RESORTTAX
— BUILDING BIG SKY SINCE 1992 —

2015-2016 APPLICATION FOR RESORT TAX FUNDS

Applicant's Official Name: Big Sky Chamber of Commerce

Project Name: 2015/2016 Program of Work

Project Start Date: July 1, 2015 **Project Completion Date:** June 30, 2016

Representative: Kitty Clemens

Address: PO Box 160100

Telephone: 406-995-3000 **Email:** kitty@bigskychamber.com

Total Funds Requested $ 445,701

State your estimated payment request schedule for the coming year; amounts should total funds requested. Please enter dollar amounts.

	July '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15
Payment Request	$ 35,000	20,000	100,000	25,000	20,000	25,000
	Jan '16	**Feb '16**	**Mar '16**	**Apr '16**	**May '16**	**Jun '16**
Payment Request	$ 15,000	10,000	42,000	75,000	41,000	37,701

I certify that the application and its attachments are correct to the best of my knowledge.

Signature

Title (Board Chair or Governing Officer)

DAVID O'CONNOR
Printed Name

4/6/15
Date

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1) **Provide a description of the entity and the Mission Statement.**
State the entity's tax status/legal identity and when it was initiated.
What is the personnel makeup of your office; specifically how many are employees, how many are contractors and what are their duties? What is the full time equivalent (FTE) of each: ¼ , ½, ¾ or full time?
Unless previously provided to the resort tax office, please include a copy of the Articles of Incorporation.
(200 words max)

The Big Sky Chamber of Commerce supports the development of a world-class resort community as Montana's premier location to work, live and play.

The Chamber is a 501c6 nonprofit membership organization that represents more than 400 businesses and individuals. There are two primary functions of the Chamber of Commerce:

- To serve as a leader in the area of economic development for the greater Big Sky area.
- To operate and maintain the Big Sky and Greater Yellowstone Area Welcome Center with free services to visitors and residents alike.

The Big Sky Chamber of Commerce has 5 FTE and uses various contractors throughout the year. The Chamber has a full time Executive Director, Membership Manager, Marketing Coordinator, Visitor Center Manager and a Special Projects Coordinator. Contractors support engineering and construction for infrastructure projects, transportation planning, banner and holiday decorations, legal support for contracts and risk management, and bookkeeping,

2) **Provide a complete description of the project(s). Include the project(s) purpose, goals and objectives. For each project provide measurable objectives, i.e. how you will do something and in what timeframe. The information provided here should be specific regarding what the entity is requesting to be funded by resort tax. If requesting funds for Operations, identify the categories and assign a dollar amount (salaries, software, etc.) If permits are required, please specify what permits are required and what projects they apply to. Please be succinct.**

- **Phase Three Highway Lighting**

The Chamber spearheaded installation of 9 lights on HWY 64 in 2012 to 2014. The master plan for these lights culminated after a very extensive public effort. Resort Tax funded both efforts. This 2015/2016 Resort Tax request is for $131,596 to continue infrastructure improvements by adding five additional lights on the west side of the bridge on Highway 64. There may need to be a forest service easement and additional permits. All work for permits and engineering are included in our request.

Please note: Phase three has an added layer of engineering and planning. The installation of lights west of the bridge will require a new transformer and interagency cooperation between MDT, Northwestern Energy and the Forest Service. The engineering done in the next fiscal year will support a lighting plan for phase three and four and bring power sufficient to illuminate 20 additional lights heading westward on State Highway 64.

The goal is to provide sufficient light coverage continuing up the mountain from the junction at 64 and 191. This program also improves vehicular safety in storm conditions, helps visitors recognize they have arrived in Big Sky and provides a level of protection for our beloved Big Sky Big Horn Sheep herd which is frequently near the road in this area.

Light/Wayfinding Maintenance Fund

For the fiscal year 2014/2015, the Resort Tax approved a $24,000 maintenance start-up fund for the wayfinding signs and lighting. **The stated goal** of past applications identified $36,000 as a prudent maintenance fund. The Chamber, as an agent for the community, would use this fund balance to act quickly to repair or replace damaged signs and lights (a requirement by Montana Department of Transportation).

The Chamber is requesting $14,996. This final request will bring the restricted fund balance to $36,000. Funds will be retained in a separate account and drawn down in the event of damage.

- **Gateway Amenities**

Big Sky has long suffered from a lack of arrival with primary building development located in three distinct areas (Canyon, Meadow and Mountain). One consistent visitor question in our Welcome Center is "Are we near Big Sky?" The Chamber is requesting $13,605 to purchase additional banners and holiday decorations and install them on the same schedule adhered to in the 2014/2015 program of work.

The goal for creating a Gateway Amenities Program is to enhance the primary entrance which is supportive of the world class resort brand as well as create a sense of arrival for visitors and residents alike.

- **Transportation Corridor Planning**

The community has been working to enhance Big Sky for many years with an entryway monument. Efforts to gain an easement at the intersection of US Highway 191 and Highway 64 have been delayed and may never come to fruition. The Chamber, along with their partner charitable organization (The Gateway Foundation) is recommending a 191 Highway Transportation Corridor Plan during the 2015/2016 funding cycle. The Chamber is requesting $67,000 for this project. This plan would identify placement of additional lights identical to the HWY 64 lights and two right reading locations for construction of entryway monument walls facing traffic north and south bound on HWY 191. The transportation corridor plan would include design and engineering of the new lighting and burial of overhead wires at the intersection. All permits for installation and intermodal agreements would be executed so construction could coincide with the power system upgrades in progress by Northwestern Energy in the 2016/2017 fiscal year.

The goal of this request is to enhance the image of Big Sky as a resort destination and capture additional spending from the Touring and Outdoor visitor market segments. Travel USA research funded by the Resort Tax in 2013 states "Montana visitors with visiting a national park on their itinerary are higher value visitors than an average Montana visitor. Luring those visitors to the Visitor Center and Big Sky represents an opportunity to capture an additional $872 in spending per group. An estimated 4400 vehicles per day traveled through this corridor in 2013.

Operations and Administration

Operations and administration support implementation of the mission of the Chamber of Commerce as stated in question #1: "The Big Sky Chamber of Commerce supports the development of a world-class resort community as Montana's premier location to work, live and play."

Support from the Resort Tax allows the Chamber to recruit and retain highly qualified staff, provide excellent customer service at Montana's recognized "best in class" Welcome Center and promote local business development efforts. In addition to servicing visitors, the Chamber conducts economic development programs that support the retention and expansion of local businesses and acts as project manager over critical infrastructure programs.

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Primary program expenses supported by Resort Tax include:

- Building expenses, rent and utilities; Accounting and Legal Services; Insurance for Lights and Signs; Computer systems; Supplies, copies, printing and reproductions; Telecommunications; Community relations and outreach totaling $78,370.

Primary administrative expenses include payroll in the amount of $51,630:

- Please note: Total payroll for 5 FTE's is $231,406. The Chamber receives a grant for $8000 from Yellowstone Country to apply toward the cost of summer travel counselors. These funds help us keep the VIC open seven days a week until 7pm May through September.
- The State of Montana no longer offers support to visitor centers which represents a loss of $5000 in payroll sources to the Chamber in FY 2015/2016.
- Seventy five percent of our marketing staff expenses are supported with funds from the Montana Lodging Tax.
- Private revenue sources support the balance of payroll expenses and will be absorbing the lost payroll costs formally supported by the State of Montana visitor center promotional fund.

The goal of the operations and administration request is to ensure effective and efficient community services for a variety of destination development programs designed to sustain Big Sky's economic revitalization and support planning for the future. The Chamber is requesting a total of $130,000 for operations and administration.

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3) Is the project within the resort tax district? (25 words max)

yes

Please note: Not every project will fulfill questions #4 through #8. Applications will not be rated on the ability to fulfill multiple questions.

Does the entity and/or project...

4) Benefit the community at large including residents, visitors and tax collectors/the business community? (50 words max)
Yes, many projects are community development/public works projects performed by a municipality. Signs, highway improvements, transportation plans, community development grants are not typical for a Chamber. These projects enhance the quality of life for residents; improve the experience for visitors and help local businesses capitalize on increased consumer spending.

5) Promote tourism and development, help make Big Sky a world class resort community and increase resort tax revenue? (50 words max)

Yes, for example, Big Sky just received 2015 Gateway Community of the year for Host Week. This program leveraged $340,000 of in-kind goods and services. Front line staff, press members and elected officials were encouraged to visit Big Sky and learn for themselves all we have to offer the traveling public. This is a one of a kind program for the State of Montana.

6) Support or improve critical infrastructure, public health, safety and/or welfare in the world class community? (50 words max)
Yes, the Chamber acts as program manager for highway safety improvements, operates a visitor center with a 24 hour lobby, provides public restrooms and free phone hot line for visitors looking for lodging when the visitor center is closed.

7) Involve collaboration among entities in the community to meet common goals? (100 words max)
Yes, the Chamber spearheads the local nonprofit leadership meetings, works with Federal, State and County government on public projects and facilitates B2B networking.

8) Fill a community need not currently or adequately being satisfied? (50 words max)
Yes, as mentioned earlier, the Chamber operates a visitor center greeting thousands of people each year, and also manages valuable public works and community development programs.

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Provide the following financial documents:

9) Copy of the entity's complete operating budget for the period 07/01/15 through 06/30/16.

If your fiscal year does not coincide with this time period, please provide complete budgets for the entity's fiscal year that covers the aforementioned time period. For example, if the entity's fiscal year corresponds with a calendar year, provide two budgets 1) 01/01/2015 through 12/31/2015 and 2) 01/01/2016 through 12/31/2016.

10) Organization's Profit and Loss Report, Budget vs. Actual Report and Balance Sheet from your previous completed fiscal year.

11) Organization's Profit and Loss Report, Budget vs. Actual Report and Balance Sheet from your current fiscal year to date.

12) For applicants with mill levy authority please provide the following:

a. A map of your district's boundaries
b. The current taxable value of your district
c. If applicable, the current mill levy rate
d. Using the information above, provide a detailed budgetary breakdown of the potential tax burden per $100,000 value, for property owners within your district if mill levy authority would be used to fund this project rather than resort tax funds.

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2015-2016 APPLICATION FOR RESORT TAX FUNDS

TOTAL ORGANIZATIONAL BUDGET

(to include all organization projects and programs; not only those requesting funding for in this cycle)

Total budget for the year the entity is requesting funding $ 941,411

What percentage of the above budget is the entity requesting from resort tax? 48%

PRINCIPLE	ITEM		AMOUNT
Revenue	Private Donor Contributions Total		149,000
	Private Donor Contributions In-kind		340,000
	Public Grants		56,701
	Fundraising Events		45,310
	Sub Total Revenue		755,011
	Other*		86,250
	Total Revenue		891,271
Expenses	Paid Personnel (not including volunteer time)	# 5 FTE Personnel	231,406
	Operations		171,072
	Programming		484,566
	Other*		6,000
	Total Expenses		887,044
Income	Net Income		4,227

***Other Description**: Official Visitor Guide area map advertising, event and program sponsorships

***Other Description** membership write of

Capital Reserves	On Hand Restricted** A.	36,000
	On Hand Unrestricted**B.	26,000
	Goal	As noted above

****Purpose of Restricted and Unrestricted Capital Reserves:** A. Light and sign repairs and replacement

B. Remaining match funds for county or State sponsored programs related to transportation or housing.

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TOTAL CASH FLOW 3-YEAR REQUIREMENT

(to include all organization projects and programs; not only those requesting funding for in this cycle

ITEM	2015	2016	2017	Total Cash Flow 3-Yr Requirement
Paid Personnel (not including volunteer time)	219,685	231,406	246,116	697,207
5 # of FTE Personnel				NA
Operations	157,731	171,072	190,072	518,875
Programming	341,934	484,566	590,110	1,416,610
Capital Expenditures				
Other (CDBG match)	12,950	6,000		18,950
Total	719,350	887,044	1,026,298	2,682,692

RESORT TAX REQUEST	624,590	445,701	597,000	1,673,921

Describe financial increases and decreases and the projects for which resort tax funds may be requested.

2015 Added new lights and signs to the highway, awarded CDBG grant for a total of $42,950. Came in under budget on lights and signs and returned power line/entryway funds estimated to be $115,171. Requesting a $165,000 rollover for housing.

2016 Extensive lighting design and additional transformer, including 5 new poles for phase 3. A housing PAR will be complete with revenues from the federal government and Chamber match. Completion of this program will create an opportunity for the requested Resort Tax rollover of $165,000 to pledge to a demonstration project match. A 191 transportation corridor plan will be completed.

2017 Phase 4 lights, implementation of action items in 191 transportation corridor plan to include bury overhead wires, lights on the west side of 191 near the HWY 64 intersection and two entry monument walls greeting vehicles traveling north and south. .

Profit & Loss Budget vs. Actual
July 2013 through June 2014

Big Sky Chamber of Commerce

	Jul '13 - Jun 14	Budget	$ Over Budget
Ordinary Income/Expense			
Income			
10 · Beginning Fund Balance	0.00	0.00	0.00
100 · MEMBERSHIP REVENUES	127,772.49	131,180.00	-3,407.51
130 · EVENTS	29,518.49	20,496.00	9,022.49
140 · GOVERNMENTAL SOURCES	318,822.60	379,631.00	-60,808.40
170 · NON-DUE REVENUE	70,432.50	78,620.00	-8,187.50
190 · OTHER INCOME	13,839.29	3,237.00	10,602.29
Total Income	560,385.37	613,164.00	-52,778.63
Gross Profit	560,385.37	613,164.00	-52,778.63
Expense			
200 · ADMIN & OPERATIONS	323,185.04	340,708.00	-17,522.96
300 · ADVERTISING & PROMOTION	176,569.12	235,515.00	-58,945.88
400 · DUES TO OTHER ORGANIZATIONS	7,234.03	7,091.00	143.03
500 · EDUCATION	196.39	500.00	-303.61
600 · EVENTS/ PUBLIC AFFAIRS	16,185.51	7,050.00	9,135.51
700 · FUNDRAISING	5,429.34	5,430.00	-0.66
800 · MAINTENANCE & REPAIR	0.00	284.00	-284.00
900 · UTILITIES	9,188.95	10,300.00	-1,111.05
Total Expense	537,988.38	606,878.00	-68,889.62
Net Ordinary Income	22,396.99	6,286.00	16,110.99
Other Income/Expense			
Other Expense			
Depreciation	15,211.00		
In-Kind Mbrshp/Trade for Svcs.	-450.00	-1,300.00	850.00
Memberships written-off	9,586.78	3,000.00	6,586.78
Total Other Expense	24,347.78	1,700.00	22,647.78
Net Other Income	-24,347.78	-1,700.00	-22,647.78
Net Income	-1,950.79	4,586.00	2,635.21

Profit Loss Budget vs. Actual
July 2014 through March 2015

Big Sky Chamber of Commerce

	Jul '14 - Mar 15	Budget	$ Over Budget
Ordinary Income/Expense			
Income			
10 · Beginning Fund Balance	2,000.00	6,000.00	-4,000.00
100 · MEMBERSHIP REVENUES	126,487.92	141,555.00	-15,067.08
130 · EVENTS	21,473.55	29,985.00	-8,511.45
140 · GOVERNMENTAL SOURCES	335,700.45	638,280.00	-302,579.55
165 · DONATIONS	44.48		
170 · NON-DUE REVENUE	79,705.00	85,000.00	-5,295.00
190 · OTHER INCOME	5,606.23	8,412.00	-2,805.77
Total Income	571,017.63	909,232.00	-338,214.37
Gross Profit	571,017.63	909,232.00	-338,214.37
Expense			
Uncategorized Expenses	147.50		
200 · ADMIN & OPERATIONS	268,019.38	378,485.00	-110,465.62
300 · ADVERTISING & PROMOTION	219,042.48	479,900.00	-260,857.52
400 · DUES TO OTHER ORGANIZATIONS	4,638.80	6,271.00	-1,632.20
500 · EDUCATION	230.40	1,900.00	-1,669.60
600 · EVENTS/ PUBLIC AFFAIRS	5,516.18	15,550.00	-10,033.82
700 · FUNDRAISING	8,224.54	8,500.00	-275.46
800 · MAINTENANCE & REPAIR	16.98		
900 · UTILITIES	6,933.00	9,400.00	-2,467.00
Total Expense	512,769.26	900,006.00	-387,236.74
Net Ordinary Income	58,248.37	9,226.00	49,022.37
Other Income/Expense			
Other Expense			
Memberships written-off	3,808.75	3,000.00	808.75
Total Other Expense	3,808.75	3,000.00	808.75
Net Other Income	-3,808.75	-3,000.00	-808.75
Net Income	54,439.62	6,226.00	48,213.62

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04/03/15

Accrual Basis

Big Sky Chamber of Commerce
Balance Sheet
As of March 31, 2015

	Mar 31, 15
ASSETS	
Current Assets	
Checking/Savings	
FSB- RESTRICTED- Maint.	2,966.30
Grant Match Fund	38,825.00
BSW/ · Operating	93,374.31
Total Checking/Savings	135,165.61
Accounts Receivable	
Accounts Receivable	42,656.37
Total Accounts Receivable	42,656.37
Other Current Assets	
Undeposited Funds	738.00
Visit Big Sky/ New Organizati...	10,969.23
Total Other Current Assets	11,707.23
Total Current Assets	189,529.21
Fixed Assets	
Accumulated Depreciation	-85,022.00
Building - Information Center	200,000.00
Equipment	27,617.55
Total Fixed Assets	142,595.55
TOTAL ASSETS	332,124.76
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	34,800.00
Total Accounts Payable	34,800.00
Other Current Liabilities	
Payroll Liabilities	5,723.98
Simple IRA Payable	568.36
Total Other Current Liabilities	6,292.34
Total Current Liabilities	41,092.34
Long Term Liabilities	
Consolidated Loan	36,709.64
Total Long Term Liabilities	36,709.64
Total Liabilities	77,801.98
Equity	
Net Assets	203,883.16
Net Income	50,439.62
Total Equity	254,322.78
TOTAL LIABILITIES & EQUITY	332,124.76

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04/03/15

Accrual Basis

Big Sky Chamber of Commerce
Profit & Loss
March 2015

	Mar 15
Ordinary Income/Expense	
Income	
100 · MEMBERSHIP REVENUES	4,656.25
130 · EVENTS	200.00
170 · NON-DUE REVENUE	41,108.00
190 · OTHER INCOME	700.98
Total Income	46,665.23
Gross Profit	46,665.23
Expense	
200 · ADMIN & OPERATIONS	30,945.22
300 · ADVERTISING & PROMOTION	36,777.86
400 · DUES TO OTHER ORGANIZAT...	5.50
600 · EVENTS/ PUBLIC AFFAIRS	106.52
900 · UTILITIES	987.05
Total Expense	68,822.15
Net Ordinary Income	-22,156.92
Net Income	-22,156.92

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04/03/15

Accrual Basis

Big Sky Chamber of Commerce
Balance Sheet
As of June 30, 2014

	Jun 30, 14
ASSETS	
Current Assets	
Checking/Savings	
Grant Match Fund	38,825.00
BSW/ · Operating	43,452.94
Total Checking/Savings	82,277.94
Accounts Receivable	
Accounts Receivable	11,199.95
Total Accounts Receivable	11,199.95
Other Current Assets	
Visit Big Sky/ New Organizati...	10,969.23
Total Other Current Assets	10,969.23
Total Current Assets	104,447.12
Fixed Assets	
Accumulated Depreciation	-85,022.00
Building - Information Center	200,000.00
Equipment	27,617.55
Total Fixed Assets	142,595.55
TOTAL ASSETS	247,042.67
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	-406.52
Total Accounts Payable	-406.52
Credit Cards	
Staples/ Credit Card	319.50
Total Credit Cards	319.50
Other Current Liabilities	
Payroll Liabilities	5,971.44
Simple IRA Payable	565.45
Total Other Current Liabilities	6,536.89
Total Current Liabilities	6,449.87
Long Term Liabilities	
Consolidated Loan	36,709.64
Total Long Term Liabilities	36,709.64
Total Liabilities	43,159.51
Equity	
Net Assets	205,833.95
Net Income	-1,950.79
Total Equity	203,883.16
TOTAL LIABILITIES & EQUITY	247,042.67

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Accrual Basis

Big Sky Chamber of Commerce
Profit & Loss
July 2013 through June 2014

	Jul '13 - Jun ...
Ordinary Income/Expense	
Income	
100 · MEMBERSHIP REVENUES	127,772.49
130 · EVENTS	29,518.49
140 · GOVERNMENTAL SOURCES	318,822.60
170 · NON-DUE REVENUE	70,432.50
190 · OTHER INCOME	13,839.29
Total Income	560,385.37
Gross Profit	560,385.37
Expense	
200 · ADMIN & OPERATIONS	323,185.04
300 · ADVERTISING & PROMOTION	176,569.12
400 · DUES TO OTHER ORGANIZAT...	7,234.03
500 · EDUCATION	196.39
600 · EVENTS/ PUBLIC AFFAIRS	16,185.51
700 · FUNDRAISING	5,429.34
900 · UTILITIES	9,188.95
Total Expense	537,988.38
Net Ordinary Income	22,396.99
Other Income/Expense	
Other Expense	
Depreciation	15,211.00
In-Kind Mbrshp/Trade for Svcs.	-450.00
Memberships written-off	9,586.78
Total Other Expense	24,347.78
Net Other Income	-24,347.78
Net Income	-1,950.79

Big Sky Chamber of Commerce

	15/16
Ordinary Income/Expense	
Income	
Total 100 · MEMBERSHIP REVENUES	149,210.00
130 · EVENTS	
131 · Annual Golf Tournament	18,000.00
132 · Annual Meeting	12,000.00
133 · Business Expo.	5,500.00
134 · Business After Hours	1,200.00
Total 130 · EVENTS	36,700.00
140 · GOVERNMENTAL SOURCES	
153 Economic development/Housing	165,000.00
154 · Resort Tax-Wayfind- RESTRICTED	
Total 154 · Resort Tax-Wayfind- RESTRICTED	0.00
155 · Resort Tax - Entry Monument	
155.1 · Gatweay Amenities	13,605.00
155 · Resort Tax - Entry Monument - Other	67,000.00
Total 155 · Resort Tax - Entry Monument	80,605.00
156 · Resort Tax - Lighting Phase 2	131,596.00
158 · Restort Tax- Lease Hold Improve	2,500.00
159 · Resort Tax- Rent	36,000.00
160 · Resort Tax- Utilities	11,500.00
Total 140 · GOVERNMENTAL SOURCES	610,701.00
170 · NON-DUE REVENUE	
171 · Email Blast	500.00
172 · Map Advertising	8,000.00
174 · Official Visitor Guide	
174 · Official Visitor Guide - Other	70,000.00
Total 174 · Official Visitor Guide	70,000.00
Total 178 · Website Banner	1,500.00
Total 170 · NON-DUE REVENUE	86,250.00
190 · OTHER INCOME	
190.1 · Rental Income	8,400.00
191 · Interest income	10.00
Total 190 · OTHER INCOME	8,410.00
Total Income	891,271.00
Gross Profit	891,271.00

Big Sky Chamber of Commerce

	15/16
Expense	
Uncategorized Expenses	
200 · ADMIN & OPERATIONS	
201 · BSWB Loan Interest Payment	0.00
Total 205 · Office Administration	231,406.00
214 · Building Expenses	
214.1 · Info Center Maintenance/Supplie	2,000.00
214.2 · Mortgage Interest/Principal	12,120.00
214.3 · Property Taxes	2,400.00
214.4 · Rent Information Center	36,000.00
214.7 · Lease Hold Improvements	2,000.00
Total 214 · Building Expenses	54,520.00
215 · Computers	
216 · Computer Database Program	3,276.00
217 · Computer System Maintenance	700.00
218 · Computer System Upgrades	2,500.00
219 · Internet Connection Cost	2,400.00
220 · Website hosting fee	500.00
222 · Credit Card Processing Fees	1,800.00
Total 215 · Computers	11,176.00
225 · Conferences	
226 · Conference - Governor's	600.00
227 · Conference - MACE	140.00
230 · Registration Fees	400.00
232 · Travel Reimbursements	2,700.00
Total 225 · Conferences	3,840.00
235 · Employee Benefits Program	
236 · Group IRA	4,000.00
235 · Employee Benefits Program - Other	2,000.00
Total 235 · Employee Benefits Program	6,000.00
240 · Insurance	
242 · Group Health Insurance	12,000.00
240 · Insurance - Other	4,291.00
Total 240 · Insurance	16,291.00
245 · Office Supplies	
246 · Copies/Reproduction	7,395.00
247 · Postage (mailings)	3,900.00

Big Sky Chamber of Commerce

	15/16
248 · Telephone Expense	5,200.00
245 · Office Supplies - Other	1,000.00
Total 245 · Office Supplies	17,495.00
250 · Payroll Taxes	
251 · Payroll Expenses-Work Comp	3,000.00
250 · Payroll Taxes - Other	22,000.00
Total 250 · Payroll Taxes	25,000.00
255 · Professional Fees	
Total 255 · Professional Fees	7,100.00
Bookkeeping	22,000.00
265 · Travel Reimbursements	
266 · Director Mileage	6,000.00
267 · Director Meal	750.00
268 · Director Lodging	500.00
265 · Travel Reimbursements - Other	400.00
Total 200 · ADMIN & OPERATIONS	402,478.00
300 · ADVERTISING & PROMOTION	
Total 306 · Entry Monument	67,000.00
307 · Lighting- Phase 2	
Total 307 lighting phase 3	145,201.00
309 · TEDD/ TIF	0.00
330 Economic Development/Housing	165,000.00
Total 385 · Website Marketing/Advertising	2,150.00
Total 300 · ADVERTISING & PROMOTION	436,101.00
400 · DUES TO OTHER ORGANIZATIONS	
Total 400 · DUES TO OTHER ORGANIZATIONS	6,715.00
500 · EDUCATION	
Total 500 · EDUCATION	1,600.00
600 · EVENTS/ PUBLIC AFFAIRS	
605 · Annual Meeting	4,800.00
608 · Business Expo	5,500.00
610 · Board Retreat	2,000.00
625 · Meeting Expenses	500.00

Big Sky Chamber of Commerce

	15/16
630 · Public Events/Shows	1,200.00
633 · Ophir Student Scholarship	500.00
635 · Big Sky Ammbassidors	1,500.00
640 · Events/ Public Affairs- Other	500.00
Total 600 · EVENTS/ PUBLIC AFFAIRS	16,500.00
700 · FUNDRAISING	
705 · Annual Golf Tournament	9,250.00
Total 700 · FUNDRAISING	9,250.00
Total 900 · UTILITIES	8,400.00
Total Expense	881,044.00
Net Ordinary Income	10,227.00
Memberships written-off	6,000.00
Total Other Expense	6,000.00
Net Other Income	-6,000.00
Net Income	4,227.00