

# 2018-2019 APPLICATION FOR RESORT TAX FUNDS

Applicant's Office	ial Name: <u>Wo</u>	men In Action				5
Project Name: C	Community Cou	inseling and Sub	stance Abuse	Counseling Pro	ograms	
Address: PO Bo	x 161143, Bi	g Sky, MT 5973	0			
Representative:	Jennifer O'Co	nnor- Executive I	Director			
Telephone:	406-209-709	98	<u>Ema</u>	il: info@bigsk	wia.org	
Project Start Date: July 1, 2018 Project Completion Date: June 30, 2019						, 2019
Total Funds Req	uested \$_60,00	00				
State your estima	ated payment		e for the comin nter dollar amo		ts should total	funds requested
	July '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18
Payment Reques	it \$5,000	_5,000	5,000	_5,000	5,000	5,000_
	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Payment Reques	t \$ _ 5,000	5,000	_5,000	_5,000	5,000	5,000
I certify that the a	application and	l its attachments	s are correct to	the best of my	/ knowledge.	
Signature )	elus-		Title	Treasurer (Board Chair o	r Governing Of	ficer)
Kay Reeves			· ·	4/30/18		
Printed Name			Date			

1) Provide a description of the entity and the Mission Statement. State the entity's tax status/legal identity and when it was initiated. What is the personnel makeup of your office; specifically how many are employees, how many are contractors and what are their duties? What is the full time equivalent (FTE) of each: ¼, ½, ¾ or full time? Unless previously provided to the resort tax office, please include a copy of the Articles of Incorporation. (200 words max)

Women In Action (WIA) is a recognized 501c3 nonprofit located in Big Sky. WIA was founded in 2005 by a group of nine women concerned with the lack of social services available in Big Sky. Since 2005, Women In Action has been working within the Big Sky community to actively address the social needs of our rural resort community.

The purpose of Women in Action is to provide access and support to programs that improve the well-being of children and families in our under-served Big Sky community. All of our programs have been put in place through Women in Action's initiative, research, funding, and oversight.

Women In Action is a small grassroots organization with one 1/2 time paid staff. Our goal is to provide effective and cost-efficient programs.

2) Provide a complete description of the project(s). Include the project(s) purpose, goals and objectives. For each project provide a budget number and measurable objectives, i.e. how you will do something and in what timeframe. The information provided here should be specific regarding what the entity is requesting to be funded by resort tax. If requesting funds for operations, identify the categories and assign a dollar amount (salaries, software, etc.) If permits are required, please specify what permits are required and what projects they apply to. If requesting funds for a study (feasibility, etc.), a minimum of two bids are required. Also provide the RFP submitted for the study. Funding for a study will only be considered if the proposal has measurable outcomes. Please be succinct.

The purpose of this request is to assist with funding for the Women In Action (WIA) Community Counseling and Substance Abuse Counseling Programs. Big Sky's remote location is part of its beauty and its charm, but for the residents that live here, the lack of access to affordable mental and behavioral healthcare services poses a serious obstacle. Other ski towns like ours face significantly higher rates of suicide, depression, anxiety, and other mental health issues than other communities. Larger ski communities like Jackson Hole, Vail, etc. address these issues with dedicated mental health clinics and services. At this point in Big Sky's development, organizations like WIA and the Big Sky Health Clinic do not have the resources to establish a clinic or even to hire full time counselors and mental health professionals. What we can do, though, is partner with providers that can bring these much needed services to our area. WIA has the connections and partnerships to help our growing community address our mental health issues. We also have the ability to create an infrastructure that makes it easy for our partners to learn about our community and helps us find solutions to our mental health needs. Program budgets are attached with our financial documents.

The Community Counseling Program: was established in 2009 in partnership with Montana State University's Human Development Clinic. The services offered through our program are one-on-one private, affordable and confidential counseling. The goal of this 2018-2019 Application for Resort Tax Funds | Page 2

program is to provide affordable, quality private counseling services in a discreet location. The counseling program maintains confidentiality and support with mental health issues in a range of areas including depression, anxiety, relationship concerns, stress, grief/loss, life transition, child behavioral problems, substance abuse, work or academic concerns and other life struggles. The counseling program provides critical access to services for Big Sky residents unable to consider commuting to Bozeman and who would otherwise forgo necessary treatment.

In 2017, our program provided 251 hours of community counseling, which is the maximum number of hours our intern is able to provide for the program. The MSU Human Development Clinic's supervisor provides a monthly detailed report of the program that allows us to evaluate the utilization and effectiveness of the program. This detailed report also provides us with information that helps us assess whether adjustments need to be made to improve the quality and efficiency of the program.

WIA has worked diligently over the past 3 years to find a licensed therapist that would be willing to come to Big Sky on a regular basis to provide counseling services for residents with needs that are greater than our MSU interns are capable of handling. After meeting with numerous licensed therapist, we were continually unsuccessful. Bozeman has a shortage of therapist, so despite wanting to help our community, no one has been willing to tackle the commute. In fall of 2017, we were thrilled to be approached by Dr. Hillary Morin, a new professor at MSU and a PHD level therapist. She lives in Bozeman, but has ties to the Big Sky community, and was aware of our difficulties finding providers willing to commute. In December of 2017, WIA received a grant from the Yellowstone Community Foundation to find ways to bring additional counseling services to Big Sky. This grant provided funding to work with Dr. Morin to explore ways to make it feasible for a licensed therapist to start providing services in Big Sky. We have developed a program that would help overcome the financial obstacles that therapist face in order to commute to Big Sky.

Our goal is to provide funding for travel time and mileage, to provide office space, and to help market the services a licensed therapist can provide to our community. We also investigated ways to bring down the cost of care for a population that is often uninsured or underinsured. We have already worked on this program's infrastructure (budgeting, sliding scale fees, etc) and are preparing our follow-up grant proposal with YCCF. YCCF has indicated that they are willing to help provide matching funds for a licensed counselor if WIA is able to secure additional funding from our other partners like the Big Sky Area Resort District, the United Way, the Montana Health Care Foundation, and from our other donors and fundraising efforts. We have already made a presentation to the United Way and are in the process of applying for grants with other foundations and organizations. We have increased our application request from Resort Tax by \$10,000 and feel that our matching grant from the YCCF and the support of the Resort Tax Board will help ensure our success with additional grants and funding from other organizations and donors.

The Substance Abuse Counseling Program: is run in partnership with Alcohol and Drug Services of Gallatin County. The goal of this program is to provide support to residents who need substance abuse intervention and treatment services, which have previously been unavailable in Big Sky. The program includes individual and group counseling and classes for Big Sky residents. It also conducts the drug and alcohol classes that are mandated by the court after receiving a DUI. These opportunities are especially valuable to Big Sky residents that have lost their drivers licenses and would not have access to the classes and counseling in our area. Before our classes were offered, Big Sky residents had to ride the bus to Bozeman for night classes, but then could not get back to Big Sky and had to spend the night and return on the bus in the morning. The availability of classes and counseling in

Big Sky preserves their ability to work and function within our community while dealing with their illness. The effects of substance abuse are cumulative, significantly contributing to costly social, physical, mental, and public health problems including teenage pregnancy, sexually transmitted diseases, domestic violence, child abuse, motor vehicle crashes, physical fights and crime.

In 2017, our program provided services to 181 individuals, which is an increase of 20% over 2016. The Executive Director of ADSGC provides a monthly detailed report of the program that allows us to evaluate the utilization and effectiveness of the program. This detailed report also provides us with information that helps us assess whether adjustments need to be made to improve the quality and efficiency of the program.

Development with Partner Organizations: In 2017, WIA continued to foster our new partnerships with the Haven Domestic Abuse Center and the Help Center in Bozeman. Haven has access to our offices for use with support services in Big Sky. We are also using our marketing and outreach efforts to promote those services. Although the Help Center does not operate physically in the Big Sky area, their 24-hour crisis hotline, referral services, and suicide prevention hotlines are available to all Big Sky residents. Their sexual assault counselors visit the Big Sky Medical Center when needed and they can provide counseling referrals both inside of Big Sky and in the Gallatin Valley. Our partnership with them allows Big Sky residents and visitors 24-hour access to help and advice that WIA does not have the resources to provide on our own. WIA uses our marketing and outreach services to promote these valuable services to everyone in Big Sky. We are working with both the Help Center and Haven to create educational outreach programs specifically for the Big Sky community in 2018 and 2019.

New Partnerships and Programming: In 2017, we received funding from the Yellowstone Community Foundation to allow our Executive Director to represent Big Sky in the Elevating Health Community Forum sponsored by the Bozeman Health Group, the United Way, the Montana Healthcare Foundation, and other key mental health organizations in our area. She has been large forum meetings a few times a year and smaller committee meetings (with the "Access to Care Focus Group") a couple of times a month. This program has allowed us to make new connections with mental health providers and has allowed Big Sky to have a voice in the community-building sessions that will shape the future of mental health programming in Gallatin, Park, and Madison County. Through these new connections and partnerships, we have met organizations that are interested in helping Big Sky overcome the issues posed by our remote location. The Big Sky Psychological Consortium is interested in providing Big Sky with post-doctoral interns that could provide supervised counseling services like our MSU internship programs, but at a higher level of care. We have also spoken to Spanish speaking counselors that are interested in coming to Big Sky on a weekly basis to help our English-as-a-second-language residents. We have also met with therapists that use tele-therapy to meet with clients in remote locations and are investigating ways to bring their services to our area.

"You're Never Alone on Lone Peak": This marketing and educational campaign has been an overwhelming success. WIA facilitated a collaboration between student and counselors at Lone Peak High School, young employees at the Hungry Moose, members of the Chamber of Commerce's Young Professionals program and WIA board members. The marketing materials were designed to target Big Sky locals and visitors between the ages of 14 and 34, however, the response from all ages has been extremely positive. The goal is to promote the mental health services available in Big Sky and the Gallatin Valley. The ads feature information about WIA's Community Counseling Program, WIA's Substance Abuse Program, Haven's Domestic Abuse Services, and the Help Center's Crisis Hotline and

Suicide Prevention Hotline. Initial funding was provided by the Big Sky Resort Area District, the Yellowstone Community Club Foundation, the Hungry Moose Market and Deli, the Moonlight Community Foundation, and WIA's donors and fundraising. The posters, advertisements, and rack cards are now available with local employers, educators, medical providers, police officers, firefighters, and other local organizations. The advertisements run in both local papers and at the movie theater. Our initial goal was to canvas the community twice a year to make sure that all new residents and employees have access to the information provided by these materials, However, the demand for them has been much greater than expected. We now monthly redistribute them to many organizations including the local schools, Food Bank, large employers, the hospital, and doctor's offices, etc.

3) Is the project within the resort tax district? (25 words max)

The Women In Action Community Counseling and Substance Abuse Counseling Programs are located in our office in Big Sky and are within the resort tax district.

Please note: Not every project will fulfill questions #4 through #8. Applications will not be rated on the ability to fulfill multiple questions.

Does the entity and/or project...

4) Benefit the community at large including residents, visitors and tax collectors/the business community? (50 words max)

The counseling programs improve the overall health and wellbeing of the Big Sky community by providing critical access to quality, confidential and affordable counseling services for those unable to commute to Bozeman for care. Big Sky residents, visitors and businesses benefit by having productive, supported and well cared for community members.

5) Promote tourism development, help make Big Sky a world class resort community and increase the visitor experience and/or increase resort tax revenue? (50 words max)

WIA's golf fundraiser is a highly-coveted event with an increasing number of tourists and second home owners staying in the area to attend. By providing mental health services to our residents, we can improve the overall wellbeing of local employees and that has the potential to improve the visitor experience in Big Sky

6) Support, improve or maintain critical infrastructure, public health, safety and/or welfare in the world class community? (50 words max)

Women In Action's programs improve the public health and overall welfare of the Big Sky Community by providing access to critical services such as general counseling services, drug and alcohol services, as well as programs that provide educational opportunities and support to local children and families.

#### 7) Involve collaboration among entities in the community to meet common goals? (100 words max)

WIA's foundation is built upon collaboration. We work with community leaders, educators, healthcare providers and community members to evaluate and meet the needs of the Big Sky community. We work with the MSU Human Development Clinic, Alcohol and Drug Services of Gallatin County, Haven, the Bozeman Health Group, and the Help Center to address the mental health needs of the Big Sky Community. We also work the Big Sky School District, THRIVE and YCCF to provide the Parent Liaison and CAP programs. We coordinate with Morningstar Learning Center, The Discovery Academy, and Big Sky Community Organization to provide local children access to camps and enrichment activities.

#### 8) Fill a community need not currently or adequately being satisfied? (50 words max)

Based on a Community Health Needs Survey in 2012, and Bozeman Health's community needs assessment in 2017, substance abuse and mental health counseling were a major health concern/need by a majority of survey respondents. Prior to the implementation of our programs, there was a lack of access to mental health services in our underserved rural community. WIA continues to provide the only full-time year-round mental health services in Big Sky.

#### 9) What is your entity most proud of accomplishing? (100 words max)

WIA strength comes from our partnerships and our collaborations. We take great pride in our ability to bring different organizations and individuals together in order to effectively collaborate and meet the needs of the Big Sky community. Our counseling programs have continued to operate at full capacity and we are making great strides towards providing more services. Our scholarship programs offer opportunities to local children and families that would otherwise not exist. By working together with the local schools, businesses, families, and foundations, we are able to make Big Sky a lifelong destination.

Provide the following financial documents:

- 10) Copy of the entity's complete operating budget for the period 07/01/18 through 06/30/19.
- If your fiscal year does not coincide with this time period, please provide complete budgets for the entity's fiscal year that covers the aforementioned time period. For example, if the entity's fiscal year corresponds with a calendar year, provide two budgets 1) 01/01/2018 through 12/31/2018 and 2) 01/01/2019 through 12/31/2019.
- 11) Organization's Profit and Loss Report, Budget vs. Actual Report and Balance Sheet from your previous completed fiscal year.
- 12) Organization's Profit and Loss Report, Budget vs. Actual Report and Balance Sheet from your <u>current fiscal year to date</u>.
- 13) For applicants with mill levy authority please provide the following:
- a. A map of your district's boundaries
- b. The current taxable value of your district
- c. If applicable, the current mill levy rate
- d. Using the information above, provide a detailed budgetary breakdown of the potential tax burden per \$100,000 value, for property owners within your district if mill levy authority would be used to fund this project rather than resort tax funds.

#### TOTAL ORGANIZATIONAL BUDGET FOR THE YEAR \$ \$178,000-

(Include all organization projects and programs, not only those requesting Resort Tax funding. This number should match the organization's Revenue from Profit and Loss Report)

PRINCIPLE	ITEM	AMOUNT	PERCENTAGE
Revenue	Request from Resort Tax	60,000	33.7%
	Other Public Grants	0	%
	Private Donor Contributions (not including In-kind)	76,000	42.7%
	Fundraising Events	42,000	23.6%
	Revenue Other*	0	%
	Sub Total Revenue	178,000	100%
1131413-113-41-3	Private Donor Contributions In-kind		%
	Total Revenue	178,000	100% (the revenue line items above should total)
Expenses	Personnel:	34,000	19%
	Operations	37,000	20%
	Programming	97,000	55%
	Expenses Other**	10,000	6%
	Total Expenses	178,000-	100% (the expenses line items above should total)
Capital Expenditures	Total Capital Expenditures	0	0%
Income	Net Income	0	0%

Expenditures			0.70	
Income	Net Income	0	0%	
*Revenue Other:				
**Expenses Other: Fundra	ising Expenses			
Clarifications you'd like to	provide regarding the information on this p	page: The f	Programming Expe	enses listed
above do not include the p	ortion of Operations and Personnel that are req	uired to run	each program.	

RESERVES: Capital, Programming and/or Operating	On Hand Restricted**	0
	On Hand Unrestricted**	149,447
	Goal (if currently no reserves)	

<sup>\*\*</sup>Purpose of Restricted and Unrestricted Capital Reserves: The purpose of the reserves is to provide adequate cash flow so that programs can operate effectively, and we can meet our funding obligations with our partners.

The reserves also provide stability for our programs should we not raise the adequate funds during the current fundraising cycle.

#### **TOTAL CASH FLOW 3-YEAR REQUIREMENT**

(Include all organization projects and programs, not only those requesting Resort Tax funding)

ITEM	This Current Application's Request from Resort Tax	2020	2021	Total Cash Flow 3-Yr Requirement
Personnel: Paid and/or Contract (include salary, benefits and payroll taxes; do not include volunteer time)	37,700	37,700	37,700	113,100
Total # of FTE Personnel	.6	.6	.6	NA
Operations	37,000	37,000	37,000	111,000
Programming	97,000	97,000	97,000	291,000
Capital Expenditures	0	0	0	0
Other*	10,000	10,000	10,000	30,000
Total	178,000	178,000	178,000	534,000
RESORT TAX REQUEST	60,000	60,000	60,000	180,000

Describe financial increases and decreases and the projects for which resort tax funds may be requested.

2020 Our Community Counseling program is operating at full capacity, which is why we've brought in a licensed therapist. She has started seeing clients once day a week and is already full and has a wait list. We may need to bring in a PHD level intern or seek out a second MSU intern to better meet the needs of the community. However, we will continue to look for therapists that are interested in setting up private practice in Big Sky. If that happens, we would not need to continue seeking as much support from Resort Tax and other funders.

contributing back to WIA by renting office space, helping with advertising, etc.	021 Ideally, once pr	vate practice counselors are estal	blished in our area, they would have the income to st
Other Description	Other Description _		

## Women In Action 2018 Budget

Projected Income			2018
INDIRECT PUBLIC SUPPORT			
	Golf tournament/Events	\$	42,000.00
	Camp Angels	\$	6,000.00
	Contributions	\$	30,000.00
Total Indirect Support		\$	78,000.00
DIRECT PUBLIC SUPPORT			•
	Big Sky Resort Area Tax	\$	60,000.00
	Foundations/Grants	\$	40,000.00
Total Direct Support		\$	100,000.00
Total Income		\$	178,000.00
Projected Expenses			
OPERATIONS		The Call of Marie Co.	IN EAST PRESENT SERVICES (NO.
	Advertising	\$	6,716.00
	Bank Fees	\$	390.00
	Board Development	\$	1,200.00
	Dues and memberships	\$	500.00
	Insurance	\$	1,500.00
	Office expenses	\$	3,000.00
	Part time Executive Director	\$	34,000.00
	Payroll Taxes/Unemployment	\$	3,700.00
	Printing	\$	4,160.00
	Postage	\$	275.00
	Professional Development	\$	1,000.00
	Professional fees	\$	2,500.00
	Rent	\$	7,500.00
	Telephone, Internet, Comms.	\$	1,450.00
	Travel and Meals	\$	1,250.00
	Website	\$	1,500.00
	Other	\$	-
Total Operations	0.1101	\$	70,641.00
PROGRAMS		7	70,042.00
	Mental Health programs	\$	58,850.00
	Scholarship/Enrichment program	\$	30,000.00
And the second	Education programs	\$	8,500.00
Total Programs	Eddodton programs	\$	97,350.00
FUNDRAISING EVENTS	<del> </del>	7	57,550.00
CITETO NOME EVENTO	Golf Tournament/Events	\$	10,000.00
Total Fundraising Events		\$	10,000.00
Total Expenses		\$	177,991.00

## Women In Action Mental Health Proposed Budgets 2018

Community Counseling Program Budget	-		
Community Counseling Program	Budget 2	2018	1
MSU Human Development Clinic Supervisor salary/benefits	\$		\$90 per hr. for 12 months
MSU Human Development Clinic Counselor-in Training salary/benefits	\$	12,000.00	\$25 per hr. for 10 hrs. per week for 48 wks.
WIA Program Management	\$	9,362.00	\$26 per hr. for 8 hrs. per week for 52 weeks
Office Space Rental	\$	2,280.00	2/5 of \$675 per month for 12 months
Advertising and Marketing Materials	\$	3,144.00	13 weeks of newspaper ads, 250 rack cards, 6mo movie theater ad, 50 posters, 100 fliers, website (rest is w/ ADSGC and Licensed Therapist)
Communication and Office Supplies	\$	1,375.00	counselor phone (\$250) and 2/5 office supplies
Travel for MSU Counselor and Supervisor	\$	4,319.00	.55 per mile, 88 miles per day, 4 times per week, 48 weeks per year
Sand Table and Therapy Toys for Children's Counseling	\$	1,000.00	One Time Purchase from playtherapysupply.com
Total Expenses:	\$	40,608.00	
Community Counseling Program	Income	w/ 1 Intern	
Sliding Scale Counseling Fees	\$	3,000.00	Collected from clients by counselor for services
Total Income:	\$	3,000.00	
TOTAL PROGRAM COST:	\$	37,608.00	

Program Expenses	Budget 2018	
Alcohol and Drug Service Gallatin County Licensed Addiction Counselor	\$16,640	Set Monthly Fee of \$1,386
WIA Program Management	\$3,380	\$26 per hr. for 2.5 hrs. per week for 52 weeks
Office space rental	\$1,800	set fee of \$150 per month
Office Supplies	\$580	1/5 of office supplies
Advertising and Marketing Materials		13 weeks of newspaper ads, 250 rack cards, 6mo movie theater ad, 50 poster: 100 fliers, website (rest is w/ MSU and Licensed Therapist)
Expense Total	\$25,900	

Clinical Psychologist Start Up Budge	•	
Program Expenses	Budget 2018	
WIA Program Management	\$1,352	\$26 per hr. for 1 hrs. per week for 52 weeks
Office space rental	\$1,620	1/5 of \$675 for 12 months per year
Advertising and Marketing Materials	\$1,000	13 weeks of newspaper ads, 250 rack cards, 6mo movie theater ad, 50 posters, 100 fliers, website (rest is w/ MSU and ADSGC)
Traveling Time for Therapist	\$17,500	\$175 per hour, 2 hr per week, 50 wks
Traveling Expenses	\$2,475	.55 per mile, 50 times per year, 90 miles
Sliding Scale Assistance (if not implemented, then use for second MSU intern or PHD intern wages to increase counseling hours)	The second second	3 spots per week @\$100 (\$75 discount)

## Women In Action Mental Health Proposed Budgets 2018

or deep our separations and distribution of the control of the		\$400 per month=\$4800 minus \$1,620
Second Counseling Office Possible if current WIA office is at capacity	\$3,180	from above
Expense Total	\$37,127	

WIA Mental Health Coo	ordination of New	v Services Budget FY 2018	
at include program management times	only additional time to	o develop new relationships and se	

(Does not include program management time: only additional time to develop new relationships and services for Big Sky)

Program Expenses

Budget 2018

Flogram Expenses	Dunger 2010	
Participation in Mental Health Symposium	\$2,496	\$26 per hour 8 hr. per month
Facilitate Meetings with Existing Partners and Potential Partners	\$1,560	\$26 per hour 5 hrs. per month
Increased Fundraising for Mental Health Programing (grants and donor cultiva	\$1,560	\$26 per hour 5 hrs. per month
Create and Update Marketing Materials	\$936	\$26 per hour 3 hrs. per month
Meet with Local Health Care Providers, Employers, Educators, Community Lea	\$1,560	\$26 per hour 30 hrs. 2 times per year
Traveling Expenses	\$3,168	90 miles 64 times per year .55 per mile
Expense Total	\$11,280	

Total Operating Cost for WIA Mental Health Programming	\$111,915.00
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Proposed Sources of Funding		2018
	Big Sky Area Resort Tax	\$60,000.00
Yell	owstone Club Community Foundation	\$20,000.00
	Hungry Moose Market and Deli	\$2,500.00
	United Way	\$2,500.00
	WIA Donors and Fundraising	\$20,000.00
	Montana Health Care Foundation	\$5,000.00
		\$110,000,00

### Women In Action Profit and Loss

## January - December 2017

	Total
Income	Total
Administration Fee	1,580.00
Direct Public Support	1,580.00
Big Sky Resort Area Tax	45,000.00
Foundations	40,000.00
Non Restricted	2,000.00
Restricted	2,500.00
Smith Foundation	7,500.00
Yellowstone Com. Club Found.	35,000.00
Total Foundations	47,000.00
Total Direct Public Support	92,000.00
Indirect Public Support	
Contributions	100.00
In-kind Contributions	11,643.00
Restricted Contributions	7,001.00
<b>Unrestricted Contributions</b>	28,426.59
Total Contributions	47,170.59
Fundraising Income	
Camp Angel	5,960.00
Total Fundraising Income	5,960.00
Golf Tournament	42,325.00
Total Indirect Public Support	95,455.59
Unrestricted Miscellaneous	10.61
Total Income	\$189,046.20
Gross Profit	\$189,046.20
Expenses	
Depreciation Expense	806.14
Golf Tournament	
event supplies	1,542.54
Food and Beverage	5,406.50
Golf charges	2,178.00
music	500.00
Prizes	240.00
Raffle Prize(In Kind)	11,643.00
Thank you cards	321.80
Total Golf Tournament	21,831.84
Operations	
Advertising	4,477.00
Banking	389.55
<b>Board Member Development</b>	217.24
Dues and Memberships	205.00
Insurance	1,434.00
Office Expenses	2,708.42
Other	148.39
Payroll Expenses	

	Total
Director Salary	33,884.50
Payroll Taxes	3,131.77
MT Unemployment	121.21
Payroll Taxes	-62.59
Workmen's Comp	356.54
Total Payroll Taxes	3,546.93
Total Payroll Expenses	37,431.43
Postage	196.00
Printing	5,152.33
<b>Professional Development</b>	882.38
Professional Fees	1,930.00
Rent and Internet	5,875.00
Telephone and Communication	955.03
website	3,539.34
Total Operations	65,541.11
Program Expenses	
<b>Education Programs</b>	8,125.00
Mental Health Programs	33,149.39
Scholarship Programs	
Enrichment	12,828.64
Summer Camp	7,259.90
Winter Camps	9,364.41
Total Scholarship Programs	29,452.95
<b>Total Program Expenses</b>	70,727.34
Total Expenses	\$158,906.43
Net Operating Income	\$30,139.77
Other Income	
Interest Income	1.21
Total Other Income	\$1.21
Net Other Income	\$1.21
Net Income	\$30,140.98

Monday, Apr 30, 2018 02:39:45 PM PDT GMT-6 - Cash Basis

## Women In Action Profit and Loss

January - April, 2018

	Total
Income	
Direct Public Support	
Big Sky Resort Area Tax	24,089.00
Total Direct Public Support	24,089.00
Indirect Public Support	
Contributions	
Restricted Contributions	1,000.00
<b>Unrestricted Contributions</b>	4,000.00
Total Contributions	5,000.00
Fundraising Income	
Camp Angel	1,150.00
Total Fundraising Income	1,150.00
Total Indirect Public Support	6,150.00
Total Income	\$30,239.00
Gross Profit	\$30,239.00
Expenses	
Operations	
Advertising	1,403.98
Banking	192.65
Board Member Development	695.78
Board Member Expense	244.53
Dues and Memberships	135.00
Office Expenses	447.50
Payroll Expenses	
Director Salary	8,781.50
Payroll Taxes	812.28
Total Payroll Expenses	9,593.78
Postage	49.00
Professional Development	50.00
Professional Fees	1,958.00
Rent and Internet	1,600.00
Telephone and Communication	404.10
website	59.88
Total Operations	16,834.20
Program Expenses	
Mental Health Programs	9,682.60
Community Counseling	2,708.20
Total Mental Health Programs	12,390.80
Total Program Expenses	12,390.80
Total Expenses	\$29,225.00
Net Operating Income	\$1,014.00
Net Income	\$1,014.00

## Women In Action Balance Sheet Summary

### As of December 31, 2017

	Total
ASSETS	
Current Assets	
Bank Accounts	82,232.07
Accounts Receivable	0.00
Other Current Assets	33,144.02
<b>Total Current Assets</b>	\$115,376.09
Fixed Assets	2,897.60
Other Assets	30,422.51
TOTAL ASSETS	\$148,696.20
LIABILITIES AND EQUITY Liabilities	*
Current Liabilities	
Other Current Liabilities	654.25
<b>Total Current Liabilities</b>	\$654.25
Total Liabilities	\$654.25
Equity	148,041.95
TOTAL LIABILITIES AND EQUITY	\$148,696.20

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## Women In Action Balance Sheet Summary

#### As of April 30, 2018

	Total
ASSETS	
Current Assets	
Bank Accounts	115,333.71
Accounts Receivable	0.00
Other Current Assets	794.02
Total Current Assets	\$116,127.73
Fixed Assets	2,897.60
Other Assets	30,422.51
TOTAL ASSETS	\$149,447.84
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	391.89
<b>Total Current Liabilities</b>	\$391.89
Total Liabilities	\$391.89
Equity	149,055.95
TOTAL LIABILITIES AND EQUITY	\$149,447.84

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## Women In Action Budget vs. Actuals: FY2017 - FY17 P&L

### January - December 2017

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	Actual	Budget	over Budget	% of Budget
Income		W	N	
Administration Fee	1,580.00		1,580.00	
Direct Public Support				
Big Sky Resort Area Tax	45,000.00	50,000.00	-5,000.00	90.00 %
Foundations		41,000.00	-41,000.00	
Non Restricted	2,000.00		2,000.00	
Restricted	2,500.00		2,500.00	
Smith Foundation	7,500.00		7,500.00	
Yellowstone Com. Club Found.	35,000.00	Y	35,000.00	
Total Foundations	47,000.00	41,000.00	6,000.00	114.63 %
Total Direct Public Support	92,000.00	91,000.00	1,000.00	101.10 %
Indirect Public Support				
Contributions	100.00	20,000.00	-19,900.00	0.50 %
In-kind Contributions	11,643.00		11,643.00	
Restricted Contributions	7,001.00		7,001.00	
Unrestricted Contributions	28,426.59		28,426.59	
Total Contributions	47,170.59	20,000.00	27,170.59	235.85 %
Fundraising Income				
Camp Angel	5,960.00	8,000.00	-2,040.00	74.50 %
Total Fundraising Income	5,960.00	8,000.00	-2,040.00	74.50 %
Golf Tournament	42,325.00	44,000.00	-1,675.00	96.19 %
Total Indirect Public Support	95,455.59	72,000.00	23,455.59	132.58 %
Unrestricted Miscellaneous	10.61		10.61	
Total Income	\$189,046.20	\$163,000.00	\$26,046.20	115.98 %
Gross Profit	\$189,046.20	\$163,000.00	\$26,046.20	115.98 %
Expenses				
Depreciation Expense	806.14		806.14	
Golf Tournament		11,000.00	-11,000.00	
event supplies	1,542.54		1,542.54	
Food and Beverage	5,406.50		5,406.50	
Golf charges	2,178.00		2,178.00	
music	500.00		500.00	
Prizes	240.00		240.00	
Raffle Prize(In Kind)	11,643.00		11,643.00	
Thank you cards	321.80		321.80	
Total Golf Tournament	21,831.84	11,000.00	10,831.84	198.47 %
Operations				
Advertising	4,477.00	10,575.00	-6,098.00	42.34 %
Banking	389.55	365.00	24.55	106.73 %
<b>Board Member Development</b>	217.24	500.00	-282.76	43.45 %
Dues and Memberships	205.00	500.00	-295.00	41.00 %
Insurance	1,434.00	1,400.00	34.00	102.43 %
Office Expenses	2,708.42	2,900.00	-191.58	93.39 %

Total

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	Actual	Budget	over Budget	% of Budget
Other	148.39	2,500.00	-2,351.61	5.94 %
Payroll Expenses				
Director Salary	33,884.50	34,000.00	-115.50	99.66 %
Payroll Taxes	3,131.77	3,450.00	-318.23	90.78 %
MT Unemployment	121.21		121.21	
Payroll Taxes	-62.59		-62.59	
Workmen's Comp	356.54		356.54	
Total Payroll Taxes	3,546.93	3,450.00	96.93	102.81 %
<b>Total Payroll Expenses</b>	37,431.43	37,450.00	-18.57	99.95 %
Postage	196.00	818.00	-622.00	23.96 %
Printing	5,152.33	2,432.00	2,720.33	211.86 %
Professional Development	882.38	1,000.00	-117.62	88.24 %
Professional Fees	1,930.00	2,500.00	-570.00	77.20 %
Rent and Internet	5,875.00	6,160.00	-285.00	95.37 %
Telephone and Communication	955.03	575.00	380.03	166.09 %
website	3,539.34	1,650.00	1,889.34	214.51 %
Total Operations	65,541.11	71,325.00	-5,783.89	91.89 %
Program Expenses				
<b>Education Programs</b>	8,125.00	16,500.00	-8,375.00	49.24 %
Mental Health Programs	33,149.39	33,327.00	-177.61	99.47 %
Scholarship Programs		29,500.00	-29,500.00	
Enrichment	12,828.64		12,828.64	
Summer Camp	7,259.90		7,259.90	
Winter Camps	9,364.41		9,364.41	
Total Scholarship Programs	29,452.95	29,500.00	-47.05	99.84 %
Total Program Expenses	70,727.34	79,327.00	-8,599.66	89.16 %
Total Expenses	\$158,906.43	\$161,652.00	\$ -2,745.57	98.30 %
Net Operating Income	\$30,139.77	\$1,348.00	\$28,791.77	2,235.89 %
Other Income				
Interest Income	1.21		1.21	
Total Other Income	\$1.21	\$0.00	\$1.21	0.00%
Net Other Income	\$1.21	\$0.00	\$1.21	0.00%
Net Income	\$30,140.98	\$1,348.00	\$28,792.98	2,235.98 %
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