

MLR-FY21

FY21 Fall Application for Funding (Returning Applicants)

The Montana Land Reliance

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Application Form

Guidelines & Applications Tips

UPDATING INFORMATION FROM SPRING:

You will NOT need to retype your responses from the Spring application. Use the "Copy Answers" button at the top of the page to transfer your responses from the FY21 Spring application (submitted in April 2020) to this Application. You can make changes to any of your responses that need updating. If a response has not changed there is no need to update the response

NEW QUESTIONS:

★ Questions that were not asked on the Spring Application and are new to the Fall Cycle are indicated with a gold star

REQUIRED VS OPTIONAL QUESTIONS:

- All required questions are marked with an *asterisk* and must be answered in order to submit the application
- All optional questions have no notation and are not required in order to submit the application. But if an optional question applies to you, please provide an answer.

GUIDELINES:

- Please direct questions or concerns to Jenny Muscat, Operations Manager, at Jenny@ResortTax.Org or 406-995-3234
- Please only provide the information requested within this application
 - Supplemental materials will not be accepted
- Blackmail or bribery of staff or board members is strictly prohibited and will result in disqualification
- Please proofread your application for grammar and validate your data prior to submission
- Avoid organizational jargon and use layman's terms to minimize follow up questions
- You may SAVE the application at any time and return to it
- Final submission happens upon clicking 'SUBMIT'
- **The deadline for applications is Wednesday, September 30 @ 11:59 pm (Mountain Time)**

Organization/Background Information

INSTRUCTIONS:

Please verify and update any information that has changed since you applied for the FY21 Spring Cycle.

Request Title*

Please **update** with your "'Organization Acronym"-FY21 Fall'. For example: *BSRAD-FY21 Fall*

MLR-FY21

Number of Projects/Programs*

How many projects/programs are you requesting Resort Tax funds for in the Fall cycle?

- If you are requesting funds for **FEWER** projects than in the spring keep the number of projects the same as it was in the spring and in the corresponding project question section(s) enter \$0 for the amount requested **and** provide an explanation about why this project is no longer taking place
- If you are requesting funds for the **SAME** number of projects as the spring keep the number of projects the same and update/verify each project question section accordingly
- If you are requesting funds for **MORE** projects than in the spring enter the new (higher) number here and fill in the additional project question section accordingly
 - The maximum number of projects you may request funds for is 6

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For applicants with multiple projects please note that the application will expand and create additional project/program information sections for each project you are requesting funding for based upon the number entered above. Please enter your projects in order of highest to lowest priority as you complete the application.

Funds Not Awarded*

★ How would your projects/programs be affected if Resort Tax funding were not awarded?

The Montana Land Reliance (MLR) relies on Resort Tax to complete education, outreach, and the development of relationships with landowners along with the completion of land projects in Big Sky. Conservation is highlighted in the Resort Tax's current community visioning and strategic plan and if funds are not awarded it would slow the pace and rate of conservation in the community.

Total Funds Requested FY21 Fall*

★ What is the total amount of funds your organization is requesting for all projects/programs for this cycle (1/1/216/30-21):

Please ensure that all requests for all projects add up to this total, the form does not calculate a total for you.

\$10,000.00

Additional COVID-19 Funds*

★ Has your organization received any funding from any of the following programs? (Check all that apply)

Paycheck Protection Program (PPP)

COVID-19 Funds Explanation

★ Please explain how the funding received affects your FY21 Fall Resort Tax request:

Provide detail on:

- *What funding was received (sources and amounts)*
- Amount your request to Resort Tax can be reduced (total ask and broken down by project) if applicable
- When funds were received/expected to be received
- Any other important information regarding this additional funding

MLR received a Paycheck Protection Program (PPP) loan for \$244,520. PPP loans are specified to be used for payroll costs, interest on mortgages, rent, and utilities. This loan has allowed MLR to continue doing business and retain it's staff in a year of great uncertainty. MLR has also internally cut our operating budget by 10% to manage the uncertainty around cash flow and income. Funds for the PPP loan were received in May, 2020.

COVID-19 Impact*

★ What has the impact of COVID-19 been on your operation and how has this impact affected your Fall Resort Tax request?

MLR has seen an increase in interest from landowners who want to permanently conserve their properties and protect the scenic open space, waterways, and wildlife habitat that make Montana so special. This is likely due to a number of factors including:

1. An increase in new landowners as large numbers of people have started moving out of cities from the east and west coasts in search of land and open space in Montana. These new Montana landowners are hopeful to conserve their properties forever.
2. Multi-generational landowners thinking about mortality, their legacy, and the future of their ranches.
3. Cattle and crop market instability leading to more landowners seeking support through purchased conservation easements.

MLR has been fortunate to be able to retain it's staff through the COVID-19 crisis. Staff have been back in the office and we are fortunate to have not seen a lapse in business. The interest in charitable giving in 2020 is unknown and the biggest variable for the organization right now is the end of the year fundraising outcomes.

PAYMENT REQUEST SCHEDULE INSTRUCTIONS:

- **Update** your estimated payment request schedule for your entire request for the FY21 Fall Cycle (1/1/21-6/30/21)
- For any month you are NOT requesting funds please enter 0

Please note:

- The first-day funds can be requested for the fall cycle is 1/15/21

- o Funding will not be available until a contract has been signed and the Post Award Follow Up has been completed
- Enter your estimated schedule based on when you plan to request funds from Resort Tax

January 2021 Estimate*

Only for expenses incurred from 1/1-1/15/21 that you plan to request by 1/15/21. DO NOT INCLUDE ANY FUNDS YOU WERE AWARDED IN THE SPRING CYCLE IN THIS AMOUNT.

\$0.00

February 2021 Estimate*

\$0.00

March 2021 Estimate*

\$4,000.00

April 2021 Estimate*

\$0.00

May 2021 Estimate*

\$0.00

June 2021 Estimate*

\$4,000.00

July 2021 Request Total Request*

★ *You may request funds until 7/15/21, for the FY21 Fall cycle for any expenses incurred before 6/30/21.*

\$2,000.00

When projecting future requests, please ensure these numbers are as accurate as possible. While calculating these numbers keep the following in mind:

- Economic Growth
- Staffing Changes
- Changes in Community Needs

Future Funding Request FY22 Spring*

★What is your forecasted Resort Tax request for the FY22 Spring cycle (7/1/21-12/31/21)?
\$10,000.00

Future Funding FY22 Fall*

★What is your forecasted Resort Tax request for the FY22 Fall cycle (1/1/22-6/30/22)?
\$10,000.00

Future Funding Request FY23*

What is your forecasted Resort Tax request for FY23 (7/1/22-6/30/23)?
\$25,000.00

Future Funding Request FY24*

★What is your forecasted Resort Tax request for FY24 (7/1/23-6/30/24)?
\$25,000.00

Project/Program 1 Information

INSTRUCTIONS:

Please verify and update any information that has changed since you applied for the FY21 Spring Cycle.
If this project/program will not be taking place in the Fall cycle enter \$0 in the amount requested text box and provide information about why this project is no longer taking place in the "Additional Information" question later in this section.

Project/Program 1*

Permanent Conservation of Big Sky's Fish and Wildlife Habitat and Open Space

Amount Requested | Project/Program 1*

Update the amount you are requesting for project/program 1 for the Fall cycle (1/1/21-6/30/21):
\$10,000.00

PAYMENT REQUEST SCHEDULE INSTRUCTIONS:

- Enter your estimated payment request schedule for project/program 1 ONLY for the FY21 Fall Cycle (1/1/21-6/30/21)
- For any month you are NOT requesting funds from Resort Tax please enter 0
- Please ensure your monthly request add up to the Amount Requested for this project/program
 - The application does not add up the requests for you

January 2021 Est Project/Program 1*

★ *Only for expenses incurred from 1/1-1/15/21 that you plan to request by 1/15/21. DO NOT INCLUDE ANY FUNDS YOU WERE AWARDED IN THE SPRING CYCLE IN THIS AMOUNT.*

\$0.00

February 2021 Est Project/Program 1*



\$0.00

March 2021 Est Project/Program 1*



\$4,000.00

April 2021 Est Project/Program 1*



\$0.00

May 2021 Est Project/Program 1*



\$0.00

June 2021 Est Project/Program 1*



\$4,000.00

July 2021 Est Project/Program 1*

★ *You may request funds until 7/15/21, for the FY21 Fall cycle for any expenses incurred before 6/30/21.*

\$2,000.00

Goals | Project/Program 1

What are the goals of this project/program and how will they be measured?

Acreage conserved is an excellent indicator of success and is the goal of MLR's Big Sky efforts. MLR continues to strive to conserve more acreage in the community and conduct excellent stewardship of the land already under easement. MLR strives to complete 1-2 easements on 500 acres within the next 2-3 years.

Since MLR has been receiving Resort Tax funding, the organization has taken on two new easements in the community totally over 3,800 acres, an impressive percentage of the open land remaining in the community. With continued funding, MLR believes more critical habitat and waterways can and will be protected permanently. Funding increases the pace and rate with which MLR is able to complete it's work.

Project/Program 1 Spring Funding*

★ Was this project/program awarded funds in the FY21 Spring cycle?

If yes, please elaborate in the next question:

Yes

Project/Program 1 Spring Funding Explanation

★ If applicable, please describe how you met the measurable goals outlined in your Spring application:

The measurable goals outlined in the Spring application are long term goals for increasing acreage of conserved land in Big Sky. MLR continues to diligently work with landowners to reach these 2-3 year goals.

Project/Program 1 Additional Information*



What additional information would you like to share with the Board regarding this project/program?

Conservation, particularly permanent conservation of open space, is increasingly important to prioritize as Big Sky continues to be extensively developed. The community spoke to the Resort Tax board through the recent community visioning process, voicing the importance of including conservation as one of the top priorities for funding. Please remember to consider this when reviewing applications.

Community Messaging 1*

★ Please provide a brief (1-2 sentence) description of this project/program for community messaging purposes:

The Montana Land Reliance (MLR) works with landowners to permanently protect fish and wildlife habitat and open space in the Big Sky community and throughout Montana. MLR has conserved over 11,500 acres in the Big Sky community.

Application Verification & Summary

APPLICATION VERIFICATION:

Please ensure that your application is complete, all calculations are accurate, and it has been proofread before submitting for Board review. Once you select Submit you will no longer be able to edit your application.

Verification*

Incomplete applications may not be considered for funding. It is the applicant's responsibility to provide all the information requested in the proper format by the application deadline.

I verify that the application is complete and contains accurate information

Date of Submission*

09/29/2020

Name of Submitter*

Jessica Wiese

Once you click 'SUBMIT', do not refresh the page. It may take a few moments to process the information and submit the application.

File Attachment Summary

Applicant File Uploads

No files were uploaded