> Deliverables Goals Milestones

CRITERIA	DESCRIPTION	POINTS	SCORING BREAKDOWN	FOCUS	METRICS FOR EVALUATION
Financial Sustainability	Will the project result in administration costs requiring Resort Tax funding?	5	Yes (0) No (5)	Planning	<ul style="list-style-type: none"> Project budget forecast
Longevity of Deliverable(s)	What is the life of project deliverable(s)?	5	Life of 1 year or less (2) Life of 1-10 years (3) Life of 10+ years (5)	Planning	<ul style="list-style-type: none"> Deliverable(s)
Quality of Proposal	Was the funding application complete, thorough, and thoughtful?	15	All questions answered directly (3) Complete and accurate budget that matches application details (3) Articulate project description (3) Application outlined project specifics, not org. level detail (3) Sponsor attended training session or consultation (3)	Planning	<ul style="list-style-type: none"> Application responses Budgets Attendance <ul style="list-style-type: none"> Training consultation
Resort Tax Annuity	For how many years will this project need funds from Resort Tax?	5	3+ years (0) 1-3 years (3) 0-1 year (5)	Planning	<ul style="list-style-type: none"> Forecasts Future project requests

SCORE BREAKDOWN

SPONSOR VS PROJECT	
SPONSOR	30
PROJECT	70

SCORE FOCUS	
COLLABORATION	30
EFFICIENCY	35
PLANNING	35

ARTS COUNCIL OF BIG SKY (ACBS)

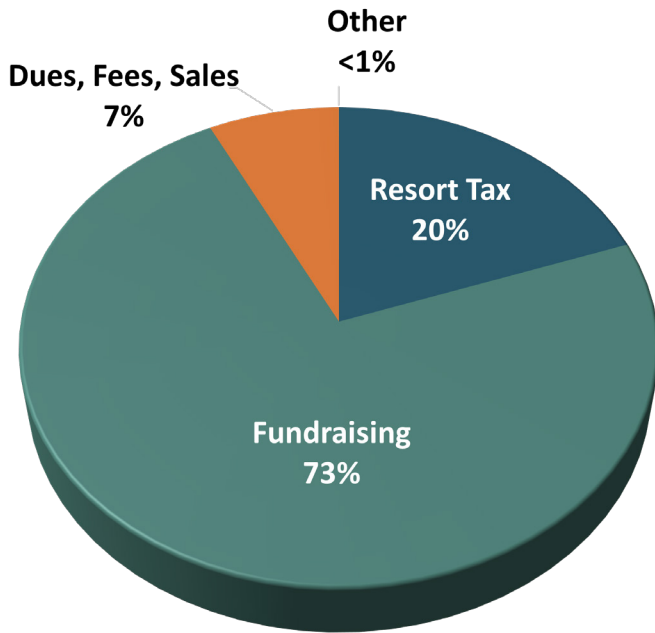
\$250,000 (2.25% of requests)

Projected: \$260,000 (-3.8%)

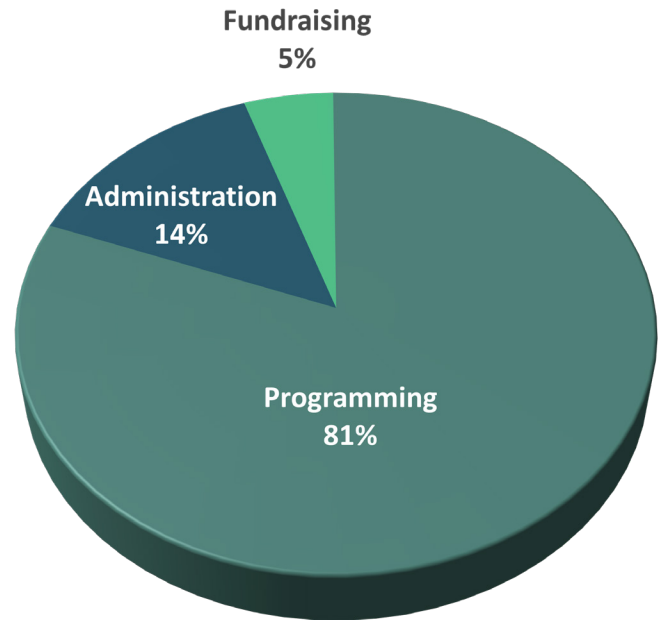
\$250,000 — 2024 Music in the Mountains (Programming)



Revenue Distribution
Current FY Budget



Expense Distribution
Current FY Budget



FY22 Award: \$215,000

FY23 Award: \$225,000

\$225,000 - 2023 Music in the Mountains Concert Programming

FY24 Request: \$250,000

FY25 Forecast: \$270,000

FY26 Forecast: \$255,000

SPONSOR SCORE

5	Community Participation (max: 5 pts) Strong evidence
5	Program Expense Ratio (max: 5 pts) Above 70%
5	Revenue Reliance (max: 5 pts) 0-32% of Sponsor revenue from RT
1 1 1 2 5	Resort Tax Track Record (max: 10 pts) FY23 project(s) on track Public funding recognition Accurate payment requests Impact Reports completed accurately FY22 project(s) completed as outlined
5	Forecasting Accuracy (max: 5 pts) +/- 0-15% variance
30 (of 30)	

ACBS SPONSOR EFFICIENCY

Previous FY: Recently completed Fiscal Year

Fiscal Year Dates:

Current FY: Fiscal Year as of 3/31/23

01/01/23-12/31/23

			Previous FY <i>(Actual)</i>	Current FY <i>(Budget)</i>	% Change	% of total <i>(Current FY)</i>
REVENUE <i>(Cash only, do not include In-Kind)</i>	Public Funding	Resort Tax	\$ 215,000	\$ 225,000	5%	20%
		Other <i>(Mill levies, County, etc.)</i>	\$ -	\$ -	#DIV/0!	0%
	Fundraising	Donations <i>(Private)</i>	\$ 397,967	\$ 275,000	-31%	24%
		Donations & Sponsorships <i>(Corporate)</i>	\$ 122,100	\$ 125,000	2%	11%
		Grants	\$ 179,008	\$ 105,000	-41%	9%
		Events	\$ 325,408	\$ 337,000	4%	29%
	Direct Revenue	Dues, Fees, Sales	\$ 65,451	\$ 84,500	29%	7%
	Other*	Other	\$ 76,425	\$ 50	-100%	0%
	TOTAL			\$ 1,381,359	\$ 1,151,550	-17%
EXPENSES	Administration <i>Management & General Expenses reported in section IX on a 990</i>		\$ 185,378	\$ 172,580	-7%	14%
	Fundraising <i>Fundraising Expenses reported in section IX on a 990</i>		\$ 66,206	\$ 61,636	-7%	5%
	Programming <i>Program Expenses reported in section IX on a 990</i>		\$ 1,072,547	\$ 998,498	-7%	81%
	TOTAL			\$ 1,324,131	\$ 1,232,714	-7%

GROWTH FORECAST				RESERVES (ON HAND)	
	Previous-FY	Current-FY	Upcoming-FY	Restricted**	\$ 100,000
Total # of FTE	5.5	6	6	Unrestricted**	\$ 70,330
Payroll & Benefits	\$ 403,556	\$ 462,214	\$ 495,000	Goal	\$ 200,000
Total Operating Budget <i>(including payroll & benefits)</i>	\$ 1,304,937	\$ 1,151,550	\$ 1,250,000		
Capital Expenditures	\$ 225,000	\$ 80,000	\$ -		

OPERATING BUDGET GROWTH	Previous-Current	Current-Upcoming
	-12%	9%

PAYROLL DETAIL		
Level of Position	Salary Range	Benefits Summary
Tier 1 <i>(Eg Executive)</i>	\$101,000	\$400 Health Stipend; \$60 Cell Phone Stipend
Tier 2 <i>(Eg Vice President)</i>	\$85,000	Same
Tier 3 <i>(Eg Director)</i>	\$72,000	Same
Tier 4 <i>(Eg Manager)</i>	\$58,000	Same
Tier 5 <i>(Eg Coordinator/Assistant)</i>	\$53,000	Same

***Provide detail on Other Revenue received, including sources and amounts:**
 Very limited other income (3Rivers dividends, etc.)

****Purpose of Restricted and Unrestricted Capital Reserves:**
 \$100,000 toward future art center planning; \$70,330 emergency funds

2024 MUSIC IN THE MOUNTAINS

ARTS COUNCIL OF BIG SKY (ACBS)

Request: \$250,000

Total Project Cost: \$465,000

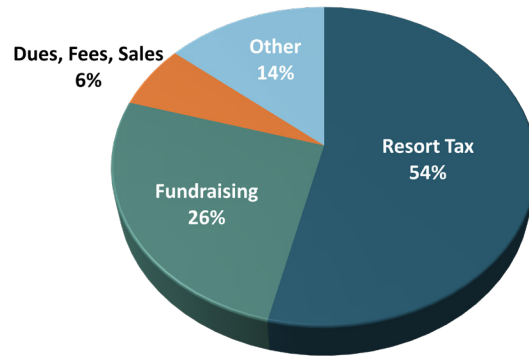
ARTS & EDUCATION • PROGRAMMING

The Music in the Mountains free concert series is Big Sky’s premier summer event, drawing more than 33,000 music lovers to 13 free events in Len Hill Park each year. These weekly events help stimulate the economy, showcase local and national artists and enhance our community’s cultural landscape.

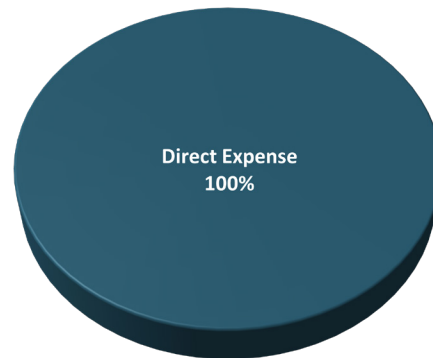
- Recurring Programming

Matching Funds (max: 10 pts) Portion Funded with Matching Funds: 40-59%	6
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 80-100%	5
Financial Sustainability (max: 5 pts) Future Administration Costs: No	5
Longevity of Deliverable(s) (max: 5 pts) Life Span: 1 year or less	2
Resort Tax Annuity (max: 5 pts) 3+ years	0
Quality of Proposal (max: 15 pts/3 each) All questions answered directly	3
Complete & accurate budget that matches application details	3
Articulate project summary	3
Application outlined project specifics, not org. level detail	3
Sponsor attended training session or consultation	3
SMART Accountability (max: 10 pts/2 each) SPECIFIC deliverables	2
MEASURABLE goals	2
ACHIEVABLE goals	2
RELEVANT deliverables	2
TIME BOUND milestones	2
Partnerships (max: 5 pts) 4+ partners	5
“Our Big Sky” Alignment (max: 10 pts) <i>Initiative: Promote Big Sky as a Year-Round Arts & Cultural Destination</i>	10
Project Score (max: 70 pts)	58
Sponsor/LOI Score (max: 30 pts)	30
Total Score (max: 100 pts)	88

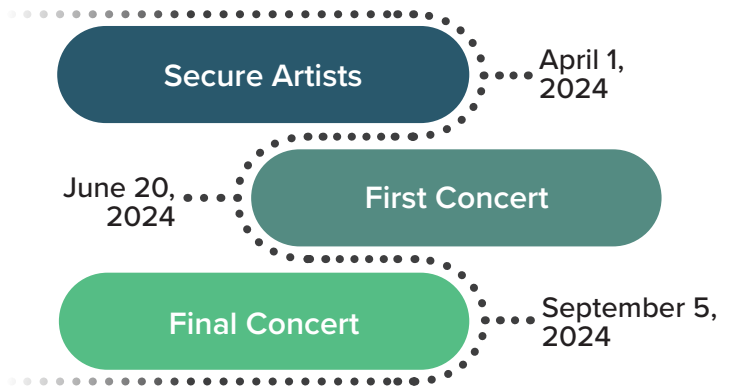
MATCHING FUNDS



DIRECT EXPENSE RATIO



MILESTONES



DELIVERABLES

- ▲ 15 Free Events- 4-month life span

PROJECT BUDGET: ACBS - 2024 Music in the Mountains

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <i>(7/1/23-6/30/24)</i>	FY25 Forecasted Request <i>(7/1/24-6/30/25)</i>	FY26 Forecasted Request <i>(7/1/25-6/30/26)</i>	FY24 Matching Funds % <i>Used for Scoring</i>
Resort Tax*	\$ 250,000	\$ 245,000	\$ 255,000	54%
Other Public Funding	\$ -			0%
Private Donations	\$ 2,500	\$ 3,500	\$ 4,500	1%
Corporate Donations & Sponsorships	\$ 100,000	\$ 105,000	\$ 110,000	22%
Grants	\$ 15,000	\$ 15,000	\$ 15,000	3%
Events	\$ 2,500	\$ 2,500	\$ 2,500	1%
Dues, Fees, Sales	\$ 30,000	\$ 31,500	\$ 33,000	6%
COVID-19 Relief				0%
Other***	\$ 65,000	\$ 65,000	\$ 65,000	14%
TOTAL	\$ 465,000	\$ 467,500	\$ 485,000	100%

Expenses	FY24 Request**	FY24 Total Project
DIRECT		
Contract Services	\$ 250,000	\$ 335,000
Property Acquisition		
Marketing, Advertising, and Communications		\$ 10,000
Materials and Supplies		\$ 2,500
Payroll and Benefits		
Repairs and Maintenance		\$ 5,000
Scholarships and Financial Assistance		
Travel		\$ 3,500
Other****		
Subtotal	\$ 250,000	\$ 356,000
INDIRECT		
Contract Services		
Insurance (Liability, D&O, Vehicle, Umbrella, etc)		\$ 19,000
Marketing, Advertising, and Communications		
Memberships (Industry and Trade Organizations)		
Office Expenses		\$ 2,500
Payroll and Benefits		\$ 87,500
Rent and Mortgage		
Repairs and Maintenance		
Sponsorships		
Travel & Training		
Other****		
Subtotal	\$ -	\$ 109,000
TOTAL	\$ 250,000	\$ 465,000

****List line item detail of your Resort Tax request**
 Direct: Program Expenses reported in section IX on a 990

Indirect: Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

***Other-Funding: In-Kind revenue of \$65,000

****Other-Expenses Outline Direct v Indirect

BIG SKY COMMUNITY FOOD BANK (BSCFB)

\$70,000 (0.63% of requests)

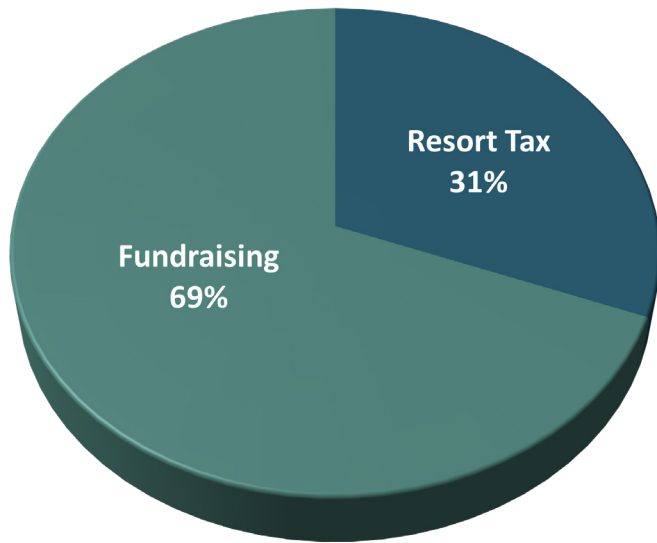
Projected: \$70,000 (0%)

\$70,000 — Emergency Food & Social Services (Programming)

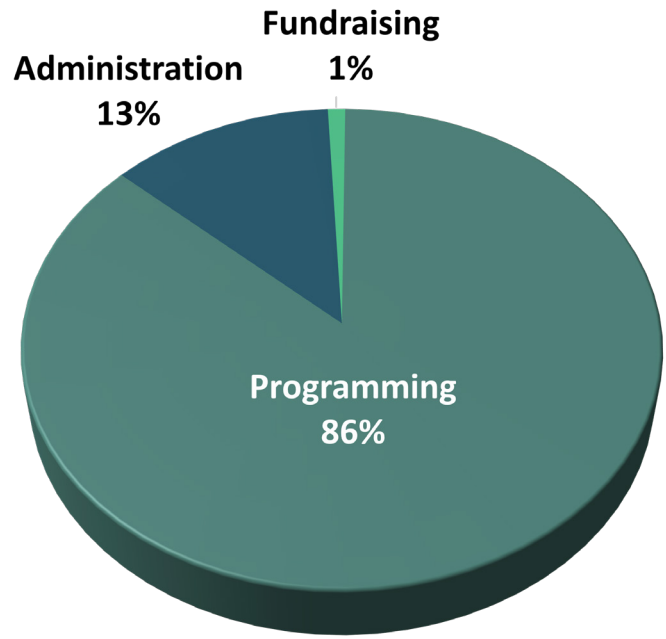


A PROGRAM OF HRDC

Revenue Distribution
Current FY Budget



Expense Distribution
Current FY Budget



FY22 Award: \$48,000

FY23 Award: \$51,570

\$51,570 - Emergency Food & Social Services

FY24 Request: \$70,000

FY25 Forecast: \$125,000

FY26 Forecast: \$140,000

SPONSOR SCORE

5	Community Participation (max: 5 pts) Strong evidence
5	Program Expense Ratio (max: 5 pts) Above 70%
5	Revenue Reliance (max: 5 pts) 0-32% of Sponsor revenue from RT
1 1 1 2 5	Resort Tax Track Record (max: 10 pts) FY23 project(s) on track Public funding recognition Accurate payment requests Impact Reports completed accurately FY22 project(s) completed as outlined
5	Forecasting Accuracy (max: 5 pts) +/- 0-15% variance
30 (of 30)	

BSCFB SPONSOR EFFICIENCY

Previous FY: Recently completed Fiscal Year
 Current FY: Fiscal Year as of 3/31/23

Fiscal Year Dates:
07/01/22-06/30/23

			Previous FY 21-22 <i>(Actual)</i>	Current FY 22-23 <i>(Budget)</i>	% Change	% of total <i>(Current FY)</i>
REVENUE <i>(Cash only, do not include In-Kind)</i>	Public Funding	Resort Tax	\$ 48,000	\$ 64,000	33%	31%
		Other <i>(Mill levies, County, etc.)</i>	\$ -	\$ -	#DIV/0!	0%
	Fundraising	Donations	\$ 604,085	\$ 71,000	-88%	34%
		Donations &	\$ -	\$ 7,500	#DIV/0!	4%
		Grants	\$ 81,000	\$ 63,000	-22%	30%
		Events	\$ 3,867	\$ 1,500	-61%	1%
	Direct Revenue	Dues, Fees, Sales	\$ -	\$ -	#DIV/0!	0%
	Other*	Other	\$ 177	\$ -	-100%	0%
	TOTAL		\$ 737,129	\$ 207,000	-72%	100%
	EXPENSES	Administration <i>Management & General Expenses reported in section IX on a 990</i>		\$ 19,877	\$ 25,942	31%
Fundraising <i>Fundraising Expenses reported in section IX on a 990</i>		\$ 1,897	\$ 2,000	5%	1%	
Programming <i>Program Expenses reported in section IX on a 990</i>		\$ 166,582	\$ 178,764	7%	86%	
TOTAL		\$ 188,356	\$ 206,706	10%	100%	

GROWTH FORECAST				RESERVES (ON HAND)	
	Previous-FY	Current-FY	Upcoming-FY	Restricted**	\$
Total # of FTE	1.5	1.75	2.125	Unrestricted**	\$ 492,341
Payroll & Benefits	\$ 92,730	\$ 145,442	\$ 182,973	Goal	\$ 1,000,000
Total Operating Budget <i>(including payroll & benefits)</i>	\$ 166,582	\$ 207,000	\$ 280,000		
Capital Expenditures	\$ 3,537		\$ 75,000		

OPERATING BUDGET GROWTH	Previous-Current	Current-Upcoming
	24%	35%

PAYROLL DETAIL		
Level of Position	Salary Range	Benefits Summary
Tier 1 <i>(Eg Executive)</i>	127,909-157,062	All full time positions are eligible for: Health Insurance, Flex spending or Health Savings Acct., Life Insurance, Retirement with employer 7% match, Paid Time Off (PTO) and 11 paid Holidays
Tier 2 <i>(Eg Vice President)</i>	112,613-143,205	
Tier 3 <i>(Eg Director)</i>	86,048-121,275	
Tier 4 <i>(Eg Manager)</i>	54,820-103,187	
Tier 5 <i>(Eg Coordinator/Assistant)</i>	30,942-66,811	

***Provide detail on Other Revenue received, including sources and amounts:**
 Interest income.

****Purpose of Restricted and Unrestricted Capital Reserves:**
 Restricted funds are designated with specific purpose from the donor

EMERGENCY FOOD & SOCIAL SERVICES

BIG SKY COMMUNITY FOOD BANK (BSCFB)

Request: \$70,000

Total Project Cost: \$281,000

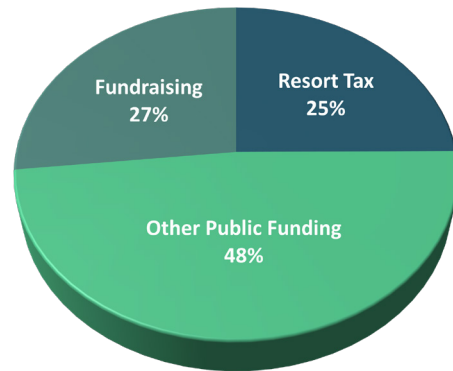
HEALTH & SAFETY • PROGRAMMING

Many in Big Sky struggle to make ends meet, even while fully employed. The Big Sky Food Bank helps fill the gaps between household income and expense, so that no one has to go hungry. We offer emergency food and nutrition as well as access to federal, state, and local social service benefits.

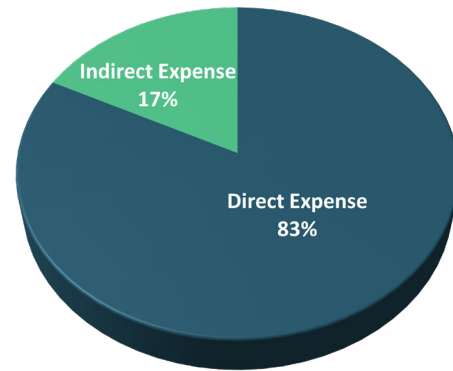
- Recurring Program
- Subsidy: Financial Assistance

Matching Funds (max: 10 pts) Portion Funded with Matching Funds: 60-79%	8
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 80-100%	5
Financial Sustainability (max: 5 pts) Future Administration Costs: Yes	0
Longevity of Deliverable(s) (max: 5 pts) Life Span: 1 year or less	2
Resort Tax Annuity (max: 5 pts) 3+ years	0
Quality of Proposal (max: 15 pts/3 each) All questions answered directly	3
Complete & accurate budget that matches application details	3
Articulate project summary	3
Application outlined project specifics, not org. level detail	3
Sponsor attended training session or consultation	3
SMART Accountability (max: 10 pts/2 each)	
SPECIFIC deliverables	0
MEASURABLE goals	2
ACHIEVABLE goals	2
RELEVANT deliverables	2
TIME BOUND milestones	2
Partnerships (max: 5 pts) 4+ partners	5
"Our Big Sky" Alignment (max: 10 pts) <i>Initiative: Increase Access to, & Utilization of, Federal, State, & Local Social Service Programs</i>	10
Project Score (max: 70 pts)	53
Sponsor/LOI Score (max: 30 pts)	30
Total Score (max: 100 pts)	83

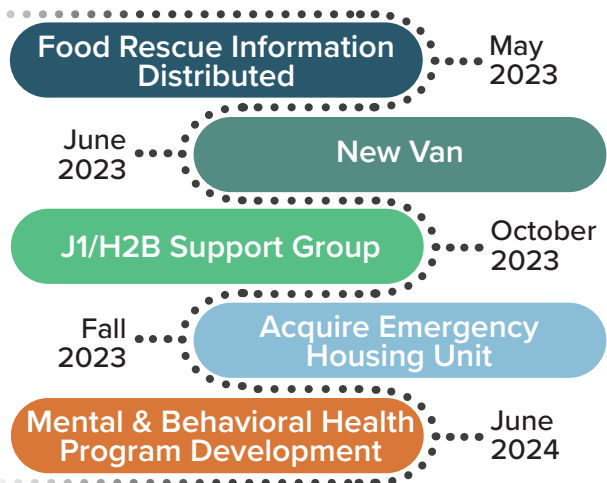
MATCHING FUNDS



DIRECT EXPENSE RATIO



MILESTONES



DELIVERABLES

- ▲ Emergency Food Boxes - No life span provided
- ▲ Kidspacks - No life span provided
- ▲ Case Management - No life span provided

PROJECT BUDGET: BSCFB - Emergency Food & Social Services

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <small>(7/1/23-6/30/24)</small>	FY25 Forecasted Request <small>(7/1/24-6/30/25)</small>	FY26 Forecasted Request <small>(7/1/25-6/30/26)</small>	FY24 Matching Funds % <small>Used for Scoring</small>
Resort Tax*	\$ 70,000	\$ 75,000	\$ 80,000	25%
Other Public Funding	\$ 136,000	\$ 150,000	\$ 160,000	48%
Private Donations				0%
Corporate Donations & Sponsorships				0%
Grants	\$ 70,000	\$ 75,000	\$ 80,000	25%
Events	\$ 5,000	\$ 5,000	\$ 5,000	2%
Dues, Fees, Sales				0%
COVID-19 Relief				0%
Other***				0%
TOTAL	\$ 281,000	\$ 305,000	\$ 325,000	100%

Expenses	FY24 Request**	FY24 Total Project
DIRECT		
Contract Services		
Property Acquisition		
Marketing, Advertising, and Communications	\$ 375	\$ 1,500
Materials and Supplies	200.00	\$ 800
Payroll and Benefits	\$ 38,236	\$ 152,943
Repairs and Maintenance	\$ 425	\$ 1,700
Scholarships and Financial Assistance	\$ 100	\$ 400
Travel	\$ 625	\$ 2,500
Other****	\$ 17,817	\$ 71,266
Subtotal	\$ 57,777	\$ 231,109
INDIRECT		
Contract Services		
Insurance (Liability, D&O, Vehicle, Umbrella, etc)	\$ 300	\$ 1,200
Marketing, Advertising, and Communications	\$ 1,501	\$ 6,002
Memberships (Industry and Trade Organizations)	\$ 80	\$ 320
Office Expenses	\$ 100	\$ 400
Payroll and Benefits	\$ 7,787	\$ 31,147
Rent and Mortgage	\$ 2,006	\$ 8,022
Repairs and Maintenance		
Sponsorships		
Travel & Training	\$ 450	\$ 1,800
Other****	\$ -	\$ 1,000
Subtotal	\$ 12,223	\$ 49,891
TOTAL	\$ 70,000	\$ 281,000

****List line item detail of your Resort Tax request**

Direct: Program Expenses reported in section IX on a 990

Indirect: Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

***Other-Funding:

Direct Service other**** includes 3/4 rent, utilities, and food purchases and food processing

BIG SKY COMMUNITY HOUSING TRUST (BSCHT)

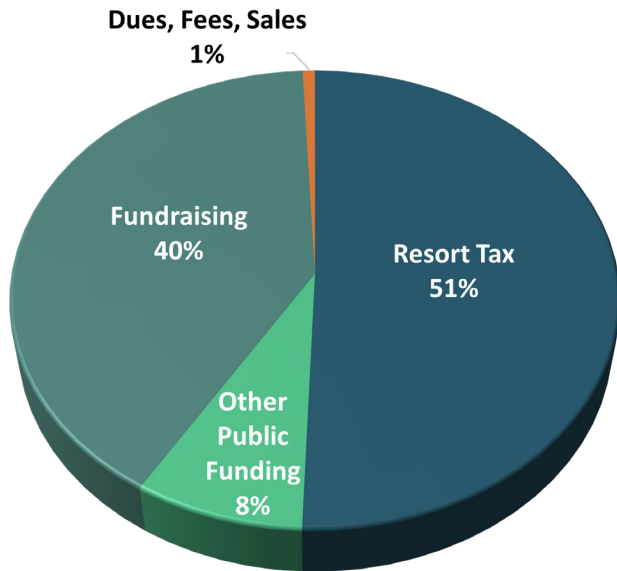
\$1,175,000 (10.59% of requests)

Projected: \$1,175,000 (0%)

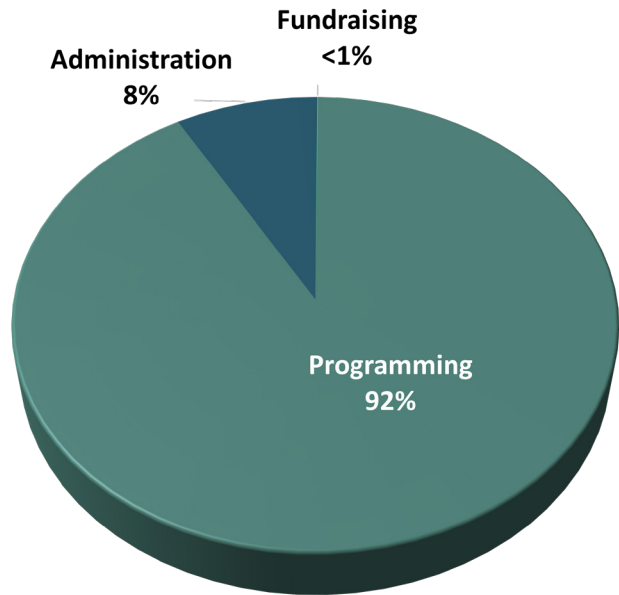


- \$800,000 — Good Deeds (Programming)
- \$225,000 — BSCHT-Operations (Administration)
- \$150,000 — Rent Local (Programming)

Revenue Distribution
Current FY Budget



Expense Distribution
Current FY Budget



FY22 Award: \$705,000

FY23 Award: \$1,675,000

- \$750,000 - Deed Restriction Incentive
- \$600,000 - RiverView Apartments on Lone Mountain Trail
- \$175,000 - BSCHT Operations
- \$150,000 - Rent Local Incentives

FY24 Request: \$1,175,000

FY25 Forecast: \$1,225,000

FY26 Forecast: \$1,250,000

SPONSOR SCORE

5	<p>Community Participation (max: 5 pts)</p> <p>Strong evidence</p>
5	<p>Program Expense Ratio (max: 5 pts)</p> <p>Above 70%</p>
5	<p>Revenue Reliance (max: 5 pts)</p> <p>0-32% of Sponsor revenue from RT</p>
1 1 1 2 5	<p>Resort Tax Track Record (max: 10 pts)</p> <ul style="list-style-type: none"> FY23 project(s) on track Public funding recognition Accurate payment requests Impact Reports completed accurately FY22 project(s) completed as outlined
5	<p>Forecasting Accuracy (max: 5 pts)</p> <p>+/- 0-15% variance</p>
30 (of 30)	

BSCHT SPONSOR EFFICIENCY

Previous FY: Recently completed Fiscal Year

2022

Fiscal Year Dates:

Current FY: Fiscal Year as of 3/31/23

2023

01/01/2023-12/31/2023

			Previous FY (Actual)	Current FY (Budget)	% Change	% of total (Current FY)
REVENUE <i>(Cash only, do not include In-Kind)</i>	Public Funding	Resort Tax	\$ 1,675,000	\$ 1,175,000	-30%	25%
		Other <i>(Mill levies, County, etc.)</i>				
	Fundraising	Donations <i>(Private)</i>	\$ 66,331	\$ 90,000	36%	2%
		Donations & Sponsorships <i>(Corporate)</i>	\$ 15,358	\$ 25,000	63%	1%
		Grants	\$ 464,000	\$ 3,380,000	628%	71%
		Events				
	Direct Revenue	Dues, Fees, Sales	\$ 113,991	\$ 101,546	-11%	2%
	Other*	Other				0%
TOTAL			\$ 2,334,680	\$ 4,771,546	104%	100%
EXPENSES	Administration <i>Management & General Expenses reported in section IX on a 990</i>		\$ 314,930	\$ 400,000	27%	8%
	Fundraising <i>Fundraising Expenses reported in section IX on a 990</i>		\$ 106	\$ 2,000	1793%	0%
	Programming <i>Program Expenses reported in section IX on a 990</i>		\$ 1,713,533	\$ 4,336,668	153%	92%
	TOTAL			\$ 2,028,569	\$ 4,738,668	134%

GROWTH FORECAST				RESERVES (ON HAND)	
	Previous-FY	Current-FY	Upcoming-FY	Restricted**	\$
Total # of FTE	2	3.5	4	Unrestricted**	\$ 300,000
Payroll & Benefits	\$ 241,434	\$ 317,532	\$ 375,000	Goal	\$ 500,000
Total Operating Budget <i>(including payroll & benefits)</i>	\$ 2,028,569	\$ 4,738,668	\$ 5,000,000		
Capital Expenditures					

OPERATING BUDGET GROWTH	Previous-Current	Current-Upcoming
	134%	6%

PAYROLL DETAIL		
Level of Position	Salary Range	Benefits Summary
Tier 1 (Eg Executive)	\$ 117,500	\$3600 Health Ins/\$2400 HSA Contribution
Tier 2 (Eg Vice President)	\$ 75,000	\$3600 Health Ins/\$2400 HSA Contribution
Tier 3 (Eg Director)		
Tier 4 (Eg Manager)		
Tier 5 (Eg Coordinator/Assistant)	\$ 52,000	\$3600 Health Ins/\$2400 HSA Contribution

*Provide detail on Other Revenue received, including sources and amounts:

**Purpose of Restricted and Unrestricted Capital Reserves:
Opportunity funding, vacancy reserve for rental operations, earnest money for potential development opportunities, allowance for normalization of fundraising patterns, facilitate ongoing program funding uninterrupted by gaps in funding patterns.

GOOD DEEDS

BIG SKY COMMUNITY HOUSING TRUST (BSCHT)

Request: **\$800,000**

Total Project Cost: **\$3,800,000**

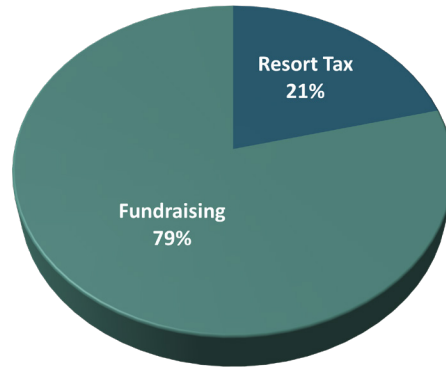
HOUSING • PROGRAMMING

Good Deeds utilizes existing inventory by offering owners or buyers cash for permanently deed restricting their homes for residents. All Good Deeds homes must reside in the Resort Area District, cannot exceed \$1.5 million in value, and are permanently removed from the short-term rental market.

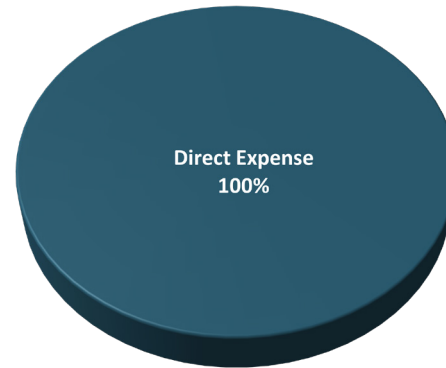
- Recurring Program
- Subsidy: Incentives

Matching Funds (max: 10 pts) Portion Funded with Matching Funds: 60-79%	8
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 80-100%	5
Financial Sustainability (max: 5 pts) Future Administration Costs: No	5
Longevity of Deliverable(s) (max: 5 pts) Life Span: 10+ years	5
Resort Tax Annuity (max: 5 pts) 3+ years	0
Quality of Proposal (max: 15 pts/3 each) All questions answered directly	3
Complete & accurate budget that matches application details	3
Articulate project summary	3
Application outlined project specifics, not org. level detail	3
Sponsor attended training session or consultation	3
SMART Accountability (max: 10 pts/2 each)	
SPECIFIC deliverables	2
MEASURABLE goals	2
ACHIEVABLE goals	2
RELEVANT deliverables	2
TIME BOUND milestones	2
Partnerships (max: 5 pts) 1-3 partners	3
“Our Big Sky” Alignment (max: 10 pts) <i>Initiative: Increase the Supply of Ownership Housing for Local Workers</i>	10
Project Score (max: 70 pts)	61
Sponsor/LOI Score (max: 30 pts)	30
Total Score (max: 100 pts)	91

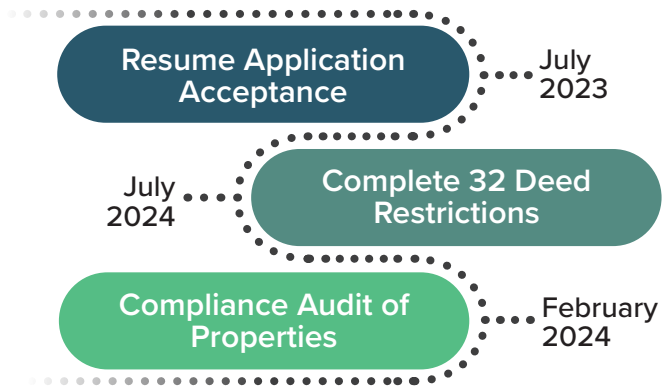
MATCHING FUNDS



DIRECT EXPENSE RATIO



MILESTONES



DELIVERABLES

- ▲ Deed Restrictions - 75-year life span
- ▲ Compliance Check of New Properties - 1-year life span

PROJECT BUDGET: BSCHT - Good Deeds

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <i>(7/1/23-6/30/24)</i>	FY25 Forecasted Request <i>(7/1/24-6/30/25)</i>	FY26 Forecasted Request <i>(7/1/25-6/30/26)</i>	FY24 Matching Funds % <i>Used for Scoring</i>
Resort Tax*	\$ 800,000	\$ 800,000	\$ 800,000	21%
Other Public Funding				0%
Private Donations				0%
Corporate Donations & Sponsorships				0%
Grants	\$ 3,000,000			79%
Events				0%
Dues, Fees, Sales				0%
COVID-19 Relief				0%
Other***				0%
TOTAL	\$ 3,800,000	\$ 800,000	\$ 800,000	100%

Expenses	FY24 Request**	FY24 Total Project
DIRECT		
Contract Services		
Property Acquisition	\$ 750,000	\$ 3,950,000
Marketing, Advertising, and Communications		
Materials and Supplies		
Payroll and Benefits	\$ 50,000	\$ 50,000
Repairs and Maintenance		
Scholarships and Financial Assistance		
Travel		
Other****		
Subtotal	\$ 800,000	\$ 4,000,000
INDIRECT		
Contract Services		
Insurance (Liability, D&O, Vehicle, Umbrella, etc)		
Marketing, Advertising, and Communications		
Memberships (Industry and Trade Organizations)		
Office Expenses		
Payroll and Benefits		
Rent and Mortgage		
Repairs and Maintenance		
Sponsorships		
Travel & Training		
Other****		
Subtotal		
TOTAL	\$ 800,000	\$ 4,000,000

****List line item detail of your Resort Tax request**
 Direct: Program Expenses reported in section IX on a 990

Indirect: Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

***Other-Funding:

****Other-Expenses:

BSCHT-OPERATIONS

BIG SKY COMMUNITY HOUSING TRUST (BSCHT)

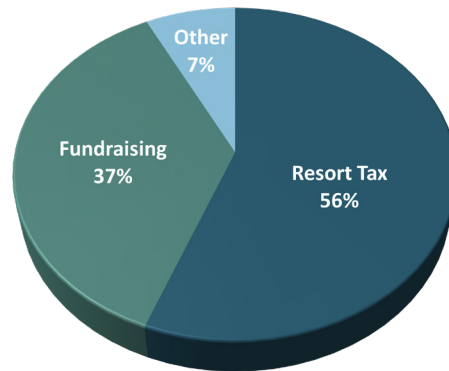
Request: \$225,000

Total Project Cost: \$402,742

HOUSING • ADMINISTRATION

Because the community continually ranks housing as a top concern, Big Sky Community Housing Trust creates affordable housing for residents through its projects and programs. Operations include staffing and administrative costs such as rent, insurance, legal fees, website maintenance, and marketing.

MATCHING FUNDS

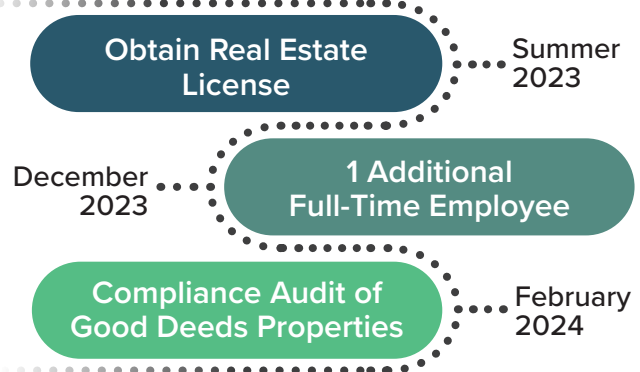


DIRECT EXPENSE RATIO



Matching Funds (max: 10 pts) Portion Funded with Matching Funds: 40-59%	6
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 0-19%	0
Financial Sustainability (max: 5 pts) Future Administration Costs: Yes	0
Longevity of Deliverable(s) (max: 5 pts) Life Span: 1 year or less	2
Resort Tax Annuity (max: 5 pts) 3+ years	0
Quality of Proposal (max: 15 pts/3 each) All questions answered directly	3
Complete & accurate budget that matches application details	3
Articulate project summary	3
Application outlined project specifics, not org. level detail	3
Sponsor attended training session or consultation	3
SMART Accountability (max: 10 pts/2 each) SPECIFIC deliverables	0
MEASURABLE goals	0
ACHIEVABLE goals	0
RELEVANT deliverables	0
TIME BOUND milestones	2
Partnerships (max: 5 pts) 4+ partners	5
"Our Big Sky" Alignment (max: 10 pts) <i>Initiative: Preserve Housing Stock for Local Workers</i>	10
Project Score (max: 70 pts)	40
Sponsor/LOI Score (max: 30 pts)	30
Total Score (max: 100 pts)	70

MILESTONES



DELIVERABLES

None Provided

PROJECT BUDGET: BSCHT - Operations

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <i>(7/1/23-6/30/24)</i>	FY25 Forecasted Request <i>(7/1/24-6/30/25)</i>	FY26 Forecasted Request <i>(7/1/25-6/30/26)</i>	FY24 Matching Funds % <i>Used for Scoring</i>
Resort Tax*	\$ 225,000	\$ 275,000	\$ 300,000	56%
Other Public Funding				0%
Private Donations	\$ 112,742			28%
Corporate Donations & Sponsorships	\$ 25,000			6%
Grants				0%
Events	\$ 10,000			2%
Dues, Fees, Sales				0%
COVID-19 Relief				0%
Other***	\$ 30,000			7%
TOTAL	\$ 402,742	\$ 275,000	\$ 300,000	100%

Expenses	FY24 Request**	FY24 Total Project
DIRECT		
Contract Services		
Property Acquisition		
Marketing, Advertising, and Communications		
Materials and Supplies		
Payroll and Benefits		
Repairs and Maintenance		
Scholarships and Financial Assistance		
Travel		
Other****		
Subtotal	\$ -	\$ -
INDIRECT		
Contract Services	\$ 25,000	\$ 53,400
Insurance (Liability, D&O, Vehicle, Umbrella, etc)	\$ 7,250	\$ 7,250
Marketing, Advertising, and Communications	\$ 1,700	\$ 1,700
Memberships (Industry and Trade Organizations)	\$ 900	\$ 900
Office Expenses	\$ 11,760	\$ 11,760
Payroll and Benefits	\$ 173,590	\$ 317,532
Rent and Mortgage	\$ 4,800	\$ 4,800
Repairs and Maintenance		
Sponsorships		
Travel & Training		\$ 5,400
Other****		
Subtotal	\$ 225,000	\$ 402,742
TOTAL	\$ 225,000	\$ 402,742

****List line item detail of your Resort Tax request**

Direct: Program Expenses reported in section IX on a 990

Indirect: Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

***Other-Funding: Big Pine Development (Pohl Family) has donated the net proceeds from the rental of two condominiums to BSCHT. These funds are used to defray Operations & Administrative costs

****Other-Expenses Outline Direct v Indirect

RENT LOCAL

BIG SKY COMMUNITY HOUSING TRUST (BSCHT)

Request: \$150,000

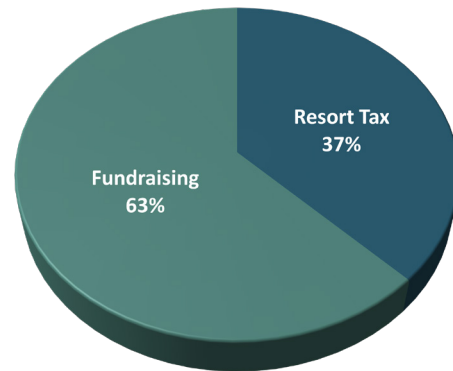
Total Project Cost: \$400,000

HOUSING • PROGRAMMING

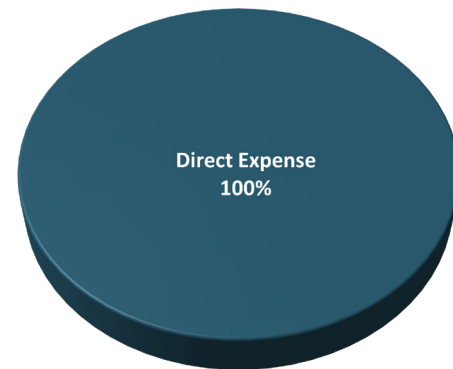
Because only 36 apartments exist, the community relies on private property for its rental inventory. However, owners earn more on the vacation market. RENT LOCAL creates immediate inventory by paying owners to rent to locals. Since August 1, 2021, the program has funded 95 properties for 225 locals.

- Recurring Program
- Subsidy: Incentives

MATCHING FUNDS

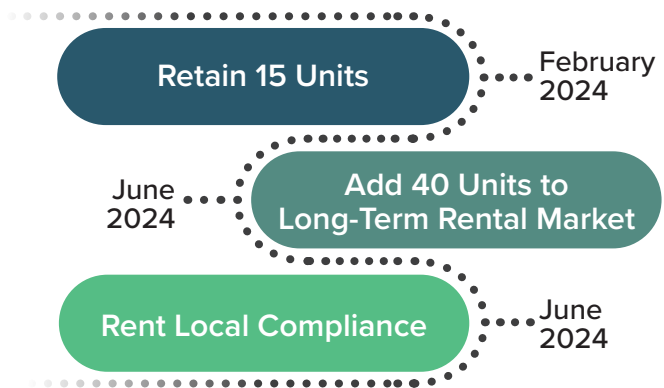


DIRECT EXPENSE RATIO



Matching Funds (max: 10 pts) Portion Funded with Matching Funds: 60-79%	8
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 80-100%	5
Financial Sustainability (max: 5 pts) Future Administration Costs: No	5
Longevity of Deliverable(s) (max: 5 pts) Life Span: 1-10 years	3
Resort Tax Annuity (max: 5 pts) 3+ years	0
Quality of Proposal (max: 15 pts/3 each) All questions answered directly	3
Complete & accurate budget that matches application details	3
Articulate project summary	3
Application outlined project specifics, not org. level detail	3
Sponsor attended training session or consultation	3
SMART Accountability (max: 10 pts/2 each)	
SPECIFIC deliverables	2
MEASURABLE goals	2
ACHIEVABLE goals	2
RELEVANT deliverables	2
TIME BOUND milestones	2
Partnerships (max: 5 pts) 1-3 partners	3
"Our Big Sky" Alignment (max: 10 pts) <i>Initiative:</i> Increase the Supply of Rental Housing for Local Workers	10
Project Score (max: 70 pts)	59
Sponsor/LOI Score (max: 30 pts)	30
Total Score (max: 100 pts)	89

MILESTONES



DELIVERABLES

- ▲ Homeowner Incentives - Up to 2-year life span

Project Name as listed on Application: BSCHT-Rent Local

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <i>(7/1/23-6/30/24)</i>	FY25 Forecasted Request <i>(7/1/24-6/30/25)</i>	FY26 Forecasted Request <i>(7/1/25-6/30/26)</i>	FY24 Matching Funds % <i>Used for Scoring</i>
Resort Tax*	\$ 150,000	\$ 150,000	\$ 150,000	38%
Other Public Funding				0%
Private Donations				0%
Corporate Donations & Sponsorships				0%
Grants	\$ 250,000			63%
Events				0%
Dues, Fees, Sales				0%
COVID-19 Relief				0%
Other***				0%
TOTAL	\$ 400,000	\$ 150,000	\$ 150,000	100%

Expenses	FY24 Request**	FY24 Total Project
DIRECT		
Contract Services		
Property Acquisition		
Marketing, Advertising, and Communications		
Materials and Supplies		
Payroll and Benefits	\$ 50,000	\$ 50,000
Repairs and Maintenance		
Scholarships and Financial Assistance		
Travel		
Other****	\$ 100,000	\$ 350,000
Subtotal	\$ 150,000	\$ 400,000
INDIRECT		
Contract Services		
Insurance (Liability, D&O, Vehicle, Umbrella, etc)		
Marketing, Advertising, and Communications		
Memberships (Industry and Trade Organizations)		
Office Expenses		
Payroll and Benefits		
Rent and Mortgage		
Repairs and Maintenance		
Sponsorships		
Travel & Training		
Other****		
Subtotal		
TOTAL	\$ 150,000	\$ 400,000

****List line item detail of your Resort Tax request**
Direct: Program Expenses reported in section IX on a 990

Indirect: Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

***Other-Funding:

****Other-Expenses: The program's primary expense is for Incentive Awards to property owners (\$348,000), and tenant screening services (\$2,000)

BIG SKY COMMUNITY ORGANIZATION (BSCO)

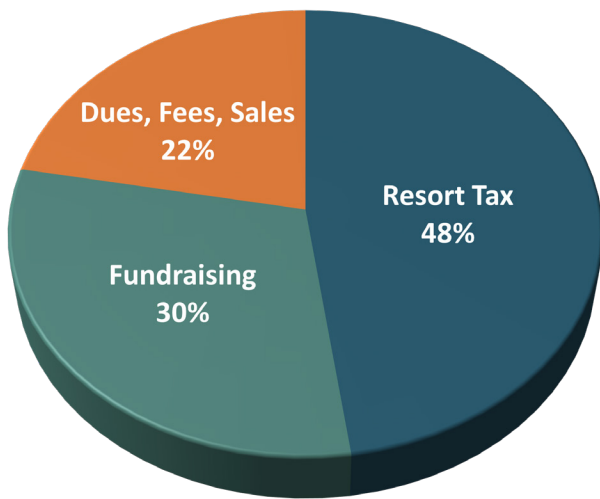


\$1,258,000 (11.9% of requests)

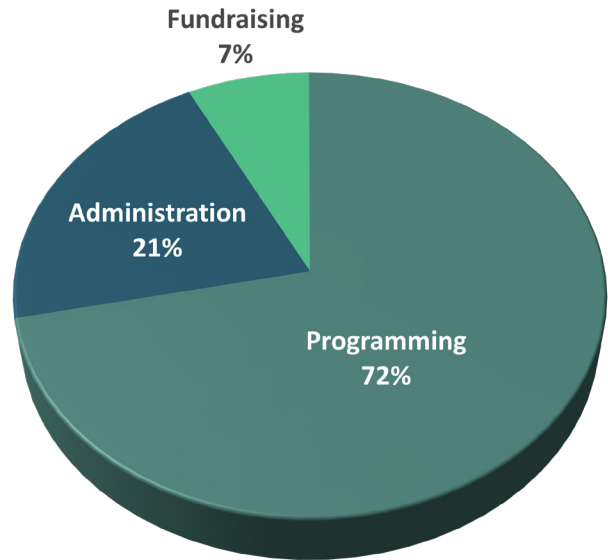
Projected: \$1,258,000 (0%)

- \$718,000 — Big Sky Community Park Implementation Phase 1 (Capital)
- \$150,000 — Trail Projects and Safety (Capital)
- \$115,000 — Parks and Trails Equipment (Capital)
- \$100,000 — BASE as Disaster Relief Shelter (Capital)
- \$75,000 — New Accounting Software (Capital)
- \$50,000 — Community Warming Hut and Green Room (Capital)
- \$50,000 — Two-Way AV Communications Platform (Capital)

Revenue Distribution
Current FY Budget



Expense Distribution
Current FY Budget



FY22 Award: \$978,182

FY23 Award: \$1,827,852

- \$708,000 - Parks & Trails Operations and Maintenance
- \$500,000 - BASE Construction Costs
- \$316,552 - BASE Operations and Maintenance
- \$97,200 - Maintenance Building Completion
- \$80,000 - Community Park Redesign and Engineering
- \$55,000 - 5 Year Recurring Asphalt Sealing
- \$38,000 - BSSHA Operations
- \$17,000 - Parks and Trails Equipment
- \$16,100 - Western Transportation Institute Safety Study

FY24 Request: \$1,320,500

FY25 Forecast: \$1,622,500

FY26 Forecast: \$1,997,500

SPONSOR SCORE

5	Community Participation (max: 5 pts) Strong evidence
5	Program Expense Ratio (max: 5 pts) Above 70%
3	Revenue Reliance (max: 5 pts) 33-66% of Sponsor revenue from RT
1 1 1 2 5	Resort Tax Track Record (max: 10 pts) FY23 project(s) on track Public funding recognition Accurate payment requests Impact Reports completed accurately FY22 project(s) completed as outlined
5	Forecasting Accuracy (max: 5 pts) +/- 0-15% variance
28 (of 30)	

BSCO SPONSOR EFFICIENCY

Previous FY: Recently completed Fiscal Year

Fiscal Year Dates:

Current FY: Fiscal Year as of 3/31/23

7/1/2022 - 6/30/2023

			Previous FY <i>(Actual)</i>	Current FY <i>(Budget)</i>	% Change	% of total <i>(Current FY)</i>
REVENUE <i>(Cash only, do not include In-Kind)</i>	Public Funding	Resort Tax	\$ 978,181	\$ 1,827,852	87%	48%
		Other <i>(Mill levies, County, etc.)</i>			#DIV/0!	0%
	Fundraising	Donations <i>(Private)</i>	\$ 2,773,123	\$ 540,104	-81%	14%
		Donations & Sponsorships <i>(Corporate)</i>	\$ 239,182	\$ 90,000	-62%	2%
		Grants	\$ 438,874	\$ 273,300	-38%	7%
		Events	\$ 214,326	\$ 251,925	18%	7%
	Direct Revenue	Dues, Fees, Sales	\$ 508,005	\$ 842,384	66%	22%
	Other*	Other	\$ 581,085	\$ -	-100%	0%
	TOTAL		\$ 5,732,776	\$ 3,825,565	-33%	100%
	EXPENSES	Administration <i>Management & General Expenses reported in section IX on a 990</i>		\$ 944,545	\$ 542,872	-43%
Fundraising <i>Fundraising Expenses reported in section IX on a 990</i>		\$ 65,638	\$ 191,777	192%	7%	
Programming <i>Program Expenses reported in section IX on a 990</i>		\$ 1,814,134	\$ 1,865,289	3%	72%	
TOTAL		\$ 2,824,317	\$ 2,599,938	-8%	100%	

GROWTH FORECAST				RESERVES (ON HAND)	
	Previous-FY	Current-FY	Upcoming-FY	Restricted**	\$ 245,181
Total # of FTE	17.88	17.59	23.59	Unrestricted**	\$ -
Payroll & Benefits	\$ 1,227,596	\$ 2,000,732	\$ 2,309,263	Goal	\$ 518,000
Total Operating Budget <i>(including payroll & benefits)</i>	\$ 2,828,910	\$ 3,318,847	\$ 4,008,814		
Capital Expenditures	\$ 8,714,174	\$ 618,325	\$ 1,617,500		

OPERATING BUDGET GROWTH	Previous-Current	Current-Upcoming
	17%	21%

PAYROLL DETAIL		
Level of Position	Salary Range	Benefits Summary
Tier 1 <i>(Eg Executive)</i>	\$130K - \$170K	Health, Dental, Vision, 403(b), PTO, HAS
Tier 2 <i>(Eg Vice President)</i>		
Tier 3 <i>(Eg Director)</i>	\$90K - \$120K	Health, Dental, Vision, 403(b), PTO, HAS
Tier 4 <i>(Eg Manager)</i>	\$60K - \$75K	Health, Dental, Vision, 403(b), PTO, HAS
Tier 5 <i>(Eg Coordinator/Assistant)</i>	\$40K - \$65K	Health, Dental, Vision, 403(b), PTO, HAS

***Provide detail on Other Revenue received, including sources and amounts:**
 Other revenue is the settlement we received for the soil claim during BASE Construction

****Purpose of Restricted and Unrestricted Capital Reserves:**
 The purpose of restricted and unrestricted reserves is to ensure the operations of BSCO and future project funding for BSCO.

BIG SKY COMMUNITY PARK IMPLEMENTATION PHASE 1

BIG SKY COMMUNITY ORGANIZATION (BSCO)

Request: \$718,000

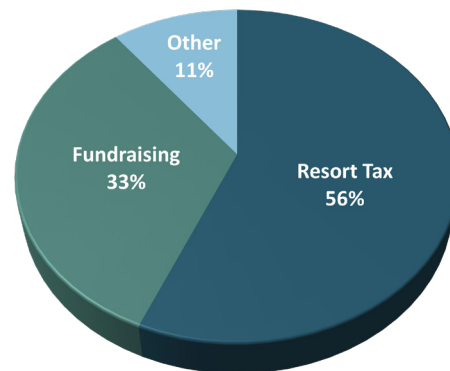
Total Project Cost: \$1,272,582

RECREATION & CONSERVATION • CAPITAL

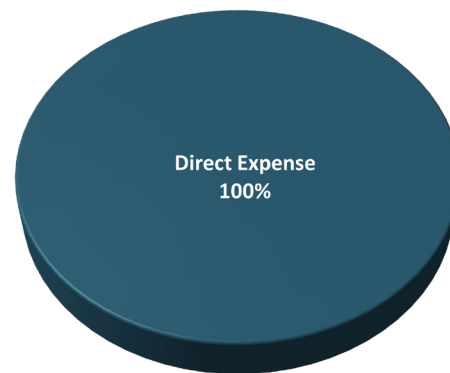
Improve the current elements in the park. Funding allows us to implement several features in the park redesign. Including:

- Move Camp Big Sky
- Purchase & install new playground
- Move volleyball court for expansion of skate park & pump track
- Relocate storm water detention for an expanded soccer field

MATCHING FUNDS



DIRECT EXPENSE RATIO



Matching Funds (max: 10 pts) Portion Funded with Matching Funds: 40-59%	6
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 80-100%	5
Financial Sustainability (max: 5 pts) Future Administration Costs: No	5
Longevity of Deliverable(s) (max: 5 pts) Life Span: 10+ years	5
Resort Tax Annuity (max: 5 pts) 0-1 year	5
Quality of Proposal (max: 15 pts/3 each) All questions answered directly	3
Complete & accurate budget that matches application details	3
Articulate project summary	3
Application outlined project specifics, not org. level detail	3
Sponsor attended training session or consultation	3
SMART Accountability (max: 10 pts/2 each) SPECIFIC deliverables	2
MEASURABLE goals	2
ACHIEVABLE goals	2
RELEVANT deliverables	2
TIME BOUND milestones	2
Partnerships (max: 5 pts) 1-3 partners	3
"Our Big Sky" Alignment (max: 10 pts) <i>Initiative:</i> Provide Accessible & Affordable Behavior Health & Wellness Opportunities Through Recreation & Programs	10
Project Score (max: 70 pts)	64
Sponsor/LOI Score (max: 30 pts)	28
Total Score (max: 100 pts)	92

MILESTONES

Start: 06/01/2022

Move Volleyball Court

October 2023

May 2024

Move Camp Big Sky & Stormwater Detention

New Playground Complete

June 2024

End: 10/31/2025

DELIVERABLES

- ▲ New Playground & Landscape - 15-year life span
- ▲ Relocate Sand Volleyball Court - 15-year life span
- ▲ Relocate Stormwater Detention Basin - 50-year life span

PROJECT BUDGET: BSCO - Big Sky Community Park Implementation – Phase 1

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <i>(7/1/23-6/30/24)</i>	FY25 Forecasted Request <i>(7/1/24-6/30/25)</i>	FY26 Forecasted Request <i>(7/1/25-6/30/26)</i>	FY24 Matching Funds % <i>Used for Scoring</i>
Resort Tax*	\$ 718,000			56%
Other Public Funding				0%
Private Donations	\$ 375,000			29%
Corporate Donations & Sponsorships				0%
Grants	\$ 46,582			4%
Events				0%
Dues, Fees, Sales				0%
COVID-19 Relief				0%
Other***	\$ 133,000			10%
TOTAL	\$ 1,272,582	\$ -	\$ -	100%

Expenses	FY24 Request**	FY24 Total Project
DIRECT		
Contract Services	\$ 145,000	\$ 699,582
Property Acquisition		
Marketing, Advertising, and Communications		
Materials and Supplies	\$ 573,000	\$ 750,000
Payroll and Benefits		
Repairs and Maintenance		
Scholarships and Financial Assistance		
Travel		
Other****		
Subtotal	\$ 718,000	\$ 1,449,582
INDIRECT		
Contract Services		
Insurance (Liability, D&O, Vehicle, Umbrella, etc)		\$ 1,000
Marketing, Advertising, and Communications		
Memberships (Industry and Trade Organizations)		
Office Expenses		
Payroll and Benefits		\$ 25,000
Rent and Mortgage		
Repairs and Maintenance		
Sponsorships		
Travel & Training		
Other****		
Subtotal	\$ -	\$ 26,000
TOTAL	\$ 718,000	\$ 1,475,582

****List line item detail of your Resort Tax request**
Direct: Program Expenses reported in section IX on a 990

Indirect: Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

***Other-Funding: Other funding comes from our partner on this project, the Southwest Montana Mountain Bike Association.

****Other-Expenses Outline Direct v Indirect

TRAIL PROJECTS & SAFETY

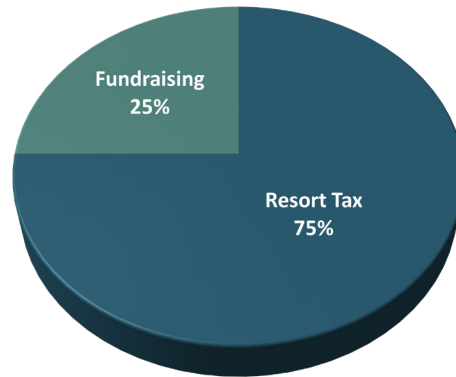
BIG SKY COMMUNITY ORGANIZATION (BSCO)

Request: \$150,000
 Total Project Cost: \$200,000

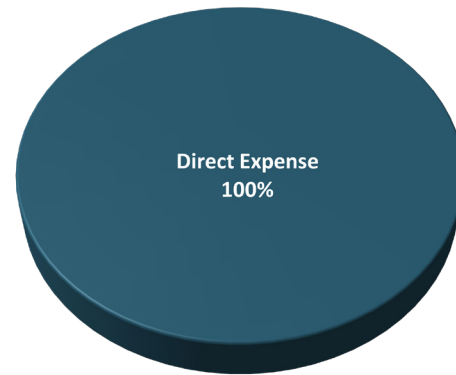
RECREATION & CONSERVATION • CAPITAL

To purchase new trail signage aiding visitors with navigation, install safety measures to protect visitors on the Ousel Falls trail, and provide funding to build a trail from the 191/64 intersection to the pedestrian bridge leading to the Big Sky Community Food Bank.

MATCHING FUNDS



DIRECT EXPENSE RATIO



Matching Funds (max: 10 pts) Portion Funded with Matching Funds: 20-39%	4
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 80-100%	5
Financial Sustainability (max: 5 pts) Future Administration Costs: No	5
Longevity of Deliverable(s) (max: 5 pts) Life Span: 10+ years	5
Resort Tax Annuity (max: 5 pts) 0-1 year	5
Quality of Proposal (max: 15 pts/3 each) All questions answered directly	3
Complete & accurate budget that matches application details	3
Articulate project summary	3
Application outlined project specifics, not org. level detail	3
Sponsor attended training session or consultation	3
SMART Accountability (max: 10 pts/2 each)	
SPECIFIC deliverables	2
MEASURABLE goals	2
ACHIEVABLE goals	2
RELEVANT deliverables	2
TIME BOUND milestones	2
Partnerships (max: 5 pts) 4+ partners	5
"Our Big Sky" Alignment (max: 10 pts) Initiative: Manage the Visitor Experience with Clear Information	10
Project Score (max: 70 pts)	64
Sponsor/LOI Score (max: 30 pts)	28
Total Score (max: 100 pts)	92

MILESTONES

Start: 07/01/2023

Current Sign Inventory

September 2023

May 2024

Install Ousel Falls Safety Features

New Sign Install

June 2024

June 2024

Pathway Construction

End: 06/30/2024

DELIVERABLES

- ▲ New Trail Signs - 10-year life span
- ▲ MT64/HWY191 Pedestrian Pathway - 50-year life span
- ▲ Ousel Falls Safety Features - 10-year life span

PROJECT BUDGET: BSCO - Trail Projects and Safety

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <small>(7/1/23-6/30/24)</small>	FY25 Forecasted Request <small>(7/1/24-6/30/25)</small>	FY26 Forecasted Request <small>(7/1/25-6/30/26)</small>	FY24 Matching Funds % <small>Used for Scoring</small>
Resort Tax*	\$ 150,000			75%
Other Public Funding				0%
Private Donations	\$ 50,000			25%
Corporate Donations & Sponsorships				0%
Grants				0%
Events				0%
Dues, Fees, Sales				0%
COVID-19 Relief				0%
Other***				0%
TOTAL	\$ 200,000	\$ -	\$ -	100%

Expenses	FY24 Request**	FY24 Total Project
DIRECT		
Contract Services		\$ 30,000
Property Acquisition		
Marketing, Advertising, and Communications		
Materials and Supplies	\$ 150,000	\$ 200,000
Payroll and Benefits		
Repairs and Maintenance		
Scholarships and Financial Assistance		
Travel		
Other****		
Subtotal	\$ 150,000	\$ 230,000
INDIRECT		
Contract Services		
Insurance (Liability, D&O, Vehicle, Umbrella, etc)		
Marketing, Advertising, and Communications		
Memberships (Industry and Trade Organizations)		
Office Expenses		
Payroll and Benefits		\$ 40,000
Rent and Mortgage		
Repairs and Maintenance		
Sponsorships		
Travel & Training		
Other****		
Subtotal	\$ -	\$ 40,000
TOTAL	\$ 150,000	\$ 270,000

****List line item detail of your Resort Tax request**

Direct: Program Expenses reported in section IX on a 990

Indirect: Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

***Other-Funding:

****Other-Expenses Outline Direct v Indirect

PARKS & TRAILS EQUIPMENT

BIG SKY COMMUNITY ORGANIZATION (BSCO)

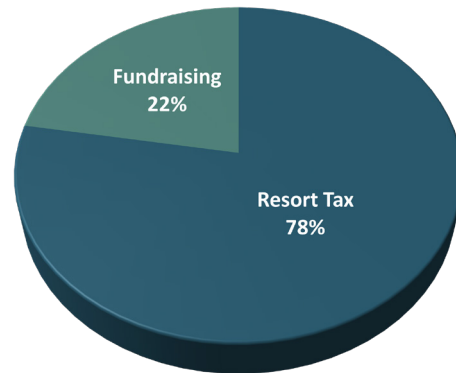
Request: \$115,000

Total Project Cost: \$148,000

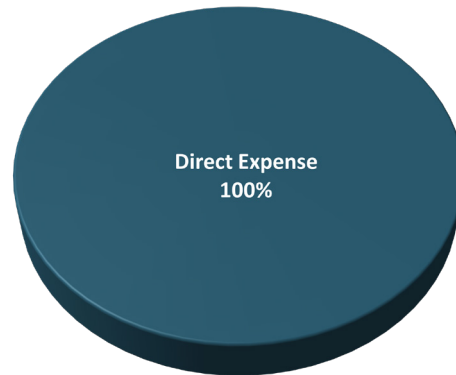
RECREATION & CONSERVATION • CAPITAL

Purchase a smaller Toolcat to remove snow on Lone Peak Trail for better access to the Social Impact Hub & Powder Light workforce housing, a new vehicle for parks and trails maintenance, and an aerator for sport field maintenance.

MATCHING FUNDS



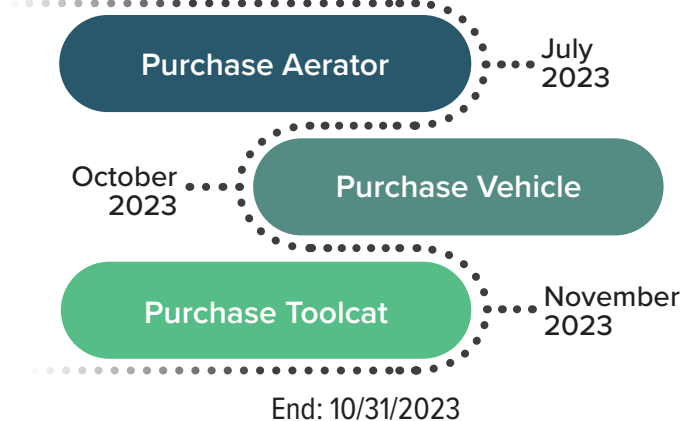
DIRECT EXPENSE RATIO



Matching Funds (max: 10 pts) Portion Funded with Matching Funds: 20-39%	4
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 80-100%	5
Financial Sustainability (max: 5 pts) Future Administration Costs: No	5
Longevity of Deliverable(s) (max: 5 pts) Life Span: 10+ years	5
Resort Tax Annuity (max: 5 pts) 0-1 year	5
Quality of Proposal (max: 15 pts/3 each) All questions answered directly	3
Complete & accurate budget that matches application details	3
Articulate project summary	3
Application outlined project specifics, not org. level detail	3
Sponsor attended training session or consultation	3
SMART Accountability (max: 10 pts/2 each)	
SPECIFIC deliverables	2
MEASURABLE goals	2
ACHIEVABLE goals	2
RELEVANT deliverables	2
TIME BOUND milestones	2
Partnerships (max: 5 pts) 1-3 partners	3
"Our Big Sky" Alignment (max: 10 pts) <i>Initiative: Provide Accessible & Affordable Behavior Health & Wellness Opportunities Through Recreation & Programs</i>	10
Project Score (max: 70 pts)	62
Sponsor/LOI Score (max: 30 pts)	28
Total Score (max: 100 pts)	90

MILESTONES

Start: 06/01/2023



DELIVERABLES

- ▲ New Vehicle - 11-year life span
- ▲ New Toolcat - 11-year life span
- ▲ New Aerator - 20-year life span

PROJECT BUDGET: BSCO - Parks and Trails Equipment

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <i>(7/1/23-6/30/24)</i>	FY25 Forecasted Request <i>(7/1/24-6/30/25)</i>	FY26 Forecasted Request <i>(7/1/25-6/30/26)</i>	FY24 Matching Funds % <i>Used for Scoring</i>
Resort Tax*	\$ 115,000			78%
Other Public Funding				0%
Private Donations	\$ 33,000			22%
Corporate Donations & Sponsorships				0%
Grants				0%
Events				0%
Dues, Fees, Sales				0%
COVID-19 Relief				0%
Other***				0%
TOTAL	\$ 148,000	\$ -	\$ -	100%

Expenses	FY24 Request**	FY24 Total Project
DIRECT		
Contract Services		
Property Acquisition		
Marketing, Advertising, and Communications		
Materials and Supplies		
Payroll and Benefits		
Repairs and Maintenance		
Scholarships and Financial Assistance		
Travel		
Other****	\$ 115,000	\$ 148,000
Subtotal	\$ 115,000	\$ 148,000
INDIRECT		
Contract Services		
Insurance (Liability, D&O, Vehicle, Umbrella, etc)		\$ 2,500
Marketing, Advertising, and Communications		
Memberships (Industry and Trade Organizations)		
Office Expenses		
Payroll and Benefits		
Rent and Mortgage		
Repairs and Maintenance		
Sponsorships		
Travel & Training		
Other****		
Subtotal	\$ -	\$ 2,500
TOTAL	\$ 115,000	\$ 150,500

****List line item detail of your Resort Tax request**
 Direct: Program Expenses reported in section IX on a 990

Indirect: Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

***Other-Funding:

****Other-Expenses *Outline Direct v Indirect* - The purchase of this equipment doesn't fall into one of the line items above as it is a capital expense.

BASE AS DISASTER RELIEF SHELTER

BIG SKY COMMUNITY ORGANIZATION (BSCO)

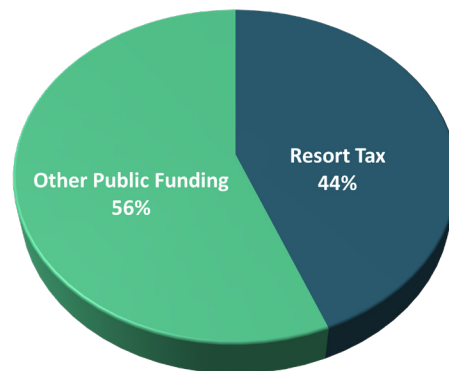
Request: \$100,000

Total Project Cost: \$227,534

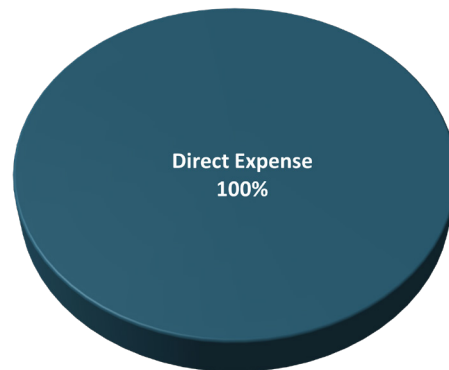
HEALTH & SAFETY • CAPITAL

BASE can serve as a RedCross disaster relief shelter in the event of a natural or human caused catastrophe. A generator will be provided by a FEMA grant. BSRAD funding will be used for a concrete pad and other infrastructure required for the generator installation and connection to BASE.

MATCHING FUNDS



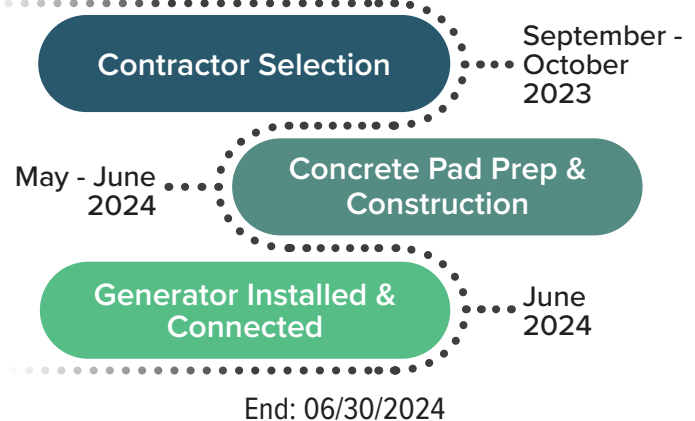
DIRECT EXPENSE RATIO



Matching Funds (max: 10 pts) Portion Funded with Matching Funds: 40-59%	6
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 80-100%	5
Financial Sustainability (max: 5 pts) Future Administration Costs: No	5
Longevity of Deliverable(s) (max: 5 pts) Life Span: 10+ years	5
Resort Tax Annuity (max: 5 pts) 0-1 year	5
Quality of Proposal (max: 15 pts/3 each) All questions answered directly	3
Complete & accurate budget that matches application details	3
Articulate project summary	3
Application outlined project specifics, not org. level detail	3
Sponsor attended training session or consultation	3
SMART Accountability (max: 10 pts/2 each)	
SPECIFIC deliverables	2
MEASURABLE goals	2
ACHIEVABLE goals	2
RELEVANT deliverables	2
TIME BOUND milestones	2
Partnerships (max: 5 pts) 1-3 partners	3
"Our Big Sky" Alignment (max: 10 pts) <i>Initiative:</i> Develop Emergency Evacuation & Safety Zones for the Big Sky Community	10
Project Score (max: 70 pts)	64
Sponsor/LOI Score (max: 30 pts)	28
Total Score (max: 100 pts)	92

MILESTONES

Start: 09/01/2022



DELIVERABLES

▲ Concrete Pad for Commercial Generator - 50+ year life span

PROJECT BUDGET: BSCO - BASE as a disaster relief shelter

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <i>(7/1/23-6/30/24)</i>	FY25 Forecasted Request <i>(7/1/24-6/30/25)</i>	FY26 Forecasted Request <i>(7/1/25-6/30/26)</i>	FY24 Matching Funds % <i>Used for Scoring</i>
Resort Tax*	\$ 100,000			44%
Other Public Funding	\$ 127,534			56%
Private Donations				0%
Corporate Donations & Sponsorships				0%
Grants				0%
Events				0%
Dues, Fees, Sales				0%
COVID-19 Relief				0%
Other***				0%
TOTAL	\$ 227,534	\$ -	\$ -	100%

Expenses	FY24 Request**	FY24 Total Project
DIRECT		
Contract Services	\$ 75,000	\$ 75,000
Property Acquisition		
Marketing, Advertising, and Communications		
Materials and Supplies	\$ 25,000	\$ 25,000
Payroll and Benefits		
Repairs and Maintenance		
Scholarships and Financial Assistance		
Travel		
Other****		\$ 127,534
Subtotal	\$ 100,000	\$ 227,534
INDIRECT		
Contract Services		
Insurance (Liability, D&O, Vehicle, Umbrella, etc)		\$ 2,000
Marketing, Advertising, and Communications		
Memberships (Industry and Trade Organizations)		
Office Expenses		
Payroll and Benefits		
Rent and Mortgage		
Repairs and Maintenance		
Sponsorships		
Travel & Training		
Other****		
Subtotal	\$ -	\$ 2,000
TOTAL	\$ 100,000	\$ 229,534

****List line item detail of your Resort Tax request**

Direct: Program Expenses reported in section IX on a 990

Indirect: Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

***Other-Funding:

****Other-Expenses *Outline Direct v Indirect*: Other expenses would be the cost of the commercial generator that will be covered by the FEMA grant.

NEW ACCOUNTING SOFTWARE

BIG SKY COMMUNITY ORGANIZATION (BSCO)

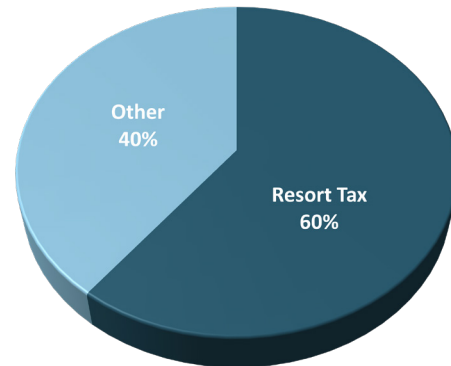
Request: \$75,000

Total Project Cost: \$124,000

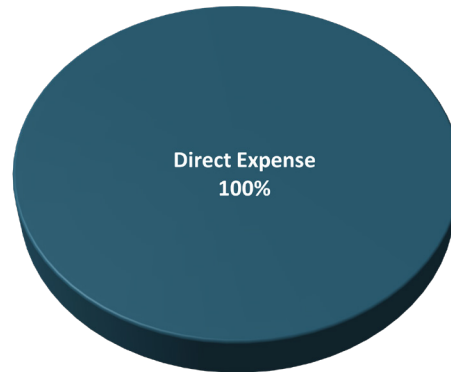
RECREATION & CONSERVATION • CAPITAL

Purchase and implement a new accounting software which would improve efficiencies throughout our organization and reduce administrative overhead to support our programs, parks, and trails.

MATCHING FUNDS



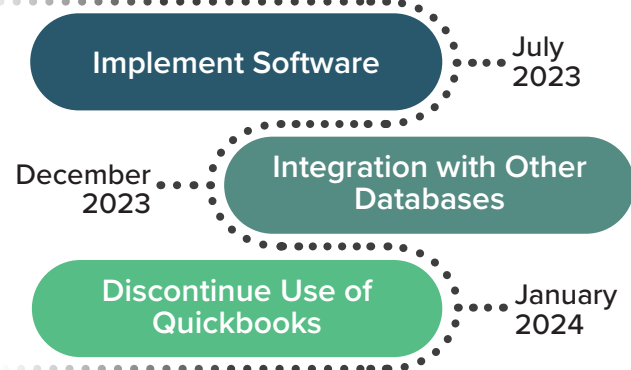
DIRECT EXPENSE RATIO



Matching Funds (max: 10 pts) Portion Funded with Matching Funds: 40-59%	6
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 80-100%	5
Financial Sustainability (max: 5 pts) Future Administration Costs: No	5
Longevity of Deliverable(s) (max: 5 pts) Life Span: 10+ years	5
Resort Tax Annuity (max: 5 pts) 0-1 year	5
Quality of Proposal (max: 15 pts/3 each) All questions answered directly	3
Complete & accurate budget that matches application details	3
Articulate project summary	3
Application outlined project specifics, not org. level detail	3
Sponsor attended training session or consultation	3
SMART Accountability (max: 10 pts/2 each)	
SPECIFIC deliverables	2
MEASURABLE goals	2
ACHIEVABLE goals	2
RELEVANT deliverables	2
TIME BOUND milestones	2
Partnerships (max: 5 pts) 1-3 partners	3
"Our Big Sky" Alignment (max: 10 pts) <i>Initiative: Provide Accessible & Affordable Behavior Health & Wellness Opportunities Through Recreation & Programs</i>	10
Project Score (max: 70 pts)	64
Sponsor/LOI Score (max: 30 pts)	28
Total Score (max: 100 pts)	92

MILESTONES

Start: 01/02/2023



End: 01/30/2024

DELIVERABLES

▲ New Software - 11-year life span

PROJECT BUDGET: BSCO - New Accounting Software

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <i>(7/1/23-6/30/24)</i>	FY25 Forecasted Request <i>(7/1/24-6/30/25)</i>	FY26 Forecasted Request <i>(7/1/25-6/30/26)</i>	FY24 Matching Funds % <i>Used for Scoring</i>
Resort Tax*	\$ 75,000			60%
Other Public Funding				0%
Private Donations				0%
Corporate Donations & Sponsorships				0%
Grants				0%
Events				0%
Dues, Fees, Sales				0%
COVID-19 Relief				0%
Other***	\$ 49,000			40%
TOTAL	\$ 124,000	\$ -	\$ -	100%

Expenses	FY24 Request**	FY24 Total Project
DIRECT		
Contract Services	\$ 100,000	\$ 100,000
Property Acquisition		
Marketing, Advertising, and Communications		
Materials and Supplies		
Payroll and Benefits		
Repairs and Maintenance		
Scholarships and Financial Assistance		
Travel		
Other****		
Subtotal	\$ 100,000	\$ 100,000
INDIRECT		
Contract Services		
Insurance (Liability, D&O, Vehicle, Umbrella, etc)		\$ -
Marketing, Advertising, and Communications		
Memberships (Industry and Trade Organizations)		
Office Expenses		
Payroll and Benefits		\$ 24,000
Rent and Mortgage		
Repairs and Maintenance		
Sponsorships		
Travel & Training		
Other****		
Subtotal	\$ -	\$ 24,000
TOTAL	\$ 100,000	\$ 124,000

****List line item detail of your Resort Tax request**
Direct: Program Expenses reported in section IX on a 990

Indirect: Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

***Other-Funding: BSCO is investing \$25,000 from the operations budget as a match for Resort Tax funds.

****Other-Expenses Outline Direct v Indirect

COMMUNITY WARMING HUT & GREEN ROOM

BIG SKY COMMUNITY ORGANIZATION (BSCO)

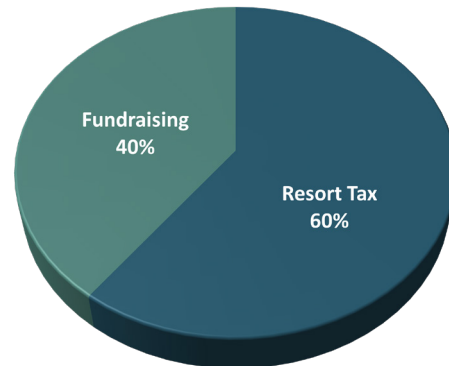
Request: \$50,000

Total Project Cost: \$83,000

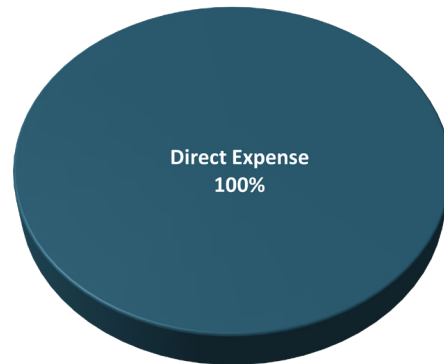
RECREATION & CONSERVATION • CAPITAL

BSCO currently rents a warming hut for community users at the ice rink. Partnering with Jackson Contractors to build a Warming Hut that we would own and can be used for a Green Room by the ACBS for summer concerts. The initial investment would save money in future years in leasing costs.

MATCHING FUNDS



DIRECT EXPENSE RATIO



Matching Funds (max: 10 pts) Portion Funded with Matching Funds: 40-59%	6
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 80-100%	5
Financial Sustainability (max: 5 pts) Future Administration Costs: No	5
Longevity of Deliverable(s) (max: 5 pts) Life Span: 10+ years	5
Resort Tax Annuity (max: 5 pts) 0-1 year	5
Quality of Proposal (max: 15 pts/3 each) All questions answered directly Complete & accurate budget that matches application details Articulate project summary Application outlined project specifics, not org. level detail Sponsor attended training session or consultation	3 3 3 3 3
SMART Accountability (max: 10 pts/2 each) SPECIFIC deliverables MEASURABLE goals ACHIEVABLE goals RELEVANT deliverables TIME BOUND milestones	2 2 2 2 2
Partnerships (max: 5 pts) 1-3 partners	3
"Our Big Sky" Alignment (max: 10 pts) <i>Initiative: Provide Accessible & Affordable Behavior Health & Wellness Opportunities Through Recreation & Programs</i>	10
Project Score (max: 70 pts)	64
Sponsor/LOI Score (max: 30 pts)	28
Total Score (max: 100 pts)	92

MILESTONES

Start: 12/01/2022

Purchase & Buildout Complete

November 2023

End: 11/30/2023

DELIVERABLES

- ▲ Multi-Use Structure for Ice Programming & Summer Concerts - 15-year life span

PROJECT BUDGET: BSCO - Community Warming Hut and Green Room

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <i>(7/1/23-6/30/24)</i>	FY25 Forecasted Request <i>(7/1/24-6/30/25)</i>	FY26 Forecasted Request <i>(7/1/25-6/30/26)</i>	FY24 Matching Funds % <i>Used for Scoring</i>
Resort Tax*	\$ 50,000			60%
Other Public Funding				0%
Private Donations	\$ 33,000			40%
Corporate Donations & Sponsorships				0%
Grants				0%
Events				0%
Dues, Fees, Sales				0%
COVID-19 Relief				0%
Other***				0%
TOTAL	\$ 83,000	\$ -	\$ -	100%

Expenses	FY24 Request**	FY24 Total Project
DIRECT		
Contract Services	\$ 30,000	\$ 45,000
Property Acquisition		
Marketing, Advertising, and Communications		
Materials and Supplies	\$ 20,000	\$ 38,000
Payroll and Benefits		
Repairs and Maintenance		
Scholarships and Financial Assistance		
Travel		
Other****		
Subtotal	\$ 50,000	\$ 83,000
INDIRECT		
Contract Services		
Insurance (Liability, D&O, Vehicle, Umbrella, etc)		\$ 3,000
Marketing, Advertising, and Communications		
Memberships (Industry and Trade Organizations)		
Office Expenses		
Payroll and Benefits		\$ 5,000
Rent and Mortgage		
Repairs and Maintenance		
Sponsorships		
Travel & Training		
Other****		
Subtotal	\$ -	\$ 8,000
TOTAL	\$ 50,000	\$ 91,000

****List line item detail of your Resort Tax request**

Direct: Program Expenses reported in section IX on a 990

Indirect: Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

***Other-Funding:

****Other-Expenses Outline Direct v Indirect

TWO-WAY AV COMMUNICATIONS PLATFORM

BIG SKY COMMUNITY ORGANIZATION (BSCO)

Request: \$50,000

Total Project Cost: \$50,000

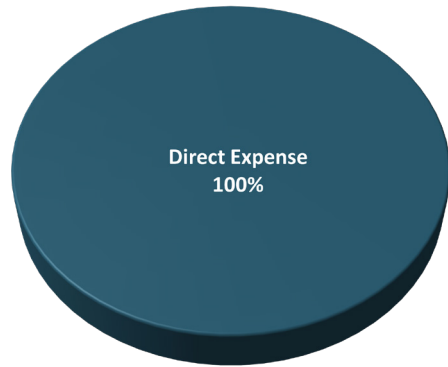
RECREATION & CONSERVATION • CAPITAL

To purchase and install a two-way live audio and video communication platform for the multipurpose rooms at BASE. This technology will greatly enhance these rooms for both in-person and remote meetings and presentations to better serve the community and organizations that utilize this space.

MATCHING FUNDS

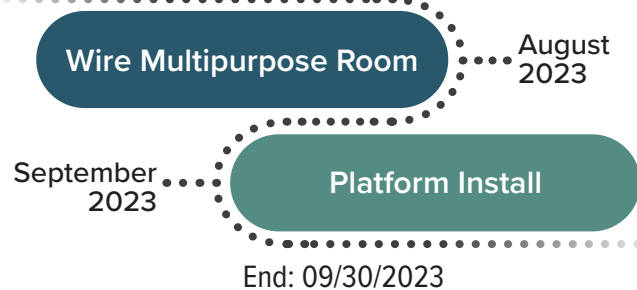


DIRECT EXPENSE RATIO



MILESTONES

Start: 06/01/2023



DELIVERABLES

- ▲ Two-Way Live Audio & Video Communications Platform - 10-year life span

Matching Funds (max: 10 pts) Portion Funded with Matching Funds: < 20%	0
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 80-100%	5
Financial Sustainability (max: 5 pts) Future Administration Costs: No	5
Longevity of Deliverable(s) (max: 5 pts) Life Span: 10+ years	5
Resort Tax Annuity (max: 5 pts) 0-1 year	5
Quality of Proposal (max: 15 pts/3 each) All questions answered directly	3
Complete & accurate budget that matches application details	3
Articulate project summary	3
Application outlined project specifics, not org. level detail	3
Sponsor attended training session or consultation	3
SMART Accountability (max: 10 pts/2 each)	
SPECIFIC deliverables	2
MEASURABLE goals	2
ACHIEVABLE goals	2
RELEVANT deliverables	2
TIME BOUND milestones	2
Partnerships (max: 5 pts) 1-3 Partners	3
"Our Big Sky" Alignment (max: 10 pts) <i>Initiative: Advocate for Businesses & Nonprofits to Partner & Collaborate</i>	10
Project Score (max: 70 pts)	58
Sponsor/LOI Score (max: 30 pts)	28
Total Score (max: 100 pts)	86

PROJECT BUDGET: BSCO - Two-Way AV Communications Platform

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <i>(7/1/23-6/30/24)</i>	FY25 Forecasted Request <i>(7/1/24-6/30/25)</i>	FY26 Forecasted Request <i>(7/1/25-6/30/26)</i>	FY24 Matching Funds % <i>Used for Scoring</i>
Resort Tax*	\$ 50,000			100%
Other Public Funding				0%
Private Donations				0%
Corporate Donations & Sponsorships				0%
Grants				0%
Events				0%
Dues, Fees, Sales				0%
COVID-19 Relief				0%
Other***				0%
TOTAL	\$ 50,000	\$ -	\$ -	100%

Expenses	FY24 Request**	FY24 Total Project
DIRECT		
Contract Services	\$ 16,173	\$ 16,173
Property Acquisition		
Marketing, Advertising, and Communications		
Materials and Supplies	\$ 33,827	\$ 33,827
Payroll and Benefits		
Repairs and Maintenance		
Scholarships and Financial Assistance		
Travel		
Other****		
Subtotal	\$ 50,000	\$ 50,000
INDIRECT		
Contract Services		
Insurance (Liability, D&O, Vehicle, Umbrella, etc)		
Marketing, Advertising, and Communications		
Memberships (Industry and Trade Organizations)		
Office Expenses		
Payroll and Benefits		
Rent and Mortgage		
Repairs and Maintenance		
Sponsorships		
Travel & Training		
Other****		
Subtotal	\$ -	\$ -
TOTAL	\$ 50,000	\$ 50,000

****List line item detail of your Resort Tax request**
 Direct: Program Expenses reported in section IX on a 990

Indirect: Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

***Other-Funding:

****Other-Expenses Outline Direct v Indirect

BIG SKY CHAMBER OF COMMERCE (BSCOC)

\$231,075 (2.08% of requests)

Projected: \$231,075 (0%)

\$126,075 — BSCOC - Operations (*Administration*)

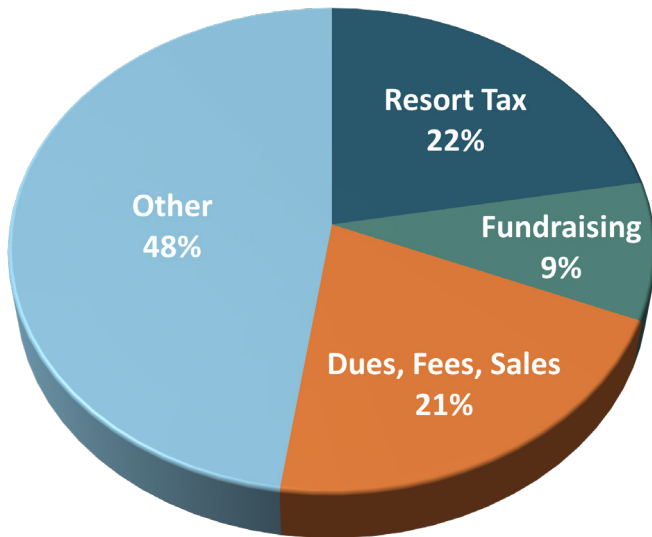
\$79,000 — Development of Business Skills Programming (*Programming*)

\$26,000 — Workforce Sustainability Research (*Programming*)



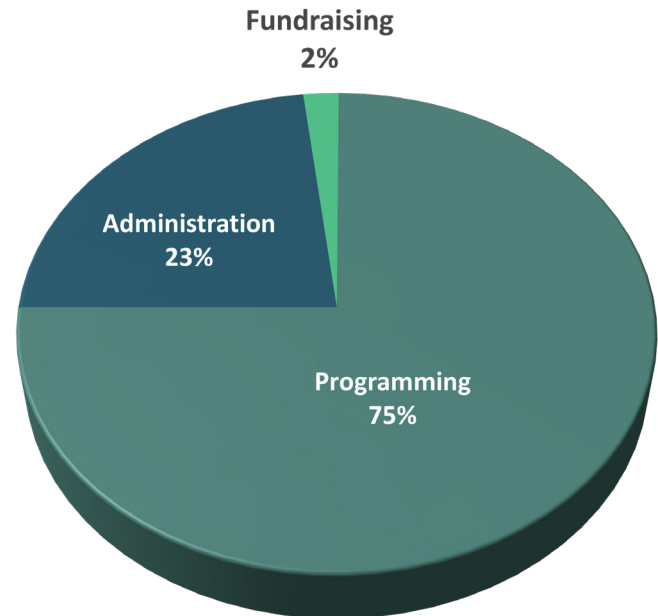
Revenue Distribution

Current FY Budget



Expense Distribution

Current FY Budget



FY22 Award: \$321,507

FY23 Award: \$279,000

- \$168,000 - Big Sky Chamber Operations
- \$45,000 - Business Skill Building Trainings
- \$26,000 - Workforce Sustainability
- \$25,000 - Leadership Big Sky
- \$15,000 - Upkeep of Town Entrance Lights and Bus Stop

FY24 Request: \$231,075

FY25 Forecast: \$189,557

FY26 Forecast: \$165,000

SPONSOR SCORE

5	Community Participation (max: 5 pts) Strong evidence
5	Program Expense Ratio (max: 5 pts) Above 70%
5	Revenue Reliance (max: 5 pts) 0-32% of Sponsor revenue from RT
1 1 0 2 5	Resort Tax Track Record (max: 10 pts) FY23 project(s) on track Public funding recognition Accurate payment requests Impact Reports completed accurately FY22 project(s) completed as outlined
5	Forecasting Accuracy (max: 5 pts) +/- 0-15% variance
29 (of 30)	

BSCOC SPONSOR EFFICIENCY

Previous FY: Recently completed Fiscal Year

Fiscal Year Dates:

Current FY: Fiscal Year as of 3/31/23

7/1/22 thru 6/30/23

			Previous FY <i>(Actual)</i>	Current FY <i>(Budget)</i>	% Change	% of total <i>(Current FY)</i>	
REVENUE <i>(Cash only, do not include In-Kind)</i>	Public Funding	Resort Tax	\$ 321,507	\$ 279,100	-13%	22%	
		Other <i>(Mill levies, County, etc.)</i>			#DIV/0!	0%	
	Fundraising	Donations <i>(Private)</i>				#DIV/0!	0%
		Donations & Sponsorships <i>(Corporate)</i>	\$ 38,210	\$ 53,540	40%	4%	
		Grants	\$ 17,442		-100%	0%	
		Events	\$ 53,400	\$ 62,000	16%	5%	
	Direct Revenue	Dues, Fees, Sales	\$ 184,089	\$ 265,000	44%	21%	
	Other*	Other	\$ 401,219	\$ 601,039	50%	48%	
	TOTAL			\$ 1,015,867	\$ 1,260,679	24%	100%
	EXPENSES	Administration <i>Management & General Expenses reported in section IX on a 990</i>		\$ 329,598	\$ 261,669	-21%	23%
Fundraising <i>Fundraising Expenses reported in section IX on a 990</i>		\$ 16,248	\$ 22,369	38%	2%		
Programming <i>Program Expenses reported in section IX on a 990</i>		\$ 554,807	\$ 847,517	53%	75%		
TOTAL			\$ 900,653	\$ 1,131,555	26%	100%	

GROWTH FORECAST				RESERVES (ON HAND)	
	Previous-FY	Current-FY	Upcoming-FY	Restricted**	\$ 400,986
Total # of FTE	4.63	5.93	6.5	Unrestricted**	
Payroll & Benefits	\$ 549,418	\$ 707,298	\$ 781,250	Goal	
Total Operating Budget <i>(including payroll & benefits)</i>	\$ 900,653	\$ 1,131,555	\$ 1,206,555		
Capital Expenditures	\$ -	\$ -	\$ -		

OPERATING BUDGET GROWTH	Previous-Current	Current-Upcoming
	26%	7%

PAYROLL DETAIL		
Level of Position	Salary Range	Benefits Summary
Tier 1 <i>(Eg Executive)</i>	\$140K to \$190K Exec Director	Payroll Taxes, Workers Comp, Health Ins, Dental/Vision/IRA Match, Fringe Wellness Benefit, Short Term Disability
Tier 2 <i>(Eg Vice President)</i>	\$80 to \$95 - Vice President	Comp, Health Ins, Dental/Vision/IRA Match, Fringe Wellness Bene
Tier 3 <i>(Eg Director)</i>	\$72K to \$110K - Business Development	Comp, Health Ins, Dental/Vision/IRA Match, Fringe Wellness Bene
Tier 4 <i>(Eg Manager)</i>	\$50K to \$75K Marketing Coordinator	Comp, Health Ins, Dental/Vision/IRA Match, Fringe Wellness Bene
Tier 5 <i>(Eg Coordinator/Assistant)</i>	WorkForce Development and \$85K to \$	Comp, Health Ins, Dental/Vision/IRA Match, Fringe Wellness Bene

***Provide detail on Other Revenue received, including sources and amounts:**
Management Fees from VBS, Insurance Commission Revenue, Misc and Interest Income

****Purpose of Restricted and Unrestricted Capital Reserves:**
VIC Relocate \$369150 and Wayfind \$31835

BSCOC - OPERATIONS

BIG SKY CHAMBER OF COMMERCE (BSCOC)

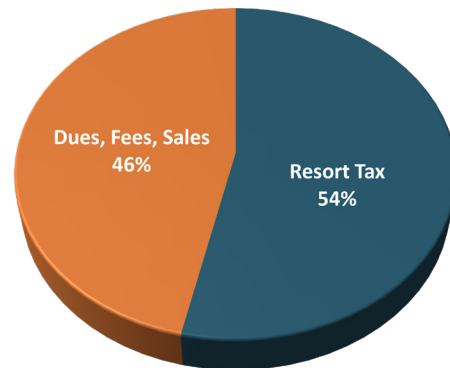
Request: \$126,075

Total Project Cost: \$235,550

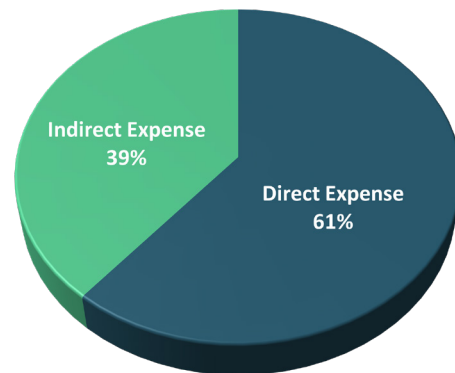
ECONOMIC DEVELOPMENT • ADMINISTRATION

The Big Sky Chamber works to support the economic vitality of our community by convening important stakeholder conversations and connecting people with resources. This work is predominately done with staff time. These funds would support staffing, benefits, rent and operating expenses.

MATCHING FUNDS



DIRECT EXPENSE RATIO



Matching Funds (max: 10 pts) Portion Funded with Matching Funds: 40-59%	6
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 60-79%	4
Financial Sustainability (max: 5 pts) Future Administration Costs: Yes	0
Longevity of Deliverable(s) (max: 5 pts) Life Span: 0-1 year	2
Resort Tax Annuity (max: 5 pts) 3+ years	0
Quality of Proposal (max: 15 pts/3 each) All questions answered directly	3
Complete & accurate budget that matches application details	3
Articulate project summary	3
Application outlined project specifics, not org. level detail	3
Sponsor attended training session or consultation	3
SMART Accountability (max: 10 pts/2 each)	
SPECIFIC deliverables	0
MEASURABLE goals	0
ACHIEVABLE goals	0
RELEVANT deliverables	0
TIME BOUND milestones	2
Partnerships (max: 5 pts) 1-3 partners	3
"Our Big Sky" Alignment (max: 10 pts) <i>Initiative: Advocate for Businesses & Nonprofits to Partner & Collaborate</i>	10
Project Score (max: 70 pts)	42
Sponsor/LOI Score (max: 30 pts)	29
Total Score (max: 100 pts)	71

MILESTONES



DELIVERABLES

▲ None provided

PROJECT BUDGET: BSCOC - Chamber Operations

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <i>(7/1/23-6/30/24)</i>	FY25 Forecasted Request <i>(7/1/24-6/30/25)</i>	FY26 Forecasted Request <i>(7/1/25-6/30/26)</i>	FY24 Matching Funds % <i>Used for Scoring</i>
Resort Tax*	\$ 126,075	\$ 94,557	\$ 74,000	54%
Other Public Funding				0%
Private Donations				0%
Corporate Donations & Sponsorships				0%
Grants				0%
Events				0%
Dues, Fees, Sales	\$ 109,475	\$ 140,000	\$ 160,000	46%
COVID-19 Relief				0%
Other***				0%
TOTAL	\$ 235,550	\$ 234,557	\$ 234,000	100%

Expenses	FY24 Request**	FY24 Total Project
DIRECT		
Contract Services		
Property Acquisition		
Marketing, Advertising, and Communications		
Materials and Supplies		
Payroll and Benefits	\$ 76,963	\$ 76,963
Repairs and Maintenance		
Scholarships and Financial Assistance		
Travel		
Other****		
Subtotal	\$ 76,963	\$ 76,963
INDIRECT		
Contract Services	\$ 24,947	\$ 24,947
Insurance (Liability, D&O, Vehicle, Umbrella, etc)	\$ 4,000	\$ 4,000
Marketing, Advertising, and Communications		
Memberships (Industry and Trade Organizations)		
Office Expenses		
Payroll and Benefits		\$ 109,475
Rent and Mortgage	\$ 16,200	\$ 16,200
Repairs and Maintenance	\$ 3,965	\$ 3,965
Sponsorships		
Travel & Training		
Other****		
Subtotal	\$ 49,112	\$ 158,587
TOTAL	\$ 126,075	\$ 235,550

****List line item detail of your Resort Tax request**

Direct: Program Expenses reported in section IX on a 990

Indirect: Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

***Other-Funding:

****Other-Expenses Outline Direct v Indirect

DEVELOPMENT OF BUSINESS SKILLS PROGRAMMING

BIG SKY CHAMBER OF COMMERCE (BSCOC)

Request: \$79,000

Total Project Cost: \$122,000

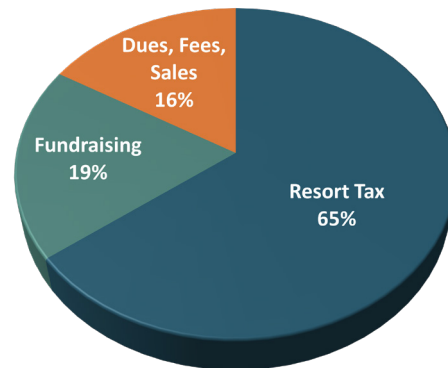
ECONOMIC DEVELOPMENT • PROGRAMMING

By pooling resources under the helm of one organization, the Chamber can offer a collection of educational programming at a higher caliber than could be accessed by one singular small business. Funds would go towards leadership development, skill building classes and DEI programming for businesses.

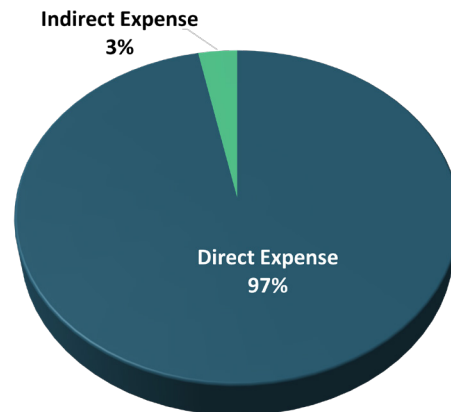
- Recurring Program
- Subsidy: Sponsorships

Matching Funds (max: 10 pts) Portion Funded with Matching Funds: 20-39%	4
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 80-100%	5
Financial Sustainability (max: 5 pts) Future Administration Costs: Yes	0
Longevity of Deliverable(s) (max: 5 pts) Life Span: 1-10 years	3
Resort Tax Annuity (max: 5 pts) 3+ years	0
Quality of Proposal (max: 15 pts/3 each) All questions answered directly	3
Complete & accurate budget that matches application details	3
Articulate project summary	3
Application outlined project specifics, not org. level detail	3
Sponsor attended training session or consultation	3
SMART Accountability (max: 10 pts/2 each)	
SPECIFIC deliverables	2
MEASURABLE goals	2
ACHIEVABLE goals	2
RELEVANT deliverables	2
TIME BOUND milestones	2
Partnerships (max: 5 pts) 1-3 partners	3
"Our Big Sky" Alignment (max: 10 pts) <i>Initiative: Create Educational Opportunities for Businesses</i>	10
Project Score (max: 70 pts)	50
Sponsor/LOI Score (max: 30 pts)	29
Total Score (max: 100 pts)	79

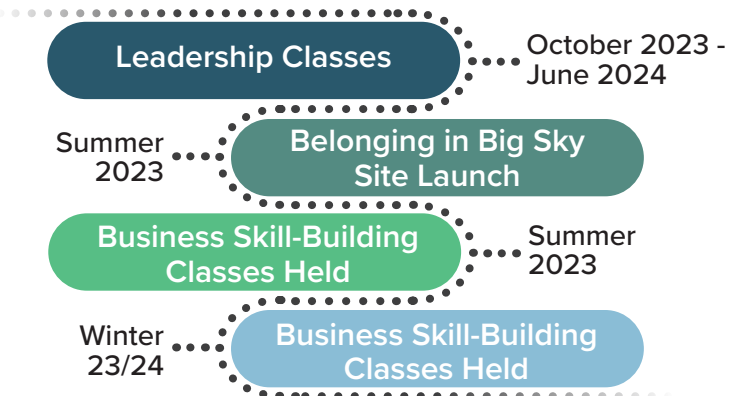
MATCHING FUNDS



DIRECT EXPENSE RATIO



MILESTONES



DELIVERABLES

- ▲ Leadership Development Course - 5-year life span
- ▲ Educational Events - 3-year life span
- ▲ Belonging in Big Sky Committee - 5-year life span

PROJECT BUDGET: BSCOC - Development of Business Skills Programming

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <i>(7/1/23-6/30/24)</i>	FY25 Forecasted Request <i>(7/1/24-6/30/25)</i>	FY26 Forecasted Request <i>(7/1/25-6/30/26)</i>	FY24 Matching Funds % <i>Used for Scoring</i>
Resort Tax*	\$ 79,000	\$ 69,000	\$ 65,000	65%
Other Public Funding				0%
Private Donations				0%
Corporate Donations & Sponsorships	\$ 15,000	\$ 15,000	\$ 15,000	12%
Grants	\$ 8,000	\$ 8,000	\$ 8,000	7%
Events				0%
Dues, Fees, Sales	\$ 20,000	\$ 20,000	\$ 20,000	16%
COVID-19 Relief				0%
Other***				0%
TOTAL	\$ 122,000	\$ 112,000	\$ 108,000	100%

Expenses	FY24 Request**	FY24 Total Project
DIRECT		
Contract Services	\$ 27,000	\$ 67,000
Property Acquisition		
Marketing, Advertising, and Communications	\$ 5,000	\$ 7,000
Materials and Supplies	\$ 3,000	\$ 3,000
Payroll and Benefits	\$ 33,000	\$ 33,000
Repairs and Maintenance		
Scholarships and Financial Assistance		
Travel	\$ 2,000	\$ 3,000
Other****	\$ 6,500	\$ 6,500
Subtotal	\$ 76,500	\$ 119,500
INDIRECT		
Contract Services		
Insurance (Liability, D&O, Vehicle, Umbrella, etc)	\$ 1,000	\$ 1,000
Marketing, Advertising, and Communications		
Memberships (Industry and Trade Organizations)		
Office Expenses	\$ 1,500	\$ 1,500
Payroll and Benefits		
Rent and Mortgage		
Repairs and Maintenance		
Sponsorships		
Travel & Training		
Other****		
Subtotal	\$ 2,500	\$ 2,500
TOTAL	\$ 79,000	\$ 122,000

****List line item detail of your Resort Tax request**

Direct: Program Expenses reported in section IX on a 990

Indirect: Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

***Other-Funding:

****Other-Expenses Outline Direct v Indirect

WORKFORCE SUSTAINABILITY RESEARCH

BIG SKY CHAMBER OF COMMERCE (BSCOC)

Request: \$26,000

Total Project Cost: \$26,000

ECONOMIC DEVELOPMENT • PROGRAMMING

Quality data is vital to making informed decisions for businesses and community partners. Data collection would cover Cost of Living for mountain towns, transportation, wage data, and other points that help make business and workforce related decisions.

- Recurring Program

Matching Funds (max: 10 pts) Portion Funded with Matching Funds: < 20%	0
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 80-100%	5
Financial Sustainability (max: 5 pts) Future Administration Costs: No	5
Longevity of Deliverable(s) (max: 5 pts) Life Span: 1-10 years	3
Resort Tax Annuity (max: 5 pts) 3+ years	0
Quality of Proposal (max: 15 pts/3 each) All questions answered directly	3
Complete & accurate budget that matches application details	0
Articulate project summary	3
Application outlined project specifics, not org. level detail	3
Sponsor attended training session or consultation	3
SMART Accountability (max: 10 pts/2 each) SPECIFIC deliverables	2
MEASURABLE goals	2
ACHIEVABLE goals	2
RELEVANT deliverables	2
TIME BOUND milestones	2
Partnerships (max: 5 pts) 4+ partners	5
"Our Big Sky" Alignment (max: 10 pts) Initiative: Provide Tools for Recruitment & Retention	10
Project Score (max: 70 pts)	50
Sponsor/LOI Score (max: 30 pts)	29
Total Score (max: 100 pts)	79

MATCHING FUNDS



DIRECT EXPENSE RATIO



MILESTONES

Cost of Living Analysis Complete & Shared

Fall 2023

Early 2024

Wage Data Shared

DELIVERABLES

- ▲ Cost of Living Analysis - 3-year life span
- ▲ Wage Data - 1-year life span
- ▲ Additional Workforce Data - 3-year life span

PROJECT BUDGET: BSCOC - Workforce Sustainability Research

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <i>(7/1/23-6/30/24)</i>	FY25 Forecasted Request <i>(7/1/24-6/30/25)</i>	FY26 Forecasted Request <i>(7/1/25-6/30/26)</i>	FY24 Matching Funds % <i>Used for Scoring</i>
Resort Tax*	\$ 26,000	\$ 32,000	\$ 35,000	100%
Other Public Funding				0%
Private Donations				0%
Corporate Donations & Sponsorships				0%
Grants				0%
Events				0%
Dues, Fees, Sales				0%
COVID-19 Relief				0%
Other***				0%
TOTAL	\$ 26,000	\$ 32,000	\$ 35,000	100%

Expenses	FY24 Request**	FY24 Total Project
DIRECT		
Contract Services	\$ 20,000	\$ 20,000
Property Acquisition		
Marketing, Advertising, and Communications		
Materials and Supplies		
Payroll and Benefits	\$ 6,000	\$ 6,000
Repairs and Maintenance		
Scholarships and Financial Assistance		
Travel		
Other****		
Subtotal	\$ 26,000	\$ 26,000
INDIRECT		
Contract Services		
Insurance (Liability, D&O, Vehicle, Umbrella, etc)		
Marketing, Advertising, and Communications		
Memberships (Industry and Trade Organizations)		
Office Expenses		
Payroll and Benefits		
Rent and Mortgage		
Repairs and Maintenance		
Sponsorships		
Travel & Training		
Other****		
Subtotal	\$ -	\$ -
TOTAL	\$ 26,000	\$ 26,000

****List line item detail of your Resort Tax request**

Direct: Program Expenses reported in section IX on a 990

Indirect: Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

***Other-Funding:

****Other-Expenses Outline Direct v Indirect

BIG SKY DISCOVERY ACADEMY & COMMUNITY LEARNING CENTER (BSDA)



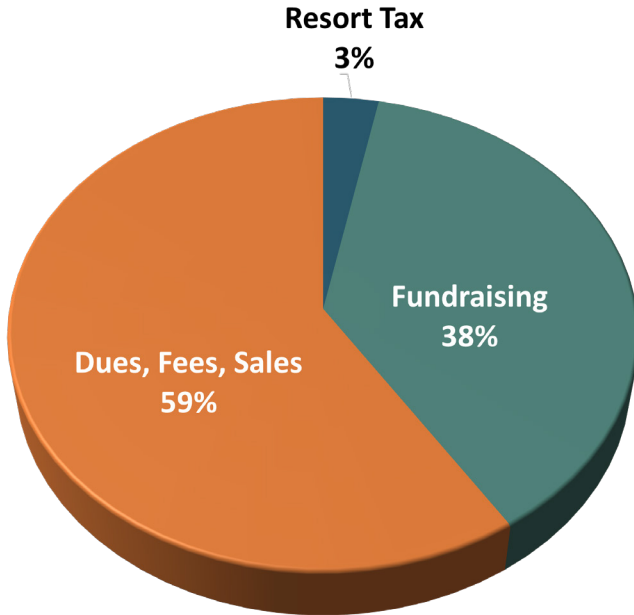
DISCOVERY ACADEMY

\$170,000 (1.53% of requests)

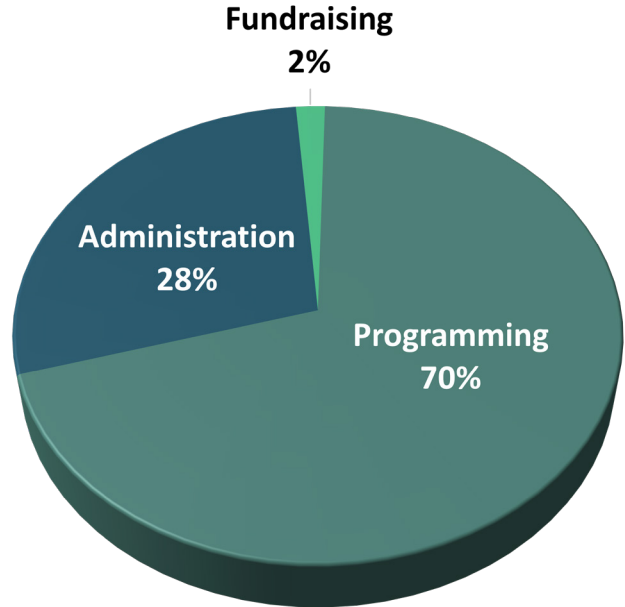
Projected: \$170,000 (0%)

\$170,000 — Early Childhood Program (Programming)

Revenue Distribution
Current FY Budget



Expense Distribution
Current FY Budget



LOI Sponsor Summary

FY22 Award: \$45,200

FY23 Award: \$44,000

\$32,000 - Early Childhood Tuition Assistance Program

\$12,000 - Early Childhood Community Playground

FY24 Request: \$170,000

FY25 Forecast: \$160,000

FY26 Forecast: \$160,000

SPONSOR SCORE

5	Community Participation (max: 5 pts) Strong evidence
5	Program Expense Ratio (max: 5 pts) Above 70%
5	Revenue Reliance (max: 5 pts) 0-32% of Sponsor revenue from RT
1 1 0 2 5	Resort Tax Track Record (max: 10 pts) FY23 project(s) on track Public funding recognition Accurate payment requests Impact Reports completed accurately FY22 project(s) completed as outlined
5	Forecasting Accuracy (max: 5 pts) +/- 0-15% variance
29 (of 30)	

BSDA SPONSOR EFFICIENCY

Previous FY: Recently completed Fiscal Year

Fiscal Year Dates:

Current FY: Fiscal Year as of 3/31/23

August 1, 2022 - July 30, 2023

			Previous FY <i>(Actual)</i>	Current FY <i>(Budget)</i>	% Change	% of total <i>(Current FY)</i>
REVENUE <i>(Cash only, do not include In-Kind)</i>	Public Funding	Resort Tax	\$ 20,700	\$ 44,000	113%	3%
		Other <i>(Mill levies, County, etc.)</i>			#DIV/0!	0%
	Fundraising	Donations <i>(Private)</i>	\$ 132,210	\$ 266,620	102%	19%
		Donations & Sponsorships <i>(Corporate)</i>			#DIV/0!	0%
		Grants	\$ 47,500	\$ 10,000	-79%	1%
		Events	\$ 150,000	\$ 249,186	66%	18%
	Direct Revenue	Dues, Fees, Sales	\$ 855,700	\$ 824,615	-4%	59%
	Other*	Other			#DIV/0!	0%
	TOTAL			\$ 1,206,110	\$ 1,394,421	16%
EXPENSES	Administration <i>Management & General Expenses reported in section IX on a 990</i>		\$ 200,000	\$ 149,500	-25%	28%
	Fundraising <i>Fundraising Expenses reported in section IX on a 990</i>		\$ 9,900	\$ 9,000	-9%	2%
	Programming <i>Program Expenses reported in section IX on a 990</i>		\$ 332,298	\$ 372,436	12%	70%
	TOTAL			\$ 542,198	\$ 530,936	-2%

GROWTH FORECAST				RESERVES (ON HAND)	
	Previous-FY	Current-FY	Upcoming-FY	Restricted**	\$ 250,000
Total # of FTE	12	12	14	Unrestricted**	\$ 292,000
Payroll & Benefits	\$ 625,000	\$ 748,800	\$ 1,006,490	Goal	
Total Operating Budget <i>(including payroll & benefits)</i>	\$ 1,433,567	\$ 1,329,177	\$ 1,615,375		
Capital Expenditures					

OPERATING BUDGET GROWTH	Previous-Current	Current-Upcoming
	-7%	22%

PAYROLL DETAIL		
Level of Position	Salary Range	Benefits Summary
Tier 1 <i>(Eg Executive)</i>	100,000 - 130,000	12 Month Contract; Medical Allotment of \$500.00; Relocation Fee of \$7,000; 6 Weeks of Annual Leave
Tier 2 <i>(Eg Vice President)</i>	60,000 - 80,000	11 Month Contract; Medical Allotment of \$400.00; Relocation Fee of \$6,000; Two Year Contract
Tier 3 <i>(Eg Director)</i>	40,000 - 60,000	10 Month Contract; Medical Allotment of \$350.00; Relocation Fee of \$5,000; Two Year Contract
Tier 4 <i>(Eg Manager)</i>		
Tier 5 <i>(Eg Coordinator/Assistant)</i>		

*Provide detail on Other Revenue received, including sources and amounts:

**Purpose of Restricted and Unrestricted Capital Reserves:
For the Upcoming School Year, the 250,000 that is restricted will be used directly for administration and teacher compensation stipends. Each staff member will receive a \$3,000 transportation stipend and a \$7,000 housing stipend. These funds were generated from two donations where the donation requested that they be used for administration and teacher compensation packages.

EARLY CHILDHOOD PROGRAM & TUITION ASSISTANCE

BIG SKY DISCOVERY ACADEMY (BSDA)

Request: \$170,000

Total Project Cost: \$896,000

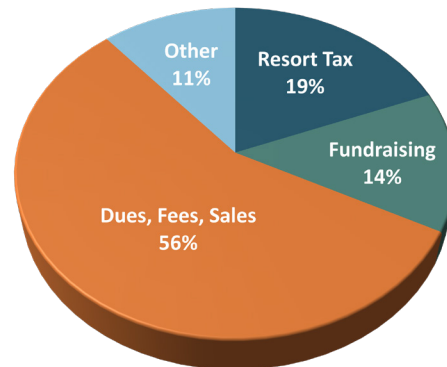
ARTS & EDUCATION • PROGRAMMING

Early Childhood Programming is a need in Big Sky. For the 23-24 School Year, Big Sky Discovery Academy will provide TWO full-time, Early Childhood Montessori Classrooms for 36 students. These funds will allow us to create a new classroom in addition to providing needs-based, tuition assistance support for those families with the highest need.

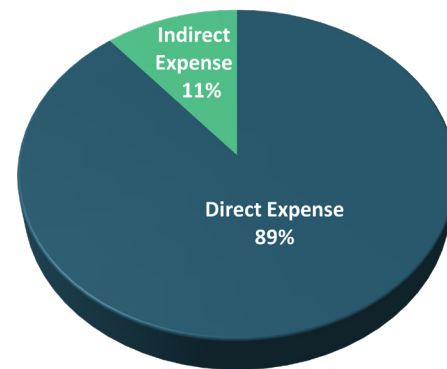
- Recurring Program
- Subsidy: Scholarships

Matching Funds (max: 10 pts) Portion Funded with Matching Funds: 80%+	10
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 80-100%	5
Financial Sustainability (max: 5 pts) Future Administration Costs: No	5
Longevity of Deliverable(s) (max: 5 pts) Life Span: 1 year or less	2
Resort Tax Annuity (max: 5 pts) 3+ years	0
Quality of Proposal (max: 15 pts/3 each) All questions answered directly	3
Complete & accurate budget that matches application details	3
Articulate project summary	3
Application outlined project specifics, not org. level detail	3
Sponsor attended training session or consultation	3
SMART Accountability (max: 10 pts/2 each) SPECIFIC deliverables	2
MEASURABLE goals	2
ACHIEVABLE goals	2
RELEVANT deliverables	2
TIME BOUND milestones	2
Partnerships (max: 5 pts) 0 partners	0
"Our Big Sky" Alignment (max: 10 pts) <i>Initiative:</i> Expand Educational Offerings	10
Project Score (max: 70 pts)	57
Sponsor/LOI Score (max: 30 pts)	29
Total Score (max: 100 pts)	86

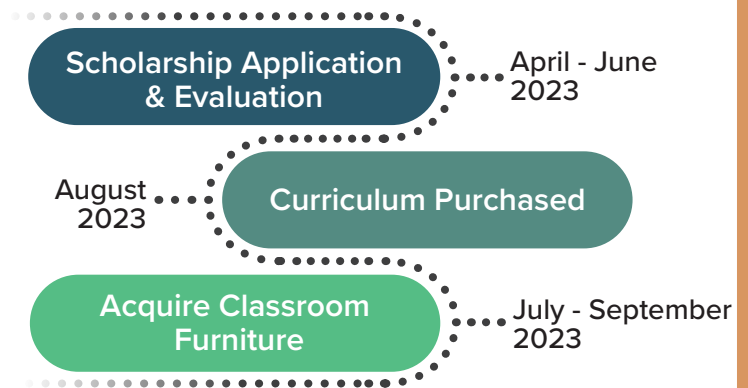
MATCHING FUNDS



DIRECT EXPENSE RATIO



MILESTONES



DELIVERABLES

- ▲ Early Childhood Programming - 9-month life span
- ▲ New Classroom - No life span provided

PROJECT BUDGET: BSDA - Early Childhood Program & Tuition Assistance

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <i>(7/1/23-6/30/24)</i>	FY25 Forecasted Request <i>(7/1/24-6/30/25)</i>	FY26 Forecasted Request <i>(7/1/25-6/30/26)</i>	FY24 Matching Funds % <i>Used for Scoring</i>
Resort Tax*	\$ 170,000	\$ 160,000	\$ 160,000	19%
Other Public Funding				0%
Private Donations	\$ 12,000	\$ 12,000	\$ 12,000	1%
Corporate Donations & Sponsorships				0%
Grants	\$ 4,000	\$ 4,000	\$ 4,000	0%
Events	\$ 106,000	\$ 106,000	\$ 106,000	12%
Dues, Fees, Sales	\$ 504,000	\$ 504,000	\$ 504,000	56%
COVID-19 Relief				0%
Other***	\$ 100,000	\$ 100,000	\$ 100,000	11%
TOTAL	\$ 896,000	\$ 886,000	\$ 886,000	100%

Expenses	FY24 Request**	FY24 Total Project
DIRECT		
Contract Services		
Property Acquisition		
Marketing, Advertising, and Communications		
Materials and Supplies	5,000	\$ 11,750
Payroll and Benefits	\$ 76,250	\$ 327,000
Repairs and Maintenance		\$ 6,600
Scholarships and Financial Assistance	\$ 70,000	\$ 85,000
Travel		
Other****		
Subtotal	\$ 151,250	\$ 430,350
INDIRECT		
Contract Services		\$ 38,400
Insurance (Liability, D&O, Vehicle, Umbrella, etc)		\$ 4,500
Marketing, Advertising, and Communications		\$ 770
Memberships (Industry and Trade Organizations)		\$ 3,520
Office Expenses		
Payroll and Benefits		
Rent and Mortgage	\$ 18,750	\$ 75,000
Repairs and Maintenance		
Sponsorships		\$ 11,000
Travel & Training		\$ 2,200
Other****		
Subtotal	\$ 18,750	\$ 135,390
TOTAL	\$ 170,000	\$ 565,740

****List line item detail of your Resort Tax request**
Direct: Program Expenses reported in section IX on a 990

Indirect: Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

***Other-Funding:

****Other-Expenses *Outline Direct v Indirect* - For the purpose of this budget FY24 Total is using 40% of our overall budget of 1,700,000. 40% is the breakdown of Early Childhood Students in comparison total students enrolled for the upcoming school year. The 170,000 funds will be used to create a NEW Full-Time classroom for 12-15 students.

BIG SKY SKIJORING (BSSJ)

\$40,000 (0.36% of requests)

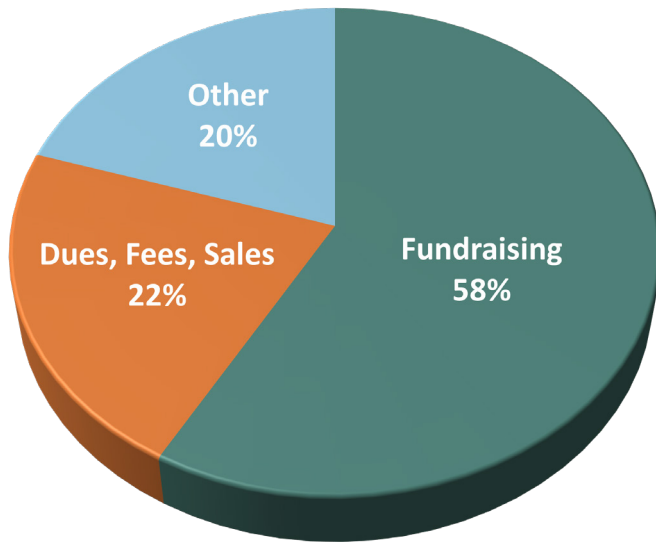
Projected: N/A (+100%)



\$40,000 — Best In the West Showdown Annual Skijoring Event (Programming)

Revenue Distribution

Current FY Budget



Expense Distribution

Current FY Budget



FY22 Award: N/A

FY23 Award: N/A

FY24 Request: \$40,000

FY25 Forecast: \$125,000

FY26 Forecast: \$0

SPONSOR SCORE

5	Community Participation (max: 5 pts) Strong evidence
5	Program Expense Ratio (max: 5 pts) Above 70%
5	Revenue Reliance (max: 5 pts) 0-32% of Sponsor revenue from RT
0	Resort Tax Track Record (max: 10 pts) FY23 project(s) on track Public funding recognition Accurate payment requests Impact Reports completed accurately FY22 project(s) completed as outlined
0	Forecasting Accuracy (max: 5 pts) +/- 30% or more variance
15 (of 30)	

BIG SKY SKIJORING SPONSOR EFFICIENCY

Previous FY: Recently completed Fiscal Year

Fiscal Year Dates:

Current FY: Fiscal Year as of 3/31/23

##/##/##-##/##/##

			Previous FY <i>(Actual)</i>	Current FY <i>(Budget)</i>	% Change	% of total <i>(Current FY)</i>
REVENUE <i>(Cash only, do not include In-Kind)</i>	Public Funding	Resort Tax	\$ -	\$ -	#DIV/0!	0%
		Other <i>(Mill levies, County, etc.)</i>	\$ -	\$ -	#DIV/0!	0%
	Fundraising	Donations <i>(Private)</i>	\$ -	\$ -	#DIV/0!	0%
		Donations & Sponsorships <i>(Corporate)</i>		\$ 52,100	#DIV/0!	26%
		Grants		\$ 3,000	#DIV/0!	2%
		Events		\$ 59,939	#DIV/0!	30%
	Direct Revenue	Dues, Fees, Sales		\$ 42,872	#DIV/0!	22%
	Other*	Other		\$ 39,665	#DIV/0!	20%
	TOTAL			\$ -	\$ 197,576	#DIV/0!
EXPENSES	Administration			\$ -	#DIV/0!	0%
	Fundraising			\$ -	#DIV/0!	0%
	Programming			\$ 101,400	#DIV/0!	100%
	TOTAL			\$ -	\$ 101,400	#DIV/0!

GROWTH FORECAST			RESERVES (ON HAND)		
	Previous-FY	Current-FY	Upcoming-FY	Restricted**	
Total # of FTE				Unrestricted**	
Payroll & Benefits				Goal	
Total Operating Budget <i>(including payroll & benefits)</i>					
Capital Expenditures					

OPERATING BUDGET GROWTH	Previous-Current	Current-Upcoming
	#DIV/0!	#DIV/0!

PAYROLL DETAIL		
Level of Position	Salary Range	Benefits Summary
Tier 1 <i>(Eg Executive)</i>	0	
Tier 2 <i>(Eg Vice President)</i>	0	
Tier 3 <i>(Eg Director)</i>	0	
Tier 4 <i>(Eg Manager)</i>	0	
Tier 5 <i>(Eg Coordinator/Assistant)</i>	0	

Provide detail on other revenue received, including sources and amounts: | |

"Events" = ticket revenue

"Dues/Fees/Sale" = merchandise sales

"Other" = registration income, cutcutta

"Expenses-programming" = event expenses/payouts

Purpose of Restricted and Unrestricted Capital Reserves:

BEST IN THE WEST SHOWDOWN ANNUAL SKIJORING EVENT

BIG SKY SKIJORING (BSSJ)

Request: \$40,000

Total Project Cost: \$244,610

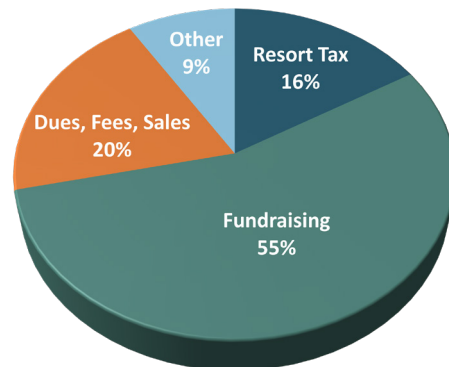
RECREATION & CONSERVATION • PROGRAMMING

The Showdown brings people from all over North America to Big Sky, supporting local businesses. It maintains the culture of a traditional western sport, and brings people of all backgrounds together. Funds would be applied towards production in 2024 with the goal of adding capital assets in FY2025.

- Recurring Program
- Subsidy: Sponsorships

Matching Funds (max: 10 pts) Portion Funded with Matching Funds: 80%+	10
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 80-100%	5
Financial Sustainability (max: 5 pts) Future Administration Costs: No	5
Longevity of Deliverable(s) (max: 5 pts) Life Span: 1 year or less	2
Resort Tax Annuity (max: 5 pts) 1-3 years	3
Quality of Proposal (max: 15 pts/3 each) All questions answered directly	3
Complete & accurate budget that matches application details	0
Articulate project summary	3
Application outlined project specifics, not org. level detail	3
Sponsor attended training session or consultation	3
SMART Accountability (max: 10 pts/2 each)	
SPECIFIC deliverables	2
MEASURABLE goals	2
ACHIEVABLE goals	2
RELEVANT deliverables	2
TIME BOUND milestones	2
Partnerships (max: 5 pts) 0 partners	0
"Our Big Sky" Alignment (max: 10 pts) <i>Initiative:</i> Promote Big Sky as a Year-round Arts & Cultural Destination	10
Project Score (max: 70 pts)	57
Sponsor/LOI Score (max: 30 pts)	15
Total Score (max: 100 pts)	72

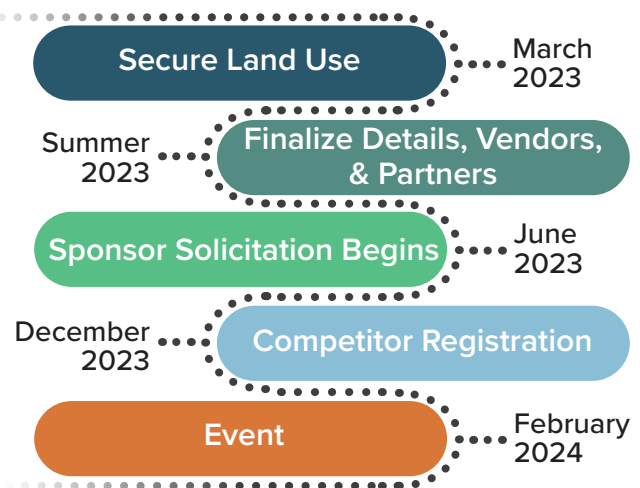
MATCHING FUNDS



DIRECT EXPENSE RATIO



MILESTONES



DELIVERABLES

- ▲ Community Skijoring Event - 2-day life span

PROJECT BUDGET: BSSJ - Best in the West Showdown Annual Skijoring Event

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <i>(7/1/23-6/30/24)</i>	FY25 Forecasted Request <i>(7/1/24-6/30/25)</i>	FY26 Forecasted Request <i>(7/1/25-6/30/26)</i>	FY24 Matching Funds % <i>Used for Scoring</i>
Resort Tax*	\$ 40,000			16%
Other Public Funding				0%
Private Donations				0%
Corporate Donations & Sponsorships	\$ 58,124			24%
Grants	\$ 10,000			4%
Events (ticket sales)	\$ 66,803			27%
Dues, Fees, Sales (Merchandise Sales)	\$ 47,908			20%
COVID-19 Relief				0%
Other (Calcutta Cut & Registration)	\$ 21,775			9%
TOTAL	\$ 244,610	\$ -	\$ -	100%

Expenses	FY24 Request**	FY24 Total Project
DIRECT		
Contract Services		\$ 10,769
Property Acquisition		
Marketing, Advertising, and Communications	\$ 20,000	\$ 24,643
Materials and Supplies	\$ 20,000	\$ 85,420
Payroll and Benefits		
Repairs and Maintenance		
Scholarships and Financial Assistance		
Travel		
Other (Overall/Day Money Payouts)		\$ 38,296
Subtotal	\$ 40,000	\$ 159,128
INDIRECT		
Contract Services		
Insurance (Liability, D&O, Vehicle, Umbrella, etc)		
Marketing, Advertising, and Communications		
Memberships (Industry and Trade Organizations)		
Office Expenses		
Payroll and Benefits		
Rent and Mortgage		
Repairs and Maintenance		
Sponsorships		
Travel & Training		
Other****		
Subtotal	\$ -	\$ -
TOTAL	\$ 40,000	\$ 159,128

****List line item detail of your Resort Tax request**

Direct: Program Expenses reported in section IX on a 990

Indirect: Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

***Other-Funding:

****Other-Expenses Outline Direct v Indirect

BIG SKY TRAILS, RECREATION, & PARKS DISTRICT (BSTRPD)

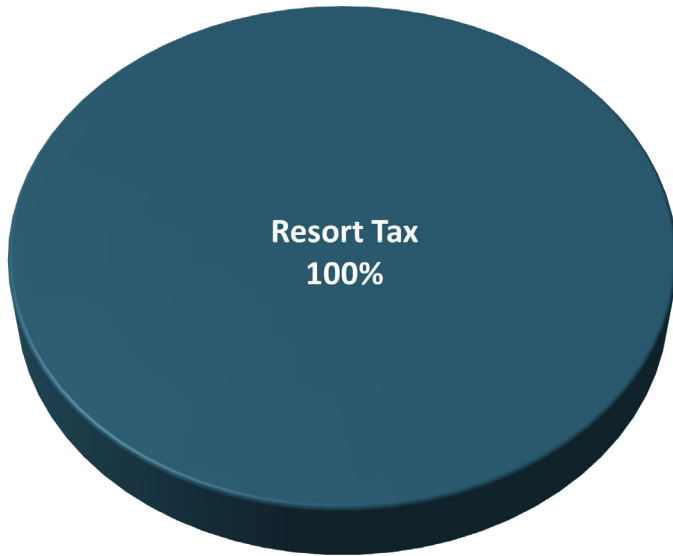
\$1,123,936 (10.13% of requests)

Projected: \$1,123,936 (0%)

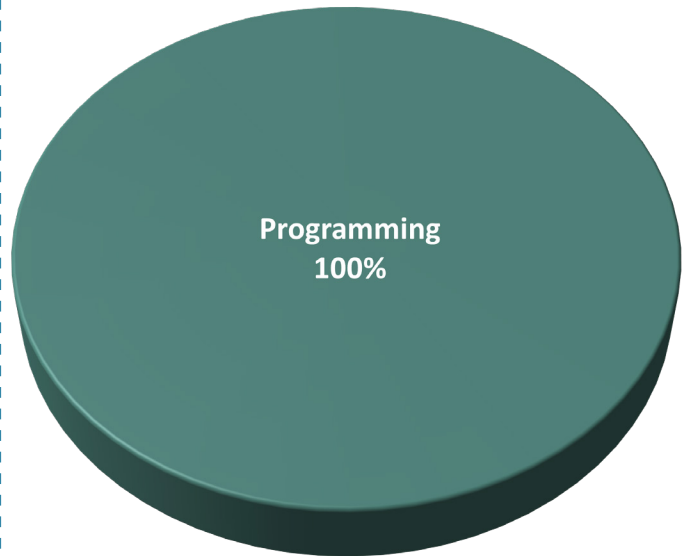
\$1,123,936 — Recreational Asset Maintenance (Administration)



Revenue Distribution Current FY Budget



Expense Distribution Current FY Budget



FY22 Award: \$25,000

FY23 Award: N/A

FY24 Request: \$1,123,936

FY25 Forecast: \$1,268,830

FY26 Forecast: \$1,395,710

SPONSOR SCORE

3	Community Participation (max: 5 pts) Strong evidence
5	Program Expense Ratio (max: 5 pts) Above 70%
0	Revenue Reliance (max: 5 pts) 67-100% of Sponsor revenue from RT
10	Resort Tax Track Record (max: 10 pts) 1 FY22 project(s) on track 0 Public funding recognition 1 Accurate payment requests 0 Impact Reports completed accurately 0 FY22 project(s) completed as outlined
5	Forecasting Accuracy (max: 5 pts) +/- 0-15% variance
15 (of 30)	

BIG SKY TRAILS, RECREATION, & PARKS DISTRICT SPONSOR EFFICIENCY

Previous FY: Recently completed Fiscal Year

Fiscal Year Dates:

Current FY: Fiscal Year as of 3/31/23

7/1/2022 - 6/30/2023

			Previous FY <i>(Actual)</i>	Current FY <i>(Budget)</i>	% Change	% of total <i>(Current FY)</i>	
REVENUE <i>(Cash only, do not include In-Kind)</i>	Public Funding	Resort Tax	\$ 4,350	\$ 20,650	375%	100%	
		Other <i>(Mill levies, County, etc.)</i>			#DIV/0!	0%	
	Fundraising	Donations <i>(Private)</i>				#DIV/0!	0%
		Donations & Sponsorships <i>(Corporate)</i>				#DIV/0!	0%
		Grants				#DIV/0!	0%
		Events				#DIV/0!	0%
	Direct Revenue	Dues, Fees, Sales				#DIV/0!	0%
	Other*	Other				#DIV/0!	0%
TOTAL			\$ 4,350	\$ 20,650	375%	100%	
EXPENSES	Administration <i>Management & General Expenses reported in section IX on a 990</i>					#DIV/0!	0%
	Fundraising <i>Fundraising Expenses reported in section IX on a 990</i>					#DIV/0!	0%
	Programming <i>Program Expenses reported in section IX on a 990</i>		\$ 4,350	\$ 2,400	-45%	100%	
	TOTAL			\$ 4,350	\$ 2,400	-45%	100%

GROWTH FORECAST				RESERVES (ON HAND)	
	Previous-FY	Current-FY	Upcoming-FY	Restricted**	\$ -
Total # of FTE	0	0	0	Unrestricted**	\$ -
Payroll & Benefits	\$ -	\$ -	\$ -	Goal	\$ -
Total Operating Budget <i>(including payroll & benefits)</i>	\$ 25,000	\$ 20,650	\$ 20,000		
Capital Expenditures	\$ -	\$ -	\$ -		

OPERATING BUDGET GROWTH	Previous-Current	Current-Upcoming
	-17%	-3%

PAYROLL DETAIL		
Level of Position	Salary Range	Benefits Summary
Tier 1 <i>(Eg Executive)</i>	N/A	
Tier 2 <i>(Eg Vice President)</i>	N/A	
Tier 3 <i>(Eg Director)</i>	N/A	
Tier 4 <i>(Eg Manager)</i>	N/A	
Tier 5 <i>(Eg Coordinator/Assistant)</i>	N/A	

*Provide detail on Other Revenue received, including sources and amounts:
 align="center">None

**Purpose of Restricted and Unrestricted Capital Reserves:
 align="center">None

RECREATIONAL ASSET MAINTENANCE

BIG SKY TRAILS, RECREATION, & PARKS DISTRICT (BSTRPD)

Request: \$1,123,936

Total Project Cost: \$1,123,936

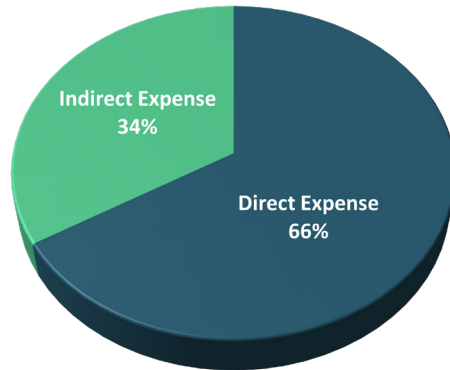
RECREATION & CONSERVATION • ADMINISTRATION

Parks, Trails and BASE Community Center are integral part of the Big Sky community. The maintenance and management of these assets are vital to provide a safe place for residents and visitors to recreate responsibly year-round.

MATCHING FUNDS

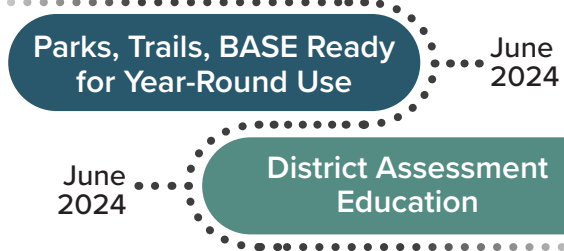


DIRECT EXPENSE RATIO



Matching Funds (max: 10 pts) Portion Funded with Matching Funds: <20%+	0
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 60-79%	4
Financial Sustainability (max: 5 pts) Future Administration Costs: Yes	0
Longevity of Deliverable(s) (max: 5 pts) Life Span: 1-10 years	3
Resort Tax Annuity (max: 5 pts) 3+ years	0
Quality of Proposal (max: 15 pts/3 each) All questions answered directly	3
Complete & accurate budget that matches application details	3
Articulate project summary	3
Application outlined project specifics, not org. level detail	3
Sponsor attended training session or consultation	3
SMART Accountability (max: 10 pts/2 each) SPECIFIC deliverables	2
MEASURABLE goals	0
ACHIEVABLE goals	2
RELEVANT deliverables	2
TIME BOUND milestones	2
Partnerships (max: 5 pts) 4+ partners	5
"Our Big Sky" Alignment (max: 10 pts) Initiative: Provide Accessible & Affordable Behavior Health & Wellness Opportunities Through Recreation & Programs	10
Project Score (max: 70 pts)	45
Sponsor/LOI Score (max: 30 pts)	15
Total Score (max: 100 pts)	60

MILESTONES



DELIVERABLES

▲ Asset Maintenance - 1-year life span

PROJECT BUDGET: BSTRPD - Recreational Asset Maintenance

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <i>(7/1/23-6/30/24)</i>	FY25 Forecasted Request <i>(7/1/24-6/30/25)</i>	FY26 Forecasted Request <i>(7/1/25-6/30/26)</i>	FY24 Matching Funds % <i>Used for Scoring</i>
Resort Tax*	\$ 1,123,936	\$ 1,268,830	\$ 1,395,710	100%
Other Public Funding				0%
Private Donations				0%
Corporate Donations & Sponsorships				0%
Grants				0%
Events				0%
Dues, Fees, Sales				0%
COVID-19 Relief				0%
Other***				0%
TOTAL	\$ 1,123,936	\$ 1,268,830	\$ 1,395,710	100%

Expenses	FY24 Request**	FY24 Total Project
DIRECT		
Contract Services	\$ 168,391	
Property Acquisition	\$ -	
Marketing, Advertising, and Communications	\$ 20,000	
Materials and Supplies	\$ 165,735	
Payroll and Benefits	\$ 337,908	
Repairs and Maintenance	\$ 53,460	
Scholarships and Financial Assistance	\$ -	
Travel	\$ -	
Other****	\$ -	
Subtotal	\$ 745,494	\$ -
INDIRECT		
Contract Services	\$ 11,980	
Insurance (Liability, D&O, Vehicle, Umbrella, etc)	\$ 123,237	
Marketing, Advertising, and Communications	\$ -	
Memberships (Industry and Trade Organizations)	\$ 10,114	
Office Expenses	\$ 2,536	
Payroll and Benefits	\$ 207,287	
Rent and Mortgage	\$ -	
Repairs and Maintenance	\$ -	
Sponsorships	\$ -	
Travel & Training	\$ -	
Other****	\$ 23,288	
Subtotal	\$ 378,442	\$ -
TOTAL	\$ 1,123,936	\$ -

****List line item detail of your Resort Tax request**
Direct: Program Expenses reported in section IX on a 990

Indirect: Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

***Other-Funding:

****Other-Expenses *Outline Direct v Indirect* - Other indirect expenses include HOA dues, Property Taxes, TCOA Dues and interest on cardio and strength equipment in BASE.

BIG SKY WATER AND SEWER DISTRICT NO. 363 (BSWSD)



\$1,600,000 (14.42% of requests)

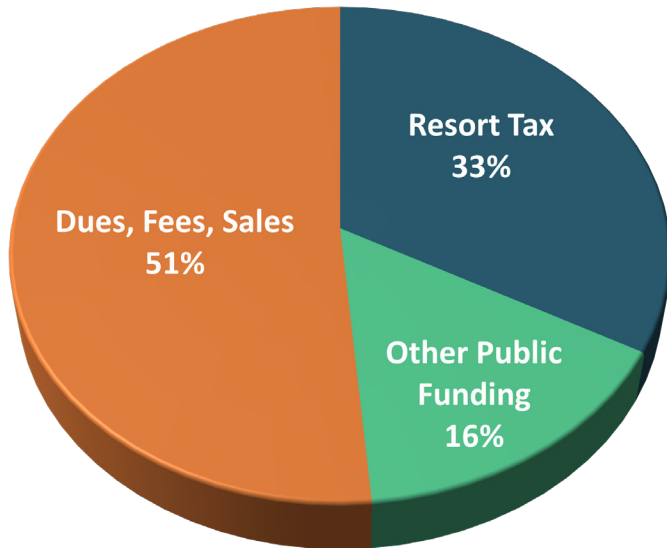
Projected: N/A (+100%)

\$1,300,000 — Centrifuge Sludge Press (Capital)

\$300,000 — Water Tank Land Acquisition (Capital)

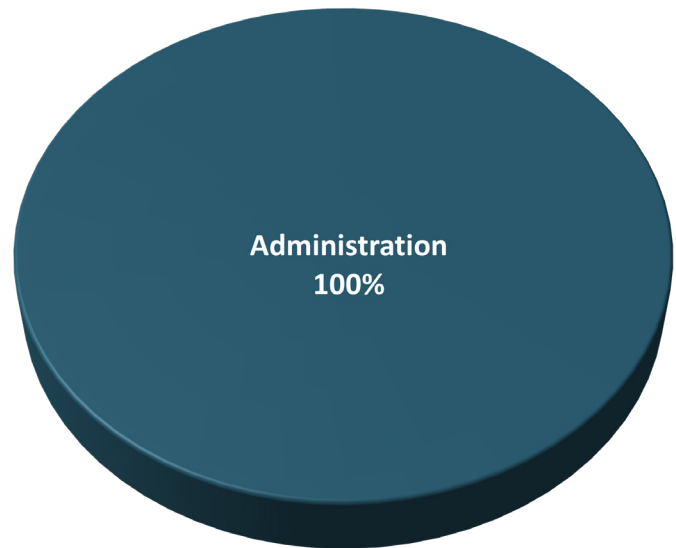
Revenue Distribution

Current FY Budget



Expense Distribution

Current FY Budget



FY22: N/A

FY23: N/A

FY24 Request: \$1,600,000

FY25 Forecast: \$0

FY26 Forecast: \$0

SPONSOR SCORE

5	Community Participation (max: 5 pts) Strong evidence
0	Program Expense Ratio (max: 5 pts) Below 50%
3	Revenue Reliance (max: 5 pts) 33-66% of Sponsor revenue from RT
1 1 0 2 5	Resort Tax Track Record (max: 10 pts) FY23 project(s) on track Public funding recognition Accurate payment requests Impact Reports completed accurately FY22 project(s) completed as outlined
0	Forecasting Accuracy (max: 5 pts) +/- 30% or more variance
17 (of 30)	

BSWSD SPONSOR EFFICIENCY

Previous FY: Recently completed Fiscal Year

Fiscal Year Dates:

Current FY: Fiscal Year as of 3/31/23

07/01/2022 06/30/2023

			Previous FY <i>(Actual)</i>	Current FY <i>(Budget)</i>	% Change	% of total <i>(Current FY)</i>
REVENUE <i>(Cash only, do not include In-Kind)</i>	Public Funding	Resort Tax	\$ 2,716,875	\$ 2,852,719	5%	33%
		Other <i>(Mill levies, County, etc.)</i>	\$ 1,392,577	\$ 1,352,500	3%	16%
	Fundraising	Donations <i>(Private)</i>	\$ -	\$ -	#DIV/0!	0%
		Donations & Sponsorships <i>(Corporate)</i>	\$ -	\$ -	#DIV/0!	0%
		Grants	\$ -	\$ -	#DIV/0!	0%
		Events	\$ -	\$ -	#DIV/0!	0%
	Direct Revenue	Dues, Fees, Sales	\$ 4,025,910	\$ 4,443,250	10%	51%
	Other*	Other	\$ -	\$ -	#DIV/0!	0%
	TOTAL		\$ 8,135,362	\$ 8,648,469	6%	100%
EXPENSES	Administration <i>Management & General Expenses reported in section IX on a 990</i>		\$ 4,865,599	\$ 4,637,479	-5%	100%
	Fundraising <i>Fundraising Expenses reported in section IX on a 990</i>		\$ -	\$ -	#DIV/0!	0%
	Programming <i>Program Expenses reported in section IX on a 990</i>		\$ -	\$ -	#DIV/0!	0%
	TOTAL		\$ 4,865,599	\$ 4,637,479	-5%	100%

GROWTH FORECAST			RESERVES (ON HAND)		
	Previous-FY	Current-FY	Upcoming-FY	Restricted**	\$ 7,199,183
Total # of FTE	10	10	14	Unrestricted**	\$ 155,068
Payroll & Benefits	\$ 916,658	\$ 1,135,956	\$ 1,400,000	Goal	\$ 350,000
Total Operating Budget <i>(including payroll & benefits)</i>	\$ 4,865,599	\$ 4,637,479	\$ 5,000,000		
Capital Expenditures	\$ 11,723,174	\$ 13,581,621	\$ 15,000,000		

OPERATING BUDGET GROWTH	Previous-Current	Current-Upcoming
	-5%	8%

PAYROLL DETAIL		
Level of Position	Salary Range	Benefits Summary
Tier 1 <i>(Eg Executive)</i>	\$130K-\$160K	Vehicle, Health Ins Disability Ins Dental Ins, Retirement
Tier 2 <i>(Eg Vice President)</i>	N/A	
Tier 3 <i>(Eg Director)</i>	N/A	
Tier 4 <i>(Eg Manager)</i>	N/A	
Tier 5 <i>(Eg Coordinator/Assistant)</i>		

*Provide detail on Other Revenue received, including sources and amounts:

**Purpose of Restricted and Unrestricted Capital Reserves:
The restricted is for asset replacement and current WRRF Project, the unrestricted is working capital.

CENTRIFUGE SLUDGE PRESS

BIG SKY WATER & SEWER DISTRICT (BSWSD)

Request: \$1,300,000

Total Project Cost: \$1,300,000

PUBLIC WORKS • CAPITAL

The District makes compost out of the sludge produced by the wastewater treatment plant. The compost is sold primarily to Big Sky residents for new home landscaping. The centrifuge press is new technology to replace the original belt press installed in 2002.

MATCHING FUNDS



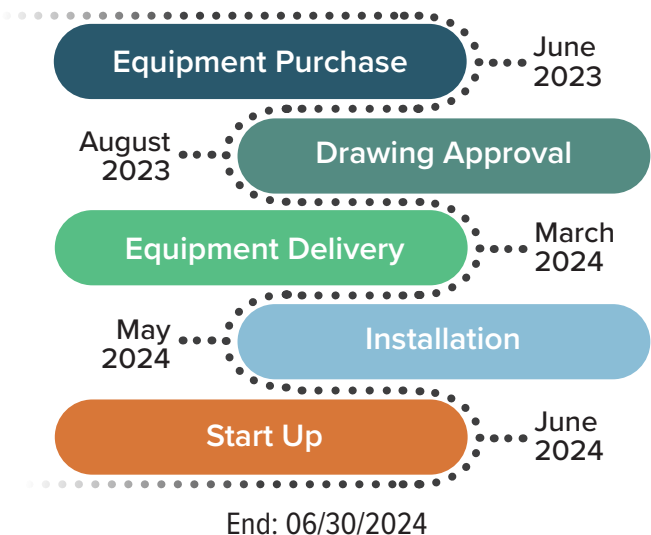
DIRECT EXPENSE RATIO



Matching Funds (max: 10 pts) Portion Funded with Matching Funds: < 20%	0
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 80-100%	5
Financial Sustainability (max: 5 pts) Future Administration Costs: No	5
Longevity of Deliverable(s) (max: 5 pts) Life Span: 10+ years	5
Resort Tax Annuity (max: 5 pts) 0-1 year	5
Quality of Proposal (max: 15 pts/3 each) All questions answered directly	3
Complete & accurate budget that matches application details	3
Articulate project summary	3
Application outlined project specifics, not org. level detail	3
Sponsor attended training session or consultation	0
SMART Accountability (max: 10 pts/2 each) SPECIFIC deliverables	2
MEASURABLE goals	0
ACHIEVABLE goals	2
RELEVANT deliverables	2
TIME BOUND milestones	2
Partnerships (max: 5 pts) 0 partners	0
"Our Big Sky" Alignment (max: 10 pts) Initiative: Expand Sewer Treatment & Disposal Capacity	10
Project Score (max: 70 pts)	50
Sponsor/LOI Score (max: 30 pts)	17
Total Score (max: 100 pts)	67

MILESTONES

Start: 07/01/2023



DELIVERABLES

▲ Centrifuge & Control Panel - 20-year life span

PROJECT BUDGET: BSWSD - Centrifuge Sludge Press

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <i>(7/1/23-6/30/24)</i>	FY25 Forecasted Request <i>(7/1/24-6/30/25)</i>	FY26 Forecasted Request <i>(7/1/25-6/30/26)</i>	FY24 Matching Funds % <i>Used for Scoring</i>
Resort Tax*	\$ 1,300,000			100%
Other Public Funding				0%
Private Donations				0%
Corporate Donations & Sponsorships				0%
Grants				0%
Events				0%
Dues, Fees, Sales				0%
COVID-19 Relief				0%
Other***				0%
TOTAL	\$ 1,300,000	\$ -	\$ -	100%

Expenses	FY24 Request**	FY24 Total Project
DIRECT		
Contract Services	\$ 1,300,000	\$ 1,300,000
Property Acquisition		
Marketing, Advertising, and Communications		
Materials and Supplies		
Payroll and Benefits		
Repairs and Maintenance		
Scholarships and Financial Assistance		
Travel		
Other****		
Subtotal	\$ 1,300,000	\$ 1,300,000
INDIRECT		
Contract Services		
Insurance (Liability, D&O, Vehicle, Umbrella, etc)		
Marketing, Advertising, and Communications		
Memberships (Industry and Trade Organizations)		
Office Expenses		
Payroll and Benefits		
Rent and Mortgage		
Repairs and Maintenance		
Sponsorships		
Travel & Training		
Other****		
Subtotal	\$ -	\$ -
TOTAL	\$ 1,300,000	\$ 1,300,000

****List line item detail of your Resort Tax request**

Direct: Program Expenses reported in section IX on a 990

Indirect: Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

***Other-Funding:

****Other-Expenses Outline Direct v Indirect

WATER TANK LAND ACQUISITION

BIG SKY WATER & SEWER DISTRICT (BSWSD)

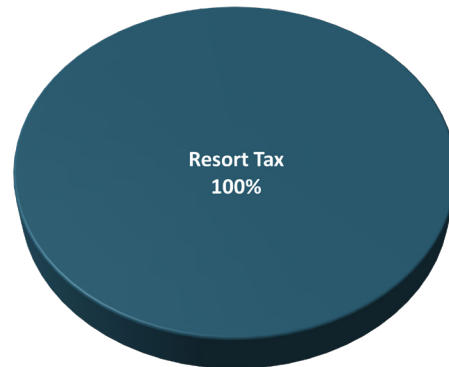
Request: \$300,000

Total Project Cost: \$300,000

PUBLIC WORKS • CAPITAL

The District is working with Northwestern Energy to acquire land for a new water tank above the Meadow Village area. The District is meeting with NWE to determine the purchase price. The District is asking for \$300,000 towards the land acquisition.

MATCHING FUNDS



DIRECT EXPENSE RATIO



Matching Funds (max: 10 pts) Portion Funded with Matching Funds: < 20%	0
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 80-100%	5
Financial Sustainability (max: 5 pts) Future Administration Costs: No	5
Longevity of Deliverable(s) (max: 5 pts) Life Span: 10+ years	5
Resort Tax Annuity (max: 5 pts) 0-1 year	5
Quality of Proposal (max: 15 pts/3 each) All questions answered directly	3
Complete & accurate budget that matches application details	3
Articulate project summary	3
Application outlined project specifics, not org. level detail	3
Sponsor attended training session or consultation	0
SMART Accountability (max: 10 pts/2 each) SPECIFIC deliverables	2
MEASURABLE goals	2
ACHIEVABLE goals	2
RELEVANT deliverables	2
TIME BOUND milestones	2
Partnerships (max: 5 pts) 0 partners	0
"Our Big Sky" Alignment (max: 10 pts) <i>Initiative:</i> Expand Water Capacity	10
Project Score (max: 70 pts)	52
Sponsor/LOI Score (max: 30 pts)	17
Total Score (max: 100 pts)	69

MILESTONES

Start: 06/01/2023

Purchase Land

December 2023

End: 12/31/2023

DELIVERABLES

▲ Land for Water Tank - *Perpetual life span*

PROJECT BUDGET: BSWSD - Water Tank Land Acquisition

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <i>(7/1/23-6/30/24)</i>	FY25 Forecasted Request <i>(7/1/24-6/30/25)</i>	FY26 Forecasted Request <i>(7/1/25-6/30/26)</i>	FY24 Matching Funds % <i>Used for Scoring</i>
Resort Tax*	\$ 300,000			100%
Other Public Funding				0%
Private Donations				0%
Corporate Donations & Sponsorships				0%
Grants				0%
Events				0%
Dues, Fees, Sales				0%
COVID-19 Relief				0%
Other***				0%
TOTAL	\$ 300,000	\$ -	\$ -	100%

Expenses	FY24 Request**	FY24 Total Project
DIRECT		
Contract Services		
Property Acquisition	\$ 300,000	\$ 300,000
Marketing, Advertising, and Communications		
Materials and Supplies		
Payroll and Benefits		
Repairs and Maintenance		
Scholarships and Financial Assistance		
Travel		
Other****		
Subtotal	\$ 300,000	\$ 300,000
INDIRECT		
Contract Services		
Insurance (Liability, D&O, Vehicle, Umbrella, etc)		
Marketing, Advertising, and Communications		
Memberships (Industry and Trade Organizations)		
Office Expenses		
Payroll and Benefits		
Rent and Mortgage		
Repairs and Maintenance		
Sponsorships		
Travel & Training		
Other****		
Subtotal	\$ -	\$ -
TOTAL	\$ 300,000	\$ 300,000

****List line item detail of your Resort Tax request**

Direct: Program Expenses reported in section IX on a 990

Indirect: Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

***Other-Funding:

****Other-Expenses Outline Direct v Indirect

CENTER FOR LARGE LANDSCAPE CONSERVATION (CLLC)

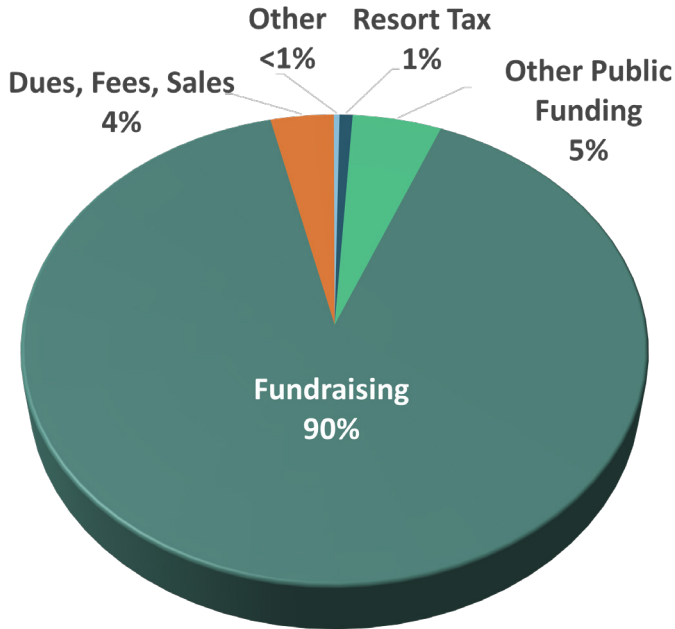
\$85,000 (0.77% of requests)

Projected: \$85,000 (0%)

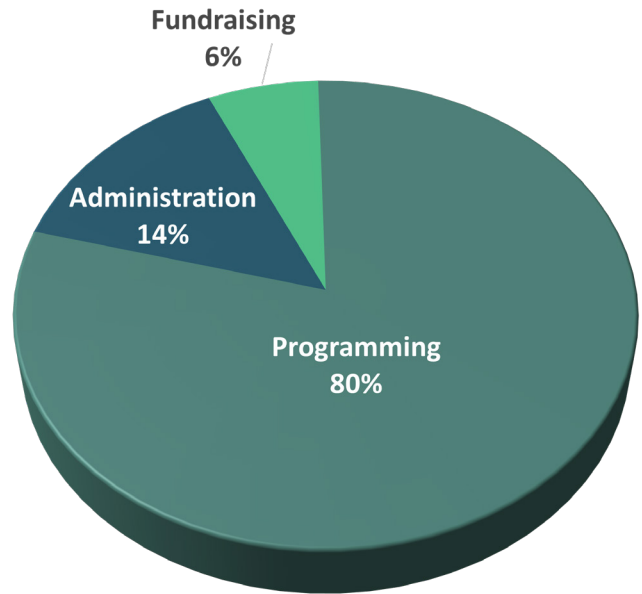


\$85,000 — US-191/MT-64 Assessment: Action Plan Development (Programming)

Revenue Distribution
Current FY Budget



Expense Distribution
Current FY Budget



FY22 Award: \$50,000

FY23 Award: N/A

FY24 Request: \$85,000

FY25 Forecast: \$50,000

FY26 Forecast: \$50,000

SPONSOR SCORE

5	Community Participation (max: 5 pts) Strong evidence
5	Program Expense Ratio (max: 5 pts) Above 70%
5	Revenue Reliance (max: 5 pts) 0-32% of Sponsor revenue from RT
1 1 1 2 5	Resort Tax Track Record (max: 10 pts) FY23 project(s) on track Public funding recognition Accurate payment requests Impact Reports completed accurately FY22 project(s) completed as outlined
5	Forecasting Accuracy (max: 5 pts) +/- 0-15% variance

30 (of 30)

CENTER FOR LARGE LANDSCAPE CONSERVATION SPONSOR EFFICIENCY

Previous FY: Recently completed Fiscal Year

Fiscal Year Dates:

Current FY: Fiscal Year as of 3/31/23

07/01/2022-06/30/2023

			Previous FY (Actual)	Current FY (Budget)	% Change	% of total (Current FY)	
REVENUE <i>(Cash only, do not include In-Kind)</i>	Public Funding	Resort Tax	\$ 36,033	\$ 23,000	-36%	1%	
		Other <i>(Mill levies, County, etc.)</i>	\$ 157,998	\$ 157,215	0%	5%	
	Fundraising	Donations <i>(Private)</i>	\$ 1,739,840	\$ 786,000	-55%	26%	
		Donations & Sponsorships <i>(Corporate)</i>	\$ -		#DIV/0!	0%	
		Grants	\$ 3,094,743	\$ 1,993,857	-36%	65%	
		Events	\$ -		#DIV/0!	0%	
	Direct Revenue	Dues, Fees, Sales	\$ 274,935	\$ 111,500	-59%	4%	
	Other*	Other	\$ 12,635	\$ 10,000	-21%	0%	
	TOTAL			\$ 5,316,184	\$ 3,081,572	-42%	100%
	EXPENSES	Administration <i>Management & General Expenses reported in section IX on a 990</i>		\$ 501,685	\$ 560,491	12%	14%
Fundraising <i>Fundraising Expenses reported in section IX on a 990</i>		\$ 227,880	\$ 254,591	12%	6%		
Programming <i>Program Expenses reported in section IX on a 990</i>		\$ 2,846,574	\$ 3,180,240	12%	80%		
TOTAL			\$ 3,576,139	\$ 3,995,322	12%	100%	

GROWTH FORECAST				RESERVES (ON HAND)	
	Previous-FY	Current-FY	Upcoming-FY	Restricted**	
Total # of FTE	24.8	25.8	27	Unrestricted**	\$ 2,233,485
Payroll & Benefits	\$ 2,062,762	\$ 2,470,955	\$ 2,694,503	Goal	\$ 1,434,679
Total Operating Budget <i>(including payroll & benefits)</i>	\$ 3,576,139	\$ 3,995,322	\$ 4,195,088		
Capital Expenditures	\$ -	\$ -	\$ -		

OPERATING BUDGET GROWTH	Previous-Current	Current-Upcoming
	12%	5%

PAYROLL DETAIL		
Level of Position	Salary Range	Benefits Summary
Tier 1 <i>(Eg Executive)</i>	150,000-200,000	Major Medical & Dental Insurance, 401k match up to 5%, Paid Holidays, Sick Leave and Annual Leave, Flexible Scheduling
Tier 2 <i>(Eg Vice President)</i>	90,000-150,000	Major Medical & Dental Insurance, 401k match up to 5%, Paid Holidays, Sick Leave and Annual Leave, Flexible Scheduling
Tier 3 <i>(Eg Director)</i>	70,000-95,000	Major Medical & Dental Insurance, 401k match up to 5%, Paid Holidays, Sick Leave and Annual Leave, Flexible Scheduling
Tier 4 <i>(Eg Manager)</i>	54,000-75,000	Major Medical & Dental Insurance, 401k match up to 5%, Paid Holidays, Sick Leave and Annual Leave, Flexible Scheduling
Tier 5 <i>(Eg Coordinator/Assistant)</i>	35,000-60,000	Major Medical & Dental Insurance, 401k match up to 5%, Paid Holidays, Sick Leave and Annual Leave, Flexible Scheduling

*Provide detail on Other Revenue received, including sources and amounts:

Interest Income and Reimbursements

**Purpose of Restricted and Unrestricted Capital Reserves:

Restricted reserves are based on project requirements and the goal is to spend them down, meaning we are fulfilling our grant obligations. Unrestricted is a Board designated fund, currently holding 3 months of full operating expenses. Our goal is to increase this to four months at our FY23 monthly burn rate.

US-191/MT-64 ASSESSMENT: ACTION PLAN DEVELOPMENT

CENTER FOR LARGE LANDSCAPE CONSERVATION (CLLC)

Request: \$85,000

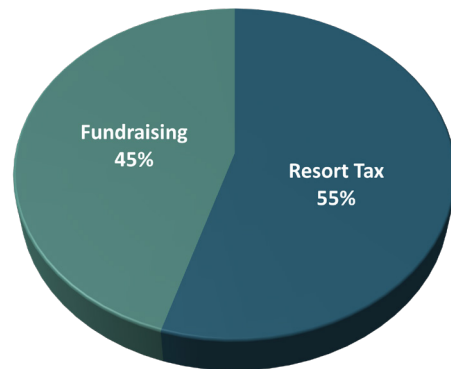
Total Project Cost: \$154,837

RECREATION & CONSERVATION • PROGRAMMING

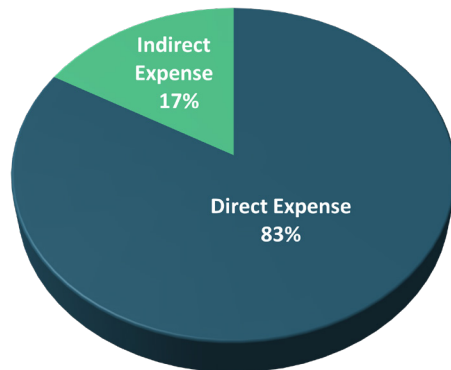
We will work with agency stakeholders, community groups, and decision-makers to develop an Action Plan for priority sites in the nearly published US-191/MT-64 Wildlife & Transportation Assessment (March 2023) to support design requirements and identify funding pathways to achieve initial projects.

- Recurring Program

MATCHING FUNDS

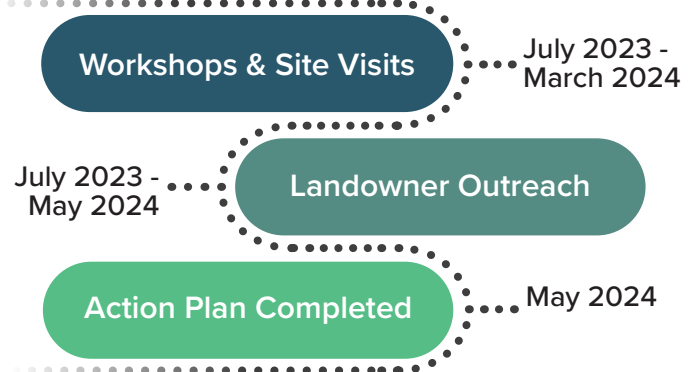


DIRECT EXPENSE RATIO



Matching Funds (max: 10 pts) Portion Funded with Matching Funds: 40-59%	6
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 80-100%	5
Financial Sustainability (max: 5 pts) Future Administration Costs: Yes	0
Longevity of Deliverable(s) (max: 5 pts) Life Span: 10+ years	5
Resort Tax Annuity (max: 5 pts) 1-3 years	3
Quality of Proposal (max: 15 pts/3 each) All questions answered directly	3
Complete & accurate budget that matches application details	3
Articulate project summary	3
Application outlined project specifics, not org. level detail	3
Sponsor attended training session or consultation	3
SMART Accountability (max: 10 pts/2 each)	
SPECIFIC deliverables	2
MEASURABLE goals	2
ACHIEVABLE goals	2
RELEVANT deliverables	2
TIME BOUND milestones	2
Partnerships (max: 5 pts) 1-3 Partners	3
"Our Big Sky" Alignment (max: 10 pts) Initiative: Enhance & Protect Critical Habitat for Wildlife & Water	10
Project Score (max: 70 pts)	57
Sponsor/LOI Score (max: 30 pts)	30
Total Score (max: 100 pts)	87

MILESTONES



DELIVERABLES

- ▲ Workshops & Site Visits - 5-year life span
- ▲ Multi-Site Action Plan - 5-year life span
- ▲ Site Design Requirements for Future Projects - 75-year life span

PROJECT BUDGET: CLLC - US-191/MT-64 Assessment: Action Plan Development

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <i>(7/1/23-6/30/24)</i>	FY25 Forecasted Request <i>(7/1/24-6/30/25)</i>	FY26 Forecasted Request <i>(7/1/25-6/30/26)</i>	FY24 Matching Funds % <i>Used for Scoring</i>
Resort Tax*	\$ 84,837	\$ 50,000	\$ 50,000	55%
Other Public Funding				0%
Private Donations				0%
Corporate Donations & Sponsorships				0%
Grants	\$ 70,000	\$ 41,500	\$ 41,500	45%
Events				0%
Dues, Fees, Sales				0%
COVID-19 Relief				0%
Other***				0%
TOTAL	\$ 154,837	\$ 91,500	\$ 91,500	100%

Expenses	FY24 Request**	FY24 Expenses
DIRECT		
Contract Services	\$ 5,479	\$ 10,000
Property Acquisition		
Marketing, Advertising, and Communications	\$ 7,077	\$ 12,917
Materials and Supplies	\$ 1,096	\$ 2,000
Payroll and Benefits	\$ 48,610	\$ 88,718
Repairs and Maintenance		
Scholarships and Financial Assistance		
Travel	\$ 3,014	\$ 5,500
Other****(Technology)	\$ 5,479	\$ 10,000
Subtotal	\$ 70,755	\$ 129,135
INDIRECT		
Contract Services		
Insurance (Liability, D&O, Vehicle, Umbrella, etc)		
Marketing, Advertising, and Communications		
Memberships (Industry and Trade Organizations)		
Office Expenses		
Payroll and Benefits	\$ 14,082	\$ 25,702
Rent and Mortgage		
Repairs and Maintenance		
Sponsorships		
Travel & Training		
Other****		
Subtotal	\$ 14,082	\$ 25,702
TOTAL	\$ 84,837	\$ 154,837

****List line item detail of your Resort Tax request**

Program Expenses reported in section IX on a 990

Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

Other-Funding* Volgenau Foundation (in hand); \$20,000. Upcoming FY24 proposals (submission anticipated): Moonlight and Yellowstone Club Community Foundations, as well as the Weeden Foundation.**

Other-Expenses** Contract Services: Sub-award to the Gallatin Valley Land Trust; Communications: includes workshops. Technology: ROaDs Tool and website set up/maintenance. Our indirect rate is calculated from our most recent 990 and corresponds with our NICRA.**

FRIENDS OF THE BIG SKY COMMUNITY LIBRARY (FOL)

\$200,500 (1.81% of requests)

Projected: \$200,500 (0%)



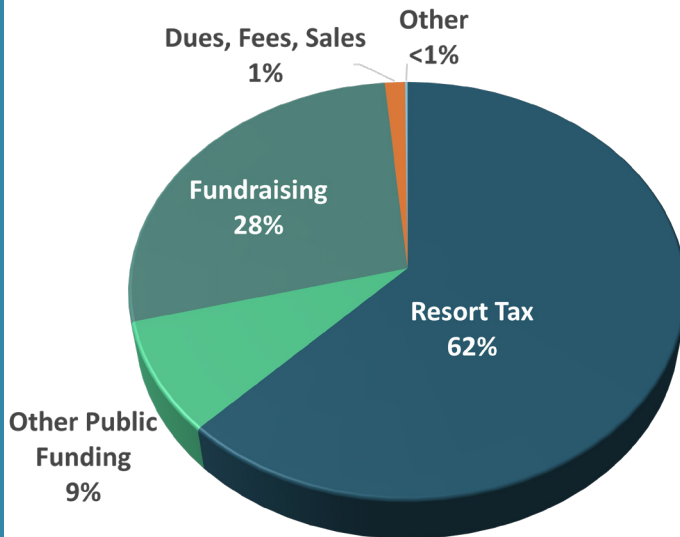
\$79,500 — Big Sky Community Library Operations (*Administration*)

\$76,000 — Library Programming & Services (*Programming*)

\$45,000 — Library District Preparation & Ballot (*Administration*)

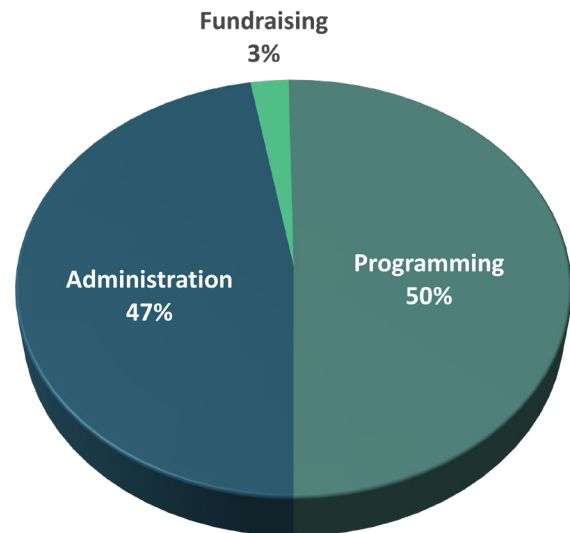
Revenue Distribution

Current FY Budget



Expense Distribution

Current FY Budget



FY22 Award: \$87,825

FY23 Award: \$143,845

- \$66,485 - Library Programming & Services
- \$62,360 - Big Sky Community Library Operations
- \$10,000 - Library Copier Replacement
- \$5,000 - Library Facility Improvements - Prep

FY24 Request: \$200,500

FY25 Forecast: \$147,515

FY26 Forecast: \$147,515

SPONSOR SCORE

5	Community Participation (max: 5 pts) Strong evidence
0	Program Expense Ratio (max: 5 pts) Below 50%
3	Revenue Reliance (max: 5 pts) 33-66% of Sponsor revenue from RT
1 1 1 2 5	Resort Tax Track Record (max: 10 pts) FY23 project(s) on track Public funding recognition Accurate payment requests Impact Reports completed accurately FY22 project(s) completed as outlined
5	Forecasting Accuracy (max: 5 pts) +/- 0-15% variance
23 (of 30)	

FOL SPONSOR EFFICIENCY

Previous FY: Recently completed Fiscal Year

Fiscal Year Dates:

Current FY: Fiscal Year as of 3/31/23

07/01/22-06/30/23

			Previous FY <i>(Actual)</i>	Current FY <i>(Budget)</i>	% Change	% of total <i>(Current FY)</i>
REVENUE <i>(Cash only, do not include In-Kind)</i>	Public Funding	Resort Tax	87,825	\$ 143,845	39%	62%
		Other <i>(Mill levies, County, etc.)</i>	\$ 1	\$ 20,000	100%	9%
	Fundraising	Donations	\$ 31,345	\$ 25,000	-20%	11%
		Donations &	\$ 3,135	\$ 5,000	59%	2%
		Grants	\$ 3,660	\$ 33,750	822%	15%
		Events	\$ 265	-	-100%	0%
	Direct Revenue	Dues, Fees, Sales	\$ 1,780	\$ 3,000	69%	1%
	Other*	Other	\$ 442	\$ 363	-18%	0%
	TOTAL		\$ 128,453	\$ 230,958	80%	100%
EXPENSES	Administration		\$ 50,896	\$ 88,190	73%	47%
	Fundraising		\$ 1,222	\$ 4,586	275%	2%
	Programming		\$ 55,054	\$ 93,980	71%	50%
	TOTAL		\$ 107,172	\$ 186,756	74%	100%

GROWTH FORECAST			RESERVES (ON HAND)		
	Previous-FY	Current-FY	Upcoming-FY	Restricted**	\$ 20,000
Total # of FTE	0	0	1	Unrestricted**	\$ 75,000
Payroll & Benefits	\$ 27,206	\$ 58,740	\$ 204,000	Goal	\$ 250,000
Total Operating Budget <i>(including payroll & benefits)</i>	\$ 107,172	\$ 186,756	\$ 303,740		
Capital Expenditures					

OPERATING BUDGET GROWTH	Previous-Current	Current-Upcoming
	74%	63%

PAYROLL DETAIL		
Level of Position	Salary Range	Benefits Summary
Tier 1 <i>(Eg Executive)</i>	\$120,000/yr	Regular Benefits
Tier 2 <i>(Eg Vice President)</i>		
Tier 3 <i>(Eg Director)</i>		
Tier 4 <i>(Eg Manager)</i>		
Tier 5 <i>(Eg Coordinator/Assistant)</i>	25/hr	Paid State Holidays

Provide detail on other revenue received, including sources and amounts: Other includes interest income and reimbursed expenses

Purpose of Restricted and Unrestricted Capital Reserves: The Big Sky Community Library recently received a \$20,000 restricted gift to help establish an Endowment Fund, which we hope to grow to a \$200,000 endowment to fund the future needs (operations and improvements) of our library. As we apply for and receive grants for specific purchases and/or programs, we will have restricted funds on hand from time to time until the purchase or program is complete.

BIG SKY COMMUNITY LIBRARY OPERATIONS

FRIENDS OF THE BIG SKY COMMUNITY LIBRARY (FOL)

Request: \$79,500

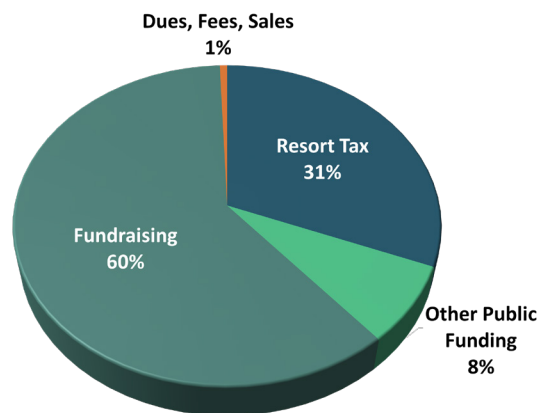
Total Project Cost: \$256,100

PUBLIC WORKS • ADMINISTRATION

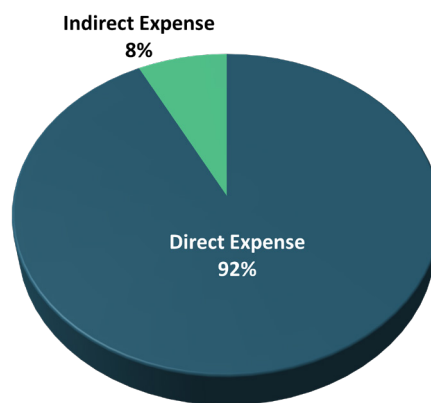
Operations provides materials and internet access for learning, reading, listening, and research for locals and visitors. These activities require the operational oversight of librarians and an executive director to handle materials, fundraise, manage administrative tasks and maintain the space.

Matching Funds (max: 10 pts) Portion Funded with Matching Funds: 60-79%	8
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 80-100%	5
Financial Sustainability (max: 5 pts) Future Administration Costs: Yes	0
Longevity of Deliverable(s) (max: 5 pts) Life Span: 1-10 years	3
Resort Tax Annuity (max: 5 pts) 3+ years	0
Quality of Proposal (max: 15 pts/3 each) All questions answered directly	3
Complete & accurate budget that matches application details	3
Articulate project summary	3
Application outlined project specifics, not org. level detail	3
Sponsor attended training session or consultation	3
SMART Accountability (max: 10 pts/2 each) SPECIFIC deliverables	2
MEASURABLE goals	0
ACHIEVABLE goals	2
RELEVANT deliverables	2
TIME BOUND milestones	2
Partnerships (max: 5 pts) 1-3 partners	3
"Our Big Sky" Alignment (max: 10 pts) <i>Initiative:</i> Expand Educational Offerings	10
Project Score (max: 70 pts)	52
Sponsor/LOI Score (max: 30 pts)	23
Total Score (max: 100 pts)	75

MATCHING FUNDS



DIRECT EXPENSE RATIO



MILESTONES



DELIVERABLES

▲ Library Open & Operating - 1-year life span

PROJECT BUDGET: FOL - Big Sky Community Library Operations

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <i>(7/1/23-6/30/24)</i>	FY25 Forecasted Request <i>(7/1/24-6/30/25)</i>	FY26 Forecasted Request <i>(7/1/25-6/30/26)</i>	FY24 Matching Funds % <i>Used for Scoring</i>
Resort Tax*	\$ 79,500	\$ 76,119	\$ 76,119	31%
Other Public Funding	\$ 20,000	\$ 40,000	\$ 200,000	8%
Private Donations	\$ 50,000	\$ 50,000	\$ 75,000	20%
Corporate Donations & Sponsorships	\$ 1,000	\$ 2,000	\$ 10,000	0%
Grants	\$ 34,000	\$ 15,000	\$ 15,000	13%
Events	\$ 70,000	\$ 90,000	\$ 125,000	27%
Dues, Fees, Sales	\$ 1,600	\$ 3,500	\$ 5,000	1%
COVID-19 Relief				0%
Other***				0%
TOTAL	\$ 256,100	\$ 276,619	\$ 506,119	100%

Expenses	FY24 Request**	FY24 Total Project
DIRECT		
Contract Services	\$ -	\$ 6,500
Property Acquisition	\$ -	\$ -
Marketing, Advertising, and Communications	\$ -	\$ -
Materials and Supplies	\$ -	\$ 9,600
Payroll and Benefits	\$ 72,000	\$ 222,600
Repairs and Maintenance	\$ -	\$ -
Scholarships and Financial Assistance	\$ -	\$ -
Travel	\$ -	\$ -
Other****	\$ 1,500	\$ 3,100
Subtotal	\$ 73,500	\$ 241,800
INDIRECT		
Contract Services	\$ -	\$ 2,000
Insurance (Liability, D&O, Vehicle, Umbrella, etc)	\$ 1,200	\$ 1,200
Marketing, Advertising, and Communications	\$ -	\$ -
Memberships (Industry and Trade Organizations)	\$ -	\$ -
Office Expenses	\$ -	\$ 3,800
Payroll and Benefits	\$ -	\$ -
Rent and Mortgage	\$ 4,800	\$ 4,800
Repairs and Maintenance	\$ -	\$ 2,500
Sponsorships	\$ -	\$ -
Travel & Training	\$ -	\$ -
Other****	\$ -	\$ -
Subtotal	\$ 6,000	\$ 14,300
TOTAL	\$ 79,500	\$ 256,100

****List line item detail of your Resort Tax request**

Direct: Program Expenses reported in section IX on a 990

Indirect: Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

***Other-Funding:

****Other-Expenses *Outline Direct v Indirect*: Direct - Library Supplies and Merch setup

LIBRARY PROGRAMMING & SERVICES

FRIENDS OF THE BIG SKY COMMUNITY LIBRARY (FOL)

Request: \$76,000

Total Project Cost: \$87,000

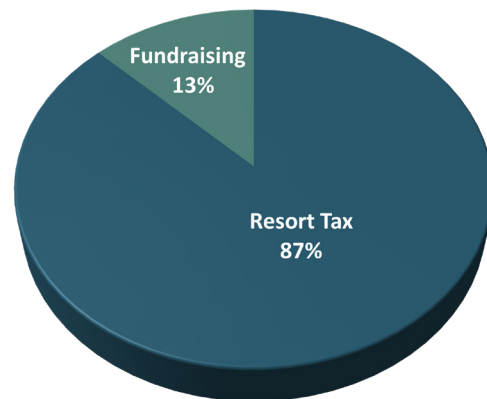
PUBLIC WORKS • PROGRAMMING

Programming is activities at the library for the public. This request covers librarian professional services; author reading events; book clubs; children’s programming like Storytime, Summer Reading, Besties, etc.; material purchases (including books and online resources) and technical support.

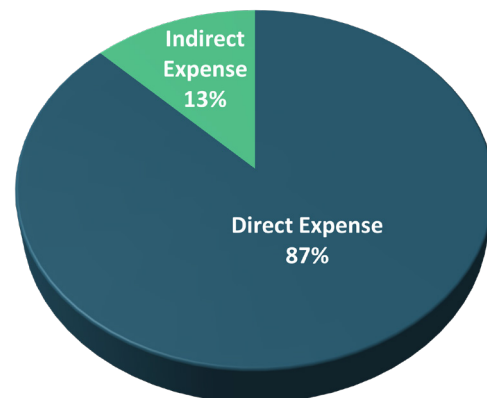
- Recurring Program

Matching Funds (max: 10 pts) Portion Funded with Matching Funds: < 20%	0
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 80-100%	5
Financial Sustainability (max: 5 pts) Future Administration Costs: Yes	0
Longevity of Deliverable(s) (max: 5 pts) Life Span: 1-10 years	3
Resort Tax Annuity (max: 5 pts) 3+ years	0
Quality of Proposal (max: 15 pts/3 each) All questions answered directly	3
Complete & accurate budget that matches application details	3
Articulate project summary	3
Application outlined project specifics, not org. level detail	3
Sponsor attended training session or consultation	3
SMART Accountability (max: 10 pts/2 each) SPECIFIC deliverables	2
MEASURABLE goals	2
ACHIEVABLE goals	2
RELEVANT deliverables	2
TIME BOUND milestones	2
Partnerships (max: 5 pts) 4+ partners	5
“Our Big Sky” Alignment (max: 10 pts) Initiative: Expand Educational Offerings	10
Project Score (max: 70 pts)	48
Sponsor/LOI Score (max: 30 pts)	23
Total Score (max: 100 pts)	71

MATCHING FUNDS



DIRECT EXPENSE RATIO



MILESTONES



DELIVERABLES

- ▲ Children’s Story Time - 1-year life span
- ▲ Adult Programming Events - 1-year life span
- ▲ New Materials - 1-year life span
- ▲ Summer Family Activities - 4-month life span

PROJECT BUDGET: FOL - Library Programming and Services

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <i>(7/1/23-6/30/24)</i>	FY25 Forecasted Request <i>(7/1/24-6/30/25)</i>	FY26 Forecasted Request <i>(7/1/25-6/30/26)</i>	FY24 Matching Funds % <i>Used for Scoring</i>
Resort Tax*	\$ 76,000	\$ 71,396	\$ 71,396	87%
Other Public Funding	\$ -	\$ -	\$ 50,000	0%
Private Donations	\$ 5,000	\$ 5,000	\$ 5,000	6%
Corporate Donations & Sponsorships	\$ -	\$ -	\$ -	0%
Grants	\$ 6,000	\$ 10,000	\$ 10,000	7%
Events	\$ -	\$ 2,000	\$ 3,000	0%
Dues, Fees, Sales	\$ -	\$ -	\$ -	0%
COVID-19 Relief	\$ -	\$ -	\$ -	0%
Other***	\$ -	\$ -	\$ -	0%
TOTAL	\$ 87,000	\$ 88,396	\$ 139,396	100%

Expenses	FY24 Request**	FY24 Total Project
DIRECT		
Contract Services	\$ -	
Property Acquisition	\$ -	
Marketing, Advertising, and Communications	\$ 5,000	\$ 5,000
Materials and Supplies	\$ 22,000	\$ 29,000
Payroll and Benefits	\$ 30,000	\$ 30,000
Repairs and Maintenance	\$ -	
Scholarships and Financial Assistance	\$ -	
Travel	\$ -	
Other****	\$ 9,500	\$ 9,500
Subtotal	\$ 66,500	\$ 73,500
INDIRECT		
Contract Services	\$ 350	\$ 350
Insurance (Liability, D&O, Vehicle, Umbrella, etc)	\$ -	
Marketing, Advertising, and Communications	\$ -	
Memberships (Industry and Trade Organizations)	\$ 400	\$ 400
Office Expenses	\$ 8,000	\$ 8,000
Payroll and Benefits	\$ -	
Rent and Mortgage	\$ -	
Repairs and Maintenance	\$ -	\$ 4,000
Sponsorships	\$ -	
Travel & Training	\$ 750	\$ 750
Other****	\$ -	
Subtotal	\$ 9,500	\$ 13,500
TOTAL	\$ 76,000	\$ 87,000

****List line item detail of your Resort Tax request**

Direct: Program Expenses reported in section IX on a 990

Indirect: Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

***Other-Funding:

****Other-Expenses *Outline Direct v Indirect*: Direct - Library Subscriptions and Licenses for patron materials

LIBRARY DISTRICT PREPARATION & BALLOT

FRIENDS OF THE BIG SKY COMMUNITY LIBRARY (FOL)

Request: \$45,000

Total Project Cost: \$45,000

PUBLIC WORKS • ADMINISTRATION

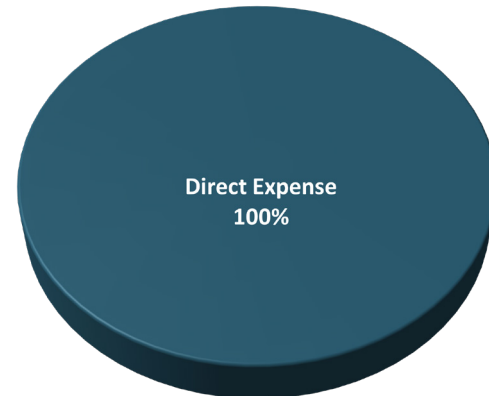
Creating a library district and becoming a public library in Big Sky is a foundational step to moving the library into town. This project would fund getting this library district request to ballot and would include the costs of a consultant and sharing voter information with the Big Sky community.

Matching Funds (max: 10 pts) Portion Funded with Matching Funds: < 20%	0
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 80-100%	5
Financial Sustainability (max: 5 pts) Future Administration Costs: No	5
Longevity of Deliverable(s) (max: 5 pts) Life Span: 1-10 years	3
Resort Tax Annuity (max: 5 pts) 0-1 year	5
Quality of Proposal (max: 15 pts/3 each) All questions answered directly	3
Complete & accurate budget that matches application details	3
Articulate project summary	3
Application outlined project specifics, not org. level detail	3
Sponsor attended training session or consultation	3
SMART Accountability (max: 10 pts/2 each)	
SPECIFIC deliverables	2
MEASURABLE goals	0
ACHIEVABLE goals	2
RELEVANT deliverables	2
TIME BOUND milestones	2
Partnerships (max: 5 pts) 1-3 partners	3
"Our Big Sky" Alignment (max: 10 pts) Initiative: Expand Educational Offerings	10
Project Score (max: 70 pts)	54
Sponsor/LOI Score (max: 30 pts)	23
Total Score (max: 100 pts)	77

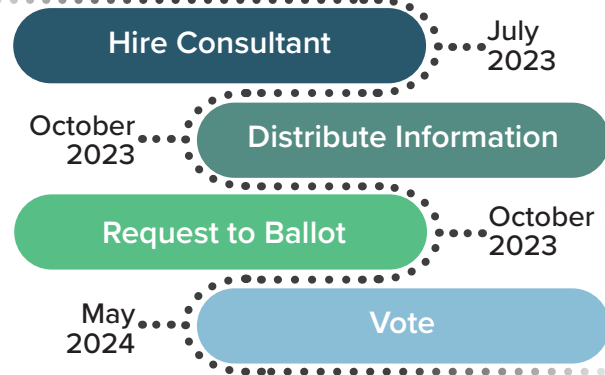
MATCHING FUNDS



DIRECT EXPENSE RATIO



MILESTONES



DELIVERABLES

- ▲ Consultant Assistance - 1-year life span
- ▲ Voter Information - 10-month life span
- ▲ Ballot - 1-year life span
- ▲ Post Vote Outcome Plan - 1-year life span

PROJECT BUDGET: FOL - Library District Preparation and Ballot

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <i>(7/1/23-6/30/24)</i>	FY25 Forecasted Request <i>(7/1/24-6/30/25)</i>	FY26 Forecasted Request <i>(7/1/25-6/30/26)</i>	FY24 Matching Funds % <i>Used for Scoring</i>
Resort Tax*	\$ 45,000	\$ -	\$ -	100%
Other Public Funding				0%
Private Donations				0%
Corporate Donations & Sponsorships				0%
Grants				0%
Events				0%
Dues, Fees, Sales				0%
COVID-19 Relief				0%
Other***				0%
TOTAL	\$ 45,000	\$ -	\$ -	100%

Expenses	FY24 Request**	FY24 Total Project
DIRECT		
Contract Services	\$ 35,000	
Property Acquisition		
Marketing, Advertising, and Communications	\$ 5,000	
Materials and Supplies		
Payroll and Benefits		
Repairs and Maintenance		
Scholarships and Financial Assistance		
Travel		
Other****	\$ 5,000	
Subtotal	\$ 45,000	\$ -
INDIRECT		
Contract Services		
Insurance (Liability, D&O, Vehicle, Umbrella, etc)		
Marketing, Advertising, and Communications		
Memberships (Industry and Trade Organizations)		
Office Expenses		
Payroll and Benefits		
Rent and Mortgage		
Repairs and Maintenance		
Sponsorships		
Travel & Training		
Other****		
Subtotal	\$ -	\$ -
TOTAL	\$ 45,000	\$ -

****List line item detail of your Resort Tax request**

Direct: Program Expenses reported in section IX on a 990

Indirect: Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

***Other-Funding:

****Other-Expenses *Outline Direct v Indirect*: Direct - costs associated with getting on a ballot (voter info costs, filing fees, etc.)

GALLATIN INVASIVE SPECIES ALLIANCE (GISA)

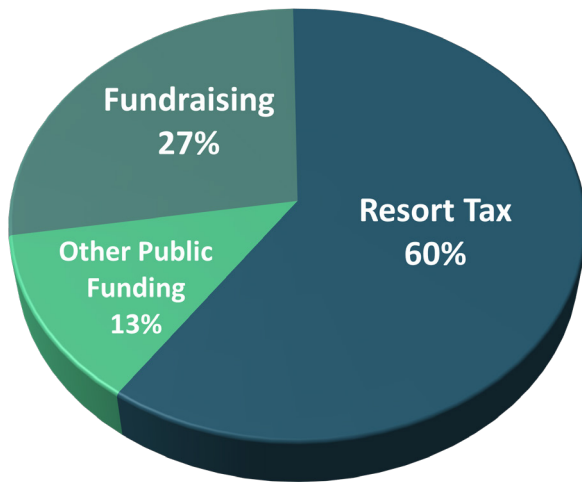
\$169,703 (1.53% of requests)

Projected: \$169,703 (0%)

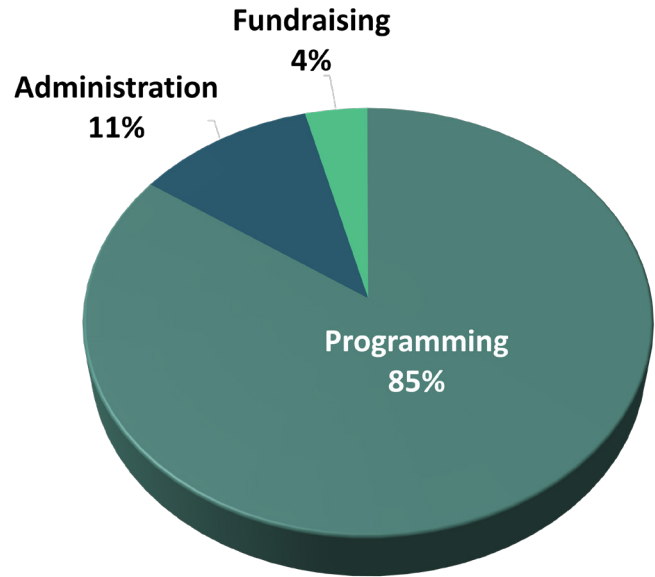


- \$41,337 — Invasive Species Education Project (Programming)
- \$37,037 — Crail Gardens Project (Programming)
- \$36,307 — Landowner Stewardship Project (Programming)
- \$29,167 — Wildlife Habitat Conservation Project (Programming)
- \$25,855 — Clean Recreation Project (Programming)

Revenue Distribution
Current FY Budget



Expense Distribution
Current FY Budget



FY22 Award: \$73,148

FY23 Award: \$118,525

- \$34,055 - Invasive Species Education
- \$23,430 - Landowner Stewardship Project
- \$23,105 - Crail Gardens Programming
- \$21,555 - Invasive Species Management on Wildlife Habitat
- \$16,380 - Clean Recreation Project

FY24 Request: \$169,703

FY25 Forecast: \$191,485

FY26 Forecast: \$213,467

SPONSOR SCORE

5	Community Participation (max: 5 pts) Strong evidence
5	Program Expense Ratio (max: 5 pts) Above 70%
3	Revenue Reliance (max: 5 pts) 33-66% of Sponsor revenue from RT
1 1 1 2 5	Resort Tax Track Record (max: 10 pts) FY23 project(s) on track Public funding recognition Accurate payment requests Impact Reports completed accurately FY22 project(s) completed as outlined
5	Forecasting Accuracy (max: 5 pts) +/- 0-15% variance
28 (of 30)	

GISA SPONSOR EFFICIENCY

Previous FY: Recently completed Fiscal Year

Fiscal Year Dates:

Current FY: Fiscal Year as of 02/11/23

07/01/2022-06/30/2023

			Previous FY <i>(Actual)</i>	Current FY <i>(Budget)</i>	% Change	% of total <i>(Current FY)</i>
REVENUE <i>(Cash only, do not include In-Kind)</i>	Public Funding	Resort Tax	\$ 73,077	\$ 118,523	62%	60%
		Other <i>(Mill levies, County, etc.)</i>	\$ 23,275	\$ 25,225	8%	13%
	Fundraising	Donations <i>(Private)</i>	\$ 8,337	\$ 3,000	-64%	2%
		Donations & Sponsorships <i>(Corporate)</i>	\$ 5,050	\$ 3,000	-41%	2%
		Grants	\$ 28,837	\$ 46,900	63%	24%
		Events	\$ 11,456	\$ 1,000	-91%	1%
	Direct Revenue	Dues, Fees, Sales	\$ 816		-100%	0%
	Other*	Other		\$ -	#DIV/0!	0%
TOTAL			\$ 150,848	\$ 197,648	31%	100%
EXPENSES	Administration		\$ 13,804	\$ 21,523	56%	11%
	Fundraising		\$ 18,221	\$ 7,500	-59%	4%
	Programming		\$ 124,844	\$ 161,625	29%	85%
	TOTAL			\$ 156,869	\$ 190,648	22%

GROWTH FORECAST			RESERVES (ON HAND)		
	Previous-FY	Current-FY	Upcoming-FY		
Total # of FTE	0.6	0.85	1.65	Restricted**	\$ 25,030
Payroll & Benefits	\$ 55,000	\$ 81,550	\$ 107,400	Unrestricted**	\$ 27,121
Total Operating Budget <i>(including payroll & benefits)</i>	\$ 169,800	\$ 190,648	\$ 257,116	Goal	\$ 65,000
Capital Expenditures	\$ 30,000		\$ -		

OPERATING BUDGET GROWTH	Previous-Current	Current-Upcoming
	12%	35%

PAYROLL DETAIL		
Level of Position	Salary Range	Benefits Summary
Tier 1 <i>(Eg Executive)</i>	\$50/Hour	The Alliance uses a contractor rather than employees. The contractor receives NO benefits and must cover all payroll tax liabilities.
Tier 2 <i>(Eg Vice President)</i>	NA	
Tier 3 <i>(Eg Director)</i>	NA	
Tier 4 <i>(Eg Manager)</i>	NA	
Tier 5 <i>(Eg Coordinator/Assistant)</i>	\$18,250	Big Sky Watershed Corp Member ***

Provide detail on other revenue received, including sources and amounts:

Purpose of Restricted and Unrestricted Capital Reserves:

Restricted funds reserved for projects: Big Sky Watershed Corp Member, Education Trailer, Crail Gardens, Conserve Our Canyon and Bighorn Sheep Winter Range restoration projects.

Unrestricted funds are used for project expenses that will be reimbursed and to meet emergency needs and unexpected expenses.

Goal: Represents unrestricted reserves to meet/exceed four months of operating expenses.

***Big Sky Watershed Corp is an Americorp program, run by Montana Conservation Corp who matches the Alliance's expenses with \$18,752.

INVASIVE SPECIES EDUCATION PROJECT

GALLATIN INVASIVE SPECIES ALLIANCE (GISA)

Request: \$41,337

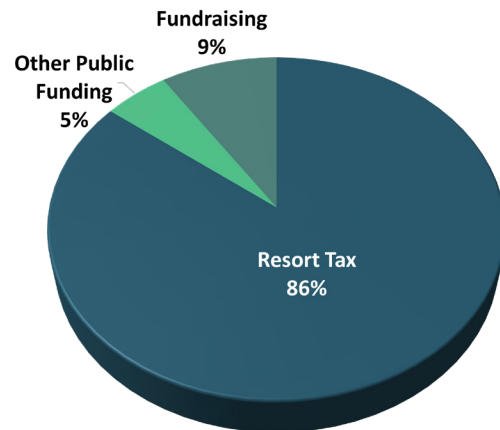
Total Project Cost: \$48,337

RECREATION & CONSERVATION • PROGRAMMING

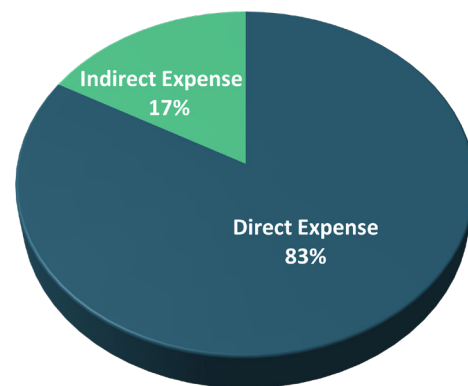
To protect natural resources from invasive species, the Alliance works collaboratively with partners and organizations on an array of projects, creates and disseminates educational materials, and provides educational opportunities via local kid's camps, farmers market, guided hikes, and classes.

- Recurring Program

MATCHING FUNDS

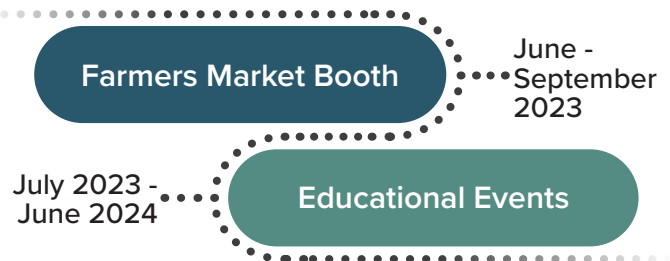


DIRECT EXPENSE RATIO



Matching Funds (max: 10 pts) Portion Funded with Matching Funds: < 20%	0
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 80-100%	5
Financial Sustainability (max: 5 pts) Future Administration Costs: Yes	0
Longevity of Deliverable(s) (max: 5 pts) Life Span: 10+ years	5
Resort Tax Annuity (max: 5 pts) 3+ years	0
Quality of Proposal (max: 15 pts/3 each) All questions answered directly	3
Complete & accurate budget that matches application details	3
Articulate project summary	3
Application outlined project specifics, not org. level detail	3
Sponsor attended training session or consultation	3
SMART Accountability (max: 10 pts/2 each) SPECIFIC deliverables	2
MEASURABLE goals	2
ACHIEVABLE goals	2
RELEVANT deliverables	2
TIME BOUND milestones	2
Partnerships (max: 5 pts) 4+ partners	5
"Our Big Sky" Alignment (max: 10 pts) <i>Initiative: Increase Awareness of Residents & Visitors of Local Natural Resources</i>	10
Project Score (max: 70 pts)	50
Sponsor/LOI Score (max: 30 pts)	28
Total Score (max: 100 pts)	78

MILESTONES



DELIVERABLES

- ▲ Education Trailer at Events - 20 Year Life Span
- ▲ Annual Report - No Life Span Provided
- ▲ Education Materials - 1-year life span

PROJECT BUDGET: GISA - Invasive Species Education Project

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <small>(7/1/23-6/30/24)</small>	FY25 Forecasted Request <small>(7/1/24-6/30/25)</small>	FY26 Forecasted Request <small>(7/1/25-6/30/26)</small>	FY24 Matching Funds % <small>Used for Scoring</small>
Resort Tax*	\$ 41,337	\$47,890	\$ 54,471	86%
Other Public Funding	\$ 2,500	\$2,750	\$ 3,000	5%
Private Donations				
Corporate Donations & Sponsorships				
Grants	\$ 4,500	\$5,000	\$ 5,250	9%
Events				
Dues, Fees, Sales				
COVID-19 Relief				
Other***				
TOTAL	\$ 48,337	\$55,640	\$ 62,721	100%

Project Expenses	FY24 Request**	FY24 Expenses
DIRECT		
Contract Services		
Property Acquisition		
Marketing, Advertising, and Communications	\$ 6,300	\$ 6,300
Materials and Supplies	\$ 1,750	\$ 2,250
Payroll and Benefits	\$ 24,350	\$ 30,850
Repairs and Maintenance		
Scholarships and Financial Assistance		
Travel	\$ 2,000	\$ 2,000
Other****		
Subtotal	\$ 34,400	\$ 41,400
INDIRECT		
Contract Services	\$ 300	\$ 300
Insurance (Liability, D&O, Vehicle, Umbrella, etc.)	\$ 756	\$ 756
Marketing, Advertising, and Communications	\$ 306	\$ 306
Memberships (Industry and Trade Organizations)	\$ 145	\$ 145
Office Expenses	\$ 242	\$ 242
Payroll and Benefits	\$ 4,208	\$ 4,208
Rent and Mortgage		
Repairs and Maintenance		
Sponsorships		
Travel & Training	\$ 380	\$ 380
Other****	\$ 600	\$ 600
Subtotal	\$ 6,937	\$ 6,937
TOTAL	\$ 41,337	\$ 48,337

****List line item detail of your Resort Tax request**

Program Expenses reported in section IX on a 990

Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

Other-Funding***:

Other-Expenses**** **Outline Direct v Indirect:** Strategic plan advising and fundraising supplies.

Project Funding Note:

1. Income from donations, events & sales: no income is forecast to be used by the Alliance for projects until reserves are restored. The Alliance is still saving any revenues from events & sales to replenish reserve funds that were used to offset funding cuts due to COVID as requested by Resort Tax in 2020. Unrestricted funds are used to meet emergency needs, unexpected expenses, etc., with a goal of \$65,000 (to meet/exceed four months of operating expenses).

2. Not included in above budget is the \$3,852 of in-kind funding for this project. The Alliance has a long history of leveraging resort tax funds with significant in-kind matches to accomplish projects.

CRAIL GARDENS PROJECT

GALLATIN INVASIVE SPECIES ALLIANCE (GISA)

Request: \$37,037

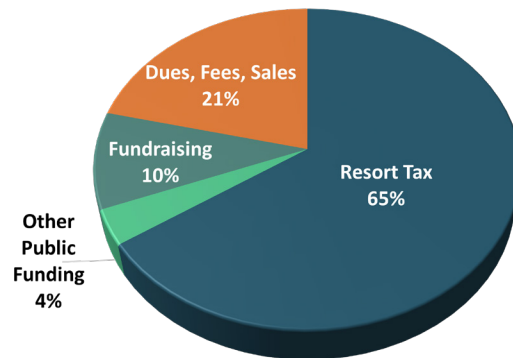
Total Project Cost: \$56,537

RECREATION & CONSERVATION • PROGRAMMING

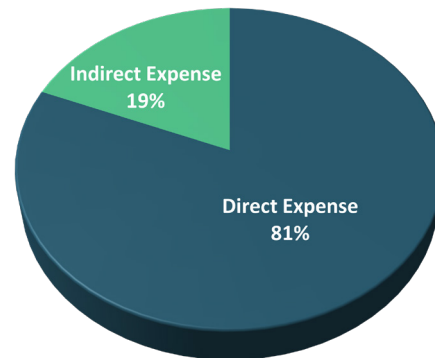
Crail Gardens demonstrates how native plants can be used to conserve water, create wildlife habitat, and preserve our historic landscape. The Alliance hosts open houses, tours, and a weeklong Big Sky Wildflower Festival, and we partner with others to educate and inspire the community to Grow Wild!

- Recurring Program
- Subsidy: Sponsorships

MATCHING FUNDS



DIRECT EXPENSE RATIO



Matching Funds (max: 10 pts) Portion Funded with Matching Funds: 20-39%	4
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 80-100%	5
Financial Sustainability (max: 5 pts) Future Administration Costs: Yes	0
Longevity of Deliverable(s) (max: 5 pts) Life Span: 10+ years	5
Resort Tax Annuity (max: 5 pts) 3+ years	0
Quality of Proposal (max: 15 pts/3 each) All questions answered directly	3
Complete & accurate budget that matches application details	3
Articulate project summary	3
Application outlined project specifics, not org. level detail	3
Sponsor attended training session or consultation	3
SMART Accountability (max: 10 pts/2 each)	
SPECIFIC deliverables	2
MEASURABLE goals	2
ACHIEVABLE goals	2
RELEVANT deliverables	2
TIME BOUND milestones	2
Partnerships (max: 5 pts) 4+ partners	5
"Our Big Sky" Alignment (max: 10 pts) <i>Initiative:</i> Enhance & Protect Critical Habitat for Wildlife & Water	10
Project Score (max: 70 pts)	54
Sponsor/LOI Score (max: 30 pts)	28
Total Score (max: 100 pts)	82

MILESTONES



DELIVERABLES

- ▲ Community Events - 7-month life span
- ▲ Educational Materials - 1-year life span
- ▲ Create Garden #5 - 10+ year life span

PROJECT BUDGET: GISA - Crail Gardens Project

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <i>(7/1/23-6/30/24)</i>	FY25 Forecasted Request <i>(7/1/24-6/30/25)</i>	FY26 Forecasted Request <i>(7/1/25-6/30/26)</i>	FY24 Matching Funds % <i>Used for Scoring</i>
Resort Tax*	\$ 37,037	\$41,500	\$ 46,012	66%
Other Public Funding	\$ 2,000	\$2,000	\$ 2,000	4%
Private Donations				
Corporate Donations & Sponsorships				
Grants	\$ 5,500	\$2,500	\$ 2,500	10%
Events				
Dues, Fees, Sales	\$ 12,000	\$14,000	\$ 16,000	21%
COVID-19 Relief				
Other***				
TOTAL	\$ 56,537	\$60,000	\$ 66,512	100%

Project Expenses	FY24 Request**	FY24 Expenses
DIRECT		
Contract Services		
Property Acquisition		
Marketing, Advertising, and Communications	\$ 6,500	\$ 6,500
Materials and Supplies	\$ 5,250	\$ 5,750
Payroll and Benefits	\$ 17,350	\$ 18,350
Repairs and Maintenance		
Scholarships and Financial Assistance		
Travel	\$ 1,000	\$ 1,000
Other****		\$ 1,000
Subtotal	\$ 30,100	\$ 32,600
INDIRECT		
Contract Services	\$ 300	\$ 300
Insurance (Liability, D&O, Vehicle, Umbrella, etc.)	\$ 756	\$ 756
Marketing, Advertising, and Communications	\$ 306	\$ 306
Memberships (Industry and Trade Organizations)	\$ 145	\$ 145
Office Expenses	\$ 242	\$ 242
Payroll and Benefits	\$ 4,208	\$ 4,208
Rent and Mortgage		
Repairs and Maintenance		
Sponsorships		
Travel & Training	\$ 380	\$ 380
Other****	\$ 600	\$ 600
Subtotal	\$ 6,937	\$ 6,937
TOTAL	\$ 37,037	\$ 39,537

****List line item detail of your Resort Tax request**

Program Expenses reported in section IX on a 990

Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

Other-Funding***:

Other-Expenses** Outline Direct v Indirect:** Strategic plan advising and fundraising supplies. Development and launch of a Crail Garden Benefactor Program (includes materials for donor recognition).

Project Funding Note:

1. Income from donations, events & sales: Dues income in forecast is from Crail Garden Benefactor Program (launching July 2023). Otherwise, the Alliance is still saving any revenues from events & sales to replenish reserve funds that were used to offset funding cuts due to COVID as requested by Resort Tax in 2020. Unrestricted funds are used to meet emergency needs, unexpected expenses, etc., with a goal of \$65,000 (to meet/exceed four months of operating expenses).

2. Not included in above budget is the \$3,132 of in-kind funding for this project. The Alliance has a long history of leveraging resort tax funds with significant in-kind matches to accomplish projects.

LANDOWNER STEWARDSHIP PROJECT

GALLATIN INVASIVE SPECIES ALLIANCE (GISA)

Request: \$36,307

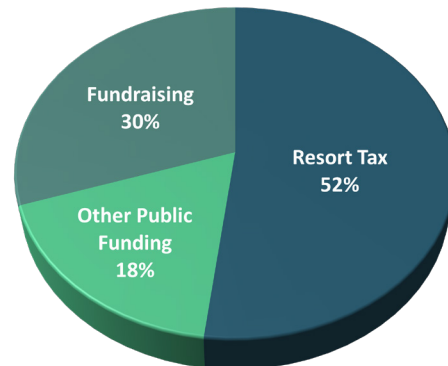
Total Project Cost: \$69,807

RECREATION & CONSERVATION • PROGRAMMING

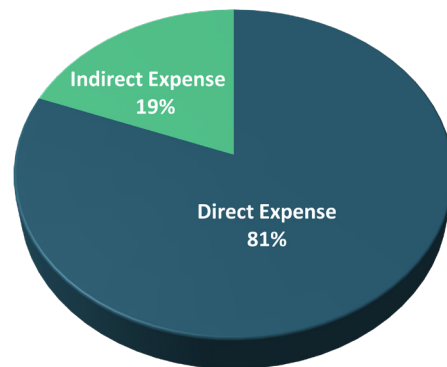
Active stewardship by landowners is critical to protect natural resources on both private and public lands. The Alliance offers free on-site assistance and provides resources and education to landowners so they can address invasive species using best management practices and adaptive strategies.

- Recurring Program

MATCHING FUNDS



DIRECT EXPENSE RATIO



Matching Funds (max: 10 pts) Portion Funded with Matching Funds: 40-59%	6
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 80-100%	5
Financial Sustainability (max: 5 pts) Future Administration Costs: Yes	0
Longevity of Deliverable(s) (max: 5 pts) Life Span: 1-10 years	3
Resort Tax Annuity (max: 5 pts) 3+ years	0
Quality of Proposal (max: 15 pts/3 each) All questions answered directly	3
Complete & accurate budget that matches application details	3
Articulate project summary	3
Application outlined project specifics, not org. level detail	3
Sponsor attended training session or consultation	3
SMART Accountability (max: 10 pts/2 each) SPECIFIC deliverables	2
MEASURABLE goals	2
ACHIEVABLE goals	2
RELEVANT deliverables	2
TIME BOUND milestones	2
Partnerships (max: 5 pts) 4+ partners	5
"Our Big Sky" Alignment (max: 10 pts) <i>Initiative:</i> Enhance & Protect Critical Habitat for Wildlife & Water	10
Project Score (max: 70 pts)	54
Sponsor/LOI Score (max: 30 pts)	28
Total Score (max: 100 pts)	82

MILESTONES



DELIVERABLES

- ▲ Landowner Site Visits - 8-month life span
- ▲ Educational Resources - 1-year life span
- ▲ Landowner Stewardship Workshops - 7-month life span

PROJECT BUDGET: GISA - Landowner Stewardship Project

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <i>(7/1/23-6/30/24)</i>	FY25 Forecasted Request <i>(7/1/24-6/30/25)</i>	FY26 Forecasted Request <i>(7/1/25-6/30/26)</i>	FY24 Matching Funds % <i>Used for Scoring</i>
Resort Tax*	\$ 36,307	\$40,726	\$ 45,192	52%
Other Public Funding	\$ 12,500	\$3,000	\$ 4,000	18%
Private Donations				
Corporate Donations & Sponsorships				
Grants	\$ 21,000	\$3,500	\$ 4,000	30%
Events				
Dues, Fees, Sales				
COVID-19 Relief				
Other***				
TOTAL	\$ 69,807	\$47,226	\$ 53,192	100%

Project Expenses	FY24 Request**	FY24 Expenses
DIRECT		
Contract Services		
Property Acquisition		
Marketing, Advertising, and Communications	\$ 9,300	\$ 9,300
Materials and Supplies	\$ 2,800	\$ 5,800
Payroll and Benefits	\$ 15,800	\$ 18,300
Repairs and Maintenance		
Scholarships and Financial Assistance		
Travel	\$ 1,470	\$ 1,470
Other****		\$ 28,000
Subtotal	\$ 29,370	\$ 62,870
INDIRECT		
Contract Services	\$ 300	\$ 300
Insurance (Liability, D&O, Vehicle, Umbrella, etc.)	\$ 756	\$ 756
Marketing, Advertising, and Communications	\$ 306	\$ 306
Memberships (Industry and Trade Organizations)	\$ 145	\$ 145
Office Expenses	\$ 242	\$ 242
Payroll and Benefits	\$ 4,208	\$ 4,208
Rent and Mortgage		
Repairs and Maintenance		
Sponsorships		
Travel & Training	\$ 380	\$ 380
Other****	\$ 600	\$ 600
Subtotal	\$ 6,937	\$ 6,937
TOTAL	\$ 36,307	\$ 69,807

****List line item detail of your Resort Tax request**

Program Expenses reported in section IX on a 990

Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

Other-Funding***:

Other-Expenses** Outline Direct v Indirect:**

Direct: GISA's contribution to collaborative Big Sky Landscaping Partnership Project with GRTF, Big Sky SNO and BS Fire Department.

Indirect: Strategic plan advising and fundraising supplies.

Project Funding Note:

1. Income from donations, events & sales: no income is forecast to be used by the Alliance for projects until reserves are restored. The Alliance is still saving any revenues from events & sales to replenish reserve funds that were used to offset funding cuts due to COVID as requested by Resort Tax in 2020. Unrestricted funds are used to meet emergency needs, unexpected expenses, etc., with a goal of \$65,000 (to meet/exceed four months of operating expenses).

2. Not included in above budget is the \$6,072 of in-kind funding for this project. The Alliance has a long history of leveraging resort tax funds with significant in-kind matches to accomplish projects.

WILDLIFE HABITAT CONSERVATION PROJECT

GALLATIN INVASIVE SPECIES ALLIANCE (GISA)

Request: \$29,167

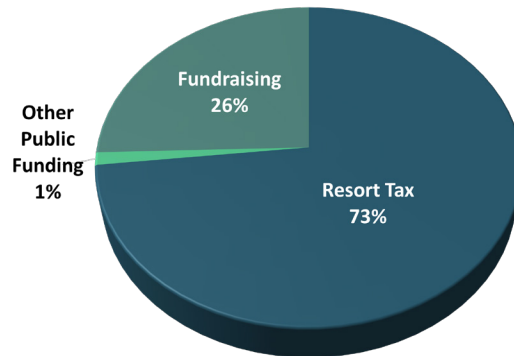
Total Project Cost: \$39,817

RECREATION & CONSERVATION • PROGRAMMING

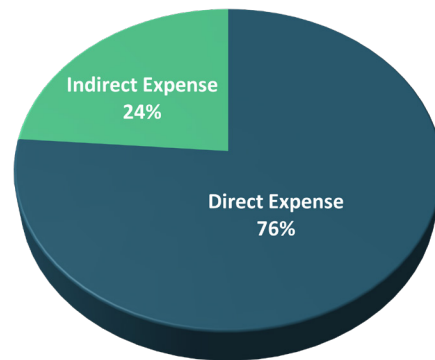
Wildlife in our area face habitat loss and degradation due to invasive species introduction and spread. The Alliance works to mitigate the threat via integrated weed management on bighorn sheep winter range, in the Gallatin Canyon, in HOA open space, and with our community weed pulls.

- Recurring Program

MATCHING FUNDS

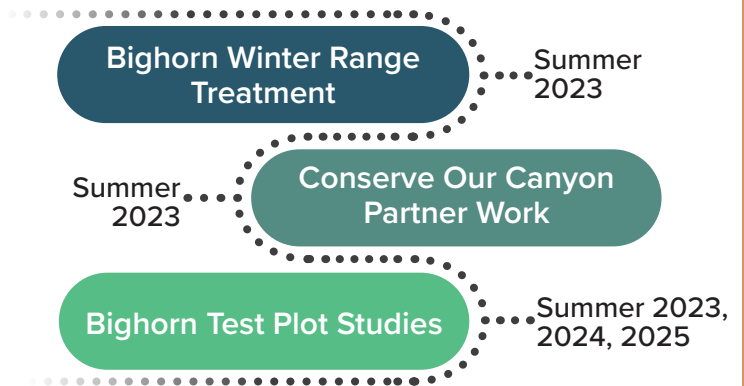


DIRECT EXPENSE RATIO



Matching Funds (max: 10 pts) Portion Funded with Matching Funds: 20-39%	4
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 60-79%	4
Financial Sustainability (max: 5 pts) Future Administration Costs: Yes	0
Longevity of Deliverable(s) (max: 5 pts) Life Span: 1 year or less	2
Resort Tax Annuity (max: 5 pts) 3+ years	0
Quality of Proposal (max: 15 pts/3 each) All questions answered directly	3
Complete & accurate budget that matches application details	3
Articulate project summary	3
Application outlined project specifics, not org. level detail	3
Sponsor attended training session or consultation	3
SMART Accountability (max: 10 pts/2 each) SPECIFIC deliverables	2
MEASURABLE goals	2
ACHIEVABLE goals	2
RELEVANT deliverables	2
TIME BOUND milestones	2
Partnerships (max: 5 pts) 4+ partners	5
"Our Big Sky" Alignment (max: 10 pts) <i>Initiative:</i> Enhance & Protect Critical Habitat for Wildlife & Water	10
Project Score (max: 70 pts)	50
Sponsor/LOI Score (max: 30 pts)	28
Total Score (max: 100 pts)	78

MILESTONES



DELIVERABLES

- ▲ Bighorn Sheep Project Report - *No life span provided*
- ▲ Conserve Our Canyon Report - *No life span provided*
- ▲ Biocontrol Monitoring Reports - *4-month life span*

PROJECT BUDGET: GISA - Wildlife Habitat Conservation Project

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <i>(7/1/23-6/30/24)</i>	FY25 Forecasted Request <i>(7/1/24-6/30/25)</i>	FY26 Forecasted Request <i>(7/1/25-6/30/26)</i>	FY24 Matching Funds % <i>Used for Scoring</i>
Resort Tax*	\$ 29,167	\$32,322	\$ 35,521	73%
Other Public Funding	\$ 500	\$2,000	\$ 2,000	1%
Private Donations				
Corporate Donations & Sponsorships				
*Grants	\$ 10,150	\$11,500	\$ 12,000	25%
Events				
Dues, Fees, Sales				
COVID-19 Relief				
Other***				
TOTAL	\$ 39,817	\$45,822	\$ 49,521	100%

Expenses	FY24 Request**	FY24 Expenses
DIRECT		
Contract Services	\$ 5,400	\$ 10,800
Property Acquisition		
Marketing, Advertising, and Communications	\$ 2,980	\$ 3,980
Materials and Supplies	\$ 1,350	\$ 4,600
Payroll and Benefits	\$ 11,250	\$ 12,250
Repairs and Maintenance		
Scholarships and Financial Assistance		
Travel	\$ 1,250	\$ 1,250
Other****		
Subtotal	\$ 22,230	\$ 32,880
INDIRECT		
Contract Services	\$ 300	\$ 300
Insurance (Liability, D&O, Vehicle, Umbrella, etc)	\$ 756	\$ 756
Marketing, Advertising, and Communications	\$ 306	\$ 306
Memberships (Industry and Trade Organizations)	\$ 145	\$ 145
Office Expenses	\$ 242	\$ 242
Payroll and Benefits	\$ 4,208	\$ 4,208
Rent and Mortgage		
Repairs and Maintenance		
Sponsorships		
Travel & Training	\$ 380	\$ 380
Other****	\$ 600	\$ 600
Subtotal	\$ 6,937	\$ 6,937
TOTAL	\$ 29,167	\$ 39,817

****List line item detail of your Resort Tax request**

Program Expenses reported in section IX on a 990

Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

Other-Funding***:

Other-Expenses**** **Outline Direct v Indirect**: Strategic plan advising and fundraising supplies.

Project Funding Note:

1. Income from donations, events & sales: no income is forecast to be used by the Alliance for projects until reserves are restored. The Alliance is still saving any revenues from events & sales to replenish reserve funds that were used to offset funding cuts due to COVID as requested by Resort Tax in 2020. Unrestricted funds are used to meet emergency needs, unexpected expenses, etc., with a goal of \$65,000 (to meet/exceed four months of operating expenses).

2. Not included in above budget is the \$3,522 of in-kind funding for this project. The Alliance has a long history of leveraging resort tax funds with significant in-kind matches to accomplish projects.

CLEAN RECREATION PROJECT

GALLATIN INVASIVE SPECIES ALLIANCE (GISA)

Request: \$25,855

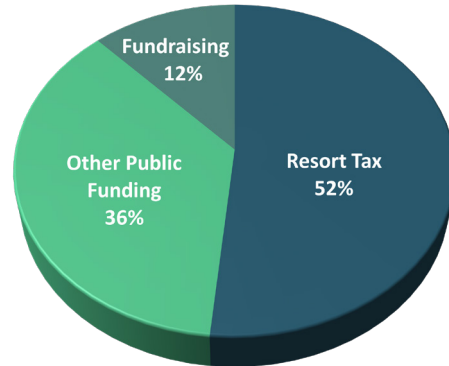
Total Project Cost: \$50,118

RECREATION & CONSERVATION • PROGRAMMING

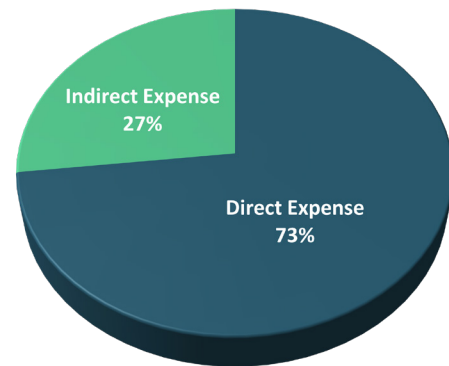
Recreation leads to invasive species introduction and spread, threatening local trails and rivers. In response, the Alliance promotes established clean recreation programs (PlayCleanGo and Clean.Drain.Dry.) via multiple media platforms, trailhead and highway signs, and at events.

- Recurring Program

MATCHING FUNDS

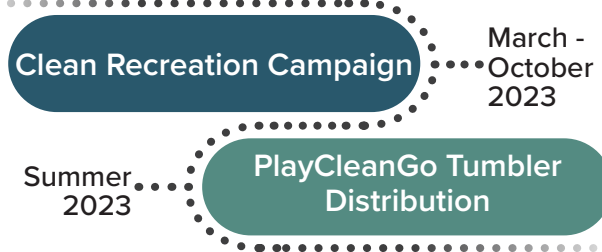


DIRECT EXPENSE RATIO



Matching Funds (max: 10 pts) Portion Funded with Matching Funds: 40-59%	6
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 60-79%	4
Financial Sustainability (max: 5 pts) Future Administration Costs: Yes	0
Longevity of Deliverable(s) (max: 5 pts) Life Span: 1-10 years	3
Resort Tax Annuity (max: 5 pts) 3+ years	0
Quality of Proposal (max: 15 pts/3 each) All questions answered directly	3
Complete & accurate budget that matches application details	3
Articulate project summary	3
Application outlined project specifics, not org. level detail	3
Sponsor attended training session or consultation	3
SMART Accountability (max: 10 pts/2 each)	
SPECIFIC deliverables	2
MEASURABLE goals	2
ACHIEVABLE goals	2
RELEVANT deliverables	2
TIME BOUND milestones	2
Partnerships (max: 5 pts) 4+ partners	5
"Our Big Sky" Alignment (max: 10 pts) <i>Initiative: Increase Awareness of Residents & Visitors of Local Natural Resources</i>	10
Project Score (max: 70 pts)	53
Sponsor/LOI Score (max: 30 pts)	28
Total Score (max: 100 pts)	81

MILESTONES



DELIVERABLES

- ▲ Clean Recreation PR Campaign - 1-year life span
- ▲ PlayCleanGo Kits for Kids - 3-5 year life span

PROJECT BUDGET: GISA - Clean Recreation Project

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <small>(7/1/23-6/30/24)</small>	FY25 Forecasted Request <small>(7/1/24-6/30/25)</small>	FY26 Forecasted Request <small>(7/1/25-6/30/26)</small>	FY24 Matching Funds % <small>Used for Scoring</small>
Resort Tax*	\$ 25,855	\$29,047	\$ 32,271	52%
Other Public Funding	\$ 18,263	\$19,000	\$ 20,000	36%
Private Donations				
Corporate Donations & Sponsorships				
Grants	\$ 6,000	\$4,000	\$ 4,000	12%
Events				
Dues, Fees, Sales				
COVID-19 Relief				
Other***				
TOTAL	\$ 50,118	\$52,047	\$ 56,271	100%

Project Expenses	FY24 Request**	FY24 Expenses
DIRECT		
Contract Services		
Property Acquisition		
Marketing, Advertising, and Communications	\$ 2,500	\$ 13,031
Materials and Supplies	\$ 4,000	\$ 16,150
Payroll and Benefits	\$ 12,100	\$ 13,600
Repairs and Maintenance		
Scholarships and Financial Assistance		
Travel	\$ 318	\$ 400
Other****		
Subtotal	\$ 18,918	\$ 43,181
INDIRECT		
Contract Services	\$ 300	\$ 300
Insurance (Liability, D&O, Vehicle, Umbrella, etc)	\$ 756	\$ 756
Marketing, Advertising, and Communications	\$ 306	\$ 306
Memberships (Industry and Trade Organizations)	\$ 145	\$ 145
Office Expenses	\$ 242	\$ 242
Payroll and Benefits	\$ 4,208	\$ 4,208
Rent and Mortgage		
Repairs and Maintenance		
Sponsorships		
Travel & Training	\$ 380	\$ 380
Other****	\$ 600	\$ 600
Subtotal	\$ 6,937	\$ 6,937
TOTAL	\$ 25,855	\$ 50,118

****List line item detail of your Resort Tax request**

Program Expenses reported in section IX on a 990

Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

Other-Funding***:

Other-Expenses**** **Outline Direct v Indirect:** Strategic plan advising and fundraising supplies.

Project Funding Note:

1. Income from donations, events & sales: no income is forecast to be used by the Alliance for projects until reserves are restored. The Alliance is still saving any revenues from events & sales to replenish reserve funds that were used to offset funding cuts due to COVID as requested by Resort Tax in 2020. Unrestricted funds are used to meet emergency needs, unexpected expenses, etc., with a goal of \$65,000 (to meet/exceed four months of operating expenses).

2. Not included in above budget is the \$23,705 of in-kind funding for this project. The Alliance has a long history of leveraging resort tax funds with significant in-kind matches to accomplish projects.

GALLATIN RIVER TASK FORCE (GRTF)

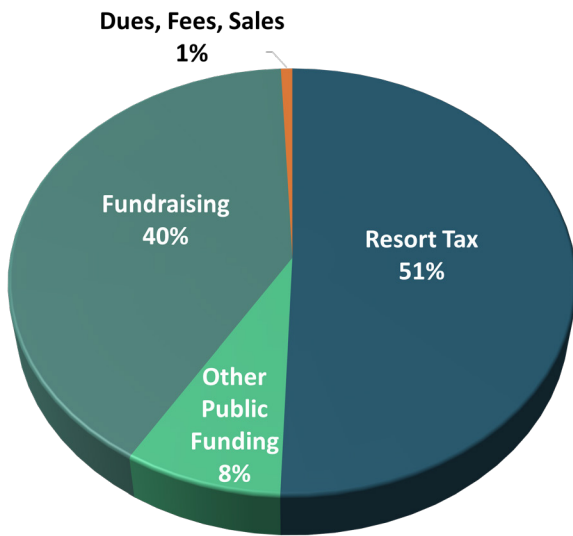
\$921,321 (8.3% of requests)

Projected: \$921,321 (0%)

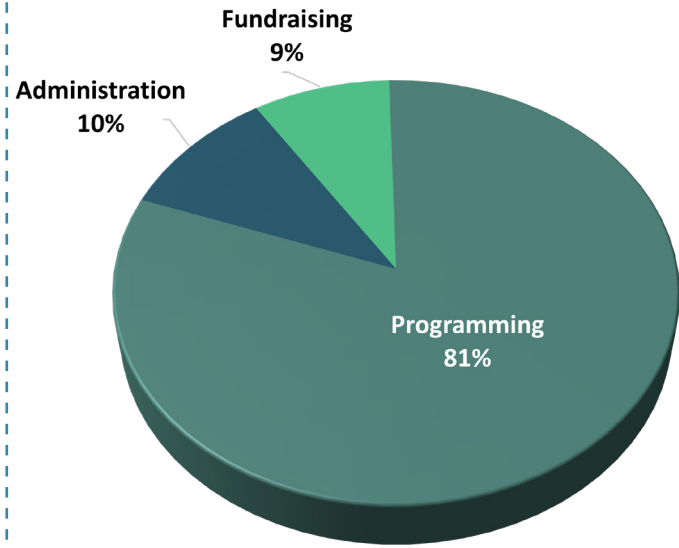


- \$316,337 — West Fork Nitrogen Reduction (*Capital*)
- \$219,794 — Water Planning, Coordination and Outreach (*Programming*)
- \$184,083 — Gallatin River Access Restoration (*Capital*)
- \$82,736 — Middle Fork Restoration (*Capital*)
- \$67,791 — Water Conservation (*Programming*)
- \$50,580 — Watershed Monitoring (*Programming*)

Revenue Distribution
Current FY Budget



Expense Distribution
Current FY Budget



FY22 Award: \$563,562

FY23 Award: \$573,723

- \$146,734 - Water Supply Resiliency Projects
- \$79,351 - River Access Restoration
- \$65,234 - West Fork Nitrogen Reduction
- \$62,904 - Community Water Communications Campaign
- \$60,471 - Watershed Monitoring & Assessment
- \$56,500 - Water Conservation
- \$55,056 - Middle Fork Restoration
- \$47,473 - GRTF Operations

FY24 Request: \$921,321

FY25 Forecast: \$1,116,667

FY26 Forecast: \$1,224,254

SPONSOR SCORE

5	Community Participation (max: 5 pts) Strong evidence
5	Program Expense Ratio (max: 5 pts) Above 70%
3	Revenue Reliance (max: 5 pts) 33-66% of Sponsor revenue from RT
1 1 1 2 5	Resort Tax Track Record (max: 10 pts) FY23 project(s) on track Public funding recognition Accurate payment requests Impact Reports completed accurately FY22 project(s) completed as outlined
5	Forecasting Accuracy (max: 5 pts) +/- 0-15% variance
28 (of 30)	

GRTF SPONSOR EFFICIENCY

Previous FY: Recently completed Fiscal Year

Fiscal Year Dates:

Current FY: Fiscal Year as of 3/31/23

7/1/21-6/30/22

			Previous FY (Actual)	Current FY (Budget)	% Change	% of total (Current FY)
REVENUE <i>(Cash only, do not include In-Kind)</i>	Public Funding	Resort Tax	\$ 459,730	\$ 684,223	49%	51%
		Other <i>(Mill levies, County, etc.)</i>	\$ 108,899	\$ 110,000	-1%	8%
	Fundraising	Donations <i>(Private)</i>	\$ 189,922	\$ 158,000	-17%	12%
		Donations & Sponsorships <i>(Corporate)</i>	\$ 77,697	\$ 40,000	-49%	3%
		Grants	\$ 109,243	\$ 150,000	37%	11%
		Events	\$ 213,002	\$ 200,000	-6%	15%
	Direct Revenue	Dues, Fees, Sales	\$ 12,815	\$ 9,800	-24%	1%
	Other*	Other			#DIV/0!	0%
	TOTAL			\$ 1,171,308	\$ 1,352,023	15%
EXPENSES	Administration <i>Management & General Expenses reported in section IX on a 990</i>		\$ 118,062	\$ 151,119	28%	10%
	Fundraising <i>Fundraising Expenses reported in section IX on a 990</i>		\$ 102,820	\$ 128,283	25%	9%
	Programming <i>Program Expenses reported in section IX on a 990</i>		\$ 763,917	\$ 1,190,463	56%	81%
	TOTAL			\$ 984,800	\$ 1,469,864	49%

GROWTH FORECAST				RESERVES (ON HAND)	
	Previous-FY	Current-FY	Upcoming-FY	Restricted**	\$
Total # of FTE	5	4	5	Unrestricted**	\$ 267,775
Payroll & Benefits	\$ 358,020	\$ 462,155	\$ 492,155	Goal	\$ 186,739
Total Operating Budget <i>(including payroll & benefits)</i>	\$ 984,800	\$ 1,469,864	\$ 1,500,000		\$ 212,000
Capital Expenditures	\$ -	\$ -	\$ -		

OPERATING BUDGET GROWTH	Previous-Current	Current-Upcoming
	49%	2%

PAYROLL DETAIL		
Level of Position	Salary Range	Benefits Summary
Tier 1 <i>(Eg Executive)</i>	\$95,000-\$115,000	Health Insurance, FSA, IRA,
Tier 2 <i>(Eg Vice President)</i>	\$85,000 - \$105,000	Health Insurance, FSA, IRA,
Tier 3 <i>(Eg Director)</i>	\$70,000-\$90,000	Health Insurance, FSA, IRA,
Tier 4 <i>(Eg Manager)</i>	\$60,000-\$75,000	Health Insurance, FSA, IRA,
Tier 5 <i>(Eg Coordinator/Assistant)</i>	\$50,000-\$65,000	Health Insurance, FSA, IRA,

*Provide detail on Other Revenue received, including sources and amounts:

**Purpose of Restricted and Unrestricted Capital Reserves:
 Restricted Reserves: Restricted donations or grants received to fund specific projects. Unrestricted Reserves: 3 months of operations. Goal is to increase unrestricted to increase in 3 month operational expenses

WEST FORK NITROGEN REDUCTION GALLATIN RIVER TASK FORCE (GRTF)

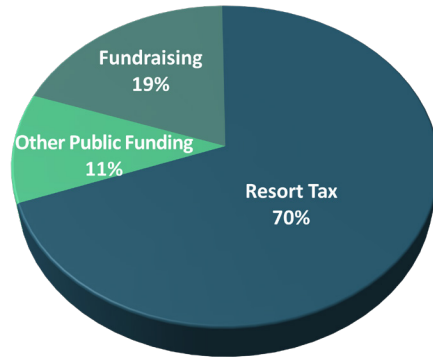
Request: \$316,337

Total Project Cost: \$454,158

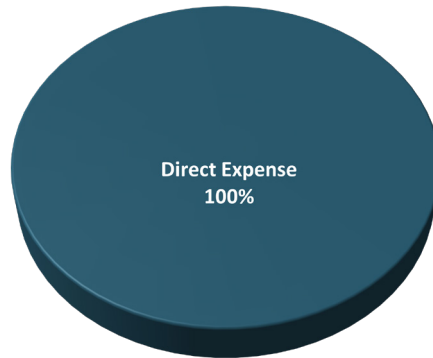
RECREATION & CONSERVATION • CAPITAL

Nitrogen levels in excess cause algae growth that is harmful for fish and aquatic insect health. This project will construct one wetland treatment system and advance designs for a second system to substantially reduce nitrogen levels in the West Fork, which does not meet state nutrient standards.

MATCHING FUNDS

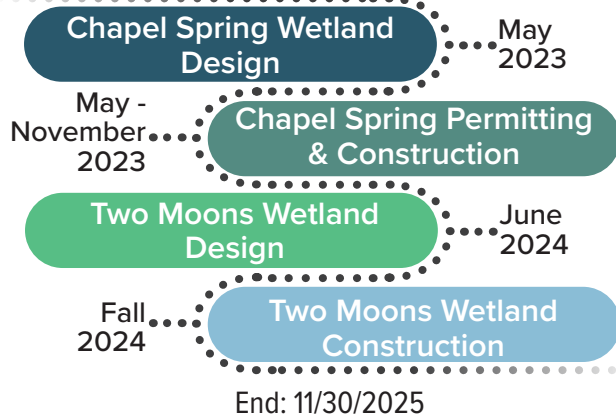


DIRECT EXPENSE RATIO



MILESTONES

Start: 10/1/2020



DELIVERABLES

- ▲ Wetland Treatment System & Pump - 25+ year life span
- ▲ Two Moons Wetland Treatment Plans - 10-year life span

Matching Funds (max: 10 pts) Portion Funded with Matching Funds: 20-39%	4
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 80-100%	5
Financial Sustainability (max: 5 pts) Future Administration Costs: No	5
Longevity of Deliverable(s) (max: 5 pts) Life Span: 10+ years	5
Resort Tax Annuity (max: 5 pts) 3+ years	0
Quality of Proposal (max: 15 pts/3 each) All questions answered directly	3
Complete & accurate budget that matches application details	0
Articulate project summary	3
Application outlined project specifics, not org. level detail	3
Sponsor attended training session or consultation	3
SMART Accountability (max: 10 pts/2 each) SPECIFIC deliverables	2
MEASURABLE goals	2
ACHIEVABLE goals	2
RELEVANT deliverables	2
TIME BOUND milestones	2
Partnerships (max: 5 pts) 4+ partners	5
"Our Big Sky" Alignment (max: 10 pts) Initiative: Improve Water Quality of Local Streams & Aquifers	10
Project Score (max: 70 pts)	56
Sponsor/LOI Score (max: 30 pts)	28
Total Score (max: 100 pts)	84

PROJECT BUDGET: GRTF - West Fork Nitrogen Reduction

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <small>(7/1/23-6/30/24)</small>	FY25 Forecasted Request <small>(7/1/24-6/30/25)</small>	FY26 Forecasted Request <small>(7/1/25-6/30/26)</small>	FY24 Matching Funds % <small>Used for Scoring</small>
Resort Tax*	\$ 316,337	\$ 350,000	\$ 100,000	70%
Other Public Funding	\$ 50,000	\$ 350,000	\$ 50,000	11%
Private Donations	\$ 50,000	\$ 100,000	\$ 50,000	11%
Corporate Donations & Sponsorships		\$ 100,000	\$ 25,000	0%
Grants	\$ 17,821	\$ 100,000	\$ 20,000	4%
Events	\$ 20,000			4%
Dues, Fees, Sales				0%
COVID-19 Relief				0%
Other***				0%
TOTAL	\$ 454,158	\$ 1,000,000	\$ 245,000	100%

Expenses	FY24 Request**	FY24 Total Project
DIRECT		
Contract Services	\$ 288,758	\$ 400,000
Property Acquisition		
Marketing, Advertising, and Communications	\$ 3,000	\$ 5,000
Materials and Supplies		
Payroll and Benefits	\$ 24,579	\$ 49,158
Repairs and Maintenance		
Scholarships and Financial Assistance		
Travel		
Other****		
Subtotal	\$ 316,337	\$ 454,158
INDIRECT		
Contract Services		
Insurance (Liability, D&O, Vehicle, Umbrella, etc)		
Marketing, Advertising, and Communications		
Memberships (Industry and Trade Organizations)		
Office Expenses		
Payroll and Benefits		
Rent and Mortgage		
Repairs and Maintenance		
Sponsorships		
Travel & Training		
Other****		
Subtotal	\$ -	\$ -
TOTAL	\$ 316,337	\$ 454,158

****List line item detail of your Resort Tax request**

Direct: Program Expenses reported in section IX on a 990

Indirect: Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

***Other-Funding:

****Other-Expenses Outline Direct v Indirect

WATER PLANNING, COORDINATION, & OUTREACH

GALLATIN RIVER TASK FORCE (GRTF)

Request: \$219,794

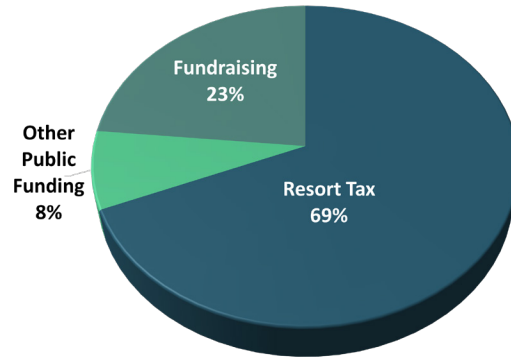
Total Project Cost: \$319,813

RECREATION & CONSERVATION • PROGRAMMING

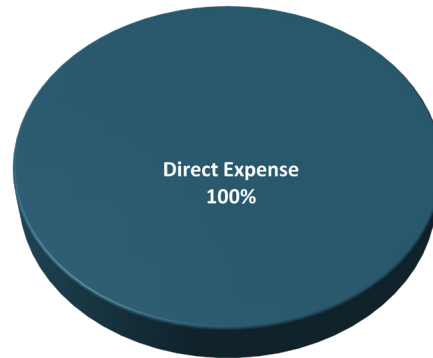
This project will support new comprehensive community water planning efforts and an update to a current water plan that aim to address pollution in the Gallatin River, West Fork, South Fork and Middle Fork and increase streamflows during hot dry summers to support a healthy fishery.

- Recurring Program

MATCHING FUNDS

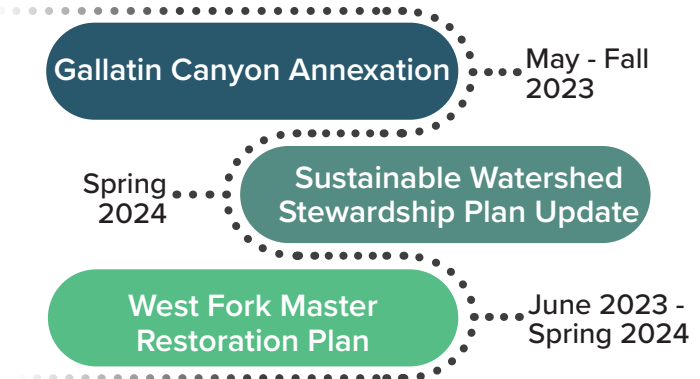


DIRECT EXPENSE RATIO



Matching Funds (max: 10 pts) Portion Funded with Matching Funds: 20-39%	4
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 80-100%	5
Financial Sustainability (max: 5 pts) Future Administration Costs: No	5
Longevity of Deliverable(s) (max: 5 pts) Life Span: 1-10 years	3
Resort Tax Annuity (max: 5 pts) 1-3 years	3
Quality of Proposal (max: 15 pts/3 each) All questions answered directly	3
Complete & accurate budget that matches application details	3
Articulate project summary	3
Application outlined project specifics, not org. level detail	3
Sponsor attended training session or consultation	3
SMART Accountability (max: 10 pts/2 each)	
SPECIFIC deliverables	2
MEASURABLE goals	2
ACHIEVABLE goals	2
RELEVANT deliverables	2
TIME BOUND milestones	2
Partnerships (max: 5 pts) 4+ partners	5
"Our Big Sky" Alignment (max: 10 pts) <i>Initiative: Improve Water Quality of Local Streams & Aquifers</i>	10
Project Score (max: 70 pts)	60
Sponsor/LOI Score (max: 30 pts)	28
Total Score (max: 100 pts)	88

MILESTONES



DELIVERABLES

- ▲ Press Releases - 3+ year life span
- ▲ Data - 5+ year life span
- ▲ Visual Media - 5-year life span
- ▲ Sustainable Watershed Stewardship Plan Update - 5-year life span

PROJECT BUDGET: GRTF - Water Planning, Coordination and Outreach

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <i>(7/1/23-6/30/24)</i>	FY25 Forecasted Request <i>(7/1/24-6/30/25)</i>	FY26 Forecasted Request <i>(7/1/25-6/30/26)</i>	FY24 Matching Funds % <i>Used for Scoring</i>
Resort Tax*	\$ 219,794	\$ 180,000	\$ 30,000	69%
Other Public Funding	\$ 25,000	\$ 50,000	\$ 30,000	8%
Private Donations	\$ 5,019			2%
Corporate Donations & Sponsorships	\$ 40,000			13%
Grants	\$ 30,000	\$ 50,000		9%
Events				0%
Dues, Fees, Sales				0%
COVID-19 Relief				0%
Other***				0%
TOTAL	\$ 319,813	\$ 280,000	\$ 60,000	100%

Expenses	FY24 Request**	FY24 Total Project
DIRECT		
Contract Services	\$ 144,981	\$ 220,000
Property Acquisition		
Marketing, Advertising, and Communications	\$ 15,000	\$ 20,000
Materials and Supplies	\$ 2,000	\$ 2,000
Payroll and Benefits	\$ 57,813	\$ 77,813
Repairs and Maintenance		
Scholarships and Financial Assistance		
Travel		
Other****		
Subtotal	\$ 219,794	\$ 319,813
INDIRECT		
Contract Services		
Insurance (Liability, D&O, Vehicle, Umbrella, etc)		
Marketing, Advertising, and Communications		
Memberships (Industry and Trade Organizations)		
Office Expenses		
Payroll and Benefits		
Rent and Mortgage		
Repairs and Maintenance		
Sponsorships		
Travel & Training		
Other****		
Subtotal	\$ -	\$ -
TOTAL	\$ 219,794	\$ 319,813

****List line item detail of your Resort Tax request**

Direct: Program Expenses reported in section IX on a 990

Indirect: Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

***Other-Funding:

****Other-Expenses Outline Direct v Indirect

GALLATIN RIVER ACCESS RESTORATION

GALLATIN RIVER TASK FORCE (GRTF)

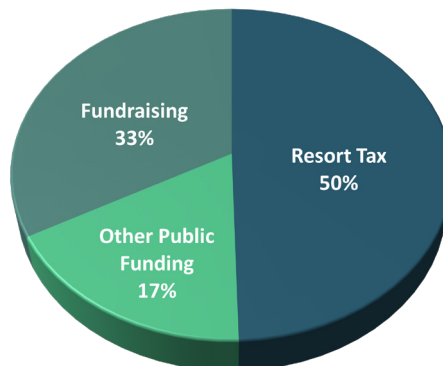
Request: \$184,083

Total Project Cost: \$371,515

RECREATION & CONSERVATION • CAPITAL

Unmanaged access on the Gallatin has degraded streamside areas that are critical for wildlife and water quality. Restoration projects outlined in the Gallatin River Restoration Strategy will provide sustainable recreation opportunities and ecological restoration of the Upper Gallatin River corridor.

MATCHING FUNDS



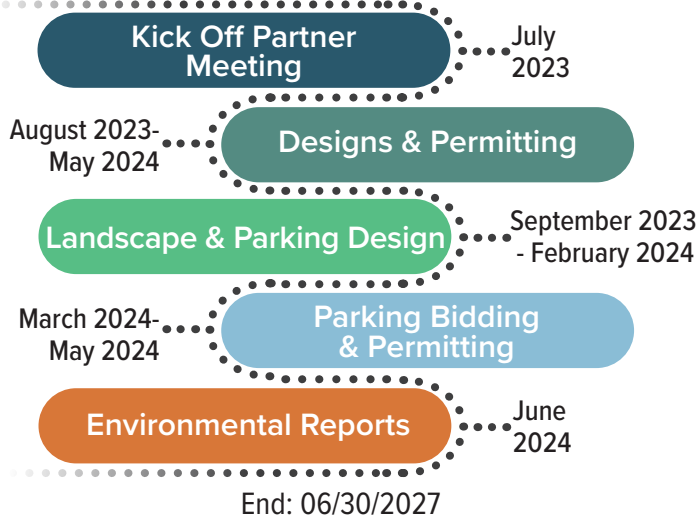
DIRECT EXPENSE RATIO



Matching Funds (max: 10 pts) Portion Funded with Matching Funds: 40-59%	6
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 80-100%	5
Financial Sustainability (max: 5 pts) Future Administration Costs: No	5
Longevity of Deliverable(s) (max: 5 pts) Life Span: 1-10 years	3
Resort Tax Annuity (max: 5 pts) 3+ years	0
Quality of Proposal (max: 15 pts/3 each) All questions answered directly	3
Complete & accurate budget that matches application details	3
Articulate project summary	3
Application outlined project specifics, not org. level detail	3
Sponsor attended training session or consultation	3
SMART Accountability (max: 10 pts/2 each)	
SPECIFIC deliverables	2
MEASURABLE goals	2
ACHIEVABLE goals	2
RELEVANT deliverables	2
TIME BOUND milestones	2
Partnerships (max: 5 pts) 4+ partners	5
"Our Big Sky" Alignment (max: 10 pts) Initiative: Improve Ecological Condition & Management of River Access Sites on the Gallatin	10
Project Score (max: 70 pts)	59
Sponsor/LOI Score (max: 30 pts)	28
Total Score (max: 100 pts)	87

MILESTONES

Start: 07/01/2020



DELIVERABLES

- ▲ Porcupine/Beaver Creek Site Final Design - 1-5 year life span
- ▲ River Access Parking Design - 1-5 year life span
- ▲ Environmental Assessment Report - 3-year life span

PROJECT BUDGET: GRTF - Gallatin River Access Restoration

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <small>(7/1/23-6/30/24)</small>	FY25 Forecasted Request <small>(7/1/24-6/30/25)</small>	FY26 Forecasted Request <small>(7/1/25-6/30/26)</small>	FY24 Matching Funds % <small>Used for Scoring</small>
Resort Tax*	\$ 184,083	\$ 417,510	\$ 329,648	50%
Other Public Funding	\$ 65,000	\$ 150,000	\$ 130,000	17%
Private Donations	\$ 57,432	\$ 157,432	\$ 100,618	15%
Corporate Donations & Sponsorships				0%
Grants	\$ 65,000	\$ 150,000	\$ 130,000	17%
Events				0%
Dues, Fees, Sales				0%
COVID-19 Relief				0%
Other***				0%
TOTAL	\$ 371,515	\$ 874,942	\$ 690,266	100%

Expenses	FY24 Request**	FY24 Total Project
DIRECT		
Contract Services	\$ 145,000	\$ 296,000
Property Acquisition		
Marketing, Advertising, and Communications	\$ 3,000	\$ 6,000
Materials and Supplies		\$ 1,000
Payroll and Benefits	\$ 36,083	\$ 67,515
Repairs and Maintenance		\$ 1,000
Scholarships and Financial Assistance		
Travel		
Other****		
Subtotal	\$ 184,083	\$ 371,515
INDIRECT		
Contract Services		
Insurance (Liability, D&O, Vehicle, Umbrella, etc)		
Marketing, Advertising, and Communications		
Memberships (Industry and Trade Organizations)		
Office Expenses		
Payroll and Benefits		
Rent and Mortgage		
Repairs and Maintenance		
Sponsorships		
Travel & Training		
Other****		
Subtotal	\$ -	\$ -
TOTAL	\$ 184,083	\$ 371,515

****List line item detail of your Resort Tax request**

Direct: Program Expenses reported in section IX on a 990

Indirect: Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

***Other-Funding:

****Other-Expenses Outline Direct v Indirect

MIDDLE FORK RESTORATION GALLATIN RIVER TASK FORCE (GRTF)

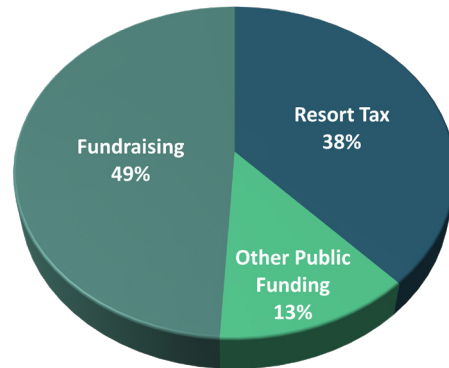
Request: \$82,736

Total Project Cost: \$217,313

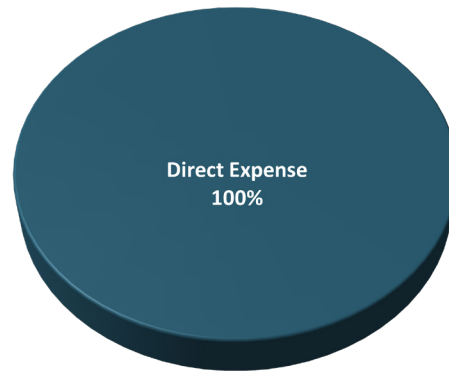
RECREATION & CONSERVATION • CAPITAL

The Middle Fork West Fork Gallatin River does not currently meet state water quality standards set by the Department of Environmental Quality. To improve water quality, water storage capacity, and fish and wildlife habitat, the second stream restoration project (out of 5 total) will be constructed.

MATCHING FUNDS



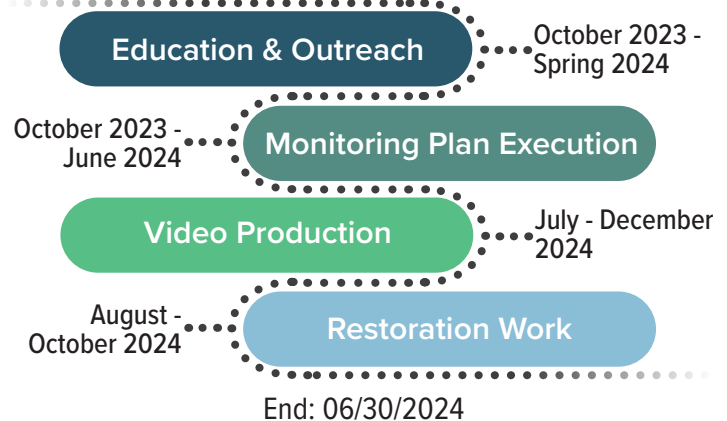
DIRECT EXPENSE RATIO



Matching Funds (max: 10 pts) Portion Funded with Matching Funds: 60-79%	8
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 80-100%	5
Financial Sustainability (max: 5 pts) Future Administration Costs: No	5
Longevity of Deliverable(s) (max: 5 pts) Life Span: 10+ years	5
Resort Tax Annuity (max: 5 pts) 3+ years	0
Quality of Proposal (max: 15 pts/3 each) All questions answered directly	3
Complete & accurate budget that matches application details	3
Articulate project summary	3
Application outlined project specifics, not org. level detail	3
Sponsor attended training session or consultation	3
SMART Accountability (max: 10 pts/2 each) SPECIFIC deliverables	2
MEASURABLE goals	2
ACHIEVABLE goals	2
RELEVANT deliverables	2
TIME BOUND milestones	2
Partnerships (max: 5 pts) 4+ partners	5
"Our Big Sky" Alignment (max: 10 pts) Initiative: Improve Water Quality of Local Streams & Aquifers	10
Project Score (max: 70 pts)	63
Sponsor/LOI Score (max: 30 pts)	28
Total Score (max: 100 pts)	91

MILESTONES

Start: 07/01/2021



DELIVERABLES

- ▲ Middle Fork West Fork Restoration - 50-100 year life span
- ▲ Project Video - 1+ year life span
- ▲ Volunteer Events - 1-2 month life span

PROJECT BUDGET: GRTF - Middle Fork Restoration

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <small>(7/1/23-6/30/24)</small>	FY25 Forecasted Request <small>(7/1/24-6/30/25)</small>	FY26 Forecasted Request <small>(7/1/25-6/30/26)</small>	FY24 Matching Funds % <small>Used for Scoring</small>
Resort Tax*	\$ 82,736	\$ 97,811	\$ 126,311	38%
Other Public Funding	\$ 28,000	\$ 15,000	\$ 25,000	13%
Private Donations	\$ 41,577	\$ 23,811	\$ 41,311	19%
Corporate Donations & Sponsorships				0%
Grants	\$ 65,000	\$ 50,000	\$ 60,000	30%
Events				0%
Dues, Fees, Sales				0%
COVID-19 Relief				0%
Other***				0%
TOTAL	\$ 217,313	\$ 186,622	\$ 252,622	100%

Expenses	FY24 Request**	FY24 Total Project
DIRECT		
Contract Services	\$ 45,000	\$ 135,000
Property Acquisition		
Marketing, Advertising, and Communications	\$ 6,000	\$ 12,000
Materials and Supplies	\$ 500	\$ 2,000
Payroll and Benefits	\$ 31,236	\$ 68,313
Repairs and Maintenance		
Scholarships and Financial Assistance		
Travel		
Other****		
Subtotal	\$ 82,736	\$ 217,313
INDIRECT		
Contract Services		
Insurance (Liability, D&O, Vehicle, Umbrella, etc)		
Marketing, Advertising, and Communications		
Memberships (Industry and Trade Organizations)		
Office Expenses		
Payroll and Benefits		
Rent and Mortgage		
Repairs and Maintenance		
Sponsorships		
Travel & Training		
Other****		
Subtotal	\$ -	\$ -
TOTAL	\$ 82,736	\$ 217,313

****List line item detail of your Resort Tax request**

Direct: Program Expenses reported in section IX on a 990

Indirect: Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

***Other-Funding:

****Other-Expenses Outline Direct v Indirect

WATER CONSERVATION

GALLATIN RIVER TASK FORCE (GRTF)

Request: **\$67,791**

Total Project Cost: **\$137,583**

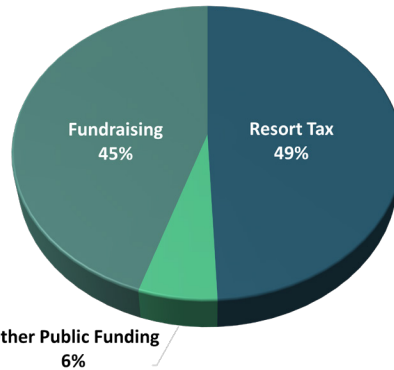
RECREATION & CONSERVATION • PROGRAMMING

The Big Sky Water Conservation Program implements strategies outlined in the Big Sky Water Conservation & Drought Management Plan, including rebates, education and outreach, advocacy, and community partnerships, to conserve Big Sky’s drinking water supply and protect the Gallatin River.

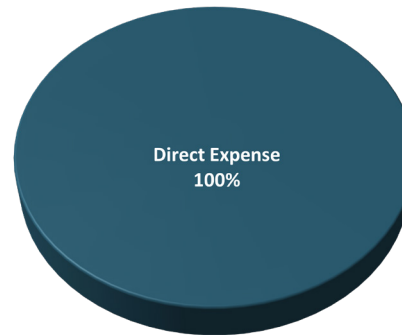
- Recurring Program
- Subsidy: Incentives

Matching Funds (max: 10 pts) Portion Funded with Matching Funds: 40-59%	6
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 80-100%	5
Financial Sustainability (max: 5 pts) Future Administration Costs: No	5
Longevity of Deliverable(s) (max: 5 pts) Life Span: 10+ years	5
Resort Tax Annuity (max: 5 pts) 3+ years	0
Quality of Proposal (max: 15 pts/3 each) All questions answered directly	3
Complete & accurate budget that matches application details	3
Articulate project summary	3
Application outlined project specifics, not org. level detail	3
Sponsor attended training session or consultation	3
SMART Accountability (max: 10 pts/2 each)	
SPECIFIC deliverables	2
MEASURABLE goals	2
ACHIEVABLE goals	2
RELEVANT deliverables	2
TIME BOUND milestones	2
Partnerships (max: 5 pts) 4+ partners	5
“Our Big Sky” Alignment (max: 10 pts) <i>Initiative: Build Resilience of Water Resources to Future Growth & Drought</i>	10
Project Score (max: 70 pts)	61
Sponsor/LOI Score (max: 30 pts)	28
Total Score (max: 100 pts)	89

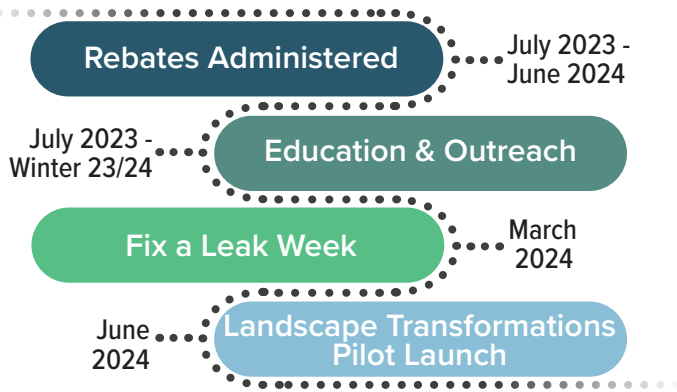
MATCHING FUNDS



DIRECT EXPENSE RATIO



MILESTONES



DELIVERABLES

- ▲ Marketing Campaign - 1-year life span
- ▲ Water Conservation Rebates - 15-year life span
- ▲ Landscape Transformations Pilot Project - 1-year life span

PROJECT BUDGET: GRTF - Water Conservation

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <i>(7/1/23-6/30/24)</i>	FY25 Forecasted Request <i>(7/1/24-6/30/25)</i>	FY26 Forecasted Request <i>(7/1/25-6/30/26)</i>	FY24 Matching Funds % <i>Used for Scoring</i>
Resort Tax*	\$ 67,791	\$ 77,345	\$ 88,294	49%
Other Public Funding	\$ 8,000	\$ 10,000	\$ 15,000	6%
Private Donations	\$ 31,792	\$ 37,345	\$ 38,295	23%
Corporate Donations & Sponsorships				0%
Grants	\$ 30,000	\$ 30,000	\$ 35,000	22%
Events				0%
Dues, Fees, Sales				0%
COVID-19 Relief				0%
Other***				0%
TOTAL	\$ 137,583	\$ 154,690	\$ 176,589	100%

Expenses	FY24 Request**	FY24 Total Project
DIRECT		
Contract Services	\$ 10,000	\$ 25,000
Property Acquisition		
Marketing, Advertising, and Communications	\$ 5,000	\$ 10,000
Materials and Supplies	\$ 1,000	\$ 2,000
Payroll and Benefits	\$ 46,791	\$ 90,583
Repairs and Maintenance		
Scholarships and Financial Assistance	\$ 5,000	\$ 10,000
Travel		
Other****		
Subtotal	\$ 67,791	\$ 137,583
INDIRECT		
Contract Services		
Insurance (Liability, D&O, Vehicle, Umbrella, etc)		
Marketing, Advertising, and Communications		
Memberships (Industry and Trade Organizations)		
Office Expenses		
Payroll and Benefits		
Rent and Mortgage		
Repairs and Maintenance		
Sponsorships		
Travel & Training		
Other****		
Subtotal	\$ -	\$ -
TOTAL	\$ 67,791	\$ 137,583

****List line item detail of your Resort Tax request**

Direct: Program Expenses reported in section IX on a 990

Indirect: Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

***Other-Funding:

****Other-Expenses Outline Direct v Indirect

WATERSHED MONITORING

GALLATIN RIVER TASK FORCE (GRTF)

Request: \$50,580

Total Project Cost: \$214,963

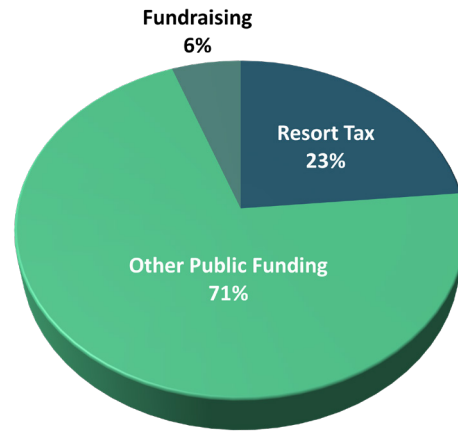
RECREATION & CONSERVATION • PROGRAMMING

Water data is critical to guide management actions to protect and restore local rivers and drinking water aquifers. In FY24, we are collecting data to better understand nutrient levels that are protective of river health and if algae blooms are affecting high oxygen levels required by trout.

- Recurring Program

Matching Funds (max: 10 pts) Portion Funded with Matching Funds: 60-79%	8
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 80-100%	5
Financial Sustainability (max: 5 pts) Future Administration Costs: No	5
Longevity of Deliverable(s) (max: 5 pts) Life Span: 10+ years	5
Resort Tax Annuity (max: 5 pts) 3+ years	0
Quality of Proposal (max: 15 pts/3 each) All questions answered directly	3
Complete & accurate budget that matches application details	3
Articulate project summary	3
Application outlined project specifics, not org. level detail	3
Sponsor attended training session or consultation	3
SMART Accountability (max: 10 pts/2 each) SPECIFIC deliverables	2
MEASURABLE goals	0
ACHIEVABLE goals	2
RELEVANT deliverables	2
TIME BOUND milestones	2
Partnerships (max: 5 pts) 1-3 partners	3
"Our Big Sky" Alignment (max: 10 pts) <i>Initiative: Continue Collecting Critical Scientific Data Required to Effectively Guide Natural Resource Management Actions</i>	10
Project Score (max: 70 pts)	59
Sponsor/LOI Score (max: 30 pts)	28
Total Score (max: 100 pts)	87

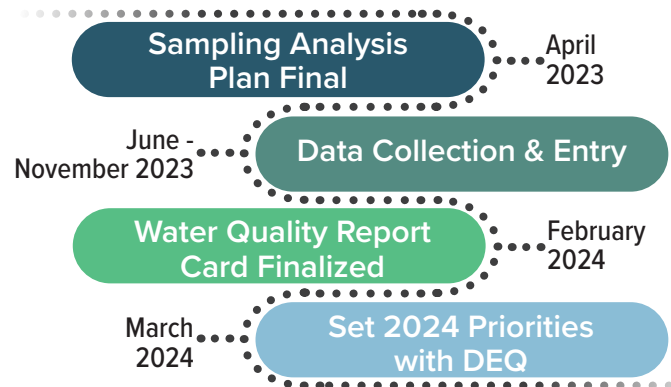
MATCHING FUNDS



DIRECT EXPENSE RATIO



MILESTONES



DELIVERABLES

- ▲ Discharge Data - 100+ year life span
- ▲ Technical Report - 100+ year life span
- ▲ Macroinvertebrate Collection & Analysis - 100+ year life span

PROJECT BUDGET: GRTF - Watershed Monitoring

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <small>(7/1/23-6/30/24)</small>	FY25 Forecasted Request <small>(7/1/24-6/30/25)</small>	FY26 Forecasted Request <small>(7/1/25-6/30/26)</small>	FY24 Matching Funds % <small>Used for Scoring</small>
Resort Tax*	\$ 50,580	\$ 50,000	\$ 50,000	24%
Other Public Funding	\$ 152,383	\$ 160,000	\$ 160,000	71%
Private Donations	\$ 12,000	\$ 12,000	\$ 12,000	6%
Corporate Donations & Sponsorships				0%
Grants				0%
Events				0%
Dues, Fees, Sales				0%
COVID-19 Relief				0%
Other***				0%
TOTAL	\$ 214,963	\$ 222,000	\$ 222,000	100%

Expenses	FY24 Request**	FY24 Total Project
DIRECT		
Contract Services	\$ 1,000	\$ 48,000
Property Acquisition		
Marketing, Advertising, and Communications	\$ 2,000	\$ 2,000
Materials and Supplies	\$ 5,000	\$ 10,000
Payroll and Benefits	\$ 41,580	\$ 153,963
Repairs and Maintenance	\$ 1,000	\$ 1,000
Scholarships and Financial Assistance		
Travel		
Other****		
Subtotal	\$ 50,580	\$ 214,963
INDIRECT		
Contract Services		
Insurance (Liability, D&O, Vehicle, Umbrella, etc)		
Marketing, Advertising, and Communications		
Memberships (Industry and Trade Organizations)		
Office Expenses		
Payroll and Benefits		
Rent and Mortgage		
Repairs and Maintenance		
Sponsorships		
Travel & Training		
Other****		
Subtotal	\$ -	\$ -
TOTAL	\$ 50,580	\$ 214,963

****List line item detail of your Resort Tax request**

Direct: Program Expenses reported in section IX on a 990

Indirect: Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

***Other-Funding:

****Other-Expenses Outline Direct v Indirect

GALLATIN VALLEY SNOWMOBILE ASSOCIATION (GVSA)

\$30,000 (0.27% of requests)

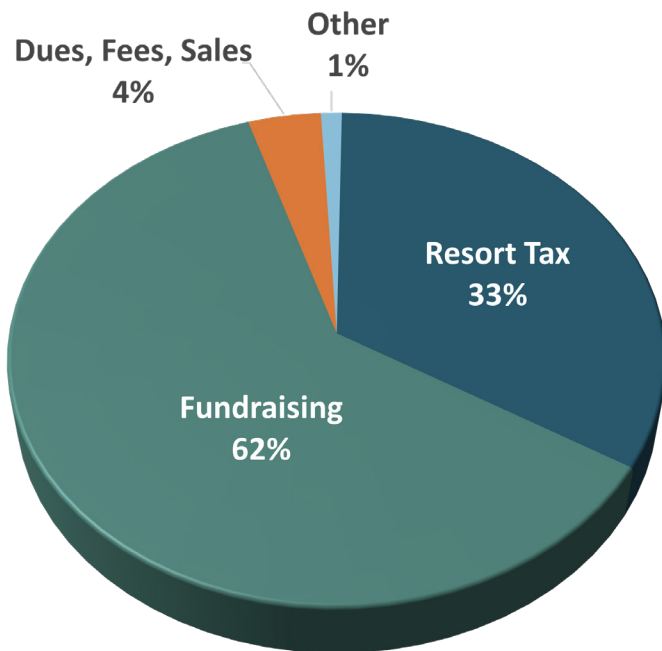
Projected: \$30,000 (0%)

\$30,000 — Buck Ridge Snowmobile Trail Additional Groomings (Programming)



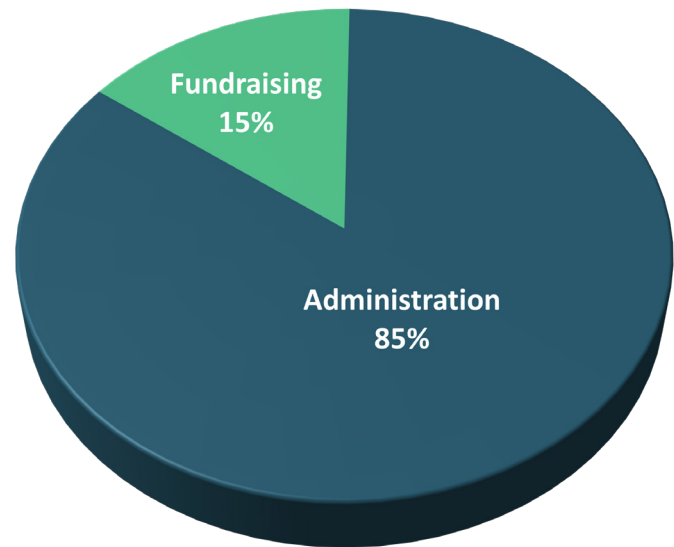
Revenue Distribution

Current FY Budget



Expense Distribution

Current FY Budget



FY22 Award: \$27,000

FY23 Award: \$27,000

\$27,000 - Buck Ridge Snowmobile Trail Additional Groomings

FY24 Request: \$30,000

FY25 Forecast: \$33,000

FY26 Forecast: \$36,000

SPONSOR SCORE

5	Community Participation (max: 5 pts) Strong evidence
0	Program Expense Ratio (max: 5 pts) Below 50%
3	Revenue Reliance (max: 5 pts) 33-66% of Sponsor revenue from RT
1 1 1 2 5	Resort Tax Track Record (max: 10 pts) FY23 project(s) on track Public funding recognition Accurate payment requests Impact Reports completed accurately FY22 project(s) completed as outlined
5	Forecasting Accuracy (max: 5 pts) +/- 0-15% variance
23 (of 30)	

GVSA SPONSOR EFFICIENCY

Previous FY: Recently completed Fiscal Year

Fiscal Year Dates:

Current FY: Fiscal Year as of 3/31/23

04/01/2022-03/31/2023

			Previous FY <i>(Actual)</i>	Current FY <i>(Budget)</i>	% Change	% of total <i>(Current FY)</i>
REVENUE <i>(Cash only, do not include In-Kind)</i>	Public Funding	Resort Tax	\$ 25,000	\$ 27,000	8%	33%
		Other <i>(Mill levies, County, etc.)</i>			#DIV/0!	0%
	Fundraising	Donations <i>(Private)</i>	\$ 1,000	\$ 2,025	103%	3%
		Donations & Sponsorships <i>(Corporate)</i>			#DIV/0!	0%
		Grants	\$ 23,913	\$ 24,311	2%	30%
		Events	\$ 10,468	\$ 23,300	123%	29%
	Direct Revenue	Dues, Fees, Sales	\$ 1,675	\$ 3,206	91%	4%
	Other*	Other		\$ 920	#DIV/0!	1%
TOTAL		\$ 62,056	\$ 80,763	30%	100%	
EXPENSES	Administration <i>Management & General Expenses reported in section IX on a 990</i>		\$ 3,800	\$ 15,091	297%	85%
	Fundraising <i>Fundraising Expenses reported in section IX on a 990</i>		\$ 1,500	\$ 2,675	78%	15%
	Programming <i>Program Expenses reported in section IX on a 990</i>				#DIV/0!	0%
	TOTAL		\$ 5,300	\$ 17,766	235%	100%

GROWTH FORECAST				RESERVES (ON HAND)	
	Previous-FY	Current-FY	Upcoming-FY	Restricted**	\$ 2,900
Total # of FTE	2	2	2	Unrestricted**	
Payroll & Benefits	\$ 19,000	\$ 19,000	\$ 20,000	Goal	
Total Operating Budget <i>(including payroll & benefits)</i>	\$ 54,674	\$ 57,000	\$ 60,000		
Capital Expenditures					

OPERATING BUDGET GROWTH	Previous-Current	Current-Upcoming
	4%	5%

PAYROLL DETAIL		
Level of Position	Salary Range	Benefits Summary
Tier 1 <i>(Eg Executive)</i>		
Tier 2 <i>(Eg Vice President)</i>		
Tier 3 <i>(Eg Director)</i>		
Tier 4 <i>(Eg Manager)</i>		
Tier 5 <i>(Eg Coordinator/Assistant)</i>	\$25/hr	no benefits

*Provide detail on Other Revenue received, including sources and amounts:

N/A

**Purpose of Restricted and Unrestricted Capital Reserves:

To be used for off season expenses, provide funds for additional grooming in the event of a good snow year, provides startup funds for the next season prior to State and Big Sky funds becoming available and provide funds in case of a large/expensive breakdown

BUCK RIDGE SNOWMOBILE TRAIL ADDITIONAL GROOMINGS

GALLATIN VALLEY SNOWMOBILE ASSOCIATION (GVSA)

Request: \$30,000

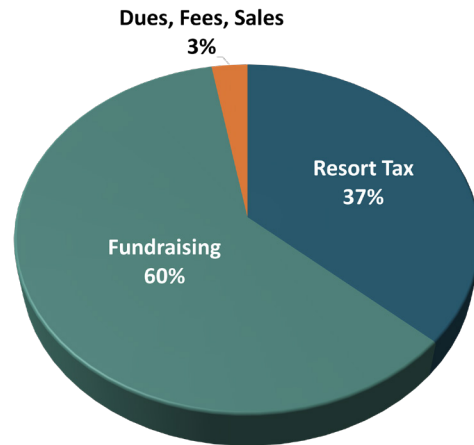
Total Project Cost: \$81,936

RECREATION & CONSERVATION • PROGRAMMING

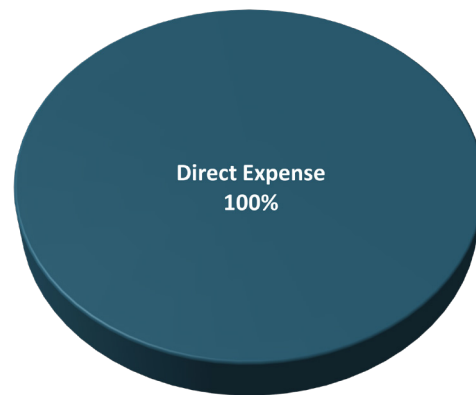
Buck Ridge trail is one of the most heavily used snowmobile trails in the Bozeman/Big Sky area. This project makes it possible to groom this trail an additional 2 times/week for the snowmobile season (Dec-March), for a total of 3 times/wk providing a smoother trail and better snowmobile experience.

- Recurring Program

MATCHING FUNDS



DIRECT EXPENSE RATIO



Matching Funds (max: 10 pts) Portion Funded with Matching Funds: 60-79%	8
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 80-100%	5
Financial Sustainability (max: 5 pts) Future Administration Costs: No	5
Longevity of Deliverable(s) (max: 5 pts) Life Span: 1 year or less	2
Resort Tax Annuity (max: 5 pts) 3+ years	0
Quality of Proposal (max: 15 pts/3 each) All questions answered directly	3
Complete & accurate budget that matches application details	3
Articulate project summary	3
Application outlined project specifics, not org. level detail	3
Sponsor attended training session or consultation	3
SMART Accountability (max: 10 pts/2 each) SPECIFIC deliverables	2
MEASURABLE goals	2
ACHIEVABLE goals	2
RELEVANT deliverables	2
TIME BOUND milestones	2
Partnerships (max: 5 pts) 4+ partners	5
"Our Big Sky" Alignment (max: 10 pts) <i>Initiative: Provide Accessible & Affordable Behavior Health & Wellness Opportunities Through Recreation & Programs</i>	10
Project Score (max: 70 pts)	60
Sponsor/LOI Score (max: 30 pts)	23
Total Score (max: 100 pts)	83

MILESTONES



DELIVERABLES

- ▲ 2 Additional Groomings- 4-month life span

PROJECT BUDGET: GVSA - Buck Ridge Snowmobile Trail Additional Groomings

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <i>(7/1/23-6/30/24)</i>	FY25 Forecasted Request <i>(7/1/24-6/30/25)</i>	FY26 Forecasted Request <i>(7/1/25-6/30/26)</i>	FY24 Matching Funds % <i>Used for Scoring</i>
Resort Tax*	\$ 30,000	\$ 33,000	\$ 36,000	37%
Other Public Funding	\$ -			0%
Private Donations	\$ 2,025	\$ 2,500	\$ 2,700	2%
Corporate Donations & Sponsorships	\$ -	\$ 3,000	\$ 5,000	0%
Grants	\$ 24,311	\$ 25,000	\$ 25,000	30%
Events	\$ 23,300	\$ 25,000	\$ 27,000	28%
Dues, Fees, Sales	\$ 2,300	\$ 2,500	\$ 2,700	3%
COVID-19 Relief				0%
Other***				0%
TOTAL	\$ 81,936	\$ 91,000	\$ 98,400	100%

Expenses	FY24 Request**	FY24 Total Project
DIRECT		
Contract Services	\$ 13,000	\$ 13,000
Property Acquisition		
Marketing, Advertising, and Communications		
Materials and Supplies		\$ 7,700
Payroll and Benefits	\$ 17,000	\$ 20,000
Repairs and Maintenance		\$ 7,800
Scholarships and Financial Assistance		
Travel		\$ 14,000
Other****		
Subtotal	\$ 30,000	\$ 62,500
INDIRECT		
Contract Services		\$ -
Insurance (Liability, D&O, Vehicle, Umbrella, etc)		\$ 1,000
Marketing, Advertising, and Communications		\$ 920
Memberships (Industry and Trade Organizations)		
Office Expenses		\$ 6,000
Payroll and Benefits		
Rent and Mortgage	\$ -	\$ 4,000
Repairs and Maintenance		\$ 4,000
Sponsorships	\$ -	\$ 2,450
Travel & Training		
Other****		
Subtotal	\$ -	\$ 18,370
TOTAL	\$ 30,000	\$ 80,870

****List line item detail of your Resort Tax request**

Direct: Program Expenses reported in section IX on a 990

Indirect: Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

***Other-Funding:

****Other-Expenses Outline Direct v Indirect

MORNINGSTAR LEARNING CENTER (MLC)



\$1,175,000 (10.59% of requests)

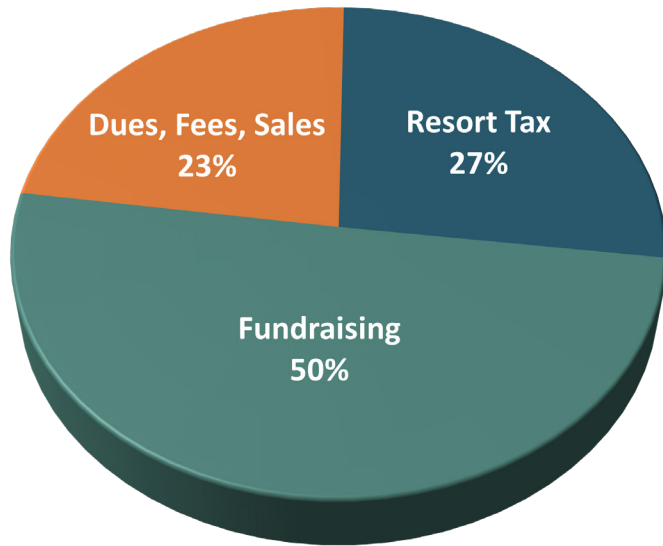
Projected: \$1,175,000 (0%)

\$750,000 — Morningstar Campus Expansion (*Capital*)

\$425,000 — Early Childhood Education & Tuition Assistance Program (*Programming*)

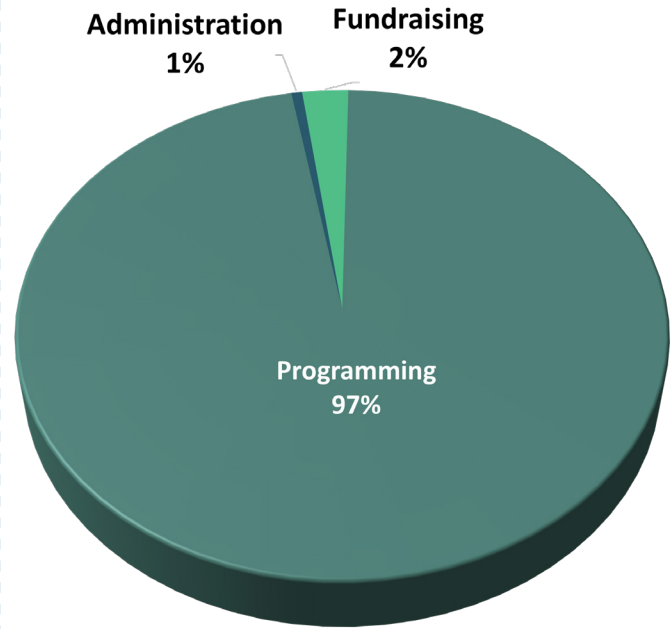
Revenue Distribution

Current FY Budget



Expense Distribution

Current FY Budget



FY22 Award: \$275,000

FY23 Award: \$450,000

\$325,000 - Tuition Assistance Program

\$75,000 - MLC Operations

\$50,000 - Morningstar Campus Expansion

FY24 Request: \$1,175,000

FY25 Forecast: \$3,955,000

FY26 Forecast: \$737,000

SPONSOR SCORE

5	Community Participation (max: 5 pts) Strong evidence
5	Program Expense Ratio (max: 5 pts) Above 70%
5	Revenue Reliance (max: 5 pts) 0-32% of Sponsor revenue from RT
1 1 0 2 5	Resort Tax Track Record (max: 10 pts) FY23 project(s) on track Public funding recognition Accurate payment requests Impact Reports completed accurately FY22 project(s) completed as outlined
5	Forecasting Accuracy (max: 5 pts) +/- 0-15% variance
29 (of 30)	

MORNINGSTAR SPONSOR EFFICIENCY

Previous FY: Recently completed Fiscal Year

Fiscal Year Dates:

Current FY: Fiscal Year as of 3/31/23

7/1/22-6/30/23

			Previous FY <i>(Actual)</i>	Current FY <i>(Budget)</i>	% Change	% of total <i>(Current FY)</i>
REVENUE <i>(Cash only, do not include In-Kind)</i>	Public Funding	Resort Tax	\$ 280,619	\$ 450,000	60%	27%
		Other <i>(Mill levies, County, etc.)</i>			#DIV/0!	0%
	Fundraising	Donations <i>(Private)</i>	\$ 31,861	\$ 30,000	-6%	2%
		Donations & Sponsorships <i>(Corporate)</i>	\$ 3,291	\$ 130,000	3850%	8%
		Grants	\$ 559,315	\$ 647,000	16%	38%
		Events	\$ 32,074	\$ 40,000	25%	2%
	Direct Revenue	Dues, Fees, Sales	\$ 421,595	\$ 387,537	-8%	23%
	Other*	Other			#DIV/0!	0%
TOTAL			\$ 1,328,755	\$ 1,684,537	27%	100%
EXPENSES	Administration <i>Management & General Expenses reported in section IX on a 990</i>		\$ 5,968	\$ 9,060	52%	1%
	Fundraising <i>Fundraising Expenses reported in section IX on a 990</i>		\$ 2,879	\$ 39,000	1255%	3%
	Programming <i>Program Expenses reported in section IX on a 990</i>		\$ 992,633	\$ 1,496,623	51%	97%
	TOTAL			\$ 1,001,480	\$ 1,544,683	54%

GROWTH FORECAST				RESERVES (ON HAND)	
	Previous-FY	Current-FY	Upcoming-FY	Restricted**	Unrestricted**
Total # of FTE	15	18	20		\$ 350,000
Payroll & Benefits	\$ 872,143	\$ 1,199,034	\$ 1,389,571	Goal	\$ 350,000
Total Operating Budget <i>(including payroll & benefits)</i>	\$ 1,002,898	\$ 1,544,683	\$ 2,584,941		
Capital Expenditures		\$ 100,000	\$ 850,000		

OPERATING BUDGET GROWTH	Previous-Current	Current-Upcoming
	54%	67%

PAYROLL DETAIL		
Level of Position	Salary Range	Benefits Summary
Tier 1 <i>(Eg Executive)</i>	75000-100000	\$500/m towards health insurance, 3% retirement plan match, \$600/year wellness stipend, PTO
Tier 2 <i>(Eg Vice President)</i>		
Tier 3 <i>(Eg Director)</i>	55000-65000	\$500/m towards health insurance, 3% retirement plan match, \$600/year wellness stipend, PTO
Tier 4 <i>(Eg Manager)</i>	45000-60000	\$500/m towards health insurance, 3% retirement plan match, \$600/year wellness stipend, PTO
Tier 5 <i>(Eg Coordinator/Assistant)</i>	40000-50000	\$500/m towards health insurance, 3% retirement plan match, \$600/year wellness stipend, PTO

***Provide detail on Other Revenue received, including sources and amounts:**

****Purpose of Restricted and Unrestricted Capital Reserves:**

MORNINGSTAR CAMPUS EXPANSION

MORNINGSTAR LEARNING CENTER (MLC)

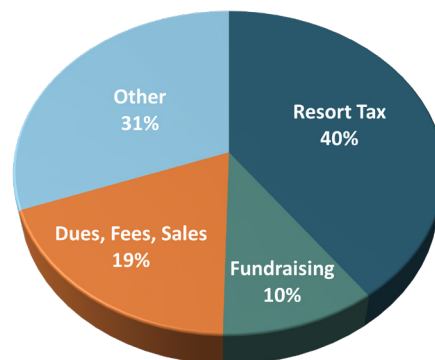
Request: \$750,000

Total Project Cost: \$1,875,000

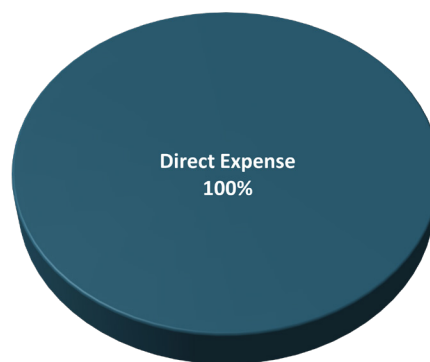
ARTS & EDUCATION • CAPITAL

MLC is at a critical crossroads of needing more teachers and more physical space to provide adequate childcare for families as Big Sky grows. We are working towards building a new learning center as well as employee housing to enable us to meet our community's childcare needs.

MATCHING FUNDS



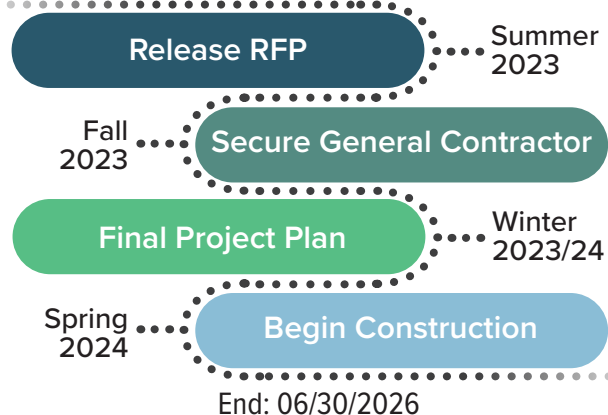
DIRECT EXPENSE RATIO



Matching Funds (max: 10 pts) Portion Funded with Matching Funds: 60-79%	8
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 80-100%	5
Financial Sustainability (max: 5 pts) Future Administration Costs: No	5
Longevity of Deliverable(s) (max: 5 pts) Life Span: 10+ years	5
Resort Tax Annuity (max: 5 pts) 1-3 years	3
Quality of Proposal (max: 15 pts/3 each) All questions answered directly	3
Complete & accurate budget that matches application details	3
Articulate project summary	3
Application outlined project specifics, not org. level detail	3
Sponsor attended training session or consultation	3
SMART Accountability (max: 10 pts/2 each)	
SPECIFIC deliverables	2
MEASURABLE goals	0
ACHIEVABLE goals	2
RELEVANT deliverables	2
TIME BOUND milestones	2
Partnerships (max: 5 pts) 4+ partners	5
"Our Big Sky" Alignment (max: 10 pts) Initiative: Increase Affordable Options for Students Aged 3 & 4 in the Community	10
Project Score (max: 70 pts)	64
Sponsor/LOI Score (max: 30 pts)	29
Total Score (max: 100 pts)	93

MILESTONES

Start: 07/01/2022



DELIVERABLES

- ▲ Feasibility Study - No life span provided
- ▲ Childcare Center Designs - No life span provided
- ▲ General Contractor RFP - No life span provided
- ▲ Project Plan - No life span provided
- ▲ New Childcare Center - 50+ year life span

PROJECT BUDGET: MLC - Morningstar Campus Expansion

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <i>(7/1/23-6/30/24)</i>	FY25 Forecasted Request <i>(7/1/24-6/30/25)</i>	FY26 Forecasted Request <i>(7/1/25-6/30/26)</i>	FY24 Matching Funds % <i>Used for Scoring</i>
Resort Tax*	\$ 750,000	\$ 3,500,000	\$ 250,000	40%
Other Public Funding				0%
Private Donations		\$ 500,000	\$ 250,000	0%
Corporate Donations & Sponsorships	\$ 195,000	\$ 300,000	\$ 400,000	10%
Grants		\$ 2,500,000	\$ 500,000	0%
Events				0%
Dues, Fees, Sales	\$ 355,000	\$ 380,000	\$ 405,000	19%
COVID-19 Relief				0%
Other***	\$ 575,000	\$ 35,000		31%
TOTAL	\$ 1,875,000	\$ 7,215,000	\$ 1,805,000	100%

Expenses	FY24 Request**	FY24 Total Project
DIRECT		
Contract Services	\$ 375,000	\$ 1,059,416
Property Acquisition	\$ 375,000	\$ 735,000
Marketing, Advertising, and Communications		\$ 2,500
Materials and Supplies		
Payroll and Benefits		
Repairs and Maintenance		
Scholarships and Financial Assistance		
Travel		
Other****		
Subtotal	\$ 750,000	\$ 1,796,916
INDIRECT		
Contract Services		
Insurance (Liability, D&O, Vehicle, Umbrella, etc)		
Marketing, Advertising, and Communications		\$ 1,000
Memberships (Industry and Trade Organizations)		
Office Expenses		
Payroll and Benefits		\$ 50,000
Rent and Mortgage		\$ 24,312
Repairs and Maintenance		
Sponsorships		
Travel & Training		
Other****		
Subtotal	\$ -	\$ 75,312
TOTAL	\$ 750,000	\$ 1,872,228

****List line item detail of your Resort Tax request**

Direct: Program Expenses reported in section IX on a 990

Indirect: Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

*****Other-Funding:**

this funding comes from our reserves, which we have been able to build up due to successful preparatory fundraising over the last two years

******Other-Expenses Outline Direct v Indirect**

EARLY CHILDHOOD EDUCATION AND TUITION ASSISTANCE

MORNINGSTAR LEARNING CENTER (MLC)

Request: \$425,000

Total Project Cost: \$1,362,000

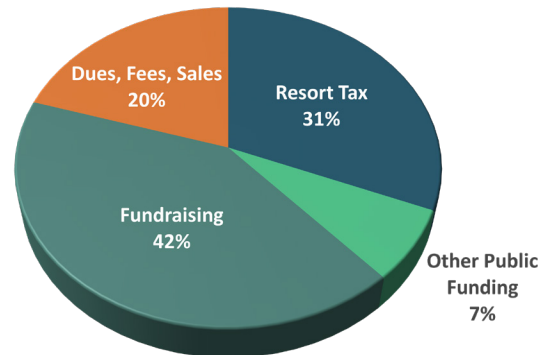
ARTS & EDUCATION • PROGRAMMING

This project addresses the availability and affordability of childcare in Big Sky from two angles: MLC’s Tuition Assistance Program and teacher salaries, our main and most crucial programming expense. This will help keep Big Sky’s only year-round childcare reliably staffed, high quality, and affordable for local families.

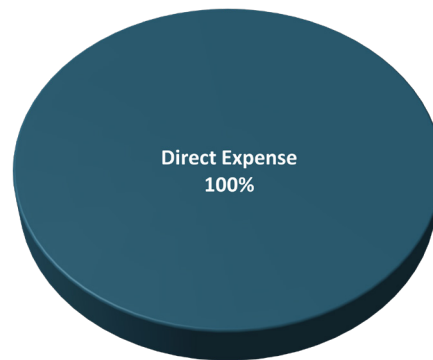
- Recurring Program
- Subsidy: Financial Assistance

Matching Funds (max: 10 pts) Portion Funded with Matching Funds: 60-79%	8
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 80-100%	5
Financial Sustainability (max: 5 pts) Future Administration Costs: No	5
Longevity of Deliverable(s) (max: 5 pts) Life Span: 1-10 years	3
Resort Tax Annuity (max: 5 pts) 3+ years	0
Quality of Proposal (max: 15 pts/3 each) All questions answered directly	3
Complete & accurate budget that matches application details	3
Articulate project summary	3
Application outlined project specifics, not org. level detail	3
Sponsor attended training session or consultation	3
SMART Accountability (max: 10 pts/2 each) SPECIFIC deliverables	2
MEASURABLE goals	2
ACHIEVABLE goals	2
RELEVANT deliverables	2
TIME BOUND milestones	2
Partnerships (max: 5 pts) 4+ partners	5
“Our Big Sky” Alignment (max: 10 pts) <i>Initiative: Increase Affordable Options for Students Aged 3 & 4 in the Community</i>	10
Project Score (max: 70 pts)	61
Sponsor/LOI Score (max: 30 pts)	29
Total Score (max: 100 pts)	90

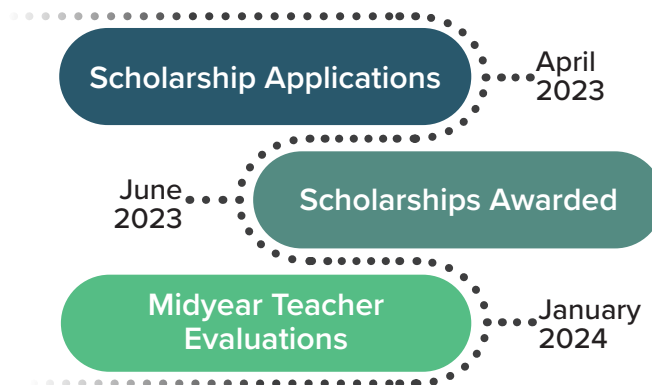
MATCHING FUNDS



DIRECT EXPENSE RATIO



MILESTONES



DELIVERABLES

- ▲ Tuition Discount - 1-year life span
- ▲ Data Tracking - Ongoing

PROJECT BUDGET: MLC - Early Childhood Education and Tuition Assistance

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <small>(7/1/23-6/30/24)</small>	FY25 Forecasted Request <small>(7/1/24-6/30/25)</small>	FY26 Forecasted Request <small>(7/1/25-6/30/26)</small>	FY24 Matching Funds % <small>Used for Scoring</small>
Resort Tax*	\$ 425,000	\$ 455,000	\$ 487,000	31%
Other Public Funding	\$ 98,000			7%
Private Donations	\$ 39,000	\$ 41,000	\$ 43,000	3%
Corporate Donations & Sponsorships	\$ 225,000	\$ 250,000	\$ 275,000	17%
Grants	\$ 250,000	\$ 275,000	\$ 300,000	18%
Events	\$ 50,000	\$ 60,000	\$ 70,000	4%
Dues, Fees, Sales	\$ 275,000	\$ 300,000	\$ 325,000	20%
COVID-19 Relief				0%
Other***				0%
TOTAL	\$ 1,362,000	\$ 1,381,000	\$ 1,500,000	100%

Expenses	FY24 Request**	FY24 Total Project
DIRECT		
Contract Services		
Property Acquisition		
Marketing, Advertising, and Communications		
Materials and Supplies		\$ 26,450
Payroll and Benefits	\$ 150,000	\$ 1,380,399
Repairs and Maintenance		
Scholarships and Financial Assistance	\$ 275,000	\$ 275,000
Travel		
Other****		\$ 24,075
Subtotal	\$ 425,000	\$ 1,705,924
INDIRECT		
Contract Services		\$ 10,030
Insurance (Liability, D&O, Vehicle, Umbrella, etc)		\$ 14,600
Marketing, Advertising, and Communications		
Memberships (Industry and Trade Organizations)		
Office Expenses		
Payroll and Benefits		
Rent and Mortgage		
Repairs and Maintenance		
Sponsorships		
Travel & Training		
Other****		
Subtotal	\$ -	\$ 24,630
TOTAL	\$ 425,000	\$ 1,730,554

****List line item detail of your Resort Tax request**

Direct: Program Expenses reported in section IX on a 990

Indirect: Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

***Other-Funding:

****Other-Expenses *Outline Direct v Indirect*

utilities are a direct expense as we cannot provide programming without water and power etc

BIG SKY SUSTAINABLE NETWORK ORGANIZATION (SNO)

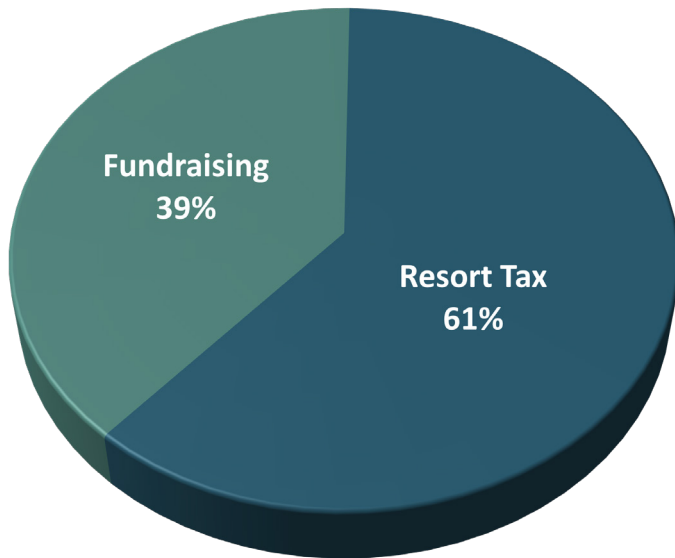


\$680,000 (6.31% of requests)

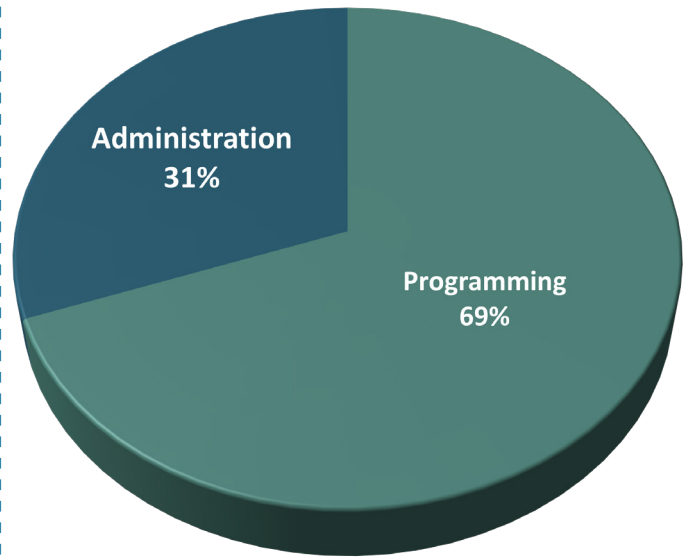
Projected: \$680,000 (0%)

- \$420,000 — Solarize Big Sky: RiverView (Capital)
- \$90,000 — Green Build Toolkit (Programming)
- \$60,000 — Climate Action Plan (CAP) Implementation (Programming)
- \$60,000 — Solarize Big Sky: Credit Program (Programming)
- \$50,000 — Carpool Incentivization Program (Programming)

Revenue Distribution
Current FY Budget



Expense Distribution
Current FY Budget



FY22 Award: \$5,400

FY23 Award: \$139,000

- \$50,000 - Carpool Incentivization Program
- \$40,000 - Climate Action Plan (CAP) Implementation
- \$25,000 - Waste Composition Assessment
- \$24,000 - Recycling/Composting Education & Outreach

FY24 Request: \$680,000

FY25 Forecast: \$610,000

FY26 Forecast: \$285,000

SPONSOR SCORE

5	Community Participation (max: 5 pts) Strong evidence
3	Program Expense Ratio (max: 5 pts) 51-69.9%
3	Revenue Reliance (max: 5 pts) 33-66% of Sponsor revenue from RT
1 1 1 2 5	Resort Tax Track Record (max: 10 pts) FY23 project(s) on track Public funding recognition Accurate payment requests Impact Reports completed accurately FY22 project(s) completed as outlined
5	Forecasting Accuracy (max: 5 pts) +/- 0-15% variance
26 (of 30)	

SNO SPONSOR EFFICIENCY

Previous FY: Recently completed Fiscal Year
 Current FY: Fiscal Year as of 3/31/23
 Fiscal Year Dates:
 01/01/23-12/31/23

			Previous FY (Actual)	Current FY (Budget)	% Change	% of total (Current FY)
REVENUE <i>(Cash only, do not include In-Kind)</i>	Public Funding	Resort Tax	\$ 22,495	\$ 470,905	1993%	61%
		Other <i>(Mill levies, County, etc.)</i>	\$ -	\$ -	#DIV/0!	0%
	Fundraising	Donations <i>(Private)</i>	\$ 29,683	\$ 40,000	35%	5%
		Donations & Sponsorships <i>(Corporate)</i>	\$ 7,501	\$ 50,000	567%	7%
		Grants	\$ 142,967	\$ 200,550	40%	26%
		Events		\$ 7,500	#DIV/0!	1%
	Direct Revenue	Dues, Fees, Sales	\$ 125	\$ -	-100%	0%
	Other*	Other	\$ -	\$ -	#DIV/0!	0%
TOTAL		\$ 202,772	\$ 768,955	279%	100%	
EXPENSES	Administration <i>Management & General Expenses reported in section IX on a 990</i>		\$ 158,578	\$ 169,000	7%	31%
	Fundraising <i>Fundraising Expenses reported in section IX on a 990</i>		\$ -	\$ -	#DIV/0!	0%
	Programming <i>Program Expenses reported in section IX on a 990</i>		\$ 7,437	\$ 384,200	5066%	69%
	TOTAL		\$ 166,015	\$ 553,200	233%	100%

GROWTH FORECAST			RESERVES (ON HAND)		
	Previous-FY	Current-FY	Upcoming-FY	Restricted**	Unrestricted**
Total # of FTE	0	1.5	2.5	\$ -	\$ 96,139
Payroll & Benefits	\$ -	\$ 165,000	\$ 185,000	Goal	\$ 100,000
Total Operating Budget <i>(including payroll & benefits)</i>	\$ 205,271	\$ 553,200	\$ 750,000		
Capital Expenditures	\$ -	\$ -	\$ -		
OPERATING BUDGET GROWTH		Previous-Current	Current-Upcoming		
		169%	36%		

PAYROLL DETAIL		
Level of Position	Salary Range	Benefits Summary
Tier 1 (Eg Executive)		
Tier 2 (Eg Vice President)		
Tier 3 (Eg Director)	\$100,000.00	health insurance stipend, 20 vacation days, 12 personal days
Tier 4 (Eg Manager)		
Tier 5 (Eg Coordinator/Assistant)		

***Provide detail on Other Revenue received, including sources and amounts:**
 N/A

****Purpose of Restricted and Unrestricted Capital Reserves:**
 Current unrestricted reserves are for a new hire.

SOLARIZE BIG SKY: RIVERVIEW

BIG SKY SUSTAINABILITY NETWORK ORGANIZATION (SNO)

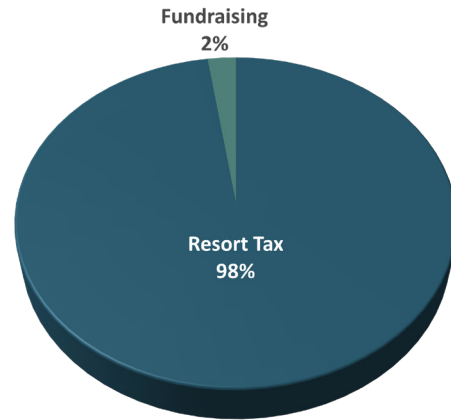
Request: \$420,000

Total Project Cost: \$430,000

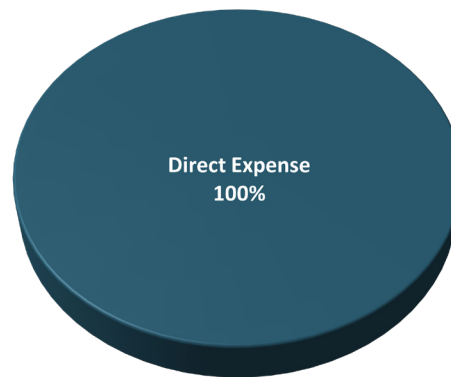
RECREATION & CONSERVATION • CAPITAL

This capital project will provide photovoltaic panels that produce solar energy on BSCHT's workforce housing project, the RiverView Apartments.

MATCHING FUNDS



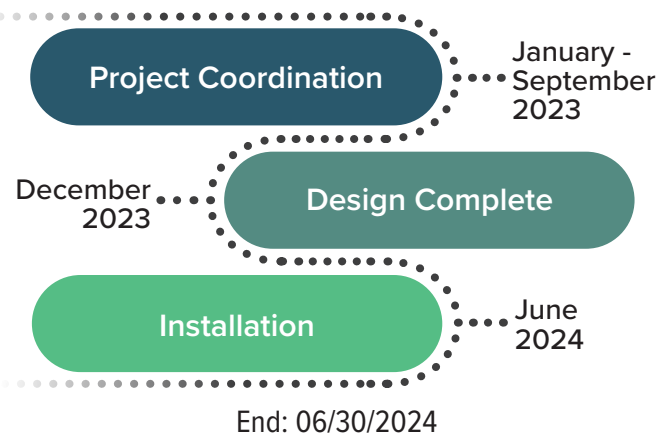
DIRECT EXPENSE RATIO



Matching Funds (max: 10 pts) Portion Funded with Matching Funds: < 20%	0
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 80-100%	5
Financial Sustainability (max: 5 pts) Future Administration Costs: No	5
Longevity of Deliverable(s) (max: 5 pts) Life Span: 10+ years	5
Resort Tax Annuity (max: 5 pts) 0-1 years	5
Quality of Proposal (max: 15 pts/3 each) All questions answered directly Complete & accurate budget that matches application details Articulate project summary Application outlined project specifics, not org. level detail Sponsor attended training session or consultation	3 3 3 3 3
SMART Accountability (max: 10 pts/2 each) SPECIFIC deliverables MEASURABLE goals ACHIEVABLE goals RELEVANT deliverables TIME BOUND milestones	2 0 2 2 2
Partnerships (max: 5 pts) 4+ partners	5
"Our Big Sky" Alignment (max: 10 pts) Initiative: Improve Building Efficiencies	10
Project Score (max: 70 pts)	58
Sponsor/LOI Score (max: 30 pts)	26
Total Score (max: 100 pts)	84

MILESTONES

Start: 07/01/2023



DELIVERABLES

▲ Solar Installation on RiverView - 35-year life span

PROJECT BUDGET: SNO - Solarize Big Sky: Riverview

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <i>(7/1/23-6/30/24)</i>	FY25 Forecasted Request <i>(7/1/24-6/30/25)</i>	FY26 Forecasted Request <i>(7/1/25-6/30/26)</i>	FY24 Matching Funds % <i>Used for Scoring</i>
Resort Tax*	\$ 420,000	\$ -	\$ -	98%
Other Public Funding	\$ -	\$ -	\$ -	0%
Private Donations	\$ 5,000	\$ -	\$ -	1%
Corporate Donations & Sponsorships	\$ 5,000	\$ -	\$ -	1%
Grants	\$ -	\$ -	\$ -	0%
Events	\$ -	\$ -	\$ -	0%
Dues, Fees, Sales	\$ -	\$ -	\$ -	0%
COVID-19 Relief	\$ -	\$ -	\$ -	0%
Other***	\$ -	\$ -	\$ -	0%
TOTAL	\$ 430,000	\$ -	\$ -	100%

Expenses	FY24	FY24 Total
DIRECT		
Contract Services	\$ 400,000	\$ 400,000
Property Acquisition	\$ -	\$ -
Marketing, Advertising, and Communications	\$ -	\$ -
Materials and Supplies	\$ -	\$ -
Payroll and Benefits	\$ 20,000	\$ 20,000
Repairs and Maintenance	\$ -	\$ -
Scholarships and Financial Assistance	\$ -	\$ -
Travel	\$ -	\$ -
Other****	\$ -	\$ -
Subtotal	\$ 420,000	\$ 420,000
INDIRECT		
Contract Services	\$ -	\$ -
Insurance (Liability, D&O, Vehicle, Umbrella, etc)	\$ -	\$ 160
Marketing, Advertising, and Communications	\$ -	\$ -
Memberships (Industry and Trade Organizations)	\$ -	\$ 500
Office Expenses	\$ -	\$ 340
Payroll and Benefits	\$ -	\$ 8,000
Rent and Mortgage	\$ -	\$ -
Repairs and Maintenance	\$ -	\$ -
Sponsorships	\$ -	\$ -
Travel & Training	\$ -	\$ 1,000
Other****	\$ -	\$ -
Subtotal	\$ -	\$ 10,000
TOTAL	\$ 420,000	\$ 430,000

****List line item detail of your Resort**
Direct: Program Expenses reported in section IX on a 990

Indirect: Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

***Other-Funding: At this time SNO is actively looking for matching funds through alternative grants including IRA based grants, & NorthWestern Energy

****Other-Expenses Outline Direct v Indirect

GREEN BUILD TOOLKIT

BIG SKY SUSTAINABILITY NETWORK ORGANIZATION (SNO)

RECREATION & CONSERVATION • PROGRAMMING

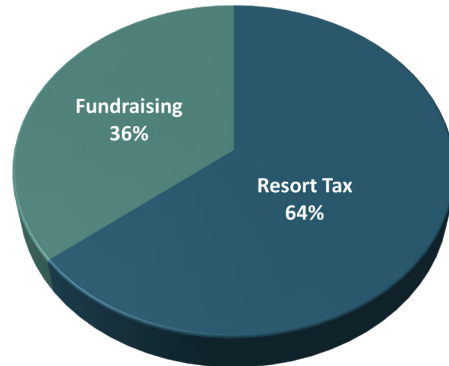
SNO will engage community & regional architectural, engineering, development & contracting experts to compile resources to design an energy-conscious building guideline/checklist website that applies to county and state permitting structures to be used in perpetuity.

- One-Time Program

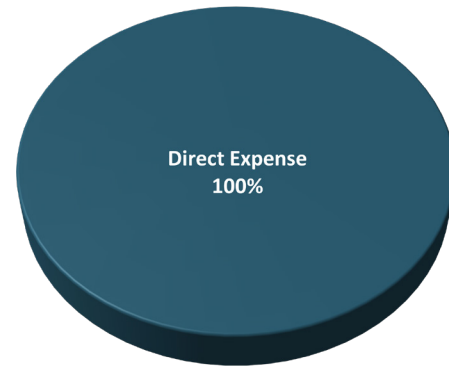
Matching Funds (max: 10 pts) Portion Funded with Matching Funds: 20-39%	4
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 80-100%	5
Financial Sustainability (max: 5 pts) Future Administration Costs: No	5
Longevity of Deliverable(s) (max: 5 pts) Life Span: 1 year or less	2
Resort Tax Annuity (max: 5 pts) 0-1 year	5
Quality of Proposal (max: 15 pts/3 each) All questions answered directly Complete & accurate budget that matches application details Articulate project summary Application outlined project specifics, not org. level detail Sponsor attended training session or consultation	3 3 3 3 3
SMART Accountability (max: 10 pts/2 each) SPECIFIC deliverables MEASURABLE goals ACHIEVABLE goals RELEVANT deliverables TIME BOUND milestones	0 2 2 2 2
Partnerships (max: 5 pts) 4+ partners	5
"Our Big Sky" Alignment (max: 10 pts) <i>Initiative: Improve Building Efficiencies</i>	10
Project Score (max: 70 pts)	59
Sponsor/LOI Score (max: 30 pts)	26
Total Score (max: 100 pts)	85

Request: **\$90,000**
Total Project Cost: **\$140,000**

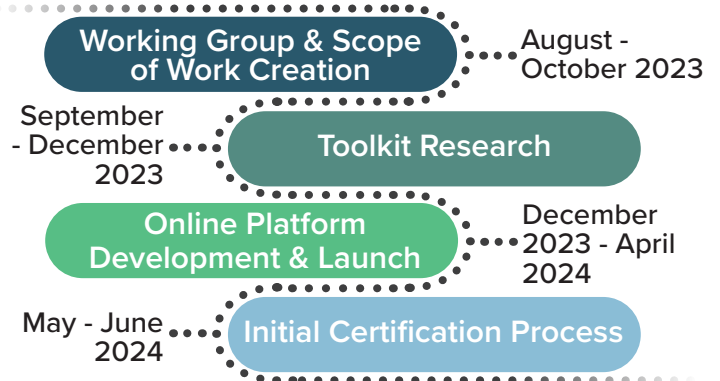
MATCHING FUNDS



DIRECT EXPENSE RATIO



MILESTONES



DELIVERABLES

- ▲ Online Platform - *No life span provided*
- ▲ Workshop & Webinar - *No life span provided*
- ▲ Certification Program - *No life span provided*

PROJECT BUDGET: SNO - Green Build Toolkit

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <small>(7/1/23-6/30/24)</small>	FY25 Forecasted Request <small>(7/1/24-6/30/25)</small>	FY26 Forecasted Request <small>(7/1/25-6/30/26)</small>	FY24 Matching Funds % <small>Used for Scoring</small>
Resort Tax*	\$ 90,000	\$ -	\$ -	64%
Other Public Funding	\$ -	\$ -	\$ -	0%
Private Donations	\$ 5,000	\$ -	\$ -	4%
Corporate Donations & Sponsorships	\$ 5,000	\$ -	\$ -	4%
Grants	\$ 40,000	\$ -	\$ -	29%
Events	\$ -	\$ -	\$ -	0%
Dues, Fees, Sales	\$ -	\$ -	\$ -	0%
COVID-19 Relief	\$ -	\$ -	\$ -	0%
Other***	\$ -	\$ -	\$ -	0%
TOTAL	\$ 140,000	\$ -	\$ -	100%

Expenses	FY24	FY24 Total
DIRECT		
Contract Services	\$ 40,000	\$ 60,000
Property Acquisition	\$ 50	\$ 50
Marketing, Advertising, and Communications	\$ 4,950	\$ 4,950
Materials and Supplies	\$ 5,000	\$ 10,000
Payroll and Benefits	\$ 40,000	\$ 55,000
Repairs and Maintenance	\$ -	\$ -
Scholarships and Financial Assistance	\$ -	\$ -
Travel	\$ -	\$ -
Other****	\$ -	\$ -
Subtotal	\$ 90,000	\$ 130,000
INDIRECT		
Contract Services	\$ -	\$ -
Insurance (Liability, D&O, Vehicle, Umbrella, etc)	\$ -	\$ 160
Marketing, Advertising, and Communications	\$ -	\$ -
Memberships (Industry and Trade Organizations)	\$ -	\$ 500
Office Expenses	\$ -	\$ 340
Payroll and Benefits	\$ -	\$ 8,000
Rent and Mortgage	\$ -	\$ -
Repairs and Maintenance	\$ -	\$ -
Sponsorships	\$ -	\$ -
Travel & Training	\$ -	\$ 1,000
Other****	\$ -	\$ -
Subtotal	\$ -	\$ 10,000
TOTAL	\$ 90,000	\$ 140,000

****List line item detail of your Resort**
 Direct: Program Expenses reported in section IX on a 990

Indirect: Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

***Other-Funding:

****Other-Expenses Outline Direct v Indirect

CLIMATE ACTION PLAN (CAP) IMPLEMENTATION

BIG SKY SUSTAINABILITY NETWORK ORGANIZATION (SNO)

Request: \$60,000

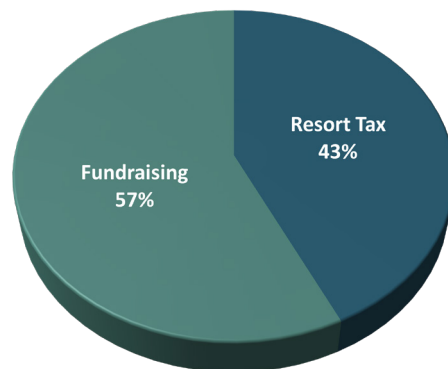
Total Project Cost: \$140,000

RECREATION & CONSERVATION • PROGRAMMING

Being a sustainable resort community by protecting the environment is imperative. SNO will engage community stakeholders in education & outreach for collective implementation to reduce emissions: reducing transportation & waste while increasing green energy supply & building efficiencies.

- Recurring Program

MATCHING FUNDS

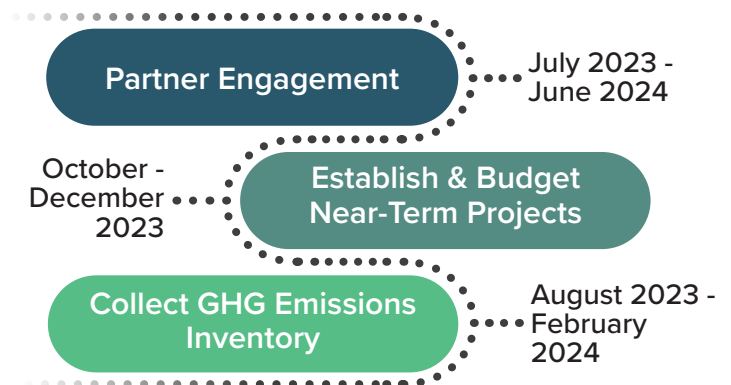


DIRECT EXPENSE RATIO



Matching Funds (max: 10 pts) Portion Funded with Matching Funds: 40-59%	6
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 80-100%	5
Financial Sustainability (max: 5 pts) Future Administration Costs: No	5
Longevity of Deliverable(s) (max: 5 pts) Life Span: 1-10 years	3
Resort Tax Annuity (max: 5 pts) 3+ years	0
Quality of Proposal (max: 15 pts/3 each) All questions answered directly Complete & accurate budget that matches application details Articulate project summary Application outlined project specifics, not org. level detail Sponsor attended training session or consultation	3 3 3 3 3
SMART Accountability (max: 10 pts/2 each) SPECIFIC deliverables MEASURABLE goals ACHIEVABLE goals RELEVANT deliverables TIME BOUND milestones	2 2 2 2 2
Partnerships (max: 5 pts) 4+ partners	5
“Our Big Sky” Alignment (max: 10 pts) <i>Initiative:</i> Expand Civil Society by Building Networks & Coalitions	10
Project Score (max: 70 pts)	59
Sponsor/LOI Score (max: 30 pts)	26
Total Score (max: 100 pts)	85

MILESTONES



DELIVERABLES

- ▲ GHG Emissions Inventory - 3-year life span
- ▲ CAP Coalition Meetings - No life span provided
- ▲ Town Hall Speaker Sessions - No life span provided

PROJECT BUDGET: SNO - Climate Action Plan (CAP) Implementation

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <small>(7/1/23-6/30/24)</small>	FY25 Forecasted Request <small>(7/1/24-6/30/25)</small>	FY26 Forecasted Request <small>(7/1/25-6/30/26)</small>	FY24 Matching Funds % <small>Used for Scoring</small>
Resort Tax*	\$ 60,000	\$ 60,000	\$ 60,000	43%
Other Public Funding	\$ -	\$ 50,000	\$ 50,000	0%
Private Donations	\$ 10,000	\$ 15,000	\$ 20,000	7%
Corporate Donations & Sponsorships	\$ 20,000	\$ 10,000	\$ 10,000	14%
Grants	\$ 50,000	\$ 50,000	\$ 50,000	36%
Events	\$ -	\$ -	\$ -	0%
Dues, Fees, Sales	\$ -	\$ -	\$ -	0%
COVID-19 Relief	\$ -	\$ -	\$ -	0%
Other***				0%
TOTAL	\$ 140,000	\$ 185,000	\$ 190,000	100%

Expenses	FY24	FY24 Total
DIRECT		
Contract Services	\$ 40,000	\$ 90,000
Property Acquisition	\$ -	\$ -
Marketing, Advertising, and Communications	\$ 1,000	\$ 4,000
Materials and Supplies	\$ -	
Payroll and Benefits	\$ 13,000	\$ 27,000
Repairs and Maintenance	\$ -	\$ -
Scholarships and Financial Assistance	\$ -	\$ -
Travel	\$ 6,000	\$ 9,000
Other****	\$ -	\$ -
Subtotal	\$ 60,000	\$ 130,000
INDIRECT		
Contract Services	\$ -	\$ -
Insurance (Liability, D&O, Vehicle, Umbrella, etc)	\$ -	\$ 160
Marketing, Advertising, and Communications	\$ -	\$ -
Memberships (Industry and Trade Organizations)	\$ -	\$ 500
Office Expenses	\$ -	\$ 340
Payroll and Benefits	\$ -	\$ 8,000
Rent and Mortgage	\$ -	\$ -
Repairs and Maintenance	\$ -	\$ -
Sponsorships	\$ -	\$ -
Travel & Training	\$ -	\$ 1,000
Other****	\$ -	\$ -
Subtotal	\$ -	\$ 10,000
TOTAL	\$ 60,000	\$ 140,000

****List line item detail of your Resort**
 Direct: Program Expenses reported in section IX on a 990

Indirect: Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

***Other-Funding:

****Other-Expenses *Outline Direct v Indirect*

SOLARIZE BIG SKY: CREDIT PROGRAM

BIG SKY SUSTAINABILITY NETWORK ORGANIZATION (SNO)

Request: \$60,000

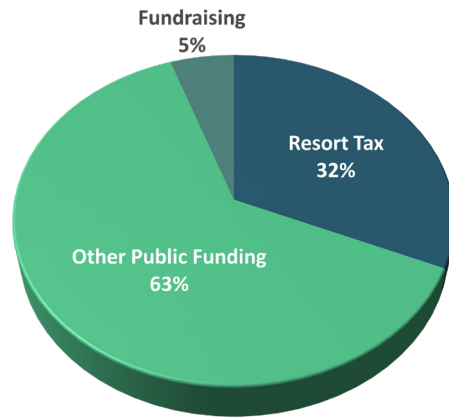
Total Project Cost: \$190,000

RECREATION & CONSERVATION • PROGRAMMING

This program will support local resident & business access to solar energy with intentional equity through developing an application where property owners can receive additional funding (to the federal credit) for solar panel design and installation in order to incentivize widespread community buy-in.

- Recurring Program
- Subsidy: Financial Assistance

MATCHING FUNDS

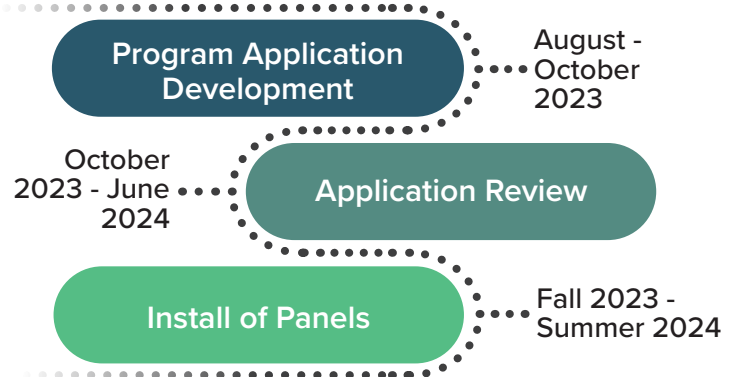


DIRECT EXPENSE RATIO



Matching Funds (max: 10 pts) Portion Funded with Matching Funds: 60-79%	8
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 80-100%	5
Financial Sustainability (max: 5 pts) Future Administration Costs: No	5
Longevity of Deliverable(s) (max: 5 pts) Life Span: 10+ years	5
Resort Tax Annuity (max: 5 pts) 3+ years	0
Quality of Proposal (max: 15 pts/3 each) All questions answered directly	3
Complete & accurate budget that matches application details	3
Articulate project summary	3
Application outlined project specifics, not org. level detail	3
Sponsor attended training session or consultation	3
SMART Accountability (max: 10 pts/2 each)	
SPECIFIC deliverables	2
MEASURABLE goals	0
ACHIEVABLE goals	2
RELEVANT deliverables	2
TIME BOUND milestones	2
Partnerships (max: 5 pts) 4+ partners	5
"Our Big Sky" Alignment (max: 10 pts) <i>Initiative: Improve Building Efficiencies</i>	10
Project Score (max: 70 pts)	61
Sponsor/LOI Score (max: 30 pts)	26
Total Score (max: 100 pts)	87

MILESTONES



DELIVERABLES

▲ Solar Installations - 35-year life span

PROJECT BUDGET: SNO - Credit Program

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <i>(7/1/23-6/30/24)</i>	FY25 Forecasted Request <i>(7/1/24-6/30/25)</i>	FY26 Forecasted Request <i>(7/1/25-6/30/26)</i>	FY24 Matching Funds % <i>Used for Scoring</i>
Resort Tax*	\$ 60,000	\$ 60,000	\$ 60,000	32%
Other Public Funding	\$ 120,000	\$ 120,000	\$ 120,000	63%
Private Donations	\$ 5,000	\$ -	\$ -	3%
Corporate Donations & Sponsorships	\$ 5,000	\$ -	\$ -	3%
Grants	\$ -	\$ -	\$ -	0%
Events	\$ -	\$ -	\$ -	0%
Dues, Fees, Sales	\$ -	\$ -	\$ -	0%
COVID-19 Relief	\$ -	\$ -	\$ -	0%
Other***	\$ -	\$ -	\$ -	0%
TOTAL	\$ 190,000	\$ 180,000	\$ 180,000	100%

Expenses	FY24 Request**	FY24 Total Project	<i>**List line item detail of your Resort Tax request</i>	
DIRECT			<i>Direct: Program Expenses reported in section IX on a 990</i>	
Contract Services	\$ -	\$ -		
Property Acquisition	\$ -	\$ -		
Marketing, Advertising, and Communications	\$ -	\$ -		
Materials and Supplies	\$ 40,000	\$ 160,000		
Payroll and Benefits	\$ 20,000	\$ 20,000		
Repairs and Maintenance	\$ -	\$ -		
Scholarships and Financial Assistance	\$ -	\$ -		
Travel	\$ -	\$ -		
Other****	\$ -	\$ -		
Subtotal	\$ 60,000	\$ 180,000		
INDIRECT				<i>Indirect: Management & General (and potentially Fundraising) Expenses reported in section IX on a 990</i>
Contract Services	\$ -	\$ -		
Insurance (Liability, D&O, Vehicle, Umbrella, etc)	\$ -	\$ 160		
Marketing, Advertising, and Communications	\$ -	\$ -		
Memberships (Industry and Trade Organizations)	\$ -	\$ 500		
Office Expenses	\$ -	\$ 340		
Payroll and Benefits	\$ -	\$ 8,000		
Rent and Mortgage	\$ -	\$ -		
Repairs and Maintenance	\$ -	\$ -		
Sponsorships	\$ -	\$ -		
Travel & Training	\$ -	\$ 1,000		
Other****	\$ -	\$ -		
Subtotal	\$ -	\$ 10,000		
TOTAL	\$ 60,000	\$ 190,000		

***Other-Funding: \$40,000 of BSRAD funding is going towards solar panel materials, install and design

****Other-Expenses Outline Direct v Indirect

CARPOOL INCENTIVIZATION PROGRAM

BIG SKY SUSTAINABILITY NETWORK ORGANIZATION (SNO)

Request: \$50,000

Total Project Cost: \$90,000

RECREATION & CONSERVATION • PROGRAMMING

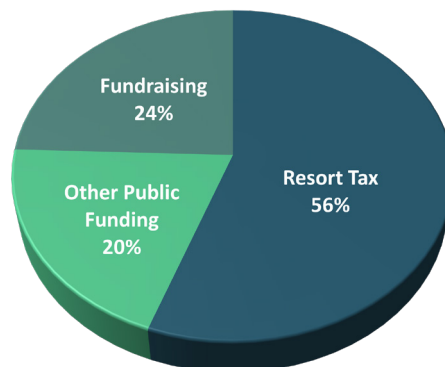
Vehicles & commuters from Bozeman to Big Sky continue to rise leading to increased traffic, cost of living, and greenhouse gas emissions.

Big Sky SNO & the GoGallatin commuter platform are partnering on a community-based program to incentivize carpooling, bus rides, & other sustainable transport.

- Recurring Program
- Subsidy: Incentives

Matching Funds (max: 10 pts) Portion Funded with Matching Funds: 40-59%	6
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 80-100%	5
Financial Sustainability (max: 5 pts) Future Administration Costs: No	5
Longevity of Deliverable(s) (max: 5 pts) Life Span: 1-10 years	3
Resort Tax Annuity (max: 5 pts) 3+ years	0
Quality of Proposal (max: 15 pts/3 each) All questions answered directly	3
Complete & accurate budget that matches application details	3
Articulate project summary	3
Application outlined project specifics, not org. level detail	3
Sponsor attended training session or consultation	3
SMART Accountability (max: 10 pts/2 each)	
SPECIFIC deliverables	2
MEASURABLE goals	2
ACHIEVABLE goals	2
RELEVANT deliverables	2
TIME BOUND milestones	2
Partnerships (max: 5 pts) 4+ partners	5
"Our Big Sky" Alignment (max: 10 pts) <i>Initiative: Appropriate Multi-Modal Infrastructure that Helps to Reduce Transportation's Environmental Impact is Built & Maintained in the Community</i>	10
Project Score (max: 70 pts)	59
Sponsor/LOI Score (max: 30 pts)	26
Total Score (max: 100 pts)	85

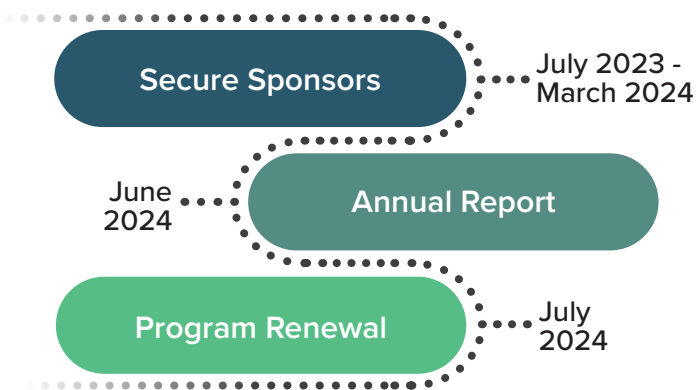
MATCHING FUNDS



DIRECT EXPENSE RATIO



MILESTONES



DELIVERABLES

- ▲ \$30 Gift Cards - Ongoing
- ▲ Commuter Drawing - Ongoing
- ▲ Annual Report - 1-year life span

PROJECT BUDGET: SNO - Carpool Incentive

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <small>(7/1/23-6/30/24)</small>	FY25 Forecasted Request <small>(7/1/24-6/30/25)</small>	FY26 Forecasted Request <small>(7/1/25-6/30/26)</small>	FY24 Matching Funds % <small>Used for Scoring</small>
Resort Tax*	\$ 50,000	\$ 50,000	\$ 50,000	56%
Other Public Funding	\$ 18,000	\$ 18,000	\$ 18,000	20%
Private Donations	\$ 13,000	\$ 13,000	\$ 13,000	14%
Corporate Donations & Sponsorships	\$ 9,000	\$ 9,000	\$ 9,000	10%
Grants	\$ -	\$ -	\$ -	0%
Events	\$ -	\$ -	\$ -	0%
Dues, Fees, Sales	\$ -	\$ -	\$ -	0%
COVID-19 Relief	\$ -	\$ -	\$ -	0%
Other***	\$ -	\$ -	\$ -	0%
TOTAL	\$ 90,000	\$ 90,000	\$ 90,000	100%

Expenses	FY24	FY24 Total
DIRECT		
Contract Services	\$ 10,000	\$ 10,000
Property Acquisition	\$ -	\$ -
Marketing, Advertising, and Communications	\$ 12,000	\$ 25,000
Materials and Supplies	\$ 2,000	\$ 4,000
Payroll and Benefits	\$ 11,000	\$ 26,000
Repairs and Maintenance	\$ -	\$ -
Scholarships and Financial Assistance	\$ -	\$ -
Travel	\$ -	\$ -
Other****	\$ 15,000	\$ 15,000
Subtotal	\$ 50,000	\$ 80,000
INDIRECT		
Contract Services	\$ -	\$ -
Insurance (Liability, D&O, Vehicle, Umbrella, etc)	\$ -	\$ 160
Marketing, Advertising, and Communications	\$ -	\$ -
Memberships (Industry and Trade Organizations)	\$ -	\$ 500
Office Expenses	\$ -	\$ 340
Payroll and Benefits	\$ -	\$ 8,000
Rent and Mortgage	\$ -	\$ -
Repairs and Maintenance	\$ -	\$ -
Sponsorships	\$ -	\$ -
Travel & Training	\$ -	\$ 1,000
Other****	\$ -	\$ -
Subtotal	\$ -	\$ 10,000
TOTAL	\$ 50,000	\$ 90,000

****List line item detail of your Resort**
 Direct: Program Expenses reported in section IX on a 990

Indirect: Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

***Other-Funding:

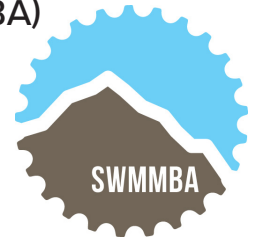
****Other-Expenses *Outline Direct v Indirect*: \$15,000 funds for the gift cards purchased

SOUTHWEST MONTANA MOUNTAIN BIKE ASSOCIATION (SWMMBA)

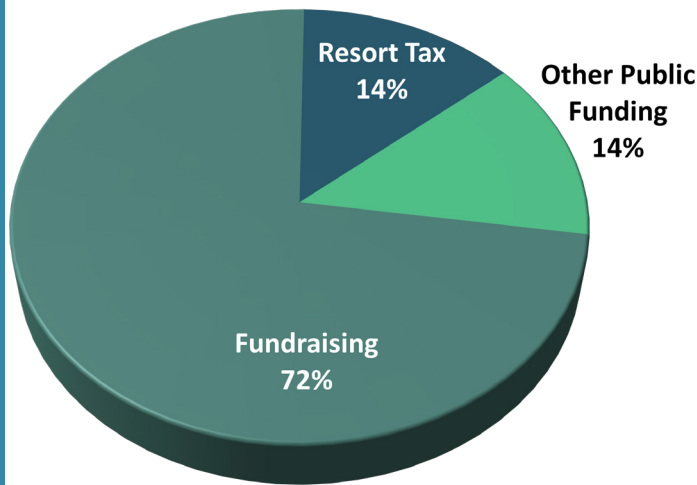
\$50,000 (0.45% of requests)

Projected: N/A (+100%)

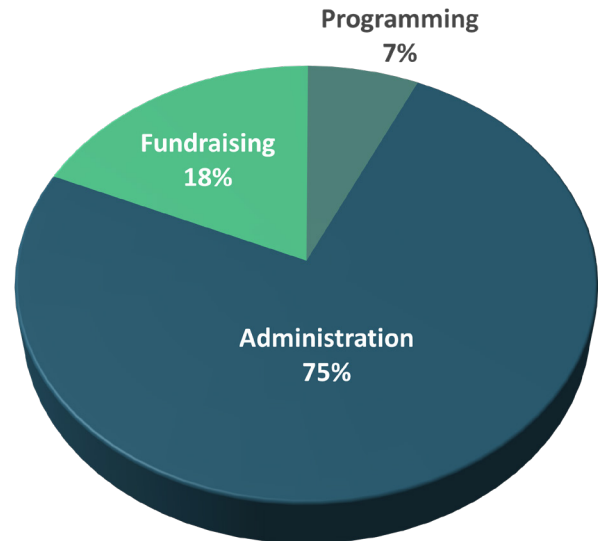
\$50,000 — Big Sky Community Park Pump Track - Phase 2 (Capital)



Revenue Distribution
Current FY Budget



Expense Distribution
Current FY Budget



FY22 Award: N/A

FY23 Award: N/A

FY24 Request: \$50,000

FY25 Forecast: \$50,000

FY26 Forecast: \$0

SPONSOR SCORE

5	Community Participation (max: 5 pts) Strong evidence
0	Program Expense Ratio (max: 5 pts) Below 50%
5	Revenue Reliance (max: 5 pts) 0-32% of Sponsor revenue from RT
0	Resort Tax Track Record (max: 10 pts) FY23 project(s) on track Public funding recognition Accurate payment requests Impact Reports completed accurately FY22 project(s) completed as outlined
0	Forecasting Accuracy (max: 5 pts) +/- 30% or more variance
10 (of 30)	

SWMMBA SPONSOR EFFICIENCY

Previous FY: Recently completed Fiscal Year
 Current FY: Fiscal Year as of 3/31/23
 Fiscal Year Dates:
01/01/23-12/31/23

			Previous FY (Actual)	Current FY (Budget)	% Change	% of total (Current FY)
REVENUE <i>(Cash only, do not include In-Kind)</i>	Public Funding	Resort Tax	\$ -	\$ 50,000		14%
		Other <i>(Mill levies, County, etc.)</i>	\$ -	\$ 50,000	#DIV/0!	14%
	Fundraising	Donations <i>(Private)</i>	\$ 107,000	\$ 101,080	-6%	27%
		Donations & Sponsorships <i>(Corporate)</i>	\$ -	\$ 93,322	#DIV/0!	25%
		Grants	\$ 54,177	\$ 50,000	-8%	14%
		Events	\$ -	\$ 25,000	#DIV/0!	7%
	Direct Revenue	Dues, Fees, Sales	\$ -	\$ -	#DIV/0!	0%
	Other*	Other	\$ -	\$ -	#DIV/0!	0%
	TOTAL			\$ 161,177	\$ 369,402	129%
EXPENSES	Administration <i>Management & General Expenses reported in section IX on a 990</i>		\$ 80,354	\$ 148,200	84%	75%
	Fundraising <i>Fundraising Expenses reported in section IX on a 990</i>		\$ 20,079	\$ 36,500	82%	18%
	Programming <i>Program Expenses reported in section IX on a 990</i>		\$ 67,412	\$ 13,600	-80%	7%
	TOTAL			\$ 167,845	\$ 198,300	18%

GROWTH FORECAST				RESERVES (ON HAND)	
	Previous-FY	Current-FY	Upcoming-FY	Restricted**	Unrestricted**
Total # of FTE	1	1	1		
Payroll & Benefits	\$ 80,345	\$ 148,200	\$ 155,000	Goal	
Total Operating Budget <i>(including payroll & benefits)</i>	\$ 171,542	\$ 226,850	\$ 240,000		
Capital Expenditures					
OPERATING BUDGET GROWTH	Previous-Current		Current-Upcoming		
	32%		5%		

PAYROLL DETAIL		
Level of Position	Salary Range	Benefits Summary
Tier 1 <i>(Executive Director)</i>	\$70,000-\$80,000	SWMMBA's first executive director was hired in July 2022. Benefits include health insurance.
Tier 2 <i>(Eg Vice President)</i>		
Tier 3 <i>(Eg Director)</i>		
Tier 4 <i>(Eg Manager)</i>		
Tier 5 <i>(Eg Coordinator/Assistant)</i>		

***Provide detail on Other Revenue received, including sources and amounts:**
 2022 and 2023 revenue comes from individual donors, business sponsorships, event sales, merchandise sales, and local grant awards.

****Purpose of Restricted and Unrestricted Capital Reserves:**
 N/A

BIG SKY COMMUNITY PARK PUMP TRACK - PHASE 2

SOUTHWEST MONTANA MOUNTAIN BIKE ASSOCIATION (SWMMBA)

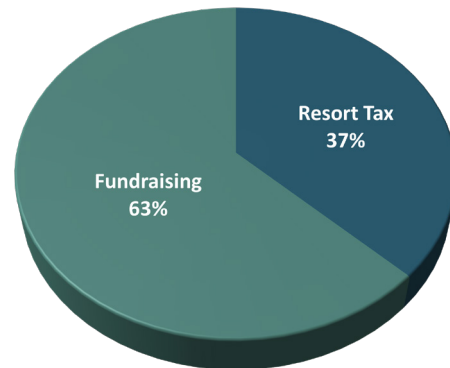
Request: \$50,000

Total Project Cost: \$134,600

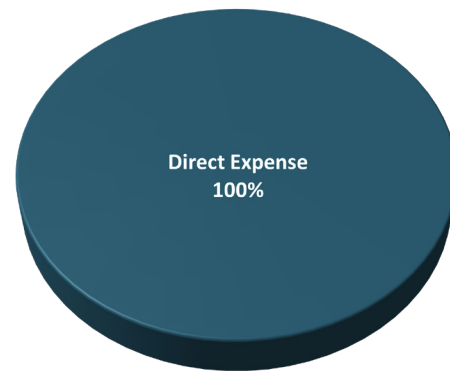
RECREATION & CONSERVATION • CAPITAL

The Pump Track is located in the Big Sky Community Park. Phase 2 will double the size of the track. Features will be paved and designed for all skill levels. The pump track will serve to build a robust riding community promoting mental and physical health.

MATCHING FUNDS



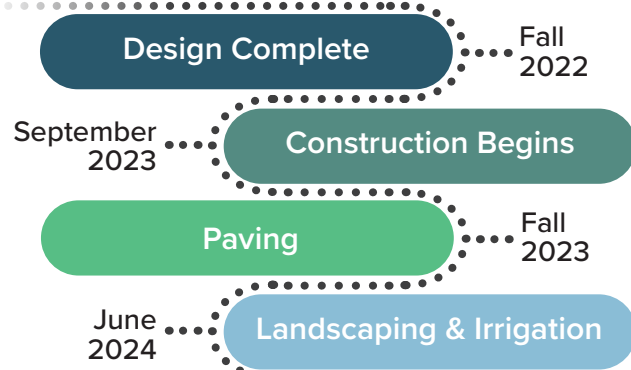
DIRECT EXPENSE RATIO



Matching Funds (max: 10 pts) Portion Funded with Matching Funds: 60-79%	8
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 80-100%	5
Financial Sustainability (max: 5 pts) Future Administration Costs: No	5
Longevity of Deliverable(s) (max: 5 pts) Life Span: 10+ years	5
Resort Tax Annuity (max: 5 pts) 0-1 year	5
Quality of Proposal (max: 15 pts/3 each) All questions answered directly	3
Complete & accurate budget that matches application details	3
Articulate project summary	3
Application outlined project specifics, not org. level detail	3
Sponsor attended training session or consultation	3
SMART Accountability (max: 10 pts/2 each)	
SPECIFIC deliverables	2
MEASURABLE goals	2
ACHIEVABLE goals	2
RELEVANT deliverables	2
TIME BOUND milestones	2
Partnerships (max: 5 pts) 4+ partners	5
"Our Big Sky" Alignment (max: 10 pts) <i>Initiative: Additional 20 Miles of Trails & Paths in District by 2025</i>	10
Project Score (max: 70 pts)	68
Sponsor/LOI Score (max: 30 pts)	10
Total Score (max: 100 pts)	78

MILESTONES

Start: 09/01/2023



End: 10/14/2023

DELIVERABLES

▲ Pump Track Expansion - 25+ year life span

PROJECT BUDGET: SWMMBA - Big Sky Community Park Pump Track - Phase 2

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <i>(7/1/23-6/30/24)</i>	FY25 Forecasted Request <i>(7/1/24-6/30/25)</i>	FY26 Forecasted Request <i>(7/1/25-6/30/26)</i>	FY24 Matching Funds % <i>Used for Scoring</i>
Resort Tax*	\$ 50,000			37%
Other Public Funding				0%
Private Donations	\$ 10,000			7%
Corporate Donations & Sponsorships	\$ 50,000			37%
Grants	\$ 24,600			18%
Events				0%
Dues, Fees, Sales				0%
COVID-19 Relief				0%
Other***				0%
TOTAL	\$ 134,600	\$ -	\$ -	100%

Expenses	FY24 Request**	FY24 Total Project
DIRECT		
Contract Services		\$ 28,123
Property Acquisition		
Marketing, Advertising, and Communications		
Materials and Supplies	\$ 50,000	\$ 59,493
Payroll and Benefits		\$ 31,626
Repairs and Maintenance		
Scholarships and Financial Assistance		
Travel		
Other****		\$ 15,124
Subtotal	\$ 50,000	\$ 134,366
INDIRECT		
Contract Services		
Insurance (Liability, D&O, Vehicle, Umbrella, etc)		
Marketing, Advertising, and Communications		
Memberships (Industry and Trade Organizations)		
Office Expenses		
Payroll and Benefits		
Rent and Mortgage		
Repairs and Maintenance		
Sponsorships		
Travel & Training		
Other****		
Subtotal	\$ -	\$ -
TOTAL	\$ 50,000	\$ 134,366

****List line item detail of your Resort Tax request**
Direct: Program Expenses reported in section IX on a 990

Indirect: Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

***Other-Funding:

****Other-Expenses *Outline Direct v Indirect*

VISIT BIG SKY (VBS)

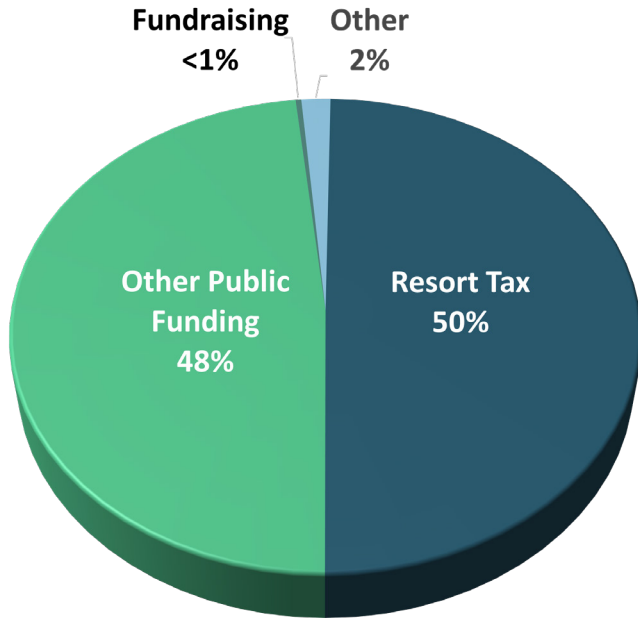
\$1,315,000 (11.85% of requests)

Projected: \$1,315,000 (0%)

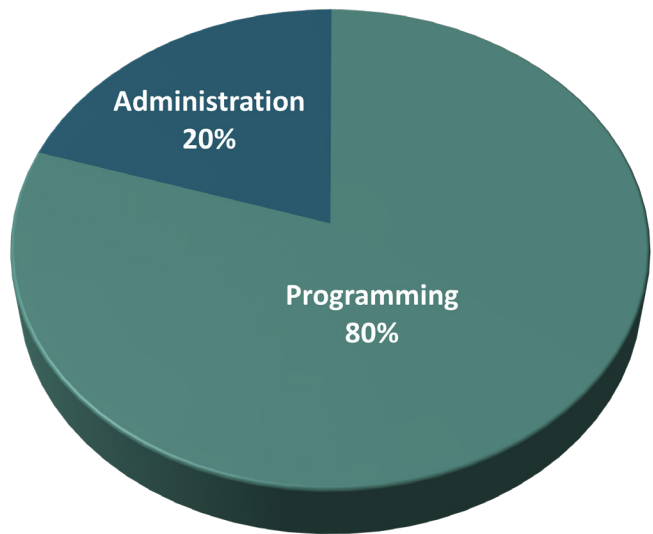


- \$370,000 — Town Center Public Bathrooms (Capital)
- \$275,000 — Visitor Marketing and Events (Programming)
- \$240,000 — VBS - Operations (Administration)
- \$230,000 — Destination Research and Stewardship Plan (Programming)
- \$200,000 — Wayfinding Signage Project (Capital)

Revenue Distribution
Current FY Budget



Expense Distribution
Current FY Budget



FY22 Award: \$450,276

FY23 Award: \$622,100

- \$333,600 - Firepit Park Public Bathrooms
- \$183,500 - VBS Operations
- \$50,000 - Visitor Impact Research
- \$40,000 - Sustainable Tourism Materials
- \$15,000 - Destination Stewardship Plan

FY24 Request: \$1,315,000

FY25 Forecast: \$965,000

FY26 Forecast: \$1,130,000

SPONSOR SCORE

5	Community Participation (max: 5 pts) Strong evidence
5	Program Expense Ratio (max: 5 pts) Above 70%
3	Revenue Reliance (max: 5 pts) 33-66% of Sponsor revenue from RT
0 1 0 2 5	Resort Tax Track Record (max: 10 pts) FY23 project(s) on track Public funding recognition Accurate payment requests Impact Reports completed accurately FY22 project(s) completed as outlined
5	Forecasting Accuracy (max: 5 pts) +/- 0-15% variance
26 (of 30)	

VBS SPONSOR EFFICIENCY

Previous FY: Recently completed Fiscal Year

Fiscal Year Dates:

Current FY: Fiscal Year as of 3/31/23

7/1/22 thru 6/30/23

			Previous FY <i>(Actual)</i>	Current FY <i>(Budget)</i>	% Change	% of total <i>(Current FY)</i>	
REVENUE <i>(Cash only, do not include In-Kind)</i>	Public Funding	Resort Tax	\$ 450,276	\$ 622,100	38%	50%	
		Other <i>(Mill levies, County, etc.)</i>	\$ 771,321	\$ 603,746	22%	48%	
	Fundraising	Donations <i>(Private)</i>				#DIV/0!	0%
		Donations & Sponsorships <i>(Corporate)</i>	\$ 4,000	\$ 4,000	0%	0%	
		Grants	\$ 19,000		-100%	0%	
		Events				#DIV/0!	0%
	Direct Revenue	Dues, Fees, Sales	\$ 18,500		-100%	0%	
	Other*	Other	\$ 1,974	\$ 20,600	944%	2%	
	TOTAL			\$ 1,265,071	\$ 1,250,446	-1%	100%
EXPENSES	Administration <i>Management & General Expenses reported in section IX on a 990</i>		\$ 333,700	\$ 391,389	17%	20%	
	Fundraising <i>Fundraising Expenses reported in section IX on a 990</i>			\$ -	#DIV/0!	0%	
	Programming <i>Program Expenses reported in section IX on a 990</i>		\$ 603,461	\$ 1,559,659	158%	80%	
	TOTAL			\$ 937,160	\$ 1,951,048	108%	100%

GROWTH FORECAST			RESERVES (ON HAND)		
	Previous-FY	Current-FY	Upcoming-FY	Restricted**	\$ 701,202
Total # of FTE	See Chamber LOI	See Chamber LOI	See Chamber LOI	Unrestricted**	
Payroll & Benefits	See Chamber LOI	See Chamber LOI	See Chamber LOI	Goal	
Total Operating Budget <i>(including payroll & benefits)</i>	\$ 937,160	\$ 1,951,048	\$ 1,300,000		
Capital Expenditures			\$ -		

OPERATING BUDGET GROWTH	Previous-Current	Current-Upcoming
	108%	-33%

PAYROLL DETAIL		
Level of Position	Salary Range	Benefits Summary
Tier 1 <i>(Eg Executive)</i>	See Chamber LOI	
Tier 2 <i>(Eg Vice President)</i>	See Chamber LOI	
Tier 3 <i>(Eg Director)</i>	See Chamber LOI	
Tier 4 <i>(Eg Manager)</i>	See Chamber LOI	
Tier 5 <i>(Eg Coordinator/Assistant)</i>	See Chamber LOI	

***Provide detail on Other Revenue received, including sources and amounts:**
 Misc Income and Interest Income and Visitor Guide Advertising

****Purpose of Restricted and Unrestricted Capital Reserves:**
 State of Montana Funds received in prior fiscal years to be used in current fiscal year

TOWN CENTER PUBLIC BATHROOMS

VISIT BIG SKY (VBS)

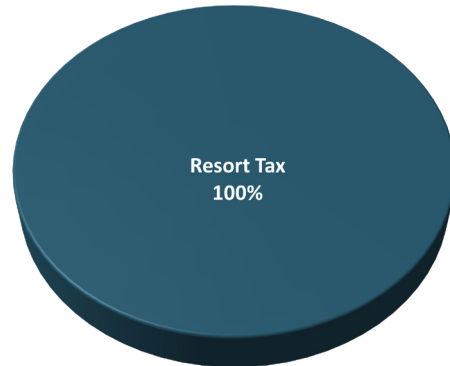
Request: \$370,000

Total Project Cost: \$370,000

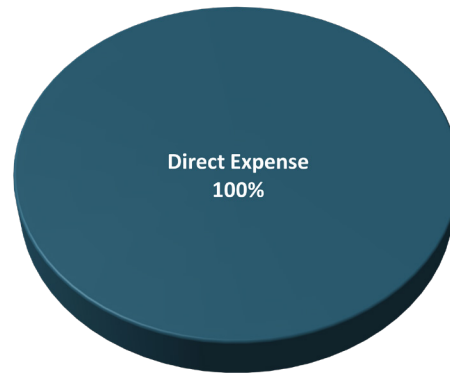
PUBLIC WORKS • CAPITAL

This is a continuation of the bathroom project. The relocation from Firepit Park to Len Hill Park, the hold up in DEQ approval and building costs created delays for this project that have pushed it in to the next fiscal year.

MATCHING FUNDS



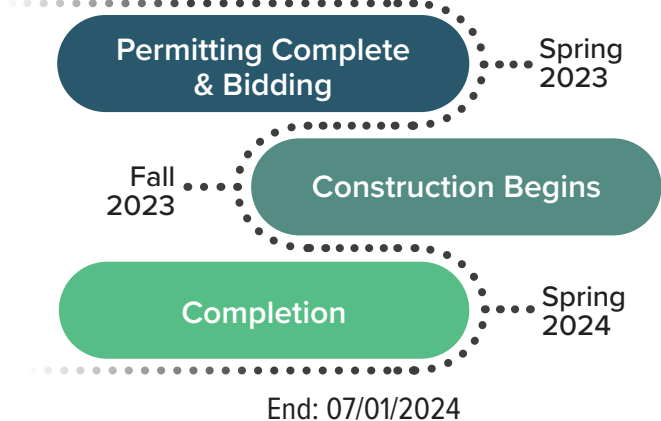
DIRECT EXPENSE RATIO



Matching Funds (max: 10 pts) Portion Funded with Matching Funds: < 20%	0
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 80-100%	5
Financial Sustainability (max: 5 pts) Future Administration Costs: No	5
Longevity of Deliverable(s) (max: 5 pts) Life Span: 10+ years	5
Resort Tax Annuity (max: 5 pts) 0-1 year	5
Quality of Proposal (max: 15 pts/3 each) All questions answered directly	3
Complete & accurate budget that matches application details	3
Articulate project summary	3
Application outlined project specifics, not org. level detail	3
Sponsor attended training session or consultation	3
SMART Accountability (max: 10 pts/2 each) SPECIFIC deliverables	2
MEASURABLE goals	0
ACHIEVABLE goals	0
RELEVANT deliverables	2
TIME BOUND milestones	2
Partnerships (max: 5 pts) 1-3 partners	3
"Our Big Sky" Alignment (max: 10 pts) <i>Initiative: none provided</i>	0
Project Score (max: 70 pts)	44
Sponsor/LOI Score (max: 30 pts)	26
Total Score (max: 100 pts)	70

MILESTONES

Start: 08/01/2022



End: 07/01/2024

DELIVERABLES

▲ Bathroom Facility - 15-year life span

PROJECT BUDGET: VBS - Town Center Public Bathrooms

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <small>(7/1/23-6/30/24)</small>	FY25 Forecasted Request <small>(7/1/24-6/30/25)</small>	FY26 Forecasted Request <small>(7/1/25-6/30/26)</small>	FY24 Matching Funds % <small>Used for Scoring</small>
Resort Tax*	\$ 370,000	\$ -	\$ -	100%
Other Public Funding				0%
Private Donations				0%
Corporate Donations & Sponsorships				0%
Grants				0%
Events				0%
Dues, Fees, Sales				0%
COVID-19 Relief				0%
Other***				0%
TOTAL	\$ 370,000	\$ -	\$ -	100%

Expenses	FY24 Request**	FY24 Total Project
DIRECT		
Contract Services	\$ 355,000	\$ 355,000
Property Acquisition		
Marketing, Advertising, and Communications		
Materials and Supplies		
Payroll and Benefits	\$ 15,000	\$ 15,000
Repairs and Maintenance		
Scholarships and Financial Assistance		
Travel		
Other**** - Room Rental		
Subtotal	\$ 370,000	\$ 370,000
INDIRECT		
Contract Services		
Insurance (Liability, D&O, Vehicle, Umbrella, etc)		
Marketing, Advertising, and Communications		
Memberships (Industry and Trade Organizations)		
Office Expenses		
Payroll and Benefits		
Rent and Mortgage		
Repairs and Maintenance		
Sponsorships		
Travel & Training		
Other****		
Subtotal	\$ -	\$ -
TOTAL	\$ 370,000	\$ 370,000

****List line item detail of your Resort Tax request**

Direct: Program Expenses reported in section IX on a 990

Indirect: Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

***Other-Funding:

****Other-Expenses Outline Direct v Indirect

VISITOR MARKETING & EVENTS

VISIT BIG SKY (VBS)

Request: \$275,000

Total Project Cost: \$575,000

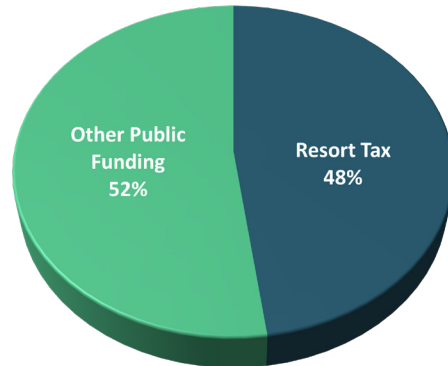
ECONOMIC DEVELOPMENT • PROGRAMMING

With tourism being our number one economic driver, the continued presence of it is vital to our community's stability and vitality. These funds would go to digital targeted marketing campaigns as well as a large event that would act as a marketing draw for the community in a slow part of the season.

- Recurring Program
- Subsidy: Sponsorships

Matching Funds (max: 10 pts) Portion Funded with Matching Funds: 40-59%	6
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 80-100%	5
Financial Sustainability (max: 5 pts) Future Administration Costs: No	5
Longevity of Deliverable(s) (max: 5 pts) Life Span: 1-10 years	3
Resort Tax Annuity (max: 5 pts) 3+ years	0
Quality of Proposal (max: 15 pts/3 each) All questions answered directly	3
Complete & accurate budget that matches application details	3
Articulate project summary	3
Application outlined project specifics, not org. level detail	3
Sponsor attended training session or consultation	3
SMART Accountability (max: 10 pts/2 each) SPECIFIC deliverables	2
MEASURABLE goals	2
ACHIEVABLE goals	2
RELEVANT deliverables	2
TIME BOUND milestones	2
Partnerships (max: 5 pts) 4+ partners	5
"Our Big Sky" Alignment (max: 10 pts) <i>Initiative:</i> Promote Big Sky as a Year-Round Arts & Cultural Destination	10
Project Score (max: 70 pts)	59
Sponsor/LOI Score (max: 30 pts)	26
Total Score (max: 100 pts)	85

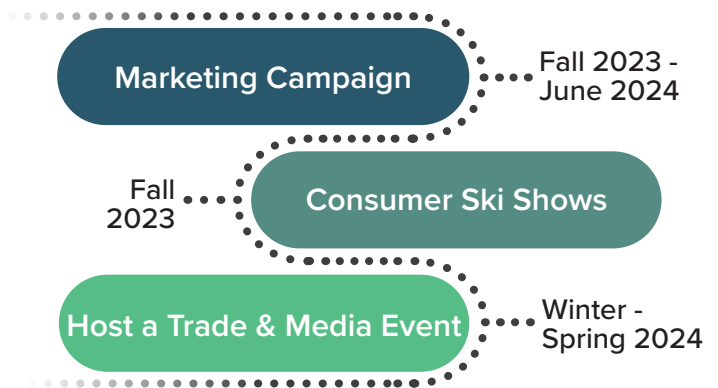
MATCHING FUNDS



DIRECT EXPENSE RATIO



MILESTONES



DELIVERABLES

▲ Marketing Campaign - 1-year life span

PROJECT BUDGET: VBS - Visitor Marketing and Events

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <small>(7/1/23-6/30/24)</small>	FY25 Forecasted Request <small>(7/1/24-6/30/25)</small>	FY26 Forecasted Request <small>(7/1/25-6/30/26)</small>	FY24 Matching Funds % <small>Used for Scoring</small>
Resort Tax*	\$ 275,000	\$ 275,000	\$ 300,000	48%
Other Public Funding	\$ 300,000	\$ 350,000	\$ 400,000	52%
Private Donations				0%
Corporate Donations & Sponsorships				0%
Grants				0%
Events				0%
Dues, Fees, Sales				0%
COVID-19 Relief				0%
Other***				0%
TOTAL	\$ 575,000	\$ 625,000	\$ 700,000	100%

Expenses	FY24 Request**	FY24 Total Project
DIRECT		
Contract Services		
Property Acquisition		
Marketing, Advertising, and Communications	\$ 255,000	\$ 555,000
Materials and Supplies		
Payroll and Benefits	\$ 20,000	\$ 20,000
Repairs and Maintenance		
Scholarships and Financial Assistance		
Travel		
Other****		
Subtotal	\$ 275,000	\$ 575,000
INDIRECT		
Contract Services		
Insurance (Liability, D&O, Vehicle, Umbrella, etc)		
Marketing, Advertising, and Communications		
Memberships (Industry and Trade Organizations)		
Office Expenses		
Payroll and Benefits		
Rent and Mortgage		
Repairs and Maintenance		
Sponsorships		
Travel & Training		
Other****		
Subtotal	\$ -	\$ -
TOTAL	\$ 275,000	\$ 575,000

****List line item detail of your Resort Tax request**
 Direct: Program Expenses reported in section IX on a 990

Indirect: Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

***Other-Funding:

****Other-Expenses Outline Direct v Indirect

VBS - OPERATIONS

VISIT BIG SKY (VBS)

ECONOMIC DEVELOPMENT • ADMINISTRATION

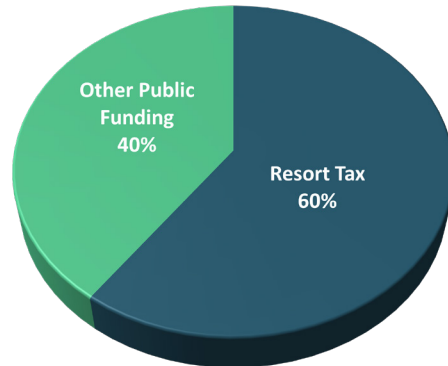
Visit Big Sky works to inspire and educate our visitors in an authentic experience that is positive for them and the community. This is done through staff time communicating to visitors and coordinating with partners. These funds would go to salaries, rent and other operational expenses.

Matching Funds (max: 10 pts) Portion Funded with Matching Funds: 40-59%	6
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 20-39%	2
Financial Sustainability (max: 5 pts) Future Administration Costs: Yes	0
Longevity of Deliverable(s) (max: 5 pts) Life Span: 1 year or less	2
Resort Tax Annuity (max: 5 pts) 3+ years	0
Quality of Proposal (max: 15 pts/3 each) All questions answered directly	3
Complete & accurate budget that matches application details	3
Articulate project summary	3
Application outlined project specifics, not org. level detail	3
Sponsor attended training session or consultation	3
SMART Accountability (max: 10 pts/2 each) SPECIFIC deliverables	0
MEASURABLE goals	0
ACHIEVABLE goals	0
RELEVANT deliverables	0
TIME BOUND milestones	2
Partnerships (max: 5 pts) 1-3 partners	3
"Our Big Sky" Alignment (max: 10 pts) <i>Initiative: Inform & Educate Local Businesses to Support a Good Visitor Experience.</i>	10
Project Score (max: 70 pts)	40
Sponsor/LOI Score (max: 30 pts)	26
Total Score (max: 100 pts)	66

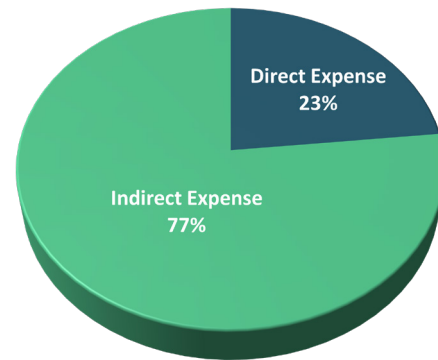
Request: \$240,000

Total Project Cost: \$400,000

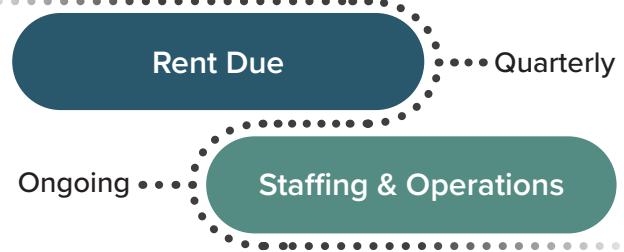
MATCHING FUNDS



DIRECT EXPENSE RATIO



MILESTONES



DELIVERABLES

▲ None provided

PROJECT BUDGET: VBS - Operations

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <i>(7/1/23-6/30/24)</i>	FY25 Forecasted Request <i>(7/1/24-6/30/25)</i>	FY26 Forecasted Request <i>(7/1/25-6/30/26)</i>	FY24 Matching Funds % <i>Used for Scoring</i>
Resort Tax*	\$ 240,000	\$ 260,000	\$ 280,000	60%
Other Public Funding	\$ 160,000			40%
Private Donations				0%
Corporate Donations & Sponsorships				0%
Grants				0%
Events				0%
Dues, Fees, Sales				0%
COVID-19 Relief				0%
Other***				0%
TOTAL	\$ 400,000	\$ 260,000	\$ 280,000	100%

Expenses	FY24 Request**	FY24 Total Project
DIRECT		
Contract Services		
Property Acquisition		
Marketing, Advertising, and Communications		
Materials and Supplies		
Payroll and Benefits	\$ 56,000	\$ 56,000
Repairs and Maintenance		
Scholarships and Financial Assistance		
Travel		
Other****		
Subtotal	\$ 56,000	\$ 56,000
INDIRECT		
Contract Services	\$ 32,053	\$ 32,053
Insurance (Liability, D&O, Vehicle, Umbrella, etc)		
Marketing, Advertising, and Communications		
Memberships (Industry and Trade Organizations)	\$ 6,000	\$ 6,000
Office Expenses	\$ 19,000	\$ 19,000
Payroll and Benefits	\$ 66,500	\$ 226,500
Rent and Mortgage	\$ 33,000	\$ 33,000
Repairs and Maintenance	\$ 18,447	\$ 18,447
Sponsorships		
Travel & Training	\$ 9,000	\$ 9,000
Other****		
Subtotal	\$ 184,000	\$ 344,000
TOTAL	\$ 240,000	\$ 400,000

****List line item detail of your Resort Tax request**

Direct: Program Expenses reported in section IX on a 990

Indirect: Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

***Other-Funding:

****Other-Expenses Outline Direct v Indirect

DESTINATION RESEARCH & STEWARDSHIP PLAN

VISIT BIG SKY (VBS)

Request: \$230,00

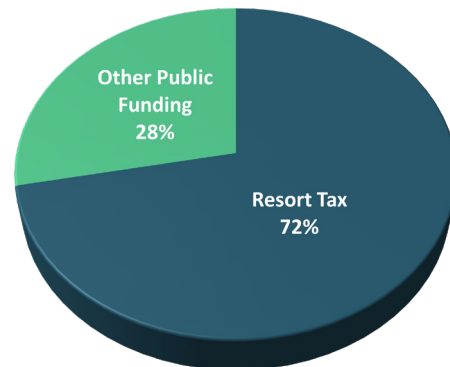
Total Project Cost: \$320,000

ECONOMIC DEVELOPMENT • PROGRAMMING

There are tremendous benefits as a result of our tourism economy but there is also an invisible burden. This funding would be used to help balance tourism with community via visitor impact data, stewardship plan outreach, implementation of that plan and continued campaigns on respectful visitation.

- Recurring Program

MATCHING FUNDS

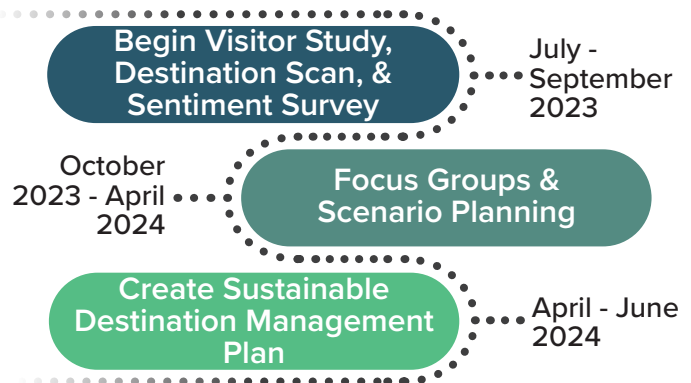


DIRECT EXPENSE RATIO



Matching Funds (max: 10 pts) Portion Funded with Matching Funds: 20-39%	4
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 80-100%	5
Financial Sustainability (max: 5 pts) Future Administration Costs: No	5
Longevity of Deliverable(s) (max: 5 pts) Life Span: 1-10 years	3
Resort Tax Annuity (max: 5 pts) 3+ years	0
Quality of Proposal (max: 15 pts/3 each) All questions answered directly Complete & accurate budget that matches application details Articulate project summary Application outlined project specifics, not org. level detail Sponsor attended training session or consultation	3 3 3 3 3
SMART Accountability (max: 10 pts/2 each) SPECIFIC deliverables MEASURABLE goals ACHIEVABLE goals RELEVANT deliverables TIME BOUND milestones	2 2 2 2 2
Partnerships (max: 5 pts) 4+ partners	5
“Our Big Sky” Alignment (max: 10 pts) Initiative: By 2024, Produce a Destination Development Plan Encompassing Visitors & Local Needs	10
Project Score (max: 70 pts)	57
Sponsor/LOI Score (max: 30 pts)	26
Total Score (max: 100 pts)	83

MILESTONES



DELIVERABLES

- ▲ Visitation Trend Data - 1-year life span
- ▲ Sustainable Destination Management Plan - 5-year life span
- ▲ Resident Sentiment Survey & Research - 3-year life span

PROJECT BUDGET: VBS - Destination Research and Stewardship Plan

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <small>(7/1/23-6/30/24)</small>	FY25 Forecasted Request <small>(7/1/24-6/30/25)</small>	FY26 Forecasted Request <small>(7/1/25-6/30/26)</small>	FY24 Matching Funds % <small>Used for Scoring</small>
Resort Tax*	\$ 230,000	\$ 230,000	\$ 250,000	72%
Other Public Funding	\$ 90,000	\$ 100,000	\$ 125,000	28%
Private Donations				0%
Corporate Donations & Sponsorships				0%
Grants				0%
Events				0%
Dues, Fees, Sales				0%
COVID-19 Relief				0%
Other***				0%
TOTAL	\$ 320,000	\$ 330,000	\$ 375,000	100%

Expenses	FY24 Request**	FY24 Total Project
DIRECT		
Contract Services	\$ 160,000	\$ 240,000
Property Acquisition		
Marketing, Advertising, and Communications	\$ 10,000	\$ 20,000
Materials and Supplies		
Payroll and Benefits	\$ 39,000	\$ 39,000
Repairs and Maintenance		
Scholarships and Financial Assistance		
Travel	\$ 15,000	\$ 15,000
Other**** - Room Rental	\$ 6,000	\$ 6,000
Subtotal	\$ 230,000	\$ 320,000
INDIRECT		
Contract Services		
Insurance (Liability, D&O, Vehicle, Umbrella, etc)		
Marketing, Advertising, and Communications		
Memberships (Industry and Trade Organizations)		
Office Expenses		
Payroll and Benefits		
Rent and Mortgage		
Repairs and Maintenance		
Sponsorships		
Travel & Training		
Other****		
Subtotal	\$ -	\$ -
TOTAL	\$ 230,000	\$ 320,000

****List line item detail of your Resort Tax request**

Direct: Program Expenses reported in section IX on a 990

Indirect: Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

***Other-Funding: Room Rental for community event

****Other-Expenses Outline Direct v Indirect

WAYFINDING SIGNAGE PROJECT

VISIT BIG SKY (VBS)

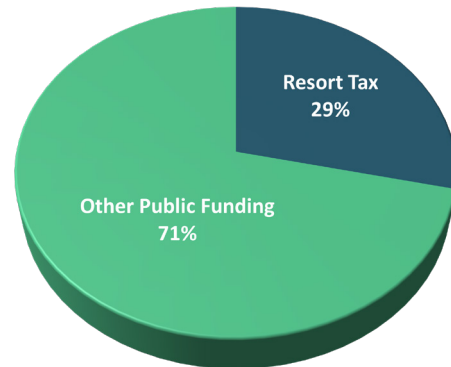
Request: \$200,000

Total Project Cost: \$700,000

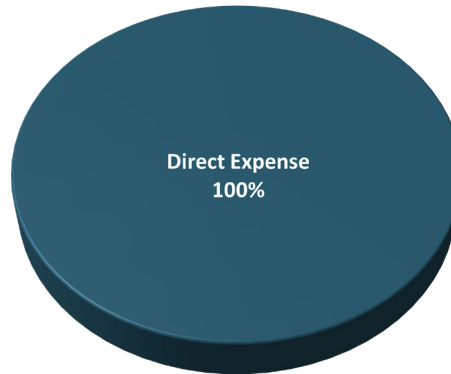
PUBLIC WORKS • CAPITAL

Our community can be confusing to newcomers and clearer signage for both vehicles and pedestrians would help direct the flow of visitation including to areas that would benefit from the increased traffic. This funding would be for all current signage as well as new pedestrian and cycling signage.

MATCHING FUNDS



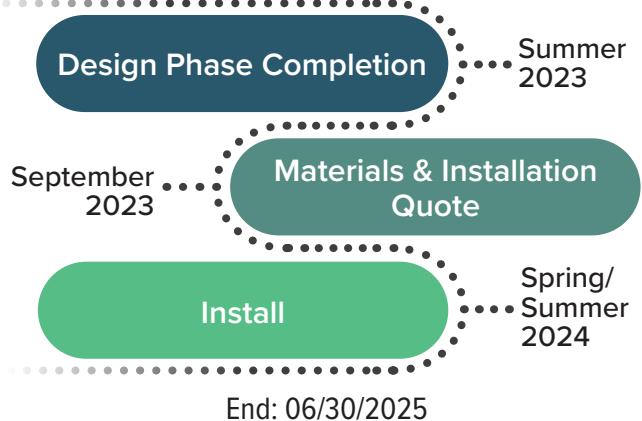
DIRECT EXPENSE RATIO



Matching Funds (max: 10 pts) Portion Funded with Matching Funds: 60-79%	8
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 80-100%	5
Financial Sustainability (max: 5 pts) Future Administration Costs: Yes	0
Longevity of Deliverable(s) (max: 5 pts) Life Span: 10+ years	5
Resort Tax Annuity (max: 5 pts) 1-3 years	3
Quality of Proposal (max: 15 pts/3 each) All questions answered directly	3
Complete & accurate budget that matches application details	3
Articulate project summary	3
Application outlined project specifics, not org. level detail	3
Sponsor attended training session or consultation	3
SMART Accountability (max: 10 pts/2 each)	
SPECIFIC deliverables	2
MEASURABLE goals	2
ACHIEVABLE goals	2
RELEVANT deliverables	2
TIME BOUND milestones	2
Partnerships (max: 5 pts) 4+ partners	5
"Our Big Sky" Alignment (max: 10 pts) <i>Initiative: Manage the Visitor Experience with Clear Information</i>	10
Project Score (max: 70 pts)	61
Sponsor/LOI Score (max: 30 pts)	26
Total Score (max: 100 pts)	87

MILESTONES

Start: 05/01/2022



DELIVERABLES

- ▲ Update 20 Signs - 20+ year life span
- ▲ Two LED Information Signs - 10-year life span

PROJECT BUDGET: VBS - Wayfinding Signage Project

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <small>(7/1/23-6/30/24)</small>	FY25 Forecasted Request <small>(7/1/24-6/30/25)</small>	FY26 Forecasted Request <small>(7/1/25-6/30/26)</small>	FY24 Matching Funds % <small>Used for Scoring</small>
Resort Tax*	\$ 200,000	\$ 200,000	\$ 300,000	29%
Other Public Funding	\$ 500,000	\$ 200,000	\$ 200,000	71%
Private Donations				0%
Corporate Donations & Sponsorships				0%
Grants				0%
Events				0%
Dues, Fees, Sales				0%
COVID-19 Relief				0%
Other***				0%
TOTAL	\$ 700,000	\$ 400,000	\$ 500,000	100%

Expenses	FY24 Request**	FY24 Total Project
DIRECT		
Contract Services	\$ 160,000	\$ 660,000
Property Acquisition		
Marketing, Advertising, and Communications		
Materials and Supplies		
Payroll and Benefits	\$ 40,000	\$ 40,000
Repairs and Maintenance		
Scholarships and Financial Assistance		
Travel		
Other****		
Subtotal	\$ 200,000	\$ 700,000
INDIRECT		
Contract Services		
Insurance (Liability, D&O, Vehicle, Umbrella, etc)		
Marketing, Advertising, and Communications		
Memberships (Industry and Trade Organizations)		
Office Expenses		
Payroll and Benefits		
Rent and Mortgage		
Repairs and Maintenance		
Sponsorships		
Travel & Training		
Other****		
Subtotal	\$ -	\$ -
TOTAL	\$ 200,000	\$ 700,000

****List line item detail of your Resort Tax request**

Direct: Program Expenses reported in section IX on a 990

Indirect: Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

***Other-Funding:

****Other-Expenses Outline Direct v Indirect

WELLNESS IN ACTION (WIA)

\$250,000 (2.25% of requests)

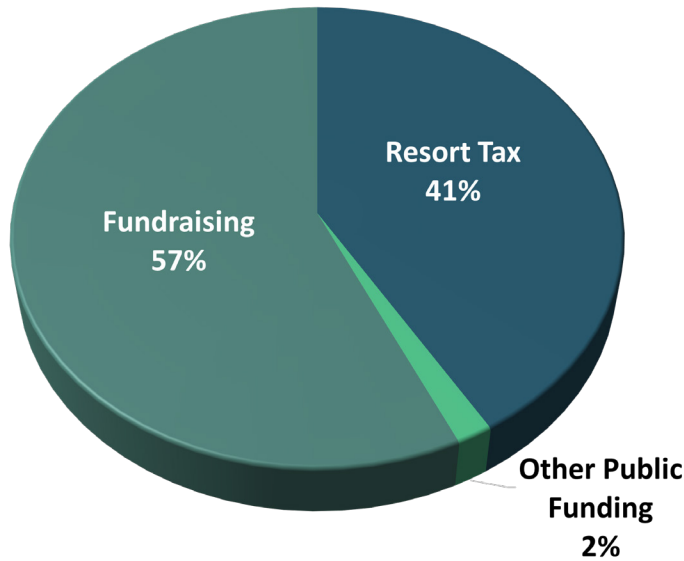
Projected: \$250,000 (0%)

\$200,000 — Counseling Services Hub - Building Remodel (*Capital*)

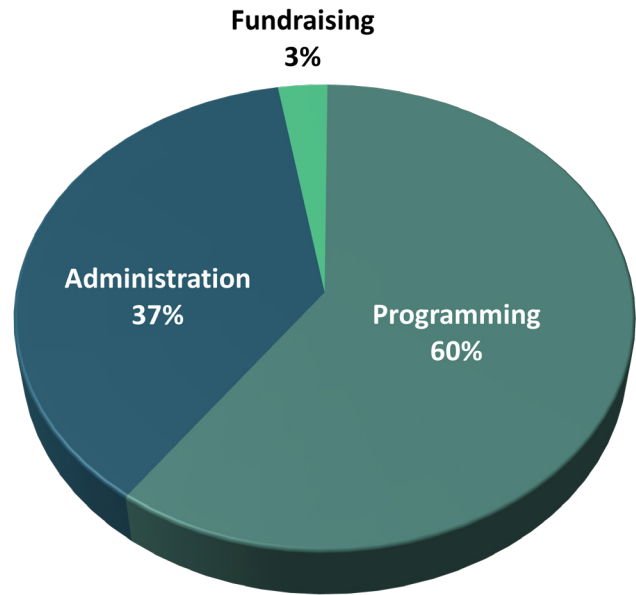
\$50,000 — Sliding Scale Support for Counseling Services (*Programming*)



Revenue Distribution
Current FY Budget



Expense Distribution
Current FY Budget



FY22 Award: \$51,500

FY23 Award: \$300,000

\$231,000 - Counseling Services Hub - Building Remodel
\$69,000 - Counseling Services Hub - Equipment

FY24 Request: \$250,000

FY25 Forecast: \$50,000

FY26 Forecast: \$50,000

SPONSOR SCORE

5	Community Participation (max: 5 pts) Strong evidence
3	Program Expense Ratio (max: 5 pts) 51-69.9%
3	Revenue Reliance (max: 5 pts) 33-66% of Sponsor revenue from RT
1 1 1 2 5	Resort Tax Track Record (max: 10 pts) FY23 project(s) on track Public funding recognition Accurate payment requests Impact Reports completed accurately FY22 project(s) completed as outlined
5	Forecasting Accuracy (max: 5 pts) +/- 0-15% variance
26 (of 30)	

WIA SPONSOR EFFICIENCY

Previous FY: Recently completed Fiscal Year
 Current FY: Fiscal Year as of 3/31/23

Fiscal Year Dates:
01/01/2023-12/31/2023

			Previous FY (Actual)	Current FY (Budget)	% Change	% of total (Current FY)
REVENUE <i>(Cash only, do not include In-Kind)</i>	Public Funding	Resort Tax	\$ 48,755	\$ 534,016	995%	41%
		Other <i>(Mill levies, County, etc.)</i>	\$ -	\$ 22,388	#DIV/0!	2%
	Fundraising	Donations <i>(Private)</i>	\$ 60,698	\$ 75,000	24%	6%
		Donations & Sponsorships <i>(Corporate)</i>	\$ 320	\$ -	-100%	0%
		Grants	\$ 224,480	\$ 559,500	149%	43%
		Events	\$ 61,062	\$ 100,000	64%	8%
	Direct Revenue	Dues, Fees, Sales	\$ -	\$ -	#DIV/0!	0%
	Other*	Other	\$ -	\$ -	#DIV/0!	0%
TOTAL		\$ 395,315	\$ 1,290,904	227%	100%	
EXPENSES	Administration <i>Management & General Expenses reported in section IX on a 990</i>		\$ 68,634	\$ 130,960	91%	37%
	Fundraising <i>Fundraising Expenses reported in section IX on a 990</i>		\$ 939	\$ 10,000	965%	3%
	Programming <i>Program Expenses reported in section IX on a 990</i>		\$ 160,084	\$ 210,000	31%	60%
	TOTAL		\$ 229,657	\$ 350,960	53%	100%

GROWTH FORECAST			RESERVES (ON HAND)		
	Previous-FY	Current-FY	Upcoming-FY	Restricted**	\$ -
Total # of FTE	2	3	3	Unrestricted**	\$ 321,361
Payroll & Benefits	\$ 98,709	\$ 235,000	\$ 235,000	Goal	\$ 500,000
Total Operating Budget <i>(including payroll & benefits)</i>	\$ 689,210	\$ 984,421	\$ 700,000		
Capital Expenditures	\$ 9,185	\$ 305,000	\$ -		

OPERATING BUDGET GROWTH	Previous-Current	Current-Upcoming
	43%	-29%

PAYROLL DETAIL		
Level of Position	Salary Range	Benefits Summary
Tier 1 <i>(Eg Executive)</i>	\$95,000 - \$106,000	\$500 per month Health Insurance Stipend
Tier 2 <i>(Eg Vice President)</i>		
Tier 3 <i>(Eg Director)</i>		
Tier 4 <i>(Eg Manager)</i>	\$61,000	\$500 per month Health Insurance Stipend
Tier 5 <i>(Eg Coordinator/Assistant)</i>	\$54,000	\$500 per month Health Insurance Stipend, Room Rental in WIA managed housing at discounted rate

***Provide detail on Other Revenue received, including sources and amounts:**
 align="center">N/A

****Purpose of Restricted and Unrestricted Capital Reserves:**
 align="center">N/A

COUNSELING SERVICES HUB - BUILDING REMODEL

WELLNESS IN ACTION (WIA)

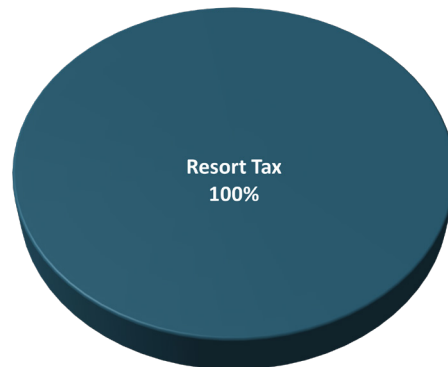
Request: \$200,000

Total Project Cost: \$494,269

HEALTH & SAFETY • CAPITAL

The demand for reliable and accessible behavioral health services has greatly increased in Big Sky. To meet this demand, WIA has undertaken a remodel project that will add in-person and telehealth counseling rooms, bring our building up to ADA compliance standards, and overall increase our capacity.

MATCHING FUNDS



DIRECT EXPENSE RATIO



Matching Funds (max: 10 pts) Portion Funded with Matching Funds: <20%	0
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 80-100%	5
Financial Sustainability (max: 5 pts) Future Administration Costs: No	5
Longevity of Deliverable(s) (max: 5 pts) Life Span: 1-10 years	3
Resort Tax Annuity (max: 5 pts) 0-1 year	5
Quality of Proposal (max: 15 pts/3 each) All questions answered directly	3
Complete & accurate budget that matches application details	3
Articulate project summary	3
Application outlined project specifics, not org. level detail	3
Sponsor attended training session or consultation	3
SMART Accountability (max: 10 pts/2 each) SPECIFIC deliverables	2
MEASURABLE goals	2
ACHIEVABLE goals	2
RELEVANT deliverables	2
TIME BOUND milestones	2
Partnerships (max: 5 pts) 4+ partners	5
"Our Big Sky" Alignment (max: 10 pts) <i>Initiative:</i> Improve Behavioral Health in Big Sky	10
Project Score (max: 70 pts)	58
Sponsor/LOI Score (max: 30 pts)	26
Total Score (max: 100 pts)	84

MILESTONES

Start: 01/01/2023

Engineering Complete

February 2023

March 2023

Construction Begins

Construction Complete

August 2023

End: 08/31/2023

DELIVERABLES

▲ Building Remodel Including Technology & ADA Standards - 8+ year life span

PROJECT BUDGET: WIA - Counseling Services Hub - Building Remodel

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <i>(7/1/23-6/30/24)</i>	FY25 Forecasted Request <i>(7/1/24-6/30/25)</i>	FY26 Forecasted Request <i>(7/1/25-6/30/26)</i>	FY24 Matching Funds % <i>Used for Scoring</i>
Resort Tax*	\$ 200,000			100%
Other Public Funding				0%
Private Donations				0%
Corporate Donations & Sponsorships				0%
Grants				0%
Events				0%
Dues, Fees, Sales				0%
COVID-19 Relief				0%
Other***				0%
TOTAL	\$ 200,000	\$ -	\$ -	100%

Expenses	FY24 Request**	FY24 Total Project
DIRECT		
Contract Services	\$ 200,000	\$ 265,292
Property Acquisition	\$ -	\$ -
Marketing, Advertising, and Communications	\$ -	\$ -
Materials and Supplies		\$ 212,835
Payroll and Benefits	\$ -	\$ -
Repairs and Maintenance		\$ -
Scholarships and Financial Assistance	\$ -	\$ -
Travel	\$ -	\$ -
Other****	\$ -	\$ -
Subtotal	\$ 200,000	\$ 478,127
INDIRECT		
Contract Services		
Insurance (Liability, D&O, Vehicle, Umbrella, etc)		\$ 12,002
Marketing, Advertising, and Communications		
Memberships (Industry and Trade Organizations)		
Office Expenses		
Payroll and Benefits		
Rent and Mortgage		
Repairs and Maintenance		
Sponsorships		
Travel & Training		
Other****		\$ 4,140
Subtotal	\$ -	\$ 16,142
TOTAL	\$ 200,000	\$ 494,269

****List line item detail of your Resort Tax request**

Direct: Program Expenses reported in section IX on a 990

Indirect: Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

*****Other-Funding:**
Property Owner Contribution : \$6,000-20,000

******Other-Expenses Outline Direct v Indirect**

SLIDING SCALE SUPPORT FOR COUNSELING SERVICES

WELLNESS IN ACTION (WIA)

Request: \$50,000

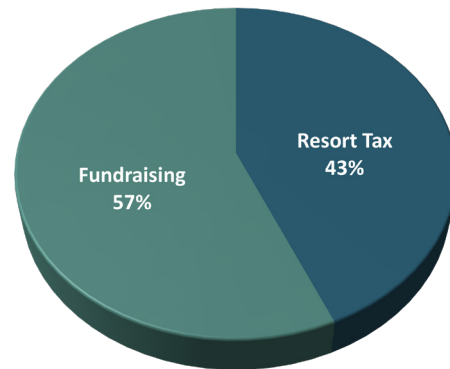
Total Project Cost: \$115,000

HEALTH & SAFETY • PROGRAMMING

Access to behavioral health services is often limited due to the cost of care. WIA's sliding scale program subsidizes the cost for clients to go to therapy, as well as operation costs for counselors. In 2022 67% of all clients received subsidized care, this rate is expected to increase in 2023.

- Recurring Program
- Subsidy: Financial Assistance

MATCHING FUNDS



DIRECT EXPENSE RATIO



Matching Funds (max: 10 pts) Portion Funded with Matching Funds: 40-59%	6
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 80-100%	5
Financial Sustainability (max: 5 pts) Future Administration Costs: Yes	0
Longevity of Deliverable(s) (max: 5 pts) Life Span: 1-10 years	3
Resort Tax Annuity (max: 5 pts) 3+ years	0
Quality of Proposal (max: 15 pts/3 each) All questions answered directly	3
Complete & accurate budget that matches application details	3
Articulate project summary	3
Application outlined project specifics, not org. level detail	3
Sponsor attended training session or consultation	3
SMART Accountability (max: 10 pts/2 each) SPECIFIC deliverables	2
MEASURABLE goals	2
ACHIEVABLE goals	2
RELEVANT deliverables	2
TIME BOUND milestones	2
Partnerships (max: 5 pts) 1-3 partners	3
"Our Big Sky" Alignment (max: 10 pts) Initiative: Improve Behavioral Health in Big Sky	10
Project Score (max: 70 pts)	52
Sponsor/LOI Score (max: 30 pts)	26
Total Score (max: 100 pts)	78

MILESTONES

Counseling Takes Place

July 2023 - June 2024

DELIVERABLES

- ▲ Counseling Services - 1-year life span
- ▲ Data Collection - 1-year life span

PROJECT BUDGET: WIA - Sliding Scale Support for Counseling Services

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <small>(7/1/23-6/30/24)</small>	FY25 Forecasted Request <small>(7/1/24-6/30/25)</small>	FY26 Forecasted Request <small>(7/1/25-6/30/26)</small>	FY24 Matching Funds % <small>Used for Scoring</small>
Resort Tax*	\$ 50,000	\$ 50,000	\$ 50,000	43%
Other Public Funding				0%
Private Donations	\$ 10,000	\$ 10,000	\$ 10,000	9%
Corporate Donations & Sponsorships	\$ 10,000	\$ 10,000	\$ 15,000	9%
Grants	\$ 45,000	\$ 50,000	\$ 70,000	39%
Events				0%
Dues, Fees, Sales				0%
COVID-19 Relief				0%
Other***				0%
TOTAL	\$ 115,000	\$ 120,000	\$ 145,000	100%

Expenses	FY24 Request**	FY24 Total Project
DIRECT		
Contract Services	\$ -	\$ 40,000
Property Acquisition	\$ -	
Marketing, Advertising, and Communications	\$ -	\$ 5,000
Materials and Supplies	\$ -	
Payroll and Benefits	\$ -	
Repairs and Maintenance	\$ -	
Scholarships and Financial Assistance	\$ 50,000	\$ 85,000
Travel	\$ -	
Other****	\$ -	
Subtotal	\$ 50,000	\$ 130,000
INDIRECT		
Contract Services		
Insurance (Liability, D&O, Vehicle, Umbrella, etc)		\$ 2,000
Marketing, Advertising, and Communications		\$ 4,000
Memberships (Industry and Trade Organizations)		
Office Expenses		\$ 10,000
Payroll and Benefits		\$ 65,000
Rent and Mortgage		\$ 20,000
Repairs and Maintenance		
Sponsorships		
Travel & Training		
Other****		
Subtotal	\$ -	\$ 101,000
TOTAL	\$ 50,000	\$ 231,000

****List line item detail of your Resort Tax request**

Direct: Program Expenses reported in section IX on a 990

Indirect: Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

***Other-Funding:

****Other-Expenses Outline Direct v Indirect

WARREN MILLER PERFORMING ARTS CENTER (WMPAC)

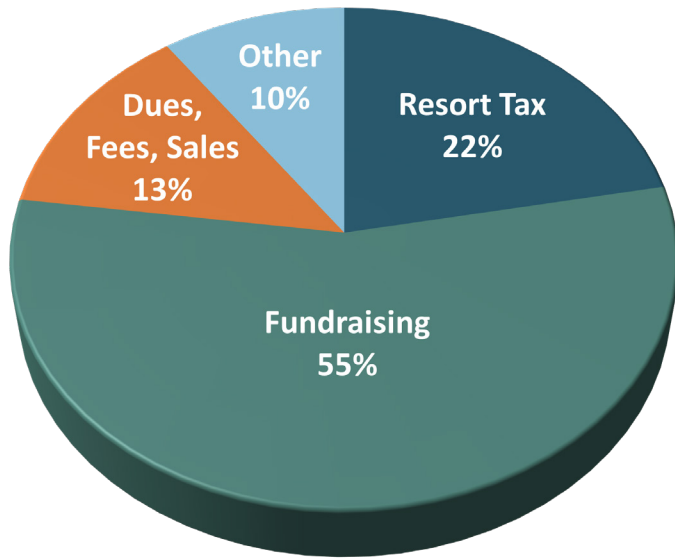


\$250,000 (2.25% of requests)

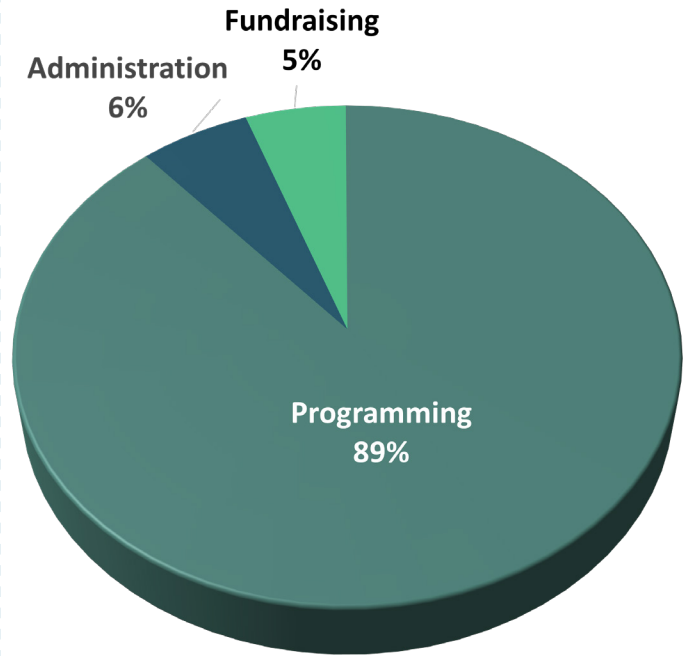
Projected: \$250,000 (0%)

\$250,000 — Annual Cultural Programming at WMPAC (Programming)

Revenue Distribution
Current FY Budget



Expense Distribution
Current FY Budget



FY22 Award: \$210,000

FY23 Award: \$225,000

\$225,000 - Annual Cultural Programming at WMPAC

FY24 Request: \$250,000

FY25 Forecast: \$275,000

FY26 Forecast: \$285,000

SPONSOR SCORE

5	Community Participation (max: 5 pts) Strong evidence
5	Program Expense Ratio (max: 5 pts) Above 70%
5	Revenue Reliance (max: 5 pts) 0-32% of Sponsor revenue from RT
1 1 1 2 5	Resort Tax Track Record (max: 10 pts) FY23 project(s) on track Public funding recognition Accurate payment requests Impact Reports completed accurately FY22 project(s) completed as outlined
5	Forecasting Accuracy (max: 5 pts) +/- 0-15% variance
30 (of 30)	

WMPAC SPONSOR EFFICIENCY

Previous FY: Recently completed Fiscal Year

Fiscal Year Dates:

Current FY: Fiscal Year as of 3/31/23

05/01/22-04/30/23

			Previous FY <i>(Actual)</i>	Current FY <i>(Budget)</i>	% Change	% of total <i>(Current FY)</i>
REVENUE <i>(Cash only, do not include In-Kind)</i>	Public Funding	Resort Tax	\$ 210,000	\$ 225,000	7%	22%
		Other <i>(Mill levies, County, etc.)</i>	\$ -	\$ -	#DIV/0!	0%
	Fundraising	Donations <i>(Private)</i>	\$ 211,750	\$ 247,950	17%	24%
		Donations & Sponsorships <i>(Corporate)</i>	\$ 61,500	\$ 73,000	19%	7%
		Grants	\$ 44,250	\$ 243,997	451%	24%
		Events	\$ -	\$ -	#DIV/0!	0%
	Direct Revenue	Dues, Fees, Sales	\$ 132,241	\$ 132,994	1%	13%
	Other*	Other	\$ 86,475	\$ 100,813	17%	10%
	TOTAL		\$ 746,216	\$ 1,023,754	37%	100%
	EXPENSES	Administration <i>Management & General Expenses reported in section IX on a 990</i>		\$ 41,914	\$ 54,731	31%
Fundraising <i>Fundraising Expenses reported in section IX on a 990</i>		\$ 49,579	\$ 50,000	1%	5%	
Programming <i>Program Expenses reported in section IX on a 990</i>		\$ 589,007	\$ 821,881	40%	89%	
TOTAL		\$ 680,500	\$ 926,612	36%	100%	

GROWTH FORECAST				RESERVES (ON HAND)	
	Previous-FY	Current-FY	Upcoming-FY		
Total # of FTE	1.6	2	2	Restricted**	\$ 30,000
Payroll & Benefits	\$ 88,100	\$ 145,084	\$ 150,000	Unrestricted**	\$ 70,000
Total Operating Budget <i>(including payroll & benefits)</i>	\$ 746,216	\$ 800,254	\$ 747,756	Goal	\$ 100,000
Capital Expenditures	\$ -	\$ 223,500	\$ -		

OPERATING BUDGET GROWTH	Previous-Current	Current-Upcoming
	7%	-7%

PAYROLL DETAIL		
Level of Position	Salary Range	Benefits Summary
Tier 1 <i>(Eg Executive)</i>	\$75,000-\$95,000	Full Benefits (Health Care, Retirement, Sick and Vacation Leave)
Tier 2 <i>(Eg Vice President)</i>	\$55,000 - \$70,000	Full Benefits (Health Care, Retirement, Sick and Vacation Leave)
Tier 3 <i>(Eg Director)</i>	\$25 - \$40/hr	No Benefits
Tier 4 <i>(Eg Manager)</i>	\$20 / hr	No Benefits
Tier 5 <i>(Eg Coordinator/Assistant)</i>		

***Provide detail on Other Revenue received, including sources and amounts:**

This is for in-kind expenses and offsets that are critical to our operation. They do not include volunteer hours. These are donated rates on hotel and other hospitality items that are contractual obligations in our model. Without these in-kind donations, they would have to be covered on a standard market basis.

****Purpose of Restricted and Unrestricted Capital Reserves:**

Restricted funds will be used to complete the exterior project at the Warren Miller Performing Arts Center. These funds were raised as a memorial fund for Warren Miller in 2019. Unrestricted funds are used for project development (\$50,000) and as an emergency fund (\$20,000) for acute emergencies like we saw with COVID-19

ANNUAL CULTURAL PROGRAMMING AT WMPAC

WARREN MILLER PERFORMING ARTS CENTER (WMPAC)

Request: \$250,000

Total Project Cost: \$775,010

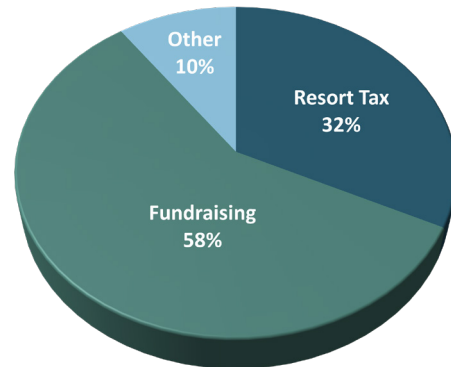
ARTS & EDUCATION • PROGRAMMING

WMPAC provides high quality cultural enrichment through performing arts and community gatherings to make Big Sky more livable for residents and visitors. In FY24, Resort Tax funds will support world-class programming all four seasons of the year while ensuring accessibility for our entire community.

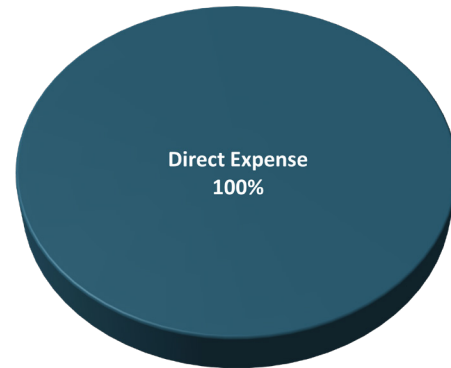
- Recurring Program
- Subsidy: Incentives

Matching Funds (max: 10 pts) Portion Funded with Matching Funds: 60-79%	8
Direct Expense Ratio (max: 5 pts) Portion of Direct Expenses: 80-100%	5
Financial Sustainability (max: 5 pts) Future Administration Costs: No	5
Longevity of Deliverable(s) (max: 5 pts) Life Span: 1 year or less	2
Resort Tax Annuity (max: 5 pts) 3+ years	0
Quality of Proposal (max: 15 pts/3 each) All questions answered directly	3
Complete & accurate budget that matches application details	3
Articulate project summary	3
Application outlined project specifics, not org. level detail	3
Sponsor attended training session or consultation	3
SMART Accountability (max: 10 pts/2 each) SPECIFIC deliverables	2
MEASURABLE goals	2
ACHIEVABLE goals	2
RELEVANT deliverables	2
TIME BOUND milestones	2
Partnerships (max: 5 pts) 4+ partners	5
"Our Big Sky" Alignment (max: 10 pts) Initiative: Promote Big Sky as a Year-Round Arts & Cultural Destination	10
Project Score (max: 70 pts)	60
Sponsor/LOI Score (max: 30 pts)	30
Total Score (max: 100 pts)	90

MATCHING FUNDS



DIRECT EXPENSE RATIO



MILESTONES



DELIVERABLES

- ▲ Summer 2023 Season - 2-month life span
- ▲ Fall 2023 Series - 2-month life span
- ▲ Winter 2023/24 Season - 4-month life span

PROJECT BUDGET: WMPAC - Annual Cultural Programming at WMPAC

Funding <i>Cash only, not including In-Kind</i>	FY24 Request <small>(7/1/23-6/30/24)</small>	FY25 Forecasted Request <small>(7/1/24-6/30/25)</small>	FY26 Forecasted Request <small>(7/1/25-6/30/26)</small>	FY24 Matching Funds % <small>Used for Scoring</small>
Resort Tax*	\$ 250,000	\$ 275,000	\$ 2,850,000	32%
Other Public Funding	\$ -			0%
Private Donations	\$ 210,750	\$ 225,000	\$ 235,000	27%
Corporate Donations & Sponsorships	\$ 55,500	\$ 60,000	\$ 65,000	7%
Grants	\$ 105,000	\$ 115,000	\$ 125,000	14%
Events	\$ 77,555	\$ 85,000	\$ 90,000	10%
Dues, Fees, Sales	\$ -			0%
COVID-19 Relief	\$ -			0%
Other***	\$ 76,205	\$ 80,000	\$ 85,000	10%
TOTAL	\$ 775,010	\$ 840,000	\$ 3,450,000	100%

Expenses	FY24 Request**	FY24 Total Project
DIRECT		
Contract Services	\$ 250,000	\$ 262,920
Property Acquisition	\$ -	\$ -
Marketing, Advertising, and Communications	\$ -	\$ 50,745
Materials and Supplies	\$ -	\$ 24,775
Payroll and Benefits	\$ -	\$ 145,084
Repairs and Maintenance	\$ -	\$ 52,750
Scholarships and Financial Assistance	\$ -	\$ -
Travel	\$ -	\$ 26,950
Other****	\$ -	\$ 125,245
Subtotal	\$ 250,000	\$ 688,469
INDIRECT		
Contract Services	\$ -	\$ 6,000
Insurance (Liability, D&O, Vehicle, Umbrella, etc)	\$ -	\$ 1,200
Marketing, Advertising, and Communications	\$ -	\$ -
Memberships (Industry and Trade Organizations)	\$ -	\$ 1,000
Office Expenses	\$ -	\$ 4,400
Payroll and Benefits	\$ -	\$ 64,397
Rent and Mortgage	\$ -	\$ -
Repairs and Maintenance	\$ -	\$ 5,544
Sponsorships	\$ -	\$ -
Travel & Training	\$ -	\$ 4,000
Other****	\$ -	\$ -
Subtotal	\$ -	\$ 86,541
TOTAL	\$ 250,000	\$ 775,010

****List line item detail of your Resort Tax request**

Direct: Program Expenses reported in section IX on a 990

Indirect: Management & General (and potentially Fundraising) Expenses reported in section IX on a 990

*****Other-Funding:** Offset trades with lodging, marketing, and hospitality for visiting performing artists. We include these three areas outside of other in-kind trades (like volunteer hour values), because they are directly related to the costs of doing business in our tourism-heavy town. Without these sponsorships, they would be categorized as essential expenses.

******Other-Expenses Outline Direct v Indirect** Artist Lodging Expenses, Online Services and Subscriptions, Event Staffing and Internships, Merchant Fees for Ticketing.